



VIA ELECTRONIC MAIL

October 29, 2021

Department of Toxic Substances Control
Attention: Mr. Wayne Lorentzen
1001 "I" Street
P.O. Box 806
Sacramento, California 95812-0806

SUBMISSION OF QUARTERLY REPORT; Consent Order Item B-1.6

Dear Mr. Lorentzen,

The following quarterly report for Q3 2021 outlines the Thermostat Recycling Corporation's (TRC) most recent outreach and pilot project activities. By this submission, TRC is fulfilling obligations on behalf of the 23 signatories of the Consent Order listed below (note, Sears Holdings is no longer part of TRC).

If you have any questions regarding this submission, please feel free to contact me at sgroner@sga-inc.net or you can reach me by phone at (562) 597-0205.

Regards,

A handwritten signature in black ink, appearing to read "Stephen Groner", with a long horizontal flourish extending to the right.

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(23) Company's signatures representing:

Bard Manufacturing Company, Inc.
Burnham Holdings, Inc.
Carrier Corporation
Chromalox
Crane Co.
Climate Master, Inc.
Empire Comfort Systems
General Electric Company
Resideo Technologies, Inc.
Hunter Fan Company
Invensys, Inc.
ITT Corporation
Johnson Controls
Lennox International Inc.
The Marley-Wylain Company
Nortek Global HVAC LLC
STLPC Corporation (f/k/a Lux Products Corporation)
Thomas & Betts Corporation
Trane Residential Systems
Uponor, Inc.
Valliant Corporation
W.W. Grainger
White-Rodgers

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Introduction & Summary

During the third quarter (July-September) of 2021 (Q3'21), the Thermostat Recycling Corporation (TRC), with the assistance of S. Groner Associates (SGA), implemented the following tasks from the DTSC-approved Outreach Plan and Pilot Plan as a part of the California TRC Program. The following report outlines the efforts undertaken during this quarter by audience.

As set forth in greater detail below, the total number of active collection bins in circulation in California increased between Q2'21 and Q3'21, from 1,626 to 1,673. These 47 new bins/pails were placed with partners in the wholesaler, retail, and HHW audiences. The number of bins returned declined from 100 in Q2'21 to 49 in Q3'21. Most bins were returned by wholesalers (37), followed by contractors (5), HHW programs (6), and retailers (1). The proportion of bins returned out of all active bins - or 'bin return rate' - was 4.6%, which is just lower than the average bin return rate to date (8.5%).

The number of thermostats collected in Q3'21 (1,310) is similar to the amount collected a year prior in Q3'20 (1,411), but is less than 2020's quarterly average (2,249). We collected 1,231 fewer thermostats this quarter compared to Q2'21 (2,541). As in previous quarters, the bulk of thermostat collections occurred among the wholesaler audience (85%), which is only 1% higher than in Q2'21. The number of thermostats collected being much lower than in Q2'21 is likely related to 37 bins being returned from the wholesaler audience in Q3'21 as compared to 83 in Q2'21, a 55% decrease in bins returned from the wholesaler audience. Since 2017 (when the approved plans were put into place) the California TRC Program has collected 60,865 mercury-added thermostats, an average of 3,381 thermostats collected per quarter.

This quarter, SGA continued to implement a targeted outreach campaign it launched in Q2'21 across the audiences SGA oversees, which focused on placing bins in areas of California with below-average median household income¹ and low TRC collection bin density. The goal of this campaign was to place bins in areas that are more likely to have older infrastructure (as indicated by lower median household incomes) and to have at least 1 bin in each of California's counties. This targeted outreach campaign was implemented into General Outreach (HHW Programs, School Districts, Utility Companies, and Retail Stores) and Pilot Program (Schools Districts, Property Managers, and Utility Companies) audiences. Regarding counties in the bottom 25% of median household income, SGA attempted outreach with 966 contacts, successfully contacted 839 contacts, placed bins or pails with 7 contacts, and placed materials with 784 contacts. Among the 44 California counties with 0 or 1-20 bins, SGA attempted outreach with 1,207 contacts, successfully contacted 875 contacts, placed bins or pails with 10 contacts, and placed materials with 792 contacts.

The following pages contain detailed summaries of the outreach conducted in Q3'21 as well as the outreach tactics we plan to implement in the year ahead. In addition to the activities and results presented below that are specific to Q3'21 and were gathered from outreach conducted by

¹ State of California Employment Development Department, "Demographic Profile - California and Counties," Labor Market Information Resources and Data, n.d., <https://www.labormarketinfo.edd.ca.gov/data/california-and-counties-demographic-profiles.html>, (accessed 19 July 2021).

both staff at SGA and TRC, the strategies we deploy are built upon data gathered from our pilot programs, and the cumulative knowledge we have gained about these audiences over the past five years. We intend to provide additional information and analysis of the results below in TRC's annual report.

Summary of Results

1. New bins placed this quarter: 47
 - Number and location (by street address) of new collection bins assigned (see Table D-2 in Appendix D).
2. Mercury-added thermostats collected this quarter: 1,310
3. Mercury-added thermostats collected in 2021: 6,439

Table 1. Number of Bins Placed in California (cumulative), Q3'20 to Q3'21

Audience	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
A					
Contractors	259	259	260	260	260
HHWs	249	251	251	251	256
Retailers	152	152	152	154	172
Wholesalers	870	871	883	887	911
B					
Building Departments	0	0	0	0	0
Utility Companies	0	0	0	0	0
School Districts	6	6	6	6	6
Universities/Colleges	17	17	17	17	17
C					
Property Managers	11	11	11	11	11
Hotel/Motel	0	0	0	0	0
Other*	39	39	40	40	40
TOTAL	1,603	1,606	1,620	1,626	1,673

Note: This table provides the number of TRC collection bins placed cumulatively (Q3'20-Q3'21) in California. Actual counts of active bins may vary as some partners discontinue participation (see Table 2).

Table 2. Number of Active Bins (cumulative), Q3'20 to Q3'21

Audience	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
A					
Contractors	150	150	127	127	123
HHWs	145	143	142	142	145
Retailers	88	87	72	75	94
Wholesalers	672	673	673	675	696
B					
Building Departments	0	0	0	0	0
Utility Companies	0	0	0	0	0
School Districts	3	3	3	3	3
Universities/Colleges	7	7	5	5	4
C					
Property Managers	3	3	2	2	1
Hotel/Motel	0	0	0	0	0
Other	28	28	7	3	3
TOTAL	1,096	1,094	1,031	1,032	1,069

Table 3. Number of Bins Returned (includes bins returned empty), Q3'20 to Q3'21

Audience	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
A					
Contractors	8	10	9	9	5
HHWs	5	3	5	7	6
Retailers	4	1	4	1	1
Wholesalers	36	106	114	83	37
B					
Building Departments	0	0	0	0	0
Utility Companies	0	0	0	0	0
School Districts	0	0	0	0	0
Universities/Colleges	0	0	0	0	0
C					
Property Managers	0	0	0	0	0
Hotel/Motel	0	0	0	0	0
Other	0	0	1	0	0
TOTAL	53	120	133	100	49

Figure 1. Number of Bins Returned, 2017 to 2021

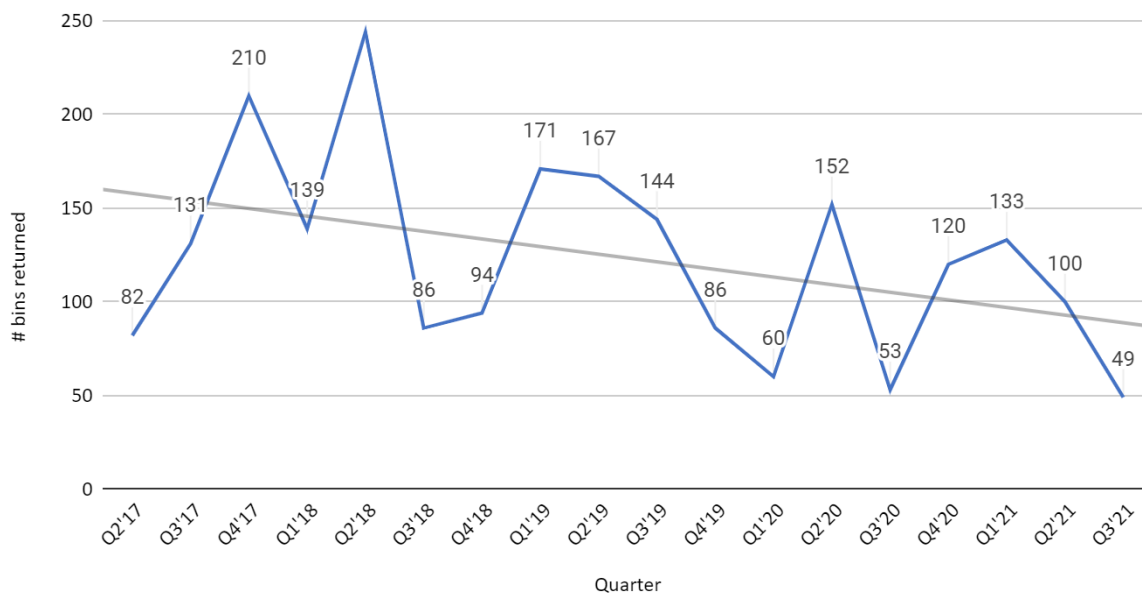


Table 4. Percent of Bins Returned (# of bins returned per audience/ # of active bins per audience), Q3'20 to Q3'21

Audience	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
A					
Contractors	5.3%	6.7%	7.1%	7.1%	4.1%
HHWs	3.4%	2.1%	3.5%	4.9%	4.1%
Retailers	4.5%	1.1%	5.6%	1.3%	1.1%
Wholesalers	5.4%	15.8%	16.9%	12.3%	5.3%
B					
Building Departments	0.0%	0.0%	0.0%	0.0%	0.0%
Utility Companies	0.0%	0.0%	0.0%	0.0%	0.0%
School Districts	0.0%	0.0%	0.0%	0.0%	0.0%
Universities/Colleges	0.0%	0.0%	0.0%	0.0%	0.0%
C					
Property Managers	0.0%	0.0%	0.0%	0.0%	0.0%
Hotel/Motel	0.0%	0.0%	0.0%	0.0%	0.0%
Other	0.0%	0.0%	14.3%	0.0%	0.0%
TOTAL	4.8%	11.0%	12.9%	9.7%	4.6%

Table 5. Number of Thermostats Returned, Q3'20 to Q3'21

Audience	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21	Total
A						
Contractors	321	180	200	242	109	1,052
HHWs	120	93	158	160	92	623
Retailers	16	0	8	7	1	32
Wholesalers	954	2,673	2,221	2,132	1,108	9,088
B						
Building Departments	0	0	0	0	0	0
Utility Companies	0	0	0	0	0	0
School Districts	0	0	0	0	0	0
Universities/Colleges	0	0	0	0	0	0
C						
Property Managers	0	0	0	0	0	0
Hotel/Motel	0	0	0	0	0	0
Other			1	0	0	1
TOTAL	1,411	2,946	2,588	2,541	1,310	10,796

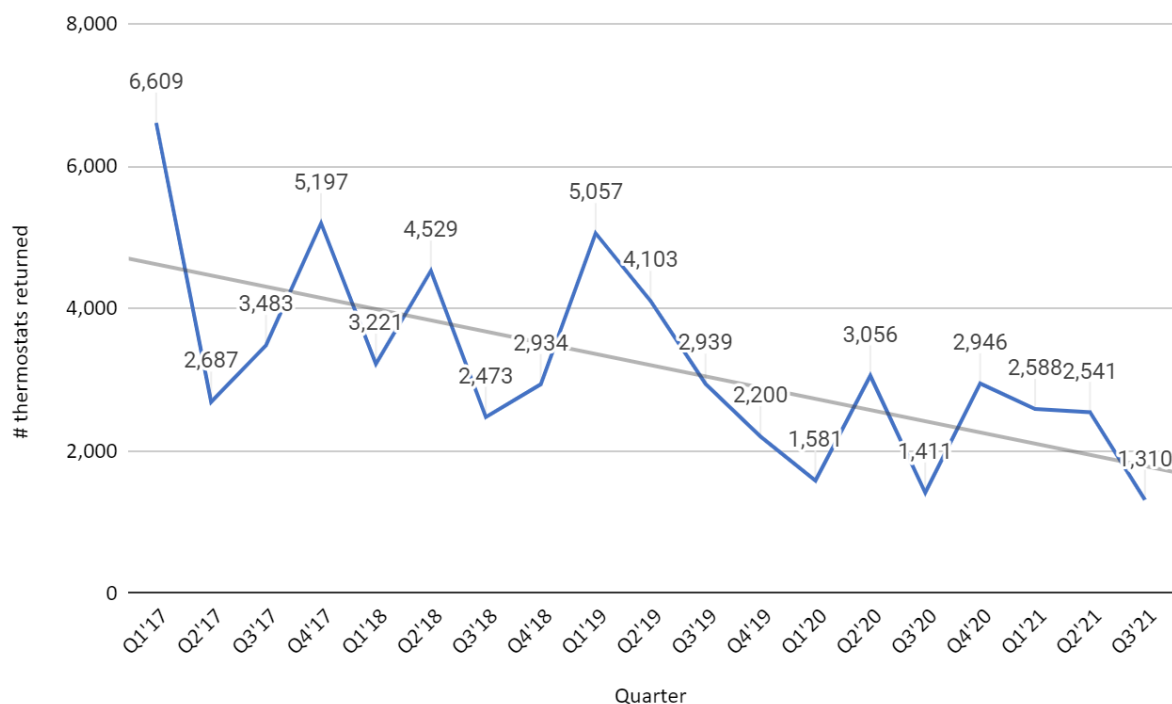
Figure 2. Number of Thermostats Returned, 2017 to 2021


Table 6. Number of Bins and Thermostats Returned Per Year, 2019 to 2021

	Q1 - Q4 '19		Q1 – Q4 '20		Q1 - Q3'21	
Audience	Bins	Thermostats	Bins	Thermostats	Bins	Thermostats
A						
Contractors	45	1,087	38	772	23	551
HHWs	46	869	21	405	18	410
Retailers	13	33	11	48	6	16
Wholesalers	350	12,261	315	7,769	234	5,461
B						
Building Departments	0	0	0	0	0	0
Utility Companies	0	0	0	0	0	0
School Districts	2	49	0	0	0	0
Universities/Colleges	0	0	0	0	0	0
C						
Property Managers	1	0	0	0	0	0
Hotel/Motel	0	0	0	0	0	0
Other	0	0	0	0	1	1
TOTAL	457	14,299	385	8,994	282	6,439

Outreach Program

Summary of Outreach Activities for Audience A

Retail/Consumer

Summary

On behalf of TRC, SGA has conducted outreach to retailers and consumers in the State of California since 2016. To provide more publicly accessible recycling locations for consumers, we have recruited hardware stores throughout the state to act as collection site partners. When retail stores agree to partner with TRC, they agree to host a TRC recycling bin or pail, display promotional materials in their store, be in communication with TRC regarding progress, and share observations related to barriers and motivators to mercury thermostat recycling among their customers. Retail toolkits are sent to stores that request a bin and include a folder with a TRC program introduction letter, a prepping and shipping instructions sheet, a sheet to help users identify mercury thermostats, English and Spanish shelf talkers, and English and Spanish window clings (see the appendix for more detail).

From 2016-Q1'19 we iteratively expanded our retail database and then conducted outreach to these stores. In Q2'19 we finished outreach to all of the 272 retail locations in the database compiled during Q1'18, and in Q3'19 we developed plans to visit a subset of 78 partner stores within driving distance of Los Angeles and Oakland. In Q4'19, SGA conducted in-store visits to retail stores. During those visits, SGA confirmed the proper placement of promotional materials, ensured employee awareness of the program, and received direct feedback from employees about the program and its rebate process. Four bins were placed at stores that no longer had bins during those store visits. In addition to store visits, SGA coordinated three week-long promotional events in Q4'19, at which stores offered \$10 rebates to customers who dropped off mercury thermostats. SGA supported these events by advertising them via Google and Facebook Ads, providing stores with promotional materials like flyers and window clings, and providing event supplies such as rebate forms and plastic bags to collect the recycled thermostats. No thermostats were collected at these promotional events.

During Q1'20 to Q3'20, SGA focused on increasing event participation by expanding their length from two weeks to one month. Unfortunately, due to COVID-19, these events were on hold. As a result, we focused on expanding our California retailers database by adding cities and towns with limited or no existing access to TRC bins. Our database was expanded by 52% by adding 142 retailers. SGA's outreach to these and existing stores in our database resulted in the placement of 8 bins during Q1'20. SGA also investigated current partnerships with 2 big chain stores to find out how we may build upon that relationship. In Q3'20, SGA finished its expansion of the retail store database, continued efforts to place bins with new stores, and approached both existing and new partners to gauge their interest in hosting a month-long retail event. These efforts resulted in 8 new partnerships and 10 scheduled collection events, which were coordinated and conducted during Q4'20. Unfortunately, retail interest in events waned as many retailers expressed COVID-19 related concerns regarding increased foot traffic at their stores. As a result, SGA paused outreach and waited until Q1'21 to reintroduce outreach to retail stores.

During Q1'21, we spoke to decision makers of 34 stores to assess their material requests; 16 of those stores requested new materials and 5 were interested in hosting a collection event. We also designed new window clings and shelf talkers, which included shelf talkers' reduction in size to be better suited for product shelves and the addition of a QR code to provide additional information and track engagement.

During Q2'21, SGA developed bilingual materials for retail placement. We also implemented a targeted outreach campaign for prospective partners that focused on 10 California counties with below-average median household income and bin density and also began giving stores the option to post in-store materials without accepting a bin. This resulted in 22 out of 57 retailers successfully contacted accepting new retail partnerships, 4 of whom accepted a TRC bin. Nearly all of the new retail partners are located in low bin density counties (21 of the 22) or in counties with low median household income (20 of 22). We also followed up with existing retailers to gauge their material needs. Of the 22 stores successfully reached, 12 existing partners requested we replace their materials with our updated shelf talkers and window clings we created during Q1'21, 6 accepted new bins and 4 expressed interest in a collections event.

During Q3'21, SGA focused heavily on continuing a targeted outreach campaign for prospective partners located in California counties with below-average median household income and bin density. Similar to Q2 '21, the goal of this campaign was to increase thermostat collections in areas that are more likely to have older infrastructure (as indicated by lower median household income) and to place bins in counties that did not have any to enhance access to TRC's mercury thermostat disposal service. Due to previous challenges getting stores to accept bins, SGA began focusing on analyzing past results, optimizing our phone outreach script, optimizing our email script, and developing a new flyer outlining what a TRC partnership entails (see Figure 3). This resulted in 32 new retail partnerships, 11 of whom accepted a TRC bin. Nearly all of the new retail partners are located in low bin density counties (31 of the 32) or in counties with low median household income (29 of the 32).

This quarter, SGA also continued outreach to existing partners and successfully completed remaining material send-outs. After materials were reordered, materials were sent to 10 existing partners from Q2'21. SGA also conducted outreach to 6 of the 9 existing partners that previously expressed interest in a collection event. Due to the lack of responsiveness to these phone calls, we stepped back to solidify our event plans so as to reach out to these retailers with more concrete details on the event scheduling process. We developed and finalized a tactical plan for retail event partnerships aimed at decreasing the number of actions retailers need to take if they accept an event and to ultimately decrease retailer hesitation. Once the tactical plan was finalized, SGA developed an event flyer outlining steps involving retailers for these events. SGA concluded the quarter by fulfilling the material requests of 10 existing partners and 27 new partners, and included a letter we developed to accompany materials being sent to partners, which included directions on how to correctly install materials and emphasized our appreciation for their participation (see Figure 4).

In Q4'21, SGA will continue contacting the remainder of our existing partners to gauge if their materials need to be updated. SGA will also move stores previously considered new partnerships to our existing partnership database if they meet the following requirements: received all

requested materials and accepted a bin. Partnerships that transition to existing partnership status will be contacted to gauge their interest in hosting a collection event. In addition, we will correspond with the stores that previously expressed interest in hosting a collection event and coordinate the promotional campaigns accordingly.

Barriers

- **Connecting with Right Contact:** We have had difficulty reaching the managers through phone calls and seldom hear back after leaving voicemail(s) or sending email(s). Busy schedules prevent managers from speaking to us, or reliably returning calls.
- **Hard-to-Reach Decision Makers:** Store managers and owners are frequently the only decision-makers for this audience. Interim managers are typically not allowed to make decisions regarding placing store materials. Work can be put on hold for long periods of time for a manager's vacation or days off.
- **High Employee Turnover:** This creates a recurring, almost institutional lack of knowledge about TRC and a loss of accountability.
- **Disinterest in the Program:** From time to time, we encounter stores that immediately express disinterest because they believe our program has nothing to do with their store offerings.
- **Disinterest in Multi-Step Process:** Several stores expressed apprehension about possible steps involved in accepting and dealing with thermostat collection bins.
- **Low Awareness with Store Staff:** When speaking with existing partners, it appeared that many store employees weren't aware of TRC and the subject. This has led to a clear lack of interest from some employees.
- **Perceived Lack of Customer Interest in Topic:** Several stores expressed belief that customers aren't interested in recycling their thermostats and typically don't bring in mercury thermostats. As such, stores don't believe a thermostat bin or materials will be relevant to their customers.
- **Lack of Store Space for Material Placement:** While interested, a few stores informed us they lack the space to place materials. Several of these stores informed us they receive too many materials already and are apprehensive about accepting foreign materials that will take up needed space.

Motivators

- **Environmental Impact:** Several managers believe that participating in the program is a good way to contribute to a "greener" California by limiting pollution from hazardous mercury-based thermostats.
- **Community Impact:** Several managers viewed participation in the program as a method of providing access to an important safety service for their community.
- **Convenient Materials:** Minimum effort is required to receive materials.
- **Desire to Maintain Partnership:** Some customers are aware of the store's participation in the program. Stores have customers who have previously brought mercury thermostats into the store; not maintaining partnership could cause confusion for their customers.
- **Social Norm:** In some cases, nearby stores are already participating in the program. Stores and managers do not want to feel that they are not a part of a program that other stores participate in.

- Option with Level of Participation: Having the option to be a TRC partner by having materials in-store but not requiring a bin to also be placed meets our contacts at a “Yes” they may be more comfortable with.

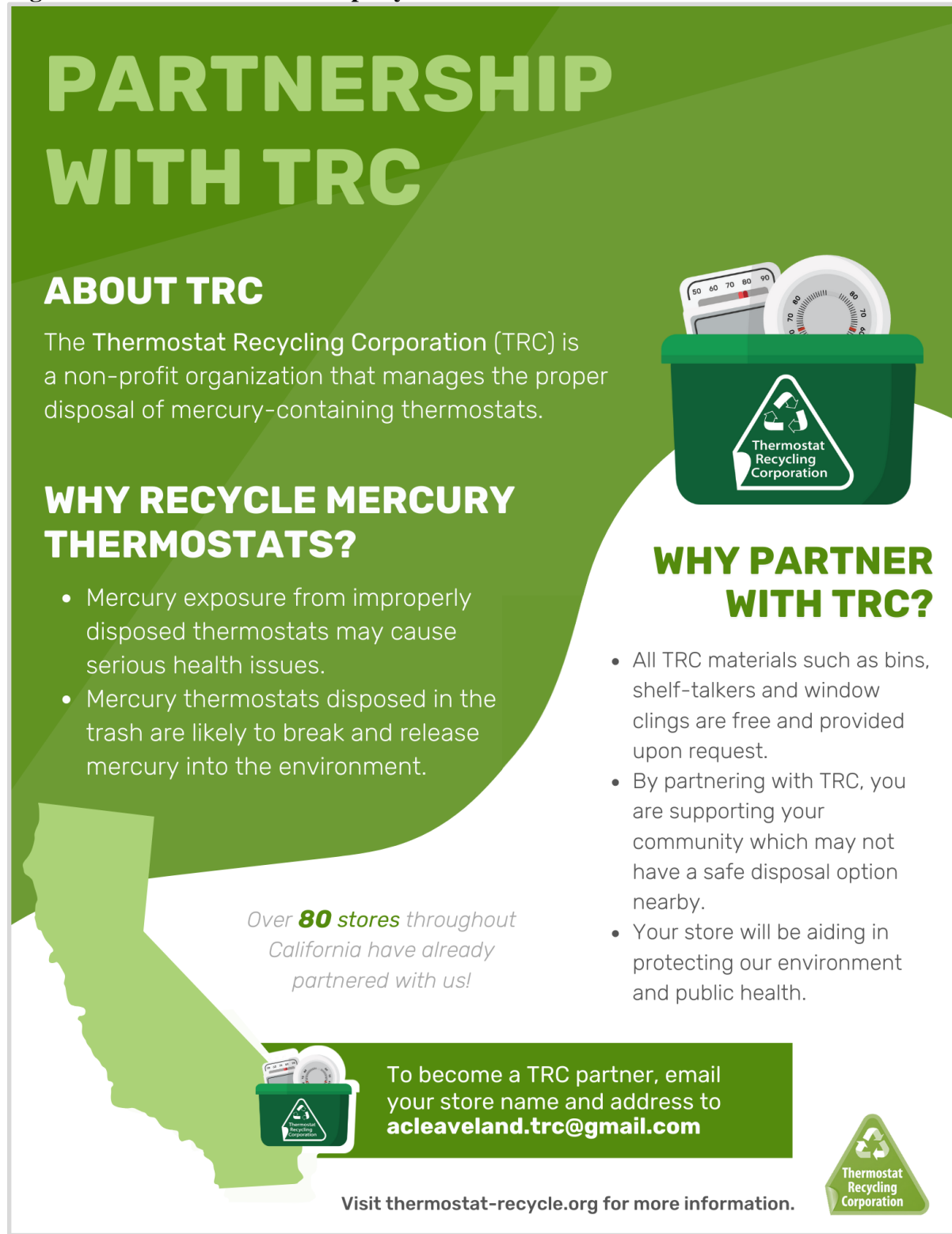
Results

In Q3’21, SGA:

- Existing Retail Partners Outreach
 - Conducted outreach to existing retail store partners to arrange for delivery of updated in-store materials, check on the status of their bin/pail, process any new bin/pail requests, and gauge interest in hosting a collection event
 - 8 calls placed
 - 0 emails sent & received
 - Successfully corresponded with the decision-maker of 2 stores to support them with materials, collection bin/pail status and requests, or collection events.
 - Placed order with a vendor for shelf talkers and window clings (see Appendix)
 - Prepared packages of requested materials and program letters to 10 existing partners (see Appendix for photos)
 - Developed a tactic to help with event coordination due to a lack of interest in events from retail partners, then updated the call script accordingly
 - Prepared 1 flyer for events to enhance clarity of the new \$10 gift card raffle tactic for thermostat recycling in stores
- New Retail Partner Outreach
 - Developed an outreach flyer for potential new partners that explains TRC and the partnership opportunity
 - Added 152 retail stores to the new partner outreach database
 - Placed calls to 257 retail stores to establish new partnerships
 - Successfully corresponded with the decision-maker of 73 stores to determine whether new stores are interested in partnership (material and bin/pail placements)
 - Gained 32 new retail partnerships
 - Placed materials with these 32 new partners
 - Of these 32 new partners, 31 are located in low bin density counties
 - 24 are located in counties that contain 1-20 bins
 - 6 are located in counties that contain 0 bins
 - Of these 32 new partners, 29 are located in counties with below-average median household income
 - 20 are located in counties in the Bottom 25% for media household income
 - 9 are located in counties in the Bottom 50% for median household income
 - Placed bins with 10 of 32 new partners
 - All 10 bins were requested by stores located in low bin density counties
 - 2 bins were placed in counties that contain 0 bins
 - 7 bins were placed in counties that contain 1-20 bins

- 1 bin was placed in a county that has 21-50 bins
- 9 bins were requested by stores located in counties with below-average median household income
 - 6 are located in counties in the Bottom 25% for median household income
 - 3 are located in counties in the Bottom 50% for median household income
- 35 total emails successfully sent to prospective partners

Figure 3. New Retail Partnership Flyer for Email Outreach



PARTNERSHIP WITH TRC

ABOUT TRC

The Thermostat Recycling Corporation (TRC) is a non-profit organization that manages the proper disposal of mercury-containing thermostats.

WHY RECYCLE MERCURY THERMOSTATS?

- Mercury exposure from improperly disposed thermostats may cause serious health issues.
- Mercury thermostats disposed in the trash are likely to break and release mercury into the environment.

*Over **80** stores throughout California have already partnered with us!*

WHY PARTNER WITH TRC?

- All TRC materials such as bins, shelf-talkers and window clings are free and provided upon request.
- By partnering with TRC, you are supporting your community which may not have a safe disposal option nearby.
- Your store will be aiding in protecting our environment and public health.

To become a TRC partner, email your store name and address to **acleaveland.trc@gmail.com**

Visit thermostat-recycle.org for more information.

Figure 4. New Event Flyer for Email Outreach

Page 1 of 2

The flyer features a green background with stylized hills. At the top, a hand holds a smartphone, with a yellow lightning bolt connecting it to two social media posts on the left. Above the phone, a hand holds a green \$25 gift card. In the bottom right, a green recycling bin with a white recycling symbol is shown, with two mercury thermostats inside it. The Thermostat Recycling Corporation logo is in the bottom right corner.

SCHEDULE YOUR FREE TRC EVENT

As a thank you for being a TRC (**Thermostat Recycling Corporation**) partner, we would love to create a free promotional offering for your store!

For a limited time, customers who visit your store to recycle a mercury thermostat will be eligible to be the winner of a \$25 gift card at the end of the promotional period. This raffle prize will be provided by us for the winner to use at your store.

This offering also consists of a free advertising campaign that our team will run. The campaign will promote the positive impact you're making on your community's public and environmental health through mercury thermostat recycling and the \$25 gift card raffle for recycling during the promotional period.

This is a hassle-free promotion. We take care of everything.

See the next page for information on how it works.

Visit thermostat-recycle.org for more information.



HOW IT WORKS

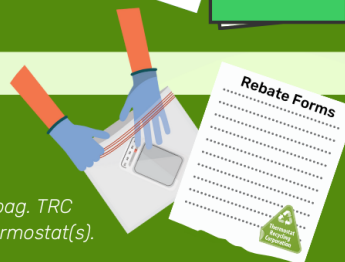
1. You select a week for the promotional offering.



2. We create and place free ads + create any in-store materials you would like to promote the offering.



3. We send you extra rebate forms + bags for customers to recycle their thermostats safely.
Rebate forms are for customers to fill out and place in a provided bag. TRC will send them a \$5 rebate per thermostat upon receiving their thermostat(s).



DURING/AFTER PROMOTIONAL PERIOD

4. During - Business as usual. If anyone recycles their mercury thermostat, a store employee will simply jot down their name and email on our tracking sheet for us to contact if they win the gift card.



5. After - Once the week is over, a store employee may mail back any remaining materials and we'll pay for the shipping.

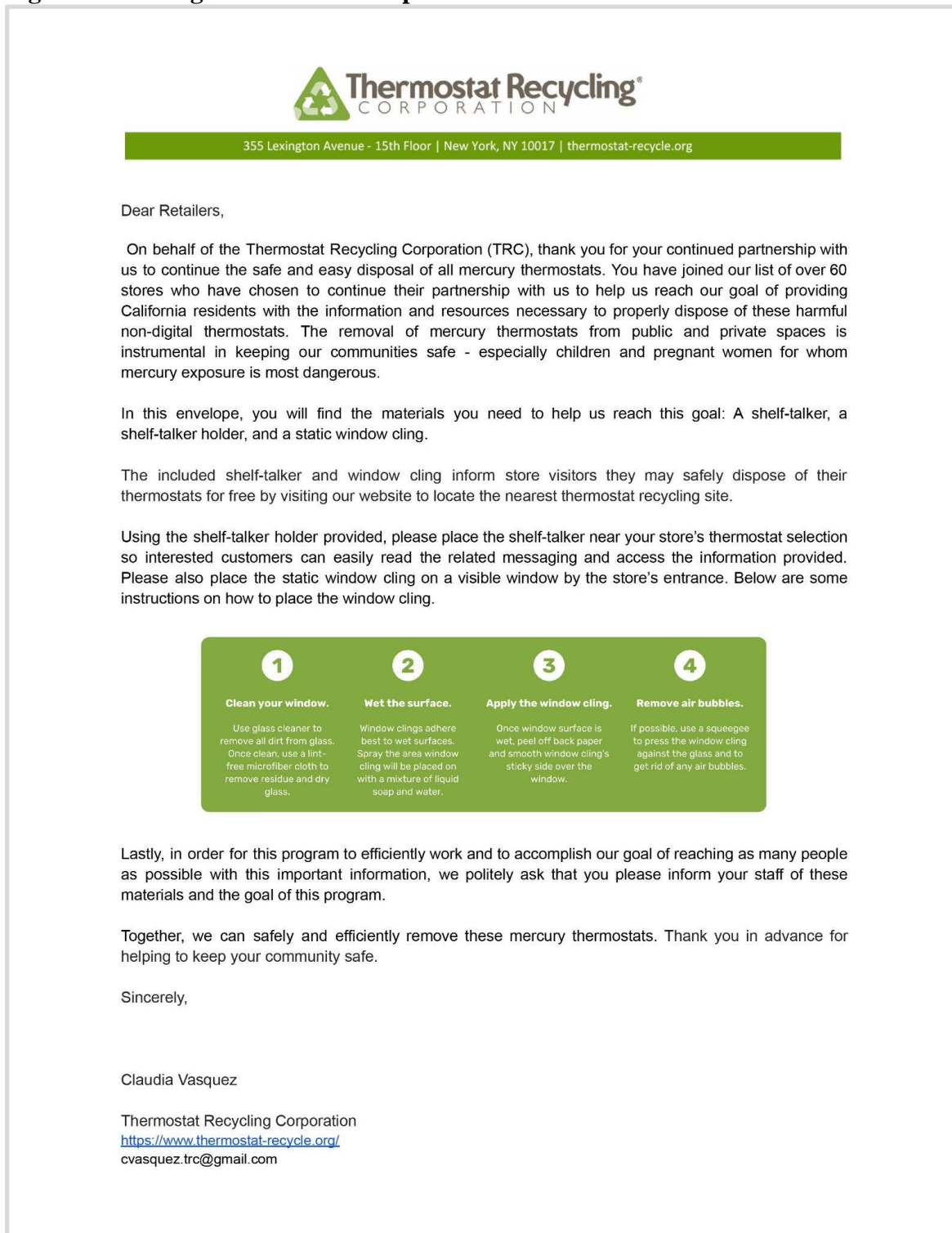


Visit thermostat-recycle.org for more information.

Figure 5. New Retail Partnership Letter



Figure 6. Existing Retail Partnership Letter



Household Hazardous Waste

Summary

On behalf of TRC, SGA has conducted outreach with the State's Household Hazardous Waste programs since 2016. In general, HHW staff is a receptive audience to the TRC program because of how our efforts align with the existing goals of most HHW facilities. Furthermore, TRC's program may provide a welcome incentive for HHW programs that are looking for ways to encourage their residents to make more frequent use of their facilities.

In 2018, SGA conducted outreach to HHW facilities in cities and counties that lacked TRC collection sites. Our goal was to place bins at these facilities and collaborate with them to promote the TRC program to their customers.

In 2019, SGA focused on pitching event partnerships to HHW facilities. In exchange for prominently displaying a bin at public collection events and administering surveys to individuals who dropped off mercury thermostats, HHW facilities received event-specific promotional flyers in representative languages and a Google Ads Campaign that ran for four weeks before the event took place to raise awareness about the event and the recycling opportunity through TRC. Over the course of the year, SGA organized three event partnerships in California—in San Diego, Merced, and Santa Clara Counties. Combined, these events resulted in the collection of 3 mercury thermostats and 2 surveys from the 2 individuals who recycled them. In Q4'19, SGA posted information about the rebate program in the California Household Hazardous Waste Information Exchange (HHWIE) Yahoo! Group (a DTSC-mandated action) and tracked results using a bit.ly link.

In 2020, SGA reworked outreach tactics for HHW events, developed a plan for short-term work while HHW programs faced the impacts of COVID-19, and collaborated with TRC to plan edits to the TRC website for easier navigation. Over the course of the year, SGA helped manage and update a statewide database of HHW facility closures that was shared in the Household Hazardous Waste Information Exchange (HHWIE) Yahoo! Group, reworked aspects of TRC's outreach materials to improve efficiency, worked on a media kit to assist HHW programs with community outreach across various communication mediums, and cross-referenced a current list of the active HHW programs and facilities in the State to ensure our database was comprehensive. We also received interest from HHW facilities that are not yet partners for our 2-for-1 partnership offer (bin placement and co-promoting collection event). In Q4'20, we coordinated promotional campaigns with HHW facilities for four events. SGA also started compiling an active member database for the HHWIE Google Group to quickly target heavily invested facilities for TRC partnership and event co-promotion. Note: Q4'20 experienced the transition of the HHWIE Yahoo! Group to become a Google Group.

During Q1'21, we hosted one collection event, launched a new promotional tactic (newspaper advertorial), and organized co-promotion efforts for two events that occurred in Q2'21. In March, we conducted a survey of California's HHW program managers and coordinators via the HHWIE Google Group. The goal of this survey was to gather information about this audiences'

perception of TRC, what can motivate more programs to partner with TRC, and how TRC can help this audience address barriers to thermostat collection in their communities. SGA received 13 responses.

In Q2'21, SGA co-promoted two collection events in San Bernardino County with the San Bernardino County Fire Department. We also analyzed the findings from the survey conducted in Q1 and found that HHW facilities preferred social media, Google Ads, Nextdoor ads, and newspaper ads for event promotions. In addition, participating HHW Program Managers expressed a desire to promote retail take-back options in lieu of collection events. In June, SGA shared key findings in an email to the HHWIE Google Group. SGA then developed new plans to merge Retail and HHW event promotion efforts based on findings from this survey.

Also in Q2'21, SGA focused on placing bins with facilities located in counties with below-average median household income or with few or no existing collection bins. In all, SGA emailed and/or called 161 California HHW facilities - or every facility that has not yet partnered with TRC. As a result of this campaign, we established 1 new partnership with the Heritage Ranch Community Services District PHHWCF in San Luis Obispo where we placed 5 bins. In addition to bin placements, we also finalized a new communications toolkit to help HHW programs easily communicate messages about TRC, the rebate offering, and nearby collection sites - this will be shared with the HHWIE Google Group next quarter.

In Q3'21, SGA prioritized outreach to potential partners in order to establish interest in our collection event promotions. An extra emphasis was placed on counties with low bin density (0-20 bins) and low median household income. In conducting this outreach, SGA was able to develop new partnerships with 3 county facilities with collection events planned for Q4'21. In addition to this outreach, existing partners were contacted regarding TRC link placements on their respective websites. 19 websites were updated with a link to the TRC website. Beyond this outreach to existing and potential partners, SGA published a communications toolkit (see Figure 7) for TRC and shared it with the HHWIE Google Group (see Figure 8), as well as implemented a tactical plan for Retail/HHW event partnerships based on feedback from HHW programs. SGA continued to monitor and review emails to the HHWIE Google Group to stay up-to-date with information from California HHW programs.

This quarter, SGA also developed a landing page, informational flyer, and communications toolkit to promote a limited-time partnership with OhmConnect for a free smart thermostat and to utilize TRC's proper disposal and rebate services to help residents upgrade their mercury thermostat HVAC systems (see Appendix). These resources were sent to the HHWIE Google Group for California HHW programs to share with their residents. This partnership was established to draw attention to the benefits of partnering with TRC and utilizing a new partnership (OhmConnect) to provide residents with the free resource to upgrade from mercury thermostats.

In Q4'21, SGA will focus on promoting collection events with potential partners in low bin density or low median household income counties. Once these contacts have been exhausted, SGA will conduct outreach to existing partners to schedule upcoming collection events for Q4'21 and Q1'22. This quarter, SGA will also compile program data from the year and use this information to inform updated strategy decisions for 2022.

Barriers

- **Difficult to Remain in Contact:** Many facilities have expressed that effects from COVID-19 have increased their daily tasks, which leads to slower replies for the necessary information and approvals needed to co-promote collection events.
- **Difficult to Reach Prospective Partners:** Some prospective partners haven't responded to our initial and check-in communications about the TRC program. This holds more prevalent for the prospective instead of existing partners.
- **COVID-19 Restrictions for Materials:** Some HHW facilities do not want mailed materials such as flyers, rebate forms, and event participant surveys because it helps limit the amount of necessary physical contact between them and residents. Even though we inform our contacts at the facilities to refer residents to us for these materials, they may not do so.
- **Disinterest Working With Third-Party Contacts:** Many facilities have already partnered with third-party waste haulers and do not see the appeal in TRC's offerings. We are currently coming up with strategies to provide new offerings to these types of facilities.

Motivators

- **Environmental Impact:** HHW facilities are aware of the environmental hazards of mercury and are motivated to help.
- **Free Promotion:** TRC's paid promotional support increases awareness of events they already have planned.
- **Financial Incentive:** HHW facilities find value in the opportunity to get paid to recycle mercury thermostats.
- **Established Relationship:** Providing HHW programs with communications content via a communications toolkit and consistent contact for future HHW collection events establishes a relationship with them that may later work to our benefit when pitching the opportunity to co-promote collection events.
- **Community Outreach:** HHW facilities are interested in increasing the amount of collection event participants throughout their county, especially for events at temporary locations.
- **Retail Take-Back Partnership Offering:** HHW facilities expressed interest in increasing the availability of retail take-back programs so residents have more sources for mercury thermostat recycling. As such, we implemented this offering.
- **OhmConnect Partnership:** The partnership with the energy-saving app, OhmConnect, promoted new incentives for HHW facilities beyond traditional rebates and provided a resource for residents to upgrade their HVAC system from mercury thermostats for free.

Results

In Q3'21, SGA:

- Sent out the HHW Communications Toolkit to the HHWIE Google Group.
- Developed 1 landing page, 1 informational flyer, and 1 communications toolkit to promote OhmConnect's free smart thermostat offer and to utilize TRC's proper disposal and rebate services to help residents upgrade their mercury thermostat HVAC systems.

- Finalized and sent the 3 OhmConnect/TRC Partnership assets to the HHWIE Google Group:
 - 646 members of the Google Group
 - 28 total visits on landing page
 - 27 unique visits on landing page
 - 16 clicks on landing page
 - 22 clicks on link to informational flyer
 - 18 clicks on link to communications toolkit
 - 1 click on link to the communications toolkit's image folder
- Conducted outreach to existing partners in an effort to place a link to the TRC website on partner sites:
 - 72 websites were checked for link placement
 - 19 websites were updated to include a link to the TRC website
 - 42 emails were sent to partners inquiring about link placement
 - 3 emails were received from partners regarding link placements
- Corresponded with existing partners for collection event co-promotion and mutually shared updates about their facilities or our offerings:
 - 23 emails were sent & received.
 - 3 HHW facilities attempted to reach
 - 3 HHW facilities reached
 - 3 HHW facilities interested in collection event co-promotion
- Conducted outreach to HHW facilities who have not yet partnered with TRC for bin placement and collection event co-promotion:
 - 69 calls were placed.
 - 110 emails were sent & received.
 - 174 HHW facilities attempted to reach
 - 16 HHW facilities reached
 - 4 bins placed with a new partner (Santa Ynez Valley Recycling and Transfer Station) to be delivered Q4'21

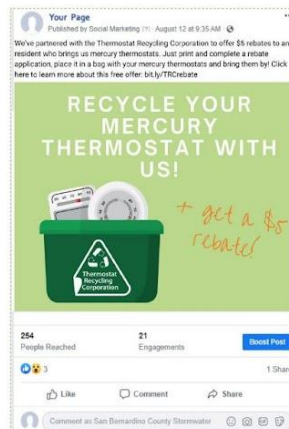
Figure 7. Communications toolkit sent to the HHWIE Google Group in Q3'21:
Page 1



Ready-to-use Social Media Content

Facebook/Instagram Posts

- 1 Do you have any old mercury-containing thermostats in your home or place of business? Check out the Thermostat Recycling Corporation's store locator to find a thermostat collection location near you: bit.ly/TRCcollectionsites
- 2 Unlimited \$5 rebates? That's right! Bring old thermostats and a completed rebate form to a drop-off location near you and the Thermostat Recycling Location will send you a check for \$5 per mercury thermostat. Click here to find your nearest collection site: bit.ly/TRCcollectionsites
- 3 We've partnered with the Thermostat Recycling Corporation to offer \$5 rebates to any resident who brings us mercury thermostats. Just print and complete a rebate application, place it in a bag with your mercury thermostats and bring them by! Click here to learn more about this free offer: bit.ly/TRCrebate
- 4 With cold weather upon us you might be looking for solutions to stay warm. If you're upgrading your central air system and replacing old thermostats, make sure to recycle them properly -- it's the law! To find local recycling locations for mercury thermostats and earn cashback in the process, click here: bit.ly/TRCcollectionsites
- 5 With hot weather upon us you might be looking for solutions to stay cool. If you're upgrading your central air system and replacing old thermostats, make sure to recycle them properly -- it's the law! To find local recycling locations for mercury thermostats and earn cashback in the process, click here: bit.ly/TRCcollectionsites



Sample Facebook post



Sample Instagram post

Twitter Posts

- 1 Properly recycling mercury thermostats is the law! Find local recycling locations & earn cashback here: bit.ly/TRCcollectionsites
- 2 Do you come in contact with mercury thermostats? You can get rebates for each one you collect! Learn more: bit.ly/TRCcontractors
- 3 There are 350+ mercury thermostat collection sites in CA. Find the nearest one and claim rebates here: bit.ly/TRCcollectionsites
- 4 Unlimited \$5 rebates in exchange for mercury thermostats? That's right! Click here to learn more: bit.ly/TRCrebate

Ready-to-use Website & Newsletter Content

Website Blurb

- 1** Want \$5 for each mercury thermostat you have? When you bring mercury thermostat in with a completed [rebate form](#), the Thermostat Recycling Corporation (TRC) will send you a check for \$5 per thermostat. It's that simple! Help us keep our communities and the environment safe, click here to learn more: bit.ly/TRCcollectionsites
- 2** Old thermostats are hazardous to people and the environment, so we've partnered with the Thermostat Recycling Corporation (TRC) to bring you \$5 for each mercury thermostat you drop off at our collection center. Simply print a rebate form, place it in a clear plastic bag with your thermostats, and drop them off. Click here to learn more: bit.ly/TRCcollectionsites
- 3** Manually operated thermostats contain mercury and need to be disposed of carefully and properly. Locate a safe and free collection site near you, and see if you qualify for an additional \$5 rebate. Find out more at the bit.ly/TRCcollectionsites

Newsletter Blurb

[DOWNLOAD ALL IMAGES](#)

 **Thermostat Recycling[™]**
CORPORATION

About Us & Contact Information

We hope this media kit serves as a complement to your existing communication efforts. If you would like to sign up for a free collection bin, click [here](#).

Should you have a question about this media kit, or a special request, please do not hesitate to reach out to your TRC contact.



Figure 8. Email sent to the HHWIE Google Group regarding OhmConnect Opportunity:

Hi everyone,

My name is Chandler and I'm reaching out on behalf of the [Thermostat Recycling Corporation](#) (TRC). We have partnered with [OhmConnect](#), which aims to lower the strain on our electrical grid by utilizing real-time data to reward residents who lower their energy usage during peak hours. Through monetary incentives, residents can be rewarded for helping the entire electrical grid. In addition, they can also **sign up now through September 30th to receive a free smart thermostat!** By partnering with OhmConnect, we hope that residents with mercury thermostats will upgrade their system, then properly dispose of them at TRC partner drop-off locations or HHW disposal centers such as yours.

This limited-time opportunity with OhmConnect can allow residents the ability to upgrade their mercury thermostat to a smart thermostat if they were not able to. This will help get mercury thermostats out of homes and landfills, keeping our communities healthy. In order to raise awareness for this opportunity with your local community, we hope that you'll add a link to your website to direct residents to this fantastic offer and include copies of our flyer at your next event:

- Link to website with more information: bit.ly/sept-offer-trc-ohmconnect
- Link to download the flyer: bit.ly/trc-ohmconnect-flyer

In addition to posting this link on your website, we've also created a communications toolkit that includes sample posts and blurbs that can easily be incorporated into your social media account(s) and newsletter. You can view the communications toolkit here: bit.ly/toolkit-trc-ohmconnect

If you have any questions about this opportunity, please feel free to reach out and I will be happy to assist. And as always, let me know if you are interested in becoming a partner with TRC so we can set you up with a free bin and disposal service for mercury thermostat collection, and help you promote your next collection event!

Environmental Contractors

Summary

Environmental contractors are an important audience for TRC. While conducting outreach to other audiences it has been reported that environmental contractors are hired to manage waste disposal during renovations. In Q3'21, we continued to conduct outreach to these contractors that specialize in removing and properly disposing of hazardous waste. Our primary goal was to place bins or pails with environmental contractors and offer them a \$2.50 incentive rebate per mercury thermostat.

Barriers

- Delays due to needing approval from corporate before participating in the program.
- We have difficulty reaching the decision maker; therefore, we leave numerous voicemails.
- Most environmental contractors respond that they hardly ever encounter mercury thermostats and there is a limited number of mercury thermostats in circulation.

Motivators

- \$70,000 fine for improper disposal
- \$2.50 incentive for each returned thermostat

Results

- We conducted 20 outreach calls to environmental contractors.
- TRC was unsuccessful in placing bins with this audience during the quarter.

General Contractors

Summary

TRC continues to complete outreach to general contractors with hopes of gaining greater participation. Our outreach efforts are to inform the contractor of our program, if they are not already aware, and sign the contractor up for recycling through a bin or pail. Our primary goal is to place bins or pails with general contractors and offer them a \$2.50 incentive rebate per mercury thermostat.

Barriers

- In terms of contractor outreach, we continue to contact locations who don't want to be contacted.
- Most general contractors respond that they either do not work with thermostats or that they hardly ever encounter mercury thermostats.
- A large percentage of calls result in voicemail messages that are not returned.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- TRC called 112 general contractors.
- We were unable to place any bins with general contractors.

HVAC Contractors**Summary**

TRC continues to complete outreach to HVAC contractors with hopes of gaining greater participation. Our calls are made to inform the contractor of our program if they are not already aware and sign the contractor up for recycling through a bin or pail. Our primary goal was to place bins or pails with HVAC contractors and offer them a \$2.50 incentive rebate per mercury thermostat.

Barriers

- In terms of contractor outreach, we continue to contact locations who don't want to be contacted.
- Most contractors respond that they hardly ever encounter mercury thermostats.
- Another frequent response is that they already recycle through their wholesaler.
- A majority of calls result in voicemail messages that are not returned.

Motivators

- \$70,000 fine for improper disposal

Results

- TRC called 62 HVAC contractors.
- During the third quarter we had zero sign-ups from HVAC contractors.

Demolition Contractors**Summary**

TRC continues to complete outreach to demolition contractors with hopes of gaining greater participation. Our calls are made to inform the contractor of our program if they are not already aware and sign the contractor up for recycling through a bin or pail. Our primary goal was to place bins or pails with demolition contractors and offer them a \$2.50 incentive rebate per mercury thermostat.

Barriers

- In terms of contractor outreach, we continue to contact locations who don't want to be contacted.
- Most contractors respond that they either do not work with thermostats or that they hardly ever encounter mercury thermostats.
- A majority of calls result in voicemail messages that are not returned.

Motivators

- \$70,000 fine for improper disposal

- This quarter, most of the demolition contractor calls resulted in a response that they never or vary rarely see mercury thermostats.

Results

- TRC made 95 calls to demolition contractors.
- During the quarter we did not have any demolition contractors who wanted to participate.

Wholesalers

Summary

TRC continues to complete outreach to both participating and non-participating HVAC wholesalers with hopes of gaining greater participation. Our collections from the first three quarters are 20% greater than they were this time last year. However, during Q3'21, there was an average of 23 thermostats in the bins being returned which matches the average number of thermostats in 2020 during the same time frame.

Barriers

- Participating wholesalers are seeing a decline in collections and send some of their recycling bins back to us because they do not need them anymore.

Motivators

- We get positive feedback on the ease of the program from current collection locations.

Results

- We completed 221 calls to wholesalers who hadn't returned a container in the past 6 months.
- We performed 35 site visits to wholesale collection locations in the program.
- During the third quarter we had two sign-ups from new wholesale locations.

Summary of Outreach Activities for Audience B

Building Departments

Summary

Building Departments are an audience that can assist with the collection of mercury-added thermostats through informing contractors, inspectors and other professionals about the importance of properly disposing of mercury thermostats. After research and communication with this audience TRC has found that employees of building departments have little contact with thermostats. However, the individuals who seek the services of the building department may encounter thermostats in their line of work. Therefore, building departments have served as a conduit for outreach.

In Q3'21, TRC emailed two building department employees across the state to remind them about the program and pass along information they can communicate to their visitors. We also called 3 building departments, but we had no responses or engagement from our outreach this quarter.

Barriers

- Building department employees have very little interest in our messaging or their responsibility in communicating the program.
- We had no interest in third-party assistance from organizations for the universal waste checklist adjustments.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- TRC emailed 3 building departments with helpful information to pass along to visitors, with no response or interaction from recipients.
- We conducted 3 calls to building departments that resulted in voicemails unreturned.
- A universal waste checklist that includes mercury thermostats, not just mercury equipment, is available for distribution.

Utility Companies

Summary

On behalf of TRC, SGA has conducted outreach with utility companies across California since 2017. Utility companies are a key audience for TRC because they have the potential to reach a large segment of an area's population and their websites are often the first stop for residents looking to upgrade their homes for energy efficiency. Utility companies are mandated by Federal and State Governments to reduce energy usage per resident over time and many companies have used the strategy of promoting smart thermostats as a way of meeting this mandate. Many of our efforts augment existing promotions for energy-efficient appliance rebates or incentives.

In 2019, SGA contacted utility companies and requested that they add information about TRC's mercury thermostat recycling program to their websites, social media accounts, bill inserts, newsletter and/or point-of-purchase promotions. Over the course of the year 13 agreed to promote TRC via social media or other promotional materials. In 2020, we made efforts to form new partnerships with utility companies. We continued outreach and were able to form 1 new partnership in 2020 and renewed 1 more. After not receiving responses to our initial emails and follow-ups during the year, SGA discussed new ways to best communicate with this audience.

In Q1'21, we implemented new outreach strategies with the goal of receiving more interest and responses from the people we contact. A feedback form was created so that we could determine our utility partners' motivators for participating in the program and awareness of the TRC partnership opportunity. The feedback form was sent to 19 contacts from 12 of our utility partners, of which 5 contacts responded. In Q2'21 two existing partners updated TRC's link on their website and one existing partner sent a newsletter to residents that featured the TRC website.

In Q3'21, we continued to focus our material placement based on the top three mediums that were identified as most effective on the feedback survey (link on website, social media posts and, bill inserts). Phone calls continue to be the most effective way to create a new partnership, but getting the right contact has continued to present an issue. Towards the end of the quarter, we were able to identify 2 new utility companies that were interested in sharing TRC information via a link on their website (see Figure 9) and by promotion of their monthly magazine. We plan on finalizing the placement of these materials in Q4'21. We also began planning the campaign and developed a creative brief for a Google Responsive Display Ads campaign with Plumas-Sierra Rural Electric Cooperative.

In addition to our usual outreach efforts, information promoting a partnership with OhmConnect was developed via a communications toolkit and landing page (see Appendix). These assets were shared with utility companies with the purpose of further incentivizing residents to upgrade their mercury thermostat system with its limited-time free smart thermostat offer and utilizing TRC's proper disposal and rebate services. Nine active partners were sent the promotional materials. Three responded to that email, but none appeared to have shared the information.

In Q4'21, we will increase the number of outreach calls we place to increase our chances of reaching utility companies and thus, increasing our chances to gain more partnerships. Although we have a limited number of utility companies to speak to, there are still many utility companies where we have not been successful in finding a proper contact to correspond with. We also plan on proceeding with implementing the Google Responsive Display Ads campaign with Plumas-Sierra Rural Electric Cooperative.

Barriers

- Working from Home: Utility workers continue to work from home, which we've discovered has impacted our ability to reach the correct contact because they don't have direct lines of communication when they are not in the office.
- Bureaucratic Approval Process: Point of contact often needs to get approval from supervisors, and this process can be lengthy.

- Keeping Utility Companies Interested: It has been difficult to connect with the correct staff within their organizations and to keep their attention on the issue.
- Not a Priority: We have little leverage over utility companies. Any agreements or partnerships that may become established are subject to be put on hold or delayed by the utility companies, and contacts may become unresponsive for long periods of time.
- Contact Methods: Phone and email are essential to outreach but are often easily ignored, and lack of a personal phone call decreases an email's effectiveness.

Motivators

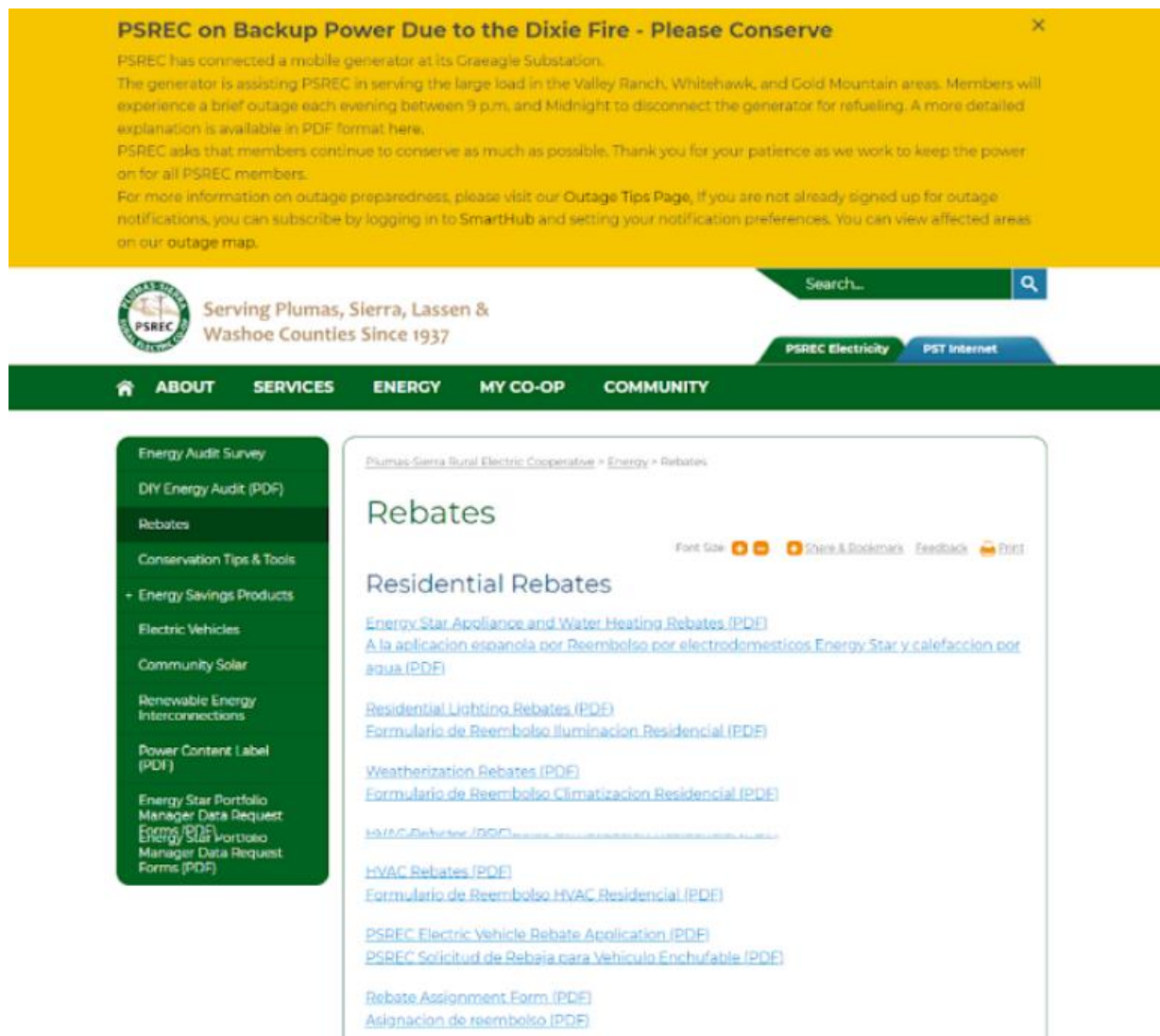
- Existing Work Aligns with TRC's Program: Promoting the mercury thermostat rebate program is a helpful tool to aid their existing energy-saving initiatives.
- Leveraging Current Partners: Mentioning the participation of larger utility companies, such as PG&E and SMUD, in our outreach program has been an effective recruitment method for smaller companies.
- Convenient "Ready-to-Use" Promotional Materials: Providing companies with multiple mediums for promotional materials has made the process of promoting TRC easy and simple.
- OhmConnect Partnership Opportunity: The partnership with OhmConnect to further incentivize residents to upgrade their mercury thermostat system with its free smart thermostat offer and TRC's proper disposal and rebate services could re-engage partners in our partnership.

Results

In Q3'21 SGA:


- Potential Partners
 - Emails Sent and Received: 12
 - Calls Attempted: 56
 - Successful Contacts: 3
- Existing Partners
 - Emails Sent and Received: 13
 - Calls Attempted: 4
 - Successful Contacts: 1
- 1 Website Link Updated:
 - Plumas-Sierra Rural Electric Cooperative
- Developed 1 creative brief for a Google Responsive Display Ads campaign with Plumas-Sierra Rural Electric Cooperative
- Finalized and sent the 2 OhmConnect/TRC Partnership assets to 9 active partners:
 - 3 active partners responded to that email, but none appeared to have shared the information.
 - 6 total visits on landing page
 - 6 unique visits on landing page
 - 0 clicks on landing page
 - 11 clicks on link to the communications toolkit's image folder

Figure 9. Link Placed on Plumas-Sierra Rural Electric Cooperative Website



PSREC on Backup Power Due to the Dixie Fire - Please Conserve X

PSREC has connected a mobile generator at its Greeagle Substation. The generator is assisting PSREC in serving the large load in the Valley Ranch, Whitehawk, and Gold Mountain areas. Members will experience a brief outage each evening between 9 p.m. and Midnight to disconnect the generator for refueling. A more detailed explanation is available in PDF format here. PSREC asks that members continue to conserve as much as possible. Thank you for your patience as we work to keep the power on for all PSREC members. For more information on outage preparedness, please visit our [Outage Tips Page](#). If you are not already signed up for outage notifications, you can subscribe by logging in to SmartHub and setting your notification preferences. You can view affected areas on our outage map.

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 Energy Star Portfolio Manager Data Request Forms (PDF)

Plumas-Sierra Rural Electric Cooperative > Energy > Rebates

Rebates

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Residential Rebates

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[A la aplicación española por Reembolso por electrodomésticos Energy Star y calefacción por agua \(PDF\)](#)
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[Formulario de Reembolso HVAC Residencial \(PDF\)](#)
[PSREC Electric Vehicle Rebate Application \(PDF\)](#)
[PSREC Solicitud de Rebeja para Vehículo Enchufable \(PDF\)](#)
[Rebate Assignment Form \(PDF\)](#)
[Asignación de reembolso \(PDF\)](#)

[Reembolsos de iluminación comercial \(PDF\)](#)

[Custom Project Rebates \(PDF\)](#)

[Reembolsos personalizados del proyecto \(PDF\)](#)

[Irrigation Efficiency Rebates \(PDF\)](#)

[Rebajas de Eficiencia de Riego \(PDF\)](#)

[Irrigation Pump Test Rebates \(PDF\)](#)

[Reembolsos de prueba de la bomba de riego \(PDF\)](#)

[PSREC Electric Vehicle Rebate Application \(PDF\)](#)

[PSREC Solicitud de Rebaja para Vehículo Enchufable \(PDF\)](#)

[Rebate Assignment Form \(PDF\)](#)

[Asignación de reembolso \(PDF\)](#)

Other Rebates

Thermostat Recycling Corporation offers a [rebate of \\$5 for recycling old mercury thermostats \(PDF\)](#). Follow the steps on the rebate and find your nearest collection center by using the [zip code finder](#).

For more information on ways to make your home more energy efficient, view our

[Audit \(PDF\)](#).



MANAGE ACCOUNT



OUTAGE TIPS



POWER OUTAGE MAP



HIGH-SPEED
INTERNET



MANAGER'S
MESSAGE



INSIDE RURALITE



CHECK EMAIL

School Districts

Summary

On behalf of TRC, SGA has conducted outreach with school districts across California since 2017. We worked with the California Energy Commission to identify schools that had received Proposition 39 funding for HVAC upgrades. Prioritizing outreach to these schools allowed us to focus our efforts on properties more likely to be motivated to participate either because they are actively renovating and modernizing their facilities with environmental impact in mind, or because they live in areas with temperature fluctuations that require more attention to their schools' HVAC systems.

In 2019, after more than a year of conducting outreach to schools that had received Proposition 39 funding with little success, SGA changed tactics and began contacting the school district offices to which those schools belonged. Over the course of the year, SGA successfully contacted all 121 school districts identified for outreach and successfully placed two bins at school district offices. During this outreach, we also collected the names of hazardous waste management companies that districts contract to handle waste disposal. The names of these contractors were compiled in a separate database for future outreach. In total, these efforts resulted in the accrual of the names of 34 contractors that have conducted hazardous waste management work for school districts in the State.

In addition to its outreach to school districts, SGA contacted facility maintenance organizations (FMOs) who may help disseminate information about TRC's program in their newsletters and other materials shared with their membership. Facility maintenance organizations have large memberships, and we consider outreach to them as a secondary way of getting our message in front of people who maintain school buildings. Having our messaging delivered by FMOs further legitimizes our program because these organizations are a trusted industry source of information. By the end of 2019, we had reached out to all 18 FMOs in our database, three of which had expressed interest in disseminating our information.

In Q1-2 '20, we continued efforts to expand TRC's FMO database. Additionally, having completed outreach to schools that had received Proposition 39 funding, we developed new tactics for outreach to schools that were not included in previous outreach. Unfortunately, due to the COVID-19 pandemic and resulting school closures statewide, Q1-3'20 school outreach activities were halted. As a result, we reassessed our strategies to continue work amidst COVID-19 and focused our efforts on the facility maintenance organization audience. We expanded TRC's FMO database by 9 organizations and conducted outreach to all 30 FMOs in the database and 30 hazardous waste management contractors that have worked with school districts in the State. Although we have not been able to secure editorial placements with an organization that distributes solely within California, in Q3'20 we identified two paid advertising opportunities for organizations with a reach that expands beyond California. TRC secured a 3-month paid advertising placement of 13 issues over 13 weeks with the International Facility Maintenance Association's IFMA West Coast Edition, reaching over 3,034 facility maintenance professionals. In Q4'20, SGA focused on developing new tactics for this audience. SGA met to discuss initial steps for furthering outreach with this audience and how to navigate the existing barriers and motivators. The team identified numerous tactics to be conducted during 2021.

In Q1'21, after exhausting contacts within the Proposition 39 and FMO audiences, SGA implemented a new targeted school outreach campaign focused on schools located in communities with below-average median household income and/or more variable climates. This segment was selected, in part, to reflect recommendations made by contributing NGOs in the 2016 Outreach Plan. SGA conducted research and compiled databases for preschools, private, public, and charter schools. We also prepared for outreach by developing a program letter, call script, and voicemail script. SGA conducted outreach to 61 preschools regarding information about mercury thermostats and checking if they have any at their school. We focused primarily on outreach to schools with children aged 0-5 because this age group is at higher risk for adverse health outcomes with mercury exposure.

In Q2'21, we continued and finished our efforts to conduct outreach with preschools. SGA compiled a database of daycares in 20 priority regions with below-average bin density and median household income. We then conducted outreach to daycares in these 20 priority regions. We noticed that as we switched from calling daycares in the 10 lowest income counties to schools in the 10th-20th lowest income counties, there were fewer schools with mercury thermostats. Additionally, we identified a new grant program, CalSHAPE, which provides schools with funds to update their HVAC systems. Since schools applying for these funds may be replacing their old thermostats, we sent an email with a tailored informational flyer to the CalSHAPE administrators asking for support in distributing information to grant applicants (see Appendix). We also identified contacts within the CA Department of Education School Facilities Division to ask for support in distributing thermostat recycling information to schools.

In Q3'21, we continued outreach to daycares in 20 priority regions with below-average bin density and median household income regarding information about mercury thermostats and checking if they have any at their school. We also conducted research to compile databases of afterschool programs and libraries within these 20 priority regions and began outreach efforts to the after school programs. We chose these as our next sub-audiences because they are locations where school-aged children likely spend time when they are not in school and are education-related facilities. We developed an informational flier (see Appendix) with QR code and trackable link about the opportunity for schools to get a free smart thermostat for a limited time through an energy-conscious company called OhmConnect that also pays participants whenever they save energy. The opposite side of this flyer focuses on TRC's recycling and rebate opportunity to ensure that proper disposal is part of the process for thermostat replacement. We emailed this flier to preschools, daycares, and an afterschool program that have mercury thermostats. 3 preschools, 1 daycare, and 1 after school program expressed interest in the OhmConnect/TRC partnership. We also emailed the informational flier to California Department of Education regional facilities staff asking them to share this information with schools in their regions (see Figure 10). Although none of them indicated that they would pursue OhmConnect's opportunity, one Department of Education Facilities Field Representative who we spoke to over the phone expressed interest in TRC and helping us distribute thermostat recycling information to schools in the future.

In Q4'21, we plan to complete outreach to daycares, continue outreach to after school programs, and begin outreach to libraries. We will also continue to develop our relationship with California Department of Education Facilities staff for their support in distributing thermostat recycling information to schools.

Barriers

- Past Update to Digital Thermostats: Most schools we contact have already made the switch to digital thermostats, often up to a decade prior.
- Difficulty Speaking to Daycare Staff: Daycare staff, especially at smaller daycare centers, are usually busy watching over children and don't always have time to have full conversations.
- Unclear Who Are Relevant Afterschool Program Contacts: Many afterschool programs manage programs at multiple locations, so we may have to contact each individual location rather than the central program staff.

Motivators

- Financial Incentive: Contractors working with school districts would receive rebates for work they are already conducting.
- Safety: Student and staff safety is a main priority for this audience. Identifying potentially harmful products in their schools would be of great importance to administrative staff. The Department of Education Facilities Field Representative we spoke to expressed concern that accidents or natural disasters such as earthquakes could cause mercury thermostats to break and harm students.
- Free Thermostat: With the OhmConnect partnership, a new motivator for replacing mercury thermostats was the ability to receive a free digital thermostat.

Results

In Q3'21, SGA:

- 4 preschools with mercury thermostats (who we had previously contacted) were contacted again to share OhmConnect's free smart thermostat opportunity to help give them a resource to upgrade their HVAC system
 - 6 phone calls were placed
 - 7 emails were sent
 - 4 of those preschools spoke with us and answered all our questions
- 82 daycares were contacted. 75 of those were new contacts, and 7 were follow-up contacts to share OhmConnect's free smart thermostat opportunity
 - 6 phone calls were placed
 - 72 phone calls were placed
 - 28 emails were sent
 - 28 of those daycares spoke with us and answered all our questions
 - 26 new daycare contacts have digital thermostats
 - 1 new daycare contact has both mercury and digital thermostats
 - 1 new daycare contact has mercury thermostats
- 10 afterschool programs were contacted, and 1 was sent information about OhmConnect's free smart thermostat opportunity after learning it had mercury thermostats
 - 11 phone calls were placed
 - 2 emails were sent
 - 4 of those afterschool programs spoke with us and answered all our questions
 - 3 afterschool programs have digital thermostats
 - 1 afterschool program has mercury thermostats

- Sent 1 check-in email to CalSHAPE regarding their availability to discuss the TRC program and willingness to distribute information to grant recipients about mercury thermostat disposal.
- Compiled databases of afterschool programs and libraries in 20 priority regions with below-average bin density and median household income.
- Created a flier for school facility staff with information about the opportunity to get a free smart thermostat through OhmConnect for a limited time.
- Sent 10 emails with the OhmConnect flier to Department of Education Facilities staff asking them to help distribute it to schools (see Figure 10).
- Sent 1 email with the OhmConnect flier to the general Department of Education Facilities email asking them to help distribute it to schools (see Figure 11).
- Conducted 10 follow-up calls to school personnel regarding the email received about the OhmConnect thermostat opportunity and answered questions about the process for contacts that decided to proceed with the offer.
- Conducted 9 follow-up calls to school facility stakeholders of the California Department of Education regarding the email received about the OhmConnect thermostat opportunity.

Figure 10. Email Template For Email Sent To California Department of Education Facilities Staff



Hi << Test First Name >>,

My name is Erin, and I work with the [Thermostat Recycling Corporation](#) (TRC). We're a non-profit stewardship organization working to ensure the proper disposal of mercury-containing thermostats through public education and managing collection sites across the country.

We recently formed a new partnership with [OhmConnect](#) to share a time-sensitive offer for a free smart thermostat that is ending at the end of this month. We especially wanted to share this offer with school facilities, since we have learned that some schools still have mercury thermostats and if broken, mercury-containing thermostats can be toxic and hazardous to human health, especially to children.



Here is a flyer explaining how schools can claim their free smart thermostat from OhmConnect and safely dispose of old mercury thermostats through TRC: <https://bit.ly/TRC-OhmConnect-Sept-Offer>

Could you please share this flyer with schools in your region asap, as the offer ends at the end of September?

I would very much appreciate the opportunity to meet with you in order to discuss the recycling program more and hear your input about the best way to reach out to schools in the counties you serve. We hope to determine whether they have mercury thermostats and, for those that do, to provide information on how to properly dispose of them when updating their HVAC systems.

Please let me know if you have availability. Thank you!

Sincerely,
Erin Pang



Figure 11. Email Sent To California Department of Education Facilities General Contact Email



Hello,

My name is Erin, and I work with the [Thermostat Recycling Corporation](#) (TRC). We're a non-profit stewardship organization working to ensure the proper disposal of mercury-containing thermostats through public education and managing collection sites across the country.

We recently formed a new partnership with [OhmConnect](#) to share a time-sensitive offer for a free smart thermostat that is ending at the end of this month. We especially wanted to share this offer with school facilities, since we have learned that some schools still have mercury thermostats and if broken, mercury-containing thermostats can be toxic and hazardous to human health, especially to children.



Here is a flyer explaining how schools can claim their free smart thermostats from OhmConnect and safely dispose of old mercury thermostats through TRC: <https://bit.ly/TRC-OhmConnect-Sept-Offer>

Could you please distribute this flyer to your School Facilities' email list asap? **The offer for a free smart thermostat ends this Thursday, September 30th!**

I'd also be happy to meet with someone in your division to discuss the TRC recycling program more and how the Facilities Division may be able to help spread the word to schools regarding proper disposal of mercury thermostats.

Thank you!

Sincerely,
Erin Pang

Universities/Colleges

Summary

TRC continues to complete outreach to universities and colleges with hopes of placing recycling containers with their facility departments. Most universities and colleges have a facility manager, but they tend not to work on HVAC-related repairs or replacements. The recycling responsibility is typically left to the contractor working on the project. Our outreach will focus on educating facility managers about recycling mercury-added thermostats and supplying them with a bin if their facility has mercury-added thermostats on-site. The managers can then supply their contractors with the bin or have the contractor leave the thermostats with the manager, who can then properly recycle them.

Barriers

- Most calls end in a voicemail that is left unreturned or simply hang-ups.
- Many universities say that if there were to be mercury thermostats that need replaced and recycled it would be taken care of by the hired contractor.
- Numerous schools we contacted stated that mercury thermostats had been switched out years ago.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- A total of 15 calls were made to universities and colleges in the third quarter.
- We were unsuccessful in placing any bins or pails with the locations.

Summary of Outreach Activities for Audience C

Property Managers

Commercial Property Managers

Summary

TRC continues to perform outreach to commercial property managers with hopes of gaining greater participation. We are helping commercial property managers become more aware of rebate incentives as an effective way of encouraging the proper disposal of mercury thermostats via a TRC recycling bin.

One strategy to spread our message to this audience was to have property manager associations serve as the communicator. Property management associations serve as a conduit of information to property management companies regarding best practices and policy updates.

In the third quarter TRC continued outreach to commercial property management associations with the goal of placing articles in their publications (i.e. blog, newsletter, email, etc.) and/or on their websites.

Below is a list of the commercial property management associations we have been in contact with:

1. California Association of Realtors (CAR)
2. NAIOP SoCal
3. Building Owners and Managers Association of California (BOMACal)
 - a. Silicon Valley
 - b. San Francisco
 - c. San Diego
 - d. Sacramento
 - e. Oakland-East Bay
 - f. Orange County
 - g. Greater Los Angeles
 - h. Inland Empire
4. Association of Commercial Real Estate (ACRE)
5. AIR Commercial Real Estate Association
6. International Council of Shopping Centers (ICSC)

Barriers

- Most calls end in a voicemail that is left unreturned or simply hang-ups.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- TRC completed outreach to 2 commercial property management associations.
- We were unable to place any articles this quarter, and to our knowledge no information on the TRC program was shared through their outreach.

Residential Property Managers

Summary

Residential property managers should be able to properly identify and promote the safe removal and disposal of mercury-added thermostats within their properties. We have focused on helping residential property managers become more aware of the rebate incentives and trying to place recycling bins with them to promote proper disposal. Residential property managers need to be aware of AB-245 to avoid the costly penalty of not recycling thermostats properly.

In the third quarter TRC continued outreach to residential property management associations with the goal of placing articles in their publications (i.e. blog, newsletter, email, etc.) and/or on their websites.

Below is a list of the residential property management associations we are currently in contact with:

1. California The National Association of Residential Property Managers (CALNARPM)
 - a. Alameda/ Contra Costa o Long Beach/ Orange County
 - b. Los Angeles
 - c. Marin/ Sonoma
 - d. Monterey Bay o Northern California Central Valley
 - e. Sacramento o San Diego
 - f. Santa Clara
2. California Apartment Association (CAA)
 - a. Central Valley
 - b. Contra Costa
 - c. Greater Fresno
 - d. Greater Inland Empire
 - e. Income Property Assn. of Kern
 - f. Los Angeles
 - g. Marin Income Property Association
 - h. North Bay
 - i. Orange County
 - j. Rental Housing Assn. of Sacramento Valley
 - k. San Diego
 - l. San Francisco Apartment Association
 - m. Solano
 - n. Tri-County
3. International Realty & Investments
4. Apartment Association of Greater Los Angeles (AAGLA)
5. Apartment Owners Association of California, Inc
 - a. San Fernando Valley
 - b. Orange County
 - c. Los Angeles
 - d. San Diego
 - e. Long Beach

- f. Northern California
6. FirstService Residential California
 - a. Bay Area
 - b. Inland Empire
 - c. Los Angeles
 - d. Orange County
 - e. Palm Desert
 - f. Sacramento
 - g. San Diego
 - h. Santa Clarita
 - i. San Francisco
7. California Association of Realtors (NAR)

Barriers

- Most calls end in a voicemail that is left unreturned or simply hang-ups.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- TRC completed outreach to 4 residential property management associations.
- We were unable to place any articles this quarter, and to our knowledge no information on the TRC program was shared through their outreach.

Hotel/Motel

Summary

Most hotels and motels need to consistently renovate their structures to meet the standards of their customers; therefore, TRC does not see many of these establishments as being a fruitful audience for program success. Based on calls, hotels, motels, inns, and bed & breakfasts of lower revenue have the greatest likelihood of having mercury-containing thermostats. The best means of contacting these businesses is by partnering with lodging associations and working to place an article about TRC's program in their communications and outreach. The potential legal and financial repercussions of improper waste disposal should be a powerful motivator for this audience.

We continued outreach to hotels and motels during the third quarter with the goal of placing an article (see Appendix) in their publications (i.e. blog, newsletter, email, etc.) and/or on their websites. Below is a list of the hotel-motel associations we are in contact with:

1. California Hotel & Lodging Association
2. San Diego County Hotel Motel Association
3. Anaheim/Orange County Hotel Lodging Association
4. Sonoma County Lodging Association
5. Sacramento Hotel Association
6. Hotel Council of San Francisco

7. Taiwan Hotel Motel Association of Southern California
8. Hotel Association of Los Angeles
9. Boutique and Lifestyle Lodging Association

Barriers

- The associations are difficult to get ahold of and seem to be unresponsive.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- TRC completed outreach to 5 associations mentioned above.
- We were unable to place any articles this quarter, and to our knowledge no information on the TRC program was shared through their outreach.

Pilot Program

Summary of Pilot Activities for Audience A

Retail/Consumer

Summary

In this pilot program, we tested immediate monetary incentives with six retailers throughout the state of California. The goal of the retail pilot was to initiate and maintain a robust program that: engaged participating retailers, increased overall collection rates, and provided conclusive evidence to indicate what the most effective financial incentive amount per recycled mercury-added thermostat should be for TRC's California program.

Nine hardware stores initially signed up for the program, but one location in Folsom was not able to continue participation due to unrelated internal business issues. Two other stores — one in Crestline, CA (Q2'18), and another in Stockton, CA (Q3'18) — requested removal from the program due to the lack of participation by their customers. The remaining hardware stores were in Clovis, Los Angeles, Sacramento, West Hollywood, and Fresno, which had two stores. We also have three control stores where no incentive is offered for the return of mercury thermostats. One of these controls is in Oakland, and the other two are located in San Francisco. We identified store locations based on the average age of structures in the area, the income level of the city, the size of the population, and the potential for temperature fluctuation. We also supported the stores by continuing to conduct check-in calls in order to determine whether stores needed any new materials or support.

Barriers

- The surrounding communities were built after mercury thermostats stopped being sold.
- The type of hardware store: one store indicated that they were an industrial hardware store and seldom saw homeowners.
- New employees sometimes weren't trained on the specifics of the recycling program.
- Misplacement of materials: customer logs and promotional materials.

Motivators

- Store location information was placed on the TRC website via a zip code locator.
- Received promotional materials from TRC reminding employees about the program.
- The desire to help their community.

Results

- Total calls placed: 3
- Based on information provided on the rebate forms, we believe one incentive was paid this quarter through a retailer drop-off.

Household Hazardous Waste (HHW)

Summary

In Q1'17, TRC initiated a pilot with three HHW county programs across the state of California. The goal was to measure the effectiveness of a \$10 mail-in-rebate incentive intended to drive residents to recycle mercury-added thermostats. This included San Bernardino County (South), Santa Clara County (Central), and Del Norte County (North).

TRC worked with the participating HHWs to continue reinforcement of the program and its goals. The rebate was provided to HHWs when the incentive forms were turned in, and check-in calls were conducted. Out of all the target audiences, HHW program managers have been particularly supportive of TRC's program goals, as they align with their goal of effectively collecting hazardous waste from residents.

Barriers

- HHWs do not always want to separate their thermostats from other mercury items, and sometimes drop out of the TRC program due to this difference.

Motivators

- Shared goals/role of environmental stewardship.

Results

- Based on information provided on the rebate forms, we do not believe any incentives were paid this quarter through a HHW drop-off.
- 36 check-in calls were placed to all HHWs in the third quarter.

Wholesaler

Summary

In Q1'17, TRC initiated a pilot with 12 HVAC wholesalers across the state to measure the effectiveness of monetary incentives on HVAC wholesalers' return rates. \$100 rebates were offered for the return of bins containing 40 or more mercury thermostats, while \$2.50 was offered per thermostat for bins containing less than forty thermostats. The program was extended past December 31, 2017 to honor incentives occurring through 2021.

Barriers

- Employee turnover creates a lack of training for the new employee.
- Loss of materials that describe the program.

Motivators

- Ease of the process.
- The program brings contractors into their stores.
- Increased concern for the environment and embracement of the positive benefit the program delivers.

Results

- 4 calls were placed to the wholesalers in the pilot.

Summary of Pilot Activities for Audience B

School Districts

Summary

The pilot program differs from the outreach program because our communication with pilot schools is approached as a partnership, tracked more closely, and given more attention than our communication with schools in the general outreach program. Additionally, the pilot program tracks a subset of schools and must offer the \$5 incentive for every mercury thermostat, whereas the general school outreach may offer the \$5 incentive as an option but is not required to do so.

In 2019, SGA recruited three school districts to participate in the pilot program. Our general outreach calls helped us identify one school district (Union Middle School) that was replacing mercury thermostats. This school requested a bin and was added to the pilot program. In Q2'19, we continued our outreach to schools and identified two more schools that were interested in bins; these two schools have since been added to the pilot program. In Q3'19, the two bin placements mentioned above were finalized for Oxnard Union High School District and Ross Valley School District during general outreach. In Q4'19 and Q1'20, there was no need for communication with current pilot partners because bin placements and questions had been resolved in Q3'19. Unfortunately, due to the COVID-19 pandemic and resulting school closures statewide, school outreach activities were on hold during Q2-Q3'20. During Q4'20, we evaluated our school district outreach efforts and determined how we can adjust our strategy to accomplish our goals amidst school closures and potential re-openings.

In Q1'21, SGA attempted to contact its pilot program participants to confirm that they sent in their bin and if not, their interest in receiving instructions via email about how to prepare the bin. This quarter, our general outreach calls focused on preschools; there were no schools added to the pilot program because no bins were placed.

In Q2'21, due to the lack of responses with our current pilot partners, we focused on establishing new partnerships with schools in the General Outreach program first. There were no schools added to the pilot program because no bins were placed.

In Q3'21, we attempted to contact the 3 pilot program participants to confirm that they sent in their bins. We were unable to reach two of the schools, but one school (Oxnard Union High) told us they are still in the process of upgrading their HVAC system and referred us to their facilities staff. We were unable to reach the facilities contact. There were no schools added to the pilot program because no bins were placed.

In Q4'21 we will continue to attempt to get in contact with the Oxnard Union High facilities contact to see if they need a new bin for their ongoing renovations.

Barriers

- **Administrative Turnover:** Difficulty getting in touch with the same contacts who initially agreed to accept a bin, which makes it difficult in following up with staff regarding the on-site presence of mercury thermostats.
- **Tactic Mismatch:** Placing collection bins at schools may not be the best tactic to get schools involved since many schools already have digital thermostats and community members are unlikely to go to schools to drop off old thermostats.
- **Relevance of Current Pilot Program Tactic:** When there are no active partners and no new bin placements, work can't be conducted on this pilot program.

Motivators

- **Liability for Child Safety:** Schools may face legal repercussions for not maintaining a safe environment for school children.
- **Environmental Impact:** The knowledge that hazardous materials will be recycled by a trusted source.
- **Environmental Impact:** The idea that they are contributing to a healthier planet and doing their part to reduce pollution.
- **Financial Benefit:** By partnering with TRC, schools can save money by not hiring a hazardous waste hauler to dispose of mercury thermostats. Additionally, TRC offers schools a monetary incentive to participate.
- **Effort of Hiring Hazardous Waste Contractor Avoided:** By partnering with TRC, schools can save themselves the effort of hiring a hazardous waste hauler.

Results

In Q3'21

- No new participants were added to the schools pilot program because no new bins were placed.
- All 3 pilot program schools were contacted
 - 10 phone calls were placed
 - 3 emails were sent
 - We spoke to 1 of those schools, who indicated that they are still doing HVAC renovations. We were unable to reach the facilities contact they referred us to.

Summary of Pilot Activities for Audience C

Utility Companies

Summary

Originally, the pilot program was going to run through utility companies' contractors, who we thought regularly installed and removed thermostats for their customers. However, upon further investigation, we determined that it is not common practice for utility companies to employ contractors. As such, we redirected our recruitment efforts towards utility companies themselves in order to better fit their structure.

The utility pilot seeks to offer a “collect all” thermostat recycling program to utility customers of utility companies in the pilot program, as well as to collect additional data points (this information is in addition to the metrics tracked for general outreach). Utility customers that live in areas with collect-all bins will be offered a way to recycle any thermostats they have (hence, “collect all”) and receive a \$5 rebate for any mercury-added thermostats recycled in these bins. The goal of this pilot program is to determine whether the identification of mercury thermostats (vs. electronic thermostats) acts as a barrier to collection, as well as to determine whether the number of electronic thermostats being recycled is comparable to the number of mercury thermostats being recycled.

In 2019, SGA conducted an internal audit to identify materials that required updating, assess our outreach strategy, and create an updated database to ensure that our ongoing outreach efforts are directly aligned with the metrics of interest as detailed in our proposed plans and DTSC consent orders. We then reached out to our pilot utility companies to determine whether they directly install thermostats in the homes of their residents, use a third-party contractor to do this installation, and/or offer a rebate for residents who opt to install thermostats themselves. We then successfully recruited two new utility companies to the pilot program, Liberty Utilities and Bear Valley Utilities. Both of these utility companies showed initial interest in our program but became unresponsive after several attempts to conduct follow-up correspondences. Their unresponsiveness continued into 2020.

In Q2’21, due to the lack of responses with our current pilot partners, we focused on establishing partnerships with utility companies in the General Outreach program first. Once a partnership is established through that program, we will ask a select few of the new partners to be part of the pilot program. This will ensure that utilities that are part of the pilot program have made a commitment to participate, which should decrease the likelihood of them becoming unresponsive - as we’ve experienced.

In Q3’21, there were not any new partnerships from the general utility audience, therefore there were no partners to convert into a pilot partner. Previously designated pilot partners were all contacted this quarter and asked to share information about TRC and OhmConnect’s partnership. Pilot partners were provided with a communications toolkit and landing page (see Appendix). These assets were shared with pilot partners with the purpose of further incentivizing residents to upgrade their mercury thermostat system with its limited-time free smart thermostat offer and utilizing TRC’s proper disposal and rebate services. None of the pilot partners replied to that request.

In Q4’21, we will continue to prioritize establishing strong partnerships through the general utility audience first and then converting those partnerships to the pilot program. This method should ensure that partners in the pilot program remain active and communicative.

Barriers

- **Connecting with the Right Contact:** It is difficult to get ahold of and follow up with the employees of utility companies.
- **Bureaucratic Approval Process:** Point of contact often needs to get approval from supervisors, and this process can be lengthy.

- Lack of Commitment: Utility companies that show interest in our program do not always follow through when it comes to ordering materials or placing links on their websites.

Motivators

- Interest in Issue: Companies see mercury-added thermostat recycling as a worthwhile cause.
- Alignment with Existing Rebate Programs: The TRC program fits well with existing energy efficiency and rebate programs that utility companies offer.
- OhmConnect Partnership Opportunity: The partnership with OhmConnect to further incentivize residents to upgrade their mercury thermostat system with its free smart thermostat offer and TRC's proper disposal and rebate services could re-engage partners in our partnership.

Results

In Q3'21:

- Sent each of the 3 pilot partners an email regarding the limited-time partnership with OhmConnect and 2 assets to explain or promote the opportunity.
- Received 0 replies from the pilot partners.

Property Managers

Summary

On behalf of TRC, SGA has conducted outreach to residential and commercial property managers across California since 2017. Property managers are a valuable audience for TRC because they can support the collection of mercury-added thermostats by practicing the safe removal and disposal of these thermostats within their properties. The aim of the pilot program is to determine whether or not the identification of mercury thermostats acts as a barrier to their collection and proper disposal and to gather data on the ratio of mercury vs. electronic thermostats being recycled. As such, property managers in the pilot program are provided with a "collect-all" bin, which they fill with any thermostat they come across.

In 2019, began visiting property management companies in Oakland and Long Beach to recruit them into the pilot program. We visited a total of 11 property managers in Oakland and placed 7 bins, and we visited 20 property managers in Long Beach and placed 10 bins.

In 2020, SGA checked in on existing partners regarding their progress with collection and answer any of their questions, received the names of 7 third-party contractors that have been hired by utility companies, and expanded our database to include 29 more property management companies. Due to restrictions faced during COVID-19, we no longer were able to place bins in-person; we discovered that this cold calling tactic is not as successful as our in-person tactic (where we drop off bins in a casual manner rather than 'sell' the bin over the phone). We also added more property management companies to our database and sent correspondences via email or online inquiry forms to our target group of 50 companies. We learned that the email approach, while perhaps a good alternative given the current COVID-19 pandemic, was not as successful of a tactic as initially hoped.

In Q1'21, SGA decided to do a targeted mail outreach campaign based on results from phone and email outreach during 2020. Two materials were prepared for this mail campaign. First, a flyer was updated to include easy-to-follow instructions for identifying and recycling mercury thermostats as well as a QR code to enable SGA to track engagement with the flyer. Second, a program letter was created to introduce property managers to our program. In Q2'21, SGA sent mailers to 46 property managers in California.

In Q3'21, SGA sent mailers to 762 property managers that met the following criteria:

- Properties built prior to 2000
- Property type is multifamily, duplex, triplex, or more.
- In the following counties* in California:
 - Trinity
 - Lake
 - Tehama
 - Siskiyou
 - Modoc

**These five counties were selected due to TRC bin density and median household income. These counties are not only in the Bottom 25% of Median Household Income Quartile amongst California counties, they're also the five counties with the lowest median household income. Trinity and Modoc counties have a bin density of 0, while Lake, Tehama, and Siskiyou counties have a bin density of 1-20. As such, these five counties are of particular interest for TRC to connect with.*

The mailers included 1 program letter and 1 flyer that promoted opportunities with TRC and OhmConnect (see Figures 12 & 13). The OhmConnect opportunity offered residents a free smart thermostat for a limited time to replace their older unit, this was identified as an opportunity to promote TRC while residents and property owners are upgrading their thermostats. The program seemed promising, but there were only 3 tracked visits to the TRC website.

In Q4'21 SGA will be returning to in-person bin drop-offs, as this was the most successful tactic we have implemented but have not been able to re-implement due to COVID-19 impacts. The success of this tactic is dependent on property managers working from commercial offices.

Barriers

- Online Outreach: As email outreach is less personal than in-person or phone outreach, management companies may not view responding to TRC emails as a pressing concern.
- Relevance of Issue: This audience believes they do not have mercury thermostats in their properties or do not come across them enough to host a bin.
- Difficulty Reaching Contact: Many property management offices are working from home, which has made it difficult to speak to the right contact.

Motivators

- In-person Outreach: Companies were more likely to accept a bin if they were contacted in person by a TRC representative.

- Risk of Fine for Non-Compliance: Having TRC materials that detailed the \$70,000 fine that we could show property managers in person has resulted in making the property managers appear less skeptical about the program and more willing to accept a bin.
- OhmConnect Partnership Opportunity: The partnership with OhmConnect provides property managers an opportunity to upgrade their property's thermostats for free and enhance their tenants' units. This can entice potential new partners to engage with TRC's proper disposal and rebate services for mercury thermostats.

Results

In Q3'21, SGA:

- Continued implementing targeted outreach plan with 10 counties with below-average median household income and bin density.
- Updated a Program Letter to property managers.
- Conducted research for vendors to work with in an upcoming mail campaign that aligns with our targeted outreach plan.
- Developed a flyer with OhmConnect and TRC messaging to include with a program letter in the upcoming mail campaign.
- Coordinated with a vendor for printing materials to include in the mailers
- Coordinated with mailer company to package and send mailers
- Sent mailer to 762 contacts that align with our targeted outreach plan.
- Received 2 scans of the QR code that was included on the flyer to each partner, which opens the CA Property Managers page on TRC's website
- Received 1 visit using the bit.ly link that was included on the flyer to each partner, which opens the CA Property Managers page on TRC's website.

Figure 12. Materials Sent in Mailers: Program Letter to Property Managers



Figure 13. Materials Sent in Mailers: Redesigned TRC Informational Flyer, “Identifying and Disposing of Mercury Thermostats”




Front of flyer

Identifying and Recycling Mercury Thermostats

1

Identify potential mercury thermostat



Mercury thermostats are manually operated and use a lever or dial to control the temperature. Digital thermostats that use a digital screen and buttons do not contain mercury.

2

Look for a glass tube of liquid mercury inside

If you can't tell whether you have a mercury-containing thermostat, put on rubber, nitrile, or latex gloves and carefully remove the cover. If you see a small glass tube full of silvery liquid, assume it contains mercury.

3


Place the cover back onto the thermostat (if removed) and remove the mercury thermostat from the wall


Wearing protective gloves, carefully remove the thermostat from the wall and place it inside a sealed clear bag. Do NOT disassemble or attempt to remove the glass tube.

4

Find a drop off location or order a bin


Go to bit.ly/TRC-CA-Property-Manager or scan the QR code with your phone to find a drop-off location near you OR order your own collection bin by contacting us at dtapia.trc@gmail.com. To receive the \$5 rebate, complete and submit the California Rebate Form and include it with your thermostat.




OhmConnect

Increase your property value and efficiency
 with a **FREE** smart thermostat for your residents.

See back for details



Back of flyer

LIMITED TIME OFFER

Increase the value and energy efficiency of your property

For a limited time, all residents are eligible for a FREE smart thermostat* from OhmConnect — a free service that pays you to save energy.

To share this special offer with your residents, visit bit.ly/3gcAqpx to download a flyer and digital banner ad to let them know.

Hurry! This offer ends September 30th.



Scan QR code for your flyer and digital banner



Recycle your old mercury thermostats (and get a \$5 rebate per thermostat) at your local collection site. See back for details.

Many thermostats sold prior to 2006 contain liquid mercury, which is toxic and hazardous to human health. Failure to properly dispose of mercury-containing thermostats can result in a \$70,000 fine.



PG&E, SCE and SDG&E electric service customers are eligible, if not enrolled in a demand response program

* Terms and conditions apply

Google and Nest Thermostat are trademarks of Google LLC



Questions? Visit ohmconnect.com/help

Program Modification Plan

Proposed Modification #1: Provide smaller recycling pails to requesting locations.

- Completed/ongoing

Proposed Modification #2: Move “miss you” postcards sent from 3 times a year to 6 times a year to current collection locations.

- Ongoing/in process
- In Q3: sent 390 postcards in September

Proposed Modification #3: Send quarterly reminder shipment emails to all collection locations not returning a container in 6 months.

- Ongoing/in process
- In Q3: sent 204 emails in September

Proposed Modification #4: Call all collection locations 4 times a year that haven’t shipped a bin in 6 months.

- Made 359 calls in Q3 to these locations

Proposed Modification #5: Begin offering a merchandising display to all wholesale or retail locations visited during store sweeps.

- Ongoing, most already have displays, keep their bin in the back, or do not have room for them. We did not have any requests for merchandising displays in Q3.

Proposed Modification #6: Execute site visit sweeps 2 times a year to clean out locations with a minimum visit of 100 locations each sweep.

- Required to visit every location every year
- Q3: 42 site visits

Proposed Modification #7: Ensure all marketing collateral include a version in Spanish.

- We have Spanish translations for all current marketing material, available on our website and well as printed by request.
- We also have a link for Spanish versions on all new advertisements, targeting Spanish speaking homeowners with new brochures and messaging.

Proposed Modification #8: Produce a California specific YouTube pop-up advertisement for specific Google AdWords key terms which is informed by the non-monetary message testing

from Group A pilot plan.

- Completed

Proposed Modification #9: Change California specific marketing collateral to include messaging which are informed by the non-monetary message testing from Group A pilot plan.

- Ongoing, new marketing includes family and safety messaging.

Proposed Modification #10: Once a year, meet with other Extended Producer Responsibility (EPR) groups which operate in California to discuss best practices and ways to improve outreach.

- On March 23, 2021 TRC joined other EPR groups including mattresses, paint, batteries and carpet to discuss the current state of affairs and new initiatives.

Proposed Modification #11: Reach out to all HVAC wholesale locations across the State that are not currently collecting mercury-added thermostats.

- We did not make any calls to these locations in Q3.

Proposed Modification #12: Review all collection locations' geographic coverage with GIS mapping software. The findings are to be published in each year's annual report submission. Where gaps in coverage are discovered, TRC will implement a campaign to target placing recycling containers in the region.

- Reference GIS maps

Geographic Information Systems (GIS)

The following maps depict the total number of collection locations throughout California, the population per county, and the number of thermostats collected during the past quarter. County population is included as an indicator of the number of residents served by our collection sites.

Figure 14. Map showing active bins and approximate population by county.

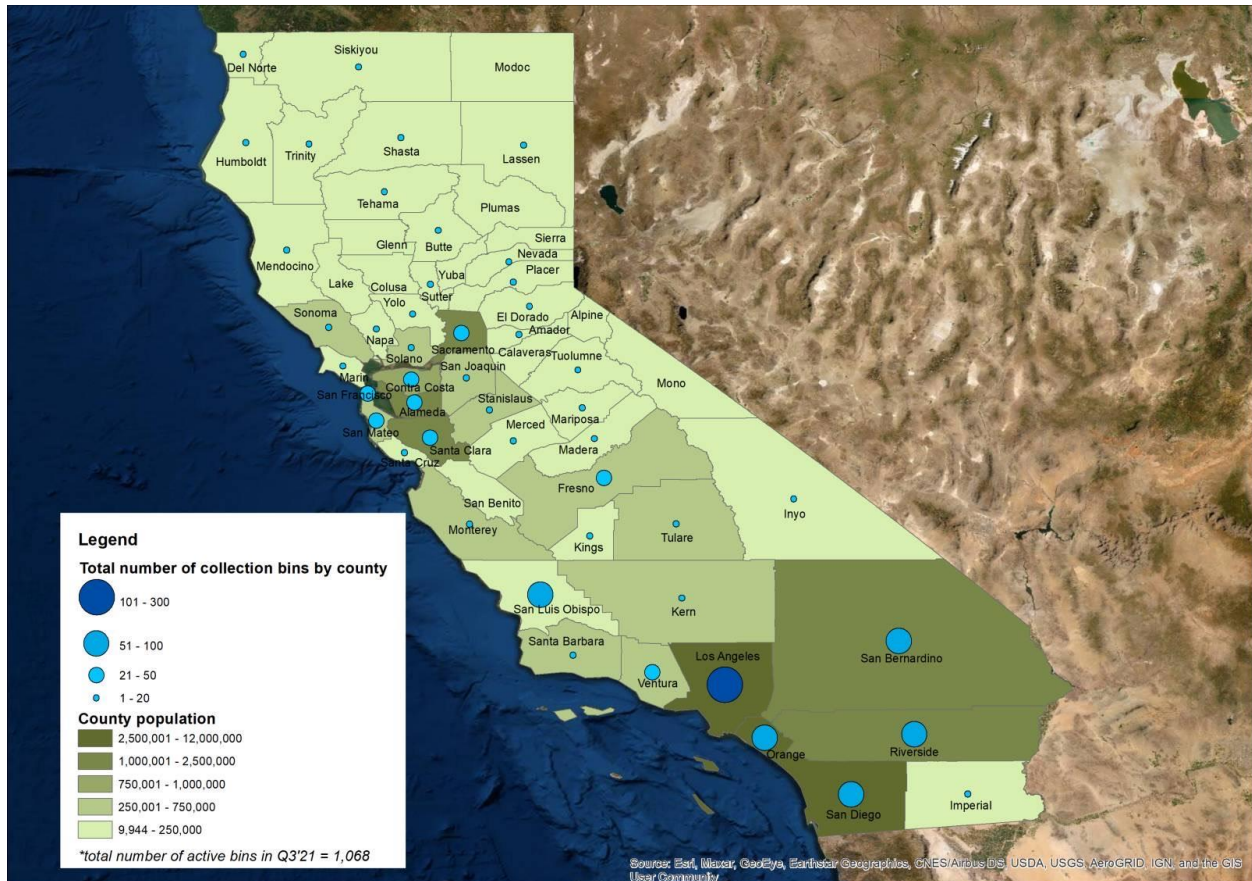
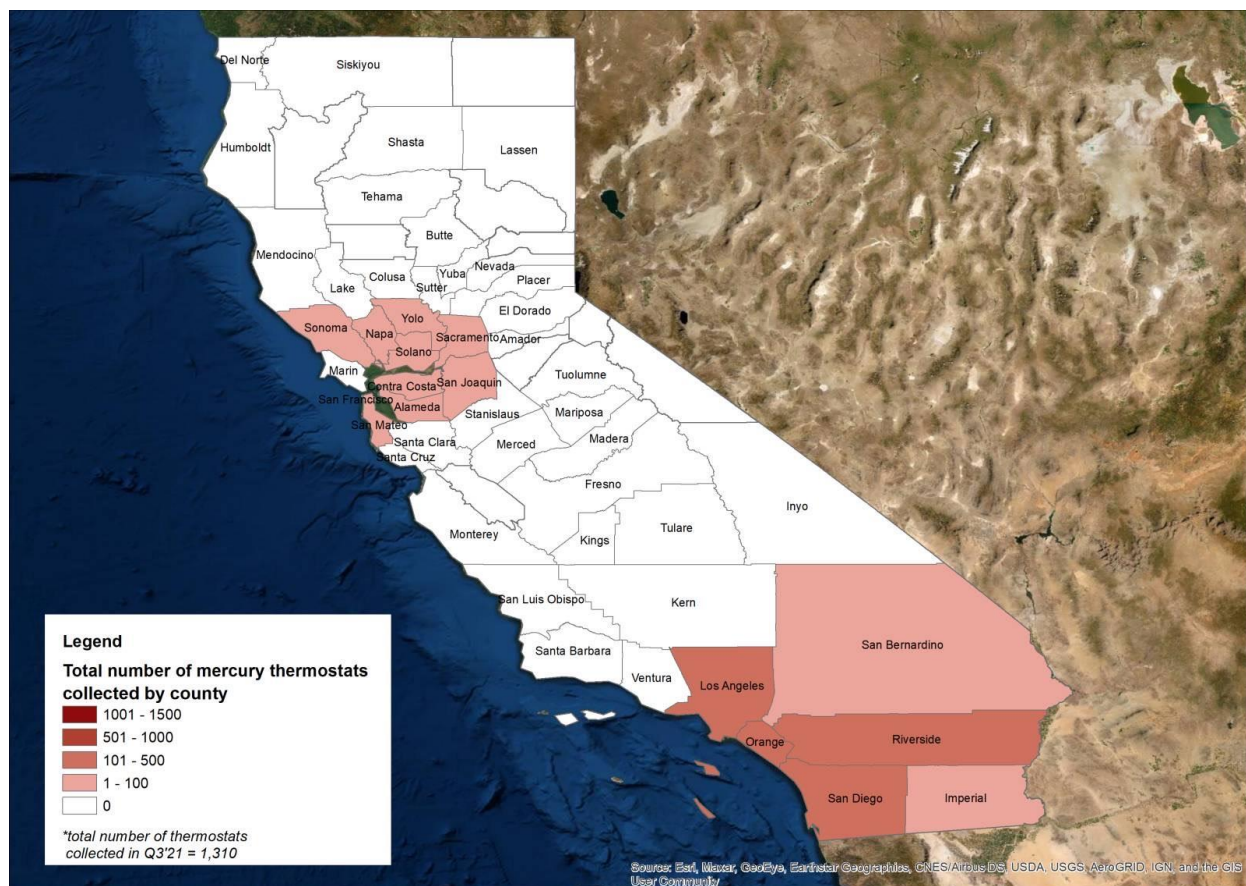


Figure 15. Map showing total thermostats collected by county.



Collection Location Summary

A table documenting the collection locations in California with account type, address and collection data is included in Appendix D.

CSLB Forms

We did not receive any Contractor State License Board license number forms, as gathered by wholesalers, during this quarter.

Incentive Payments

Table 7. Incentive Payments Made

TRX Date	Description	Amount
9/7/2021	CA retail rebate	\$5.00

Site Visits and Calls

A table documenting site visits and calls conducted in Q3'21 is included in Appendix D. These site visits include documentation for non-compliant locations.

Thermostat Recycling Corporation: Q3 2021 California Advertising

Summary

Digital advertising is still the focus of TRC's California ad campaign in 2021, including Google Ads and digital ads. TRC's new website launched at the end of April, and the 2021 digital advertising campaign launched in May to point users to the new website.

Google Search Ads

Google Search Ads is a digital advertising platform where advertisers bid on search terms (or keywords) in order to have informational ads displayed, where ads appear alongside search results. This campaign targets people searching for relevant search key terms by driving traffic to various pages on the TRC website. TRC has developed a search campaign to align with terms searched by individuals related to thermostats, mercury, mercury recycling, thermostat replacement, etc.

Google Ads started in January. The summary of the campaign's delivery for the 3rd quarter is detailed below, with a comparison to Q3 of 2020.

Table 8. Metrics for Google Ads

	Q3 2021	Q3 2020
Impressions	70,408	116,318
Clicks	2,639	2,677
Click through Rate (CTR)	3.75%	2.30%
Cost per Click (CPC)	\$2.34	\$2.32

Notes

- Impressions: number of times ads were served to viewers.
- Clicks: number of viewers who clicked on ads

- CTR: click through rate, calculated by the number of clicks divided by the number of impressions
- CPC: the average amount paid for each click

Social Media and Traditional Media Ads

Facebook, the country's most visited social media network, is an ideal avenue for TRC messaging, as Facebook users look to share advice with their friends. TRC ads appear just as regular posts from friends, with an image, text and links that click back to the TRC website.

LinkedIn's network includes individuals in the fields of HVAC, contracting, compliance, regulatory and business owners. Our goal with these ads was to educate people in three of our target audiences on the importance of recycling mercury thermostats. We focused on messaging for the ads tailored to each audience and took them to a relevant page on TRC's website.

Online News Websites such as Health.com, Foxnews.com, CNN.com and many others along with other information sites provides a credible format where consumers get news and information. By placing our TRC ads on the same webpage where people get their news, our messaging in our ads appears in the form of news article teasers in a "From around the Web" section (which typically follows just after their own news sections). By appealing to viewers in a newsworthy way, with an image, headline and website address (such as "3 Reasons you should change your old thermostat"), our TRC ads placed through Outbrain and Taboola (two popular ad networks) click over to the TRC page.

Below is the overall performance during Q3 for each target audience & platform.

Table 9. Advertisement Results

Audience	Platform	Impressions	Clicks	CTR
Consumer	Facebook	883,125	6,192	0.70%
Consumer	Google Ads	70,408	2,639	3.75%
Consumer	Taboola	2,194,663	15,130	0.69%
Contractor	LinkedIn	382,684	1,124	0.29%
Contractor	Facebook	907,364	10,874	1.20%
Retailers	LinkedIn	143,455	552	0.38%
Wholesalers & Manufacturers	LinkedIn	99,095	371	0.37%
Realtors, Home Inspectors, Interior Designers	Facebook	174,264	1,690	0.97%
TOTAL:		4,784,650	35,933	

Notes

- Impressions: number of times ads were served to viewers.
- Clicks: number of viewers who clicked on ads
- CTR: click through rate, calculated by the number of clicks divided by the number of impressions

Results and Analysis

This campaign continues to show improvement when compared to the same period in 2020. A decreased number of impressions coupled with an increased click-through rate indicates that our ads are more targeted and are reaching the right audience. These users are more likely to spend more time on our site.

Barriers

There were no barriers to maintaining this advertising campaign.

Motivators

Digital is highly effective and efficient. Moreover, digital provides for the ability to track ROI.

Appendices

Appendix A: Audience A Outreach Program

Retail Toolkit Materials

Figure A-1. Retail Program introduction letter

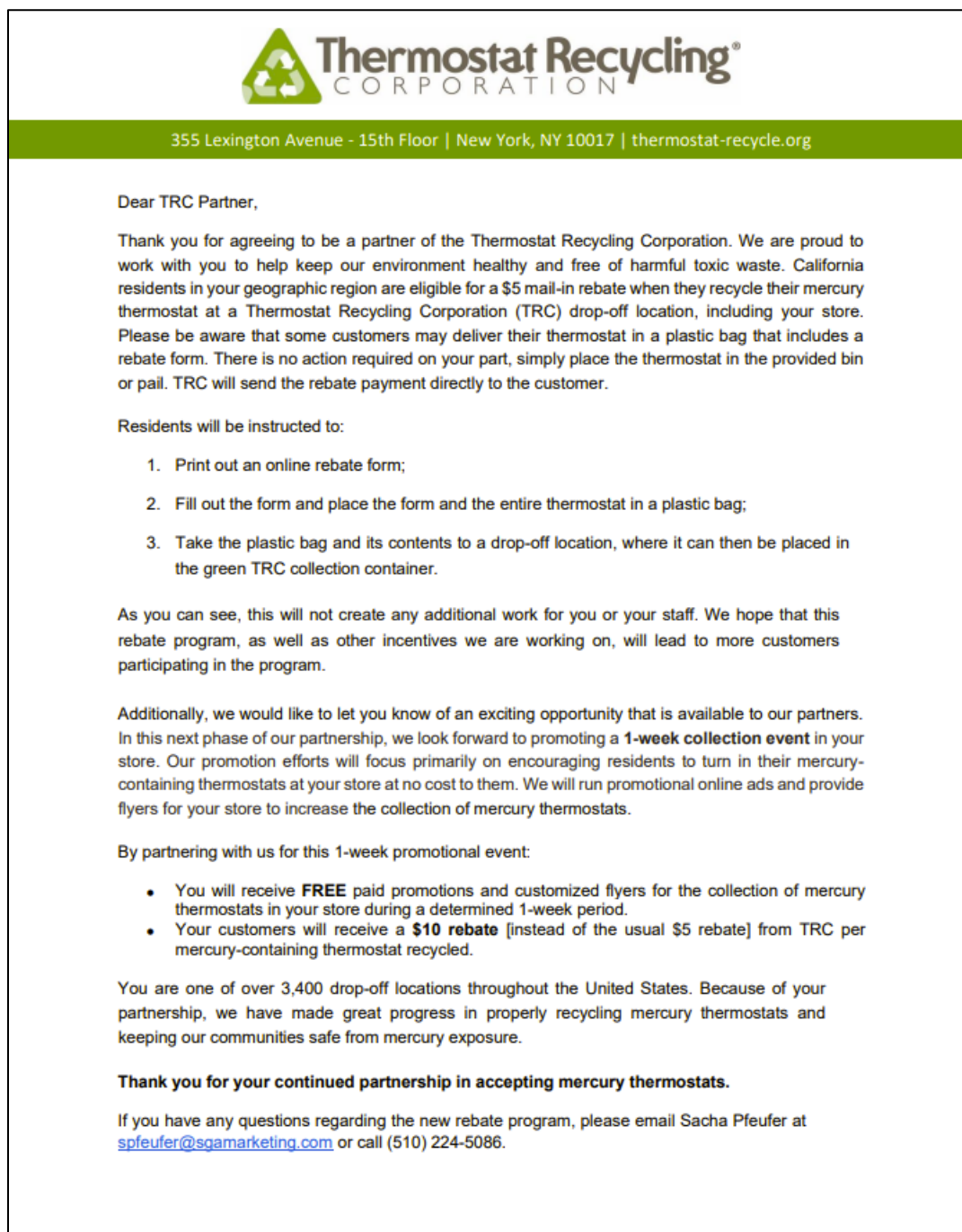


Figure A-2. Retail Prepping and shipping instructions sheet


Thermostat Recycling[™]
 CORPORATION
 an industry-funded non-profit

Preparing TRC Collection Container for Shipment

When your collection container is full, or when it has been one year since at least one mercury thermostat has been sitting in it, please use the following steps to prepare your container for shipping:

1.

Check to make sure the items in the collection container are mercury-containing thermostats **only**. Remove any unacceptable items. If you find anything besides whole mercury thermostats, please contact TRC for special shipping instructions. Never accept jars or any other containers of liquid mercury as those are hazardous waste and cannot be shipped in our bins.



UNACCEPTABLE ITEMS
2.

Enclose the thermostats in the liner, use the provided nylon tie to tie the liner. Close the container and secure it by using the remaining nylon ties on the two ends of the lid.


3.

Review the instructions that came with your container prior to closing it in preparation for shipping. It is very important to neatly write your return address on the pre-paid shipping label and to use indelible ink if possible. Turn this page over for details.



4.

Attach the shipping label to the TRC container and schedule a "Ground Return Pickup" from Fedex (turn this page over for instructions.) Make sure to keep your tracking number to help TRC track the shipment if an issue occurs.

[OVER]

thermostat-recycle.org | 1-888-266-0550 | trc@thermostat-recycle.org

Figure A-3. Retail Prepping and shipping instructions sheet (continued)


Thermostat Recycling[™]
 CORPORATION
 an industry-funded non-profit

Shipping TRC Collection Container

1.


Schedule a FedEx “Ground Return Pickup” by calling 1.800.463.3339 or online at www.fedex.com/returnpickup (username and password are not required)

- 2.

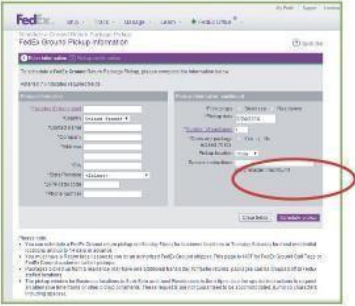
Enter Pickup Information (Note: Tracking ID is found on red label that was delivered with the container)

- 3.

Select “Schedule Pickup.” Your confirmation number will appear on the next page. Keep your confirmation number to help TRC track the shipment if an issue occurs.



TRACKING ID:



- 4.

Attach red shipping label to container. Your container will be picked up and then a new collection container will be sent to you.

Thank you for being part of the TRC recycling program.

[OVER]

thermostat-recycle.org | 1-888-266-0550 | trc@thermostat-recycle.org

Figure A-4. Retail “Identifying and Disposing of Mercury Thermostats” Flyer [Spanish]



Identificación y reciclaje de termostatos de mercurio

Muchos termostatos que se vendieron antes de 2006 contienen un tubo de vidrio o "interruptor" de mercurio líquido, y son tóxicos y peligrosos para la salud humana. Si no se desechan en un sitio de recolección designado, los termostatos de mercurio pueden exponer a los trabajadores de limpieza, al suelo y a las aguas subterráneas a una contaminación con mercurio tóxico. Debido a esto, no desechar adecuadamente los termostatos que contengan mercurio puede resultar en una multa de \$70,000.

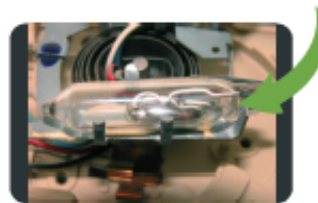
1 Identifique posibles termostatos de mercurio

Los termostatos de mercurio se operan manualmente y utilizan una palanca o una placa graduada para controlar la temperatura. Los termostatos digitales que utilizan una pantalla digital y botones, no contienen mercurio.



2 Busque un tubo de vidrio con mercurio líquido en el interior

Si no puede identificar si tiene un termostato con mercurio, póngase guantes de hule, nitrilo o látex y retire la cubierta con cuidado. Si observa un pequeño tubo de vidrio lleno de líquido plateado, asuma que contiene mercurio.



3 Coloque nuevamente la cubierta en el termostato (si la quitó) y retire el termostato de mercurio de la pared

Utilizando guantes de protección, retire con cuidado el termostato de la pared y colóquelo dentro de una bolsa transparente sellada. NO lo desarme ni intente retirar el tubo de vidrio.

4 Encuentre un sitio de recolección en nuestra página web

Consulte bit.ly/TRC-CA-Property-Manager o escanee con su teléfono el siguiente código QR para encontrar un sitio de recolección cerca de usted. Para recibir un reembolso de \$5, llene y presente el Formulario de reembolso de California al entregar su termostato.



Figure A-5. Retail “Identifying and Disposing of Mercury Thermostats” Flyer [Chinese]



識別與回收水銀恆溫器

2006年之前出售的許多恆溫器都包含一個裝有液態水銀的玻璃管或「開關」，水銀是有毒物質並且會對人體健康造成危害。如果水銀恆溫器沒有在指定的回收地點接受處理，它便可能使清潔工、土壤和地下水接觸到有毒的水銀。有鑒於此，如果未能適當地處理含水銀的恆溫器，將被處以\$70,000的罰款。

1 識別可能含有水銀的恆溫器

水銀恆溫器需要手動操作，並且會使用控制桿或刻度盤來控制溫度。使用數位螢幕和按鈕的數位恆溫器不含有水銀。



2 查看內部是否裝有含液態水銀的玻璃管

如果您不能確定您的恆溫器是否含有水銀，請戴上橡膠、丁腈或乳膠手套，並小心地取下外殼。如果您能看到一根裝滿銀色液體的細小玻璃管，那一般裝的就是水銀。



3 將外殼裝回到恆溫器（如果已經取下），並從牆上取下水銀恆溫器

佩戴防護手套，從牆上小心地取下恆溫器，然後放入透明的密封袋中。切勿拆解玻璃管或嘗試移除玻璃管。

4 在我們的網站上查找回收點

瀏覽bit.ly/TRC-CA-Property-Manager或者使用您的手機掃描下方的二維碼，以查找您附近的回收點。如要獲得\$5的回饋金，請填寫California Rebate Form (加州回饋金表格)，並在您送交恆溫器到回收點時提交該表格。



Figure A-6. Retail Shelf Talkers – Partners with a Bin/Pail



Figure A-7. Retail Shelf Talkers – Partners without a Bin/Pail (Materials Only)



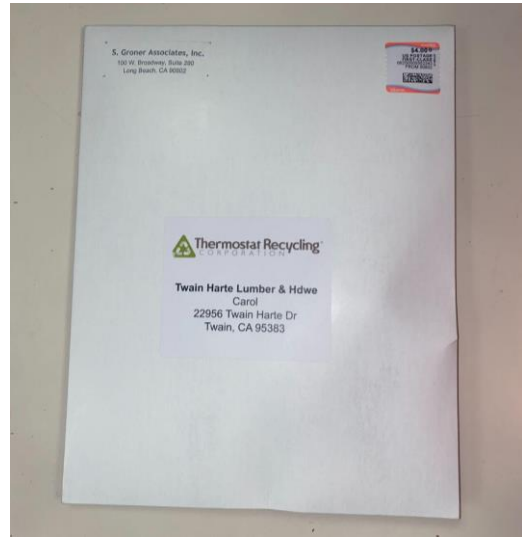
Figure A-8. Retail Window Clings – Partners with a Bin/Pail



Figure A-9. Retail Window Clings – Partners without a Bin/Pail (Materials Only)



Figure A-10. Photographs of Material Send-Outs



HHW Outreach Materials

Figure A-11. OhmConnect/TRC Partnership Asset: Landing Page

Screenshot 1 of 3

Receive a Free Thermostat Upgrade for a Limited Time and Get Paid to Save Energy!

Have you been wanting to upgrade your thermostat but haven't yet?


This new offering from **OhmConnect** and the **Thermostat Recycling Corporation** may be just what you're looking for! Continue reading to learn more.

FREE Smart Thermostats through September 30th!

All California residents are eligible for a **FREE** smart thermostat from OhmConnect if you sign up now through the end of September!

[Sign Up for Your Free Smart Thermostat](#)

OhmConnect allows you to save money by saving energy! Every time you participate in an energy-saving event, called an OhmHour, OhmConnect will reward you with cash and prizes. Not only this, but you will save on your energy bill, help prevent blackouts, and help reduce our reliance on fossil fuels. Want to learn more? [Check out how it works.](#)



OhmConnect

Screenshot 2 of 3

Recycle Your Old Thermostat

When you're ready to get rid of the old and bring in the new, keep in mind what you're going to do with the old thermostat. Many thermostats sold prior to 2006 contain a glass tube or "switch" of liquid mercury, which can be toxic and hazardous to human health (especially to children and pregnant women) if broken.

Mercury-containing thermostats that are not disposed of at a hazardous waste collection site can expose sanitation workers, soil, and groundwater to **toxic mercury contamination**.



Free Recycling and Disposal Service with TRC

Proper handling and disposal of mercury-containing thermostats are important for both public and environmental health.

The Thermostat Recycling Corporation (TRC) handles this process for free, rewards participants with a \$5 rebate, and has drop-off locations across the state!

[Find your nearest TRC drop-off location](#)

Wondering if you have a mercury thermostat? Click the button below to view a helpful resource from TRC.



Screenshot 3 of 3

Flyer to Help Identify Mercury Thermostats

What Should You Do Next?

1. Sign up with OhmConnect before September 30th for a free smart thermostat.
2. Look up your nearest TRC collection site if you have a mercury thermostat to properly dispose of it. You can recycle it there or with your local Household Hazardous Waste (HHW) center.
3. Tell your friends, family, and neighbors about this limited-time opportunity!

 **Thermostat Recycling®**
CORPORATION

 **OhmConnect**

Figure A-12. OhmConnect/TRC Partnership Asset: Informational Flyer

Page 1

LIMITED TIME OFFER

Increase the value and energy efficiency of your property

For a limited time, all residents are eligible for a FREE smart thermostat* from OhmConnect — a free service that pays you to save energy.

To learn more and sign up for this special offer, visit bit.ly/ohmconnect-offer

Hurry! This offer ends September 30th.



FREE



Scan QR code for more information.



Recycle your old mercury thermostats (and get a \$5 rebate per thermostat) at your local collection site. **See back for details.**

Many thermostats sold prior to 2006 contain liquid mercury, which is toxic and hazardous to human health. Failure to properly dispose of mercury-containing thermostats can result in a \$70,000 fine.



Thermostat Recycling[™]
CORPORATION



* Terms and conditions apply

Google and Nest Thermostat are trademarks of Google LLC

Questions? Visit ohmconnect.com/help

Identifying and Recycling Mercury Thermostats

1

Identify potential mercury thermostat

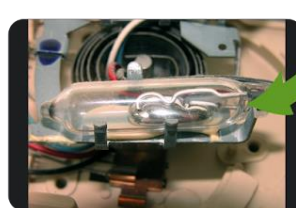
Mercury thermostats are manually operated and use a lever or dial to control the temperature. Digital thermostats that use a digital screen and buttons do not contain mercury.



2

Look for a glass tube of liquid mercury inside

If you can't tell whether you have a mercury-containing thermostat, put on rubber, nitrile, or latex gloves and carefully remove the cover. If you see a small glass tube full of silvery liquid, assume it contains mercury.



3

Place the cover back onto the thermostat (if removed) and remove the mercury thermostat from the wall

Wearing protective gloves, carefully remove the thermostat from the wall and place it inside a sealed clear bag. Do NOT disassemble or attempt to remove the glass tube.

4

Find a drop off location or order a bin

Go to bit.ly/TRC-CA-Residents or scan the QR code with your phone to find a drop-off location near you OR order your own collection bin by contacting us at cclayton.trc@gmail.com. To receive the \$5 rebate, complete and submit the California Rebate Form and include it with your thermostat.



Increase your property value and efficiency
 with a **FREE** smart thermostat for your residents.

See back for details



Figure A-13. OhmConnect/TRC Partnership Asset: Communications Toolkit to Easily Share Opportunity with Residents

Page 1

Partnership with TRC and OhmConnect

About TRC

The Thermostat Recycling Corporation (TRC) is a non-profit stewardship organization that manages the collection and proper disposal of mercury-containing thermostats.

Why Recycle Mercury Thermostats?

- Mercury exposure from improper handling and disposal of mercury thermostats can cause serious health issues.
- Mercury thermostats disposed of in the trash are likely to break and expose sanitation workers, soil, and groundwater to toxic mercury contamination.



Partnership with OhmConnect

- TRC has partnered with OhmConnect to help communities reduce the number of mercury thermostats in their homes and businesses, and lower overall energy usage on our electrical grids.
- TRC's services and OhmConnect's free smart thermostat promotion* make it easy for your community to benefit from going energy efficient.

**Valid through September 30th*

Over **70** HHW facilities throughout California have already partnered with us!



To become a TRC partner, email cclayton.trc@gmail.com



Visit thermostat-recycle.org for more information about TRC.



Communications Toolkit

These materials are created for your use on your own social media pages, websites, and newsletters. You can use any of the assets provided.

Link to include in all communications: bit.ly/sept-offer-trc-ohmconnect

Link to communications toolkit images: bit.ly/toolkit-images-trc-ohmconnect

Social Media Posts:

Sample Post 1:

Do you want to get rid of your mercury thermostat, but don't want to pay for a new one? Sign up for OhmConnect before September 30th and receive a free smart thermostat! More info at: bit.ly/sept-offer-trc-ohmconnect

Sample Post 2:

Got an old mercury thermostat? Now through September 30th, get a free smart thermostat when you sign up for OhmConnect! Then, simply dispose of the mercury thermostat with us, your local HHW program, to help support public and environmental health from harmful mercury exposure. Sign up at: bit.ly/sept-offer-trc-ohmconnect

Newsletter Blurb:

If you have an old mercury thermostat around, it may be time for an upgrade. Mercury has many negative health risks when exposed to humans and wildlife. It's important to keep this out of our community and the best way to do so is by properly disposing of your unwanted mercury thermostat.

Luckily, OhmConnect is making it easy to do this thermostat upgrade through a special offer to receive a free smart thermostat if you sign up by September 30th! Learn more here: bit.ly/sept-offer-trc-ohmconnect

Then, schedule an appointment with us today to drop off your mercury thermostat and you can even qualify for a TRC rebate that puts money back in your pocket!

Website Blurb:

Check out the Thermostat Recycling Corporation's new partner OhmConnect and how to receive a free smart thermostat if you sign up by September 30th here: bit.ly/sept-offer-trc-ohmconnect



To become a TRC partner, email cclayton.trc@gmail.com



Visit thermostat-recycle.org for more information about TRC.



Appendix B: Audience B

Utility Outreach Materials

Figure B-1. Utility Flyer

Front of flyer

STILL HAVE A MERCURY THERMOSTAT?



Recycle yours for a \$5 rebate!

LOCAL RECYCLING LOCATIONS		
Store #1 Street Address City, State zip code	Store #2 Street Address City, State zip code	Store #3 Street Address City, State zip code
Store #4 Street Address City, State zip code	Store #5 Street Address City, State zip code	Store #6 Street Address City, State zip code
Store #7 Street Address City, State zip code	Store #8 Street Address City, State zip code	Store #9 Street Address City, State zip code

Visit TRCrebate.com/CA to print your rebate & learn more.


Thermostat Recycling[™]
 CORPORATION
an industry-funded non-profit

Back of flyer

FOLLOW THESE STEPS TO RECEIVE \$5 FOR YOUR MERCURY THERMOSTAT!

In California, improper disposal can result in fines of up to \$70,000. Old thermostats contain mercury that is dangerous to humans and the environment.

Step One: Identify potential mercury thermostats.



Step Two: Look for the mercury bulb inside.




Step Three: Send in thermostat and get \$5!

Place your mercury thermostat in a plastic bag with the rebate form and drop it off at any of the locations listed on the front of this flier.

Figure B-2: Utility Bill Insert


RECYCLE THIS.



*Receive \$5 per thermostat by dropping
off a rebate form & your mercury
thermostats at a local collection site!*

<p>Store #1 Street Address City, State zip code</p>	<p>Store #2 Street Address City, State zip code</p>
<p>Store #3 Street Address City, State zip code</p>	<p>Store #4 Street Address City, State zip code</p>
<p>Store #5 Street Address City, State zip code</p>	<p>Store #6 Street Address City, State zip code</p>
<p>Store #7 Street Address City, State zip code</p>	<p>Store #8 Street Address City, State zip code</p>
<p>Store #9 Street Address City, State zip code</p>	<p>Store #10 Street Address City, State zip code</p>

TRCrebate.com/CA



Thermostat Recycling[™]
CORPORATION
an industry-funded non-profit

Figure B-3. Utility Tear Pad

Front of pad



Back of pad

ENCLOSE A REBATE FORM WITH YOUR MERCURY THERMOSTATS IN A PLASTIC BAG AND RECYCLE THEM AT A LOCATION BELOW:

1 Store #1 Street Address City, State zip code	2 Store #2 Street Address City, State zip code	3 Store #3 Street Address City, State zip code
4 Store #4 Street Address City, State zip code	5 Store #5 Street Address City, State zip code	6 Store #6 Street Address City, State zip code
7 Store #7 Street Address City, State zip code	8 Store #8 Street Address City, State zip code	9 Store #9 Street Address City, State zip code
10 Store #10 Street Address City, State zip code	11 Store #11 Street Address City, State zip code	12 Store #12 Street Address City, State zip code

PRINT YOUR REBATE FORM AT TRCREBATE.COM/CA

Figure B-4. OhmConnect/TRC Partnership Asset: Landing Page

Screenshot 1 of 3

Receive a Free Thermostat Upgrade for a Limited Time and Get Paid to Save Energy!

Have you been wanting to upgrade your thermostat but haven't yet?

This new offering from **OhmConnect** and the **Thermostat Recycling Corporation** may be just what you're looking for! Continue reading to learn more.

FREE Smart Thermostats through September 30th!

All California residents are eligible for a FREE smart thermostat from OhmConnect if you sign up now through the end of September!

[Sign Up for Your Free Smart Thermostat](#)

OhmConnect allows you to save money by saving energy! Every time you participate in an energy-saving event, called an OhmHour, OhmConnect will reward you with cash and prizes. Not only this, but you will save on your energy bill, help prevent blackouts, and help reduce our reliance on fossil fuels. Want to learn more? [Check out how it works.](#)



OhmConnect

Screenshot 2 of 3

Recycle Your Old Thermostat

When you're ready to get rid of the old and bring in the new, keep in mind what you're going to do with the old thermostat. Many thermostats sold prior to 2006 contain a glass tube or "switch" of liquid mercury, which can be toxic and hazardous to human health (especially to children and pregnant women) if broken.

Mercury-containing thermostats that are not disposed of at a hazardous waste collection site can expose sanitation workers, soil, and groundwater to **toxic mercury contamination**.



Free Recycling and Disposal Service with TRC

Proper handling and disposal of mercury-containing thermostats are important for both public and environmental health.

The Thermostat Recycling Corporation (TRC) handles this process for free, rewards participants with a \$5 rebate, and has drop-off locations across the state!

[Find your nearest TRC drop-off location](#)

Wondering if you have a mercury thermostat? Click the button below to view a helpful resource from TRC.



[Flyer to Help Identify Mercury Thermostats](#)

Screenshot 3 of 3

What Should You Do Next?

1. Sign up with OhmConnect before September 30th for a free smart thermostat.
2. Look up your nearest TRC collection site if you have a mercury thermostat to properly dispose of it. You can recycle it there or with your local Household Hazardous Waste (HHW) center.
3. Tell your friends, family, and neighbors about this limited-time opportunity!





Figure B-5. OhmConnect/TRC Partnership Asset: Communications Toolkit

Page 1


Partnership with TRC and OhmConnect

About TRC

The Thermostat Recycling Corporation (TRC) is a non-profit stewardship organization that manages the collection and proper disposal of mercury-containing thermostats.

Why Recycle Mercury Thermostats?


- Mercury exposure from improper handling and disposal of mercury thermostats can cause serious health issues.
- Mercury thermostats disposed of in the trash are likely to break and expose sanitation workers, soil, and groundwater to toxic mercury contamination.



Partnership with OhmConnect

- TRC has partnered with OhmConnect to help communities reduce the number of mercury thermostats in their homes and businesses, and lower overall energy usage on our electrical grids.
- TRC's services and OhmConnect's free smart thermostat promotion* make it easy for your community to benefit from going energy efficient.



*Over **1,000** active collection sites throughout California!*



To become a TRC partner, email dtapia.trc@gmail.com

*Valid through September 30th

Visit thermostat-recycle.org for more information about TRC.



Communications Toolkit

These materials are created for your use on your own social media pages, websites, and newsletters. You can use any of the assets provided.

Newsletter Blurbs:

1

If you have an old mercury thermostat around, it may be time for an upgrade. Mercury has many negative health risks when exposed to humans and wildlife. It's important to keep this out of our community and the best way to do so is by properly disposing of your unwanted mercury thermostat.

2

Then, drop off your mercury thermostat at one of the many local collection sites. You can even qualify for a TRC rebate that puts money back in your pocket!

3

Luckily, OhmConnect is making it easy to do this thermostat upgrade through a special offer to receive a free smart thermostat if you sign up by September 30th! Learn more here: bit.ly/trc-ohmconnect-sept-offer

**Download
Images
Here**

Social Media Posts:

1

Do you want to get rid of your mercury thermostat, but don't want to pay for a new one? Sign up for OhmConnect before September 30th and receive a free smart thermostat! More info at: bit.ly/trc-ohmconnect-sept-offer

2

Got an old mercury thermostat? Now through September 30th, get a free smart thermostat when you sign up for OhmConnect! Then, simply dispose of the mercury thermostat at a local collection center. Sign up at: bit.ly/trc-ohmconnect-sept-offer



To become a TRC partner, email
dtapia.trc@gmail.com



Visit thermostat-recycle.org for more information about TRC.



School Outreach Materials

Figure B-6. Informational Flier With OhmConnect Opportunity

Page 1 of 2

LIMITED TIME OFFER

Increase the value and energy efficiency of your property

For a limited time, all residents are eligible for a FREE smart thermostat* from OhmConnect — a free service that pays you to save energy.

To learn more and sign up for this special offer, visit bit.ly/ohmconnect-special-offer

Hurry! This offer ends September 30th.



Scan QR code for more information.



Recycle your old mercury thermostats (and get a \$5 rebate per thermostat) at your local collection site. See back for details.

Many thermostats sold prior to 2006 contain liquid mercury, which is toxic and hazardous to human health. Failure to properly dispose of mercury-containing thermostats can result in a \$70,000 fine.





* Terms and conditions apply
Google and Nest Thermostat are trademarks of Google LLC

Questions? Visit ohmconnect.com/help

Identifying and Recycling Mercury Thermostats

1

Identify potential mercury thermostat

Mercury thermostats are manually operated and use a lever or dial to control the temperature. Digital thermostats that use a digital screen and buttons do not contain mercury.



2

Look for a glass tube of liquid mercury inside

If you can't tell whether you have a mercury-containing thermostat, put on rubber, nitrile, or latex gloves and carefully remove the cover. If you see a small glass tube full of silvery liquid, assume it contains mercury.



3

Place the cover back onto the thermostat (if removed) and remove the mercury thermostat from the wall

Wearing protective gloves, carefully remove the thermostat from the wall and place it inside a sealed clear bag. Do NOT disassemble or attempt to remove the glass tube.

4

Find a drop off location or order a bin

Go to bit.ly/TRC-CA-Schools or scan the QR code with your phone to find a drop-off location near you OR order your own collection bin by contacting us at epang.trc@gmail.com. To receive the \$5 rebate, complete and submit the California Rebate Form and include it with your thermostat.



 OhmConnect

Increase your property value and efficiency
 with a **FREE** smart thermostat for your residents.

See back for details



Thermostat Recycling[™]
 CORPORATION

Figure B-7. Informational Flier for Outreach Tailored to the Schools Audience with QR code

Side 1 of 2



Does Your School Use Mercury Thermostats?

Many thermostats sold prior to 2006 contain a glass tube or "switch" of liquid mercury, which can be **toxic and hazardous to human health, especially to children** if broken.

If you're upgrading your school's central air system and replacing mercury-containing thermostats, **make sure to recycle them properly**. If not disposed of at a designated collection site, mercury thermostats can expose students, staff, sanitation workers, soil, and groundwater to toxic mercury contamination. Because of this, failure to properly dispose of mercury-containing thermostats can result in a \$70,000 fine.

Follow these instructions to identify and recycle your school's mercury thermostats.

1

Identify potential mercury thermostat

Mercury thermostats are manually operated and use a lever or dial to control the temperature. Digital thermostats that use a digital screen and buttons do not contain mercury.



2

Look for a glass tube of liquid mercury inside

If you can't tell whether you have a mercury-containing thermostat, put on rubber, nitrile, or latex gloves and carefully remove the cover. If you see a small glass tube full of silvery liquid, assume it contains mercury.



3

Place the cover back onto the thermostat (if removed) and remove the mercury thermostat from the wall

Wearing protective gloves, carefully remove the thermostat from the wall and place it inside a sealed clear bag. Do NOT disassemble or attempt to remove the glass tube.

4

Find a drop-off location on our website

Go to bit.ly/TRC-CA-Schools or scan the QR code below with your phone to find a drop-off location near you. To receive a \$5 rebate, complete and submit the California Rebate Form when you drop-off your thermostat.



Appendix C: Audience C

Figure C-1. Hotel/Motel Article

 **Thermostat Recycling®**
CORPORATION

500 Office Center Drive – Suite 400 | Fort Washington, PA 19034 | [thermostat-recycle.org](https://www.thermostat-recycle.org)

\$70,000 Fine for Not Recycling a Thermostat! TRC has the Solution.

Who knew that those old thermostats could cost you \$70,000? That's the fine for failing to recycle mercury thermostats. Why such a hefty penalty? Because when mercury thermostats are discarded with everyday trash, the mercury bulb will break, and the mercury will escape and become a dangerous hazard.

According to California law, it's illegal to dispose of mercury thermostats in the trash or leave them at customers' premises. HVAC, demolition contractors, property managers, and residents are responsible for recycling all mercury thermostats they remove from service. Everyone can comply with the law and avoid the \$70,000 fine by enrolling in the Thermostat Recycling Corporation's (TRC) free and easy recycling program. After receiving collection containers from TRC, property managers and contractors can collect mercury thermostats and then send back the containers (when full or after one year) with an enclosed prepaid shipping form.

Staying compliant with the law is a good thing, but what's even better is that property managers, contractors, or property owners get a \$5 rebate for every recycled mercury thermostat. That's right, instead of paying the fine, TRC will pay you! It's a win-win situation. You get rewarded for doing the right thing, avoid the \$70,000 penalty, and the environment is protected from additional mercury pollution.

If interested, enroll in the program by visiting <https://www.thermostat-recycle.org/statelaws/california> or contact Danielle Myers at danielle.myers@thermostat-recycle.org or 888-266-0550 with any questions.

Appendix D: Collection Locations and Outreach Activities

Table D-1. Collection Location Summary

Status	Name	Location Type	Physical Address - Street 1	Physical Address - City	Return Date	# of Intact Switches	# of Loose Switches	# of Mercury Thermostats	Total Mercury Volume
Active	Progress Hardware	Retailer	724 Irving St.	San Francisco	7/22/2021	1	0	1	0.0062
Active	Baker Distributing Co.	Wholesaler	3020 SOUTH KILSON DRIVE	SANTA ANA	7/6/2021	39	0	27	0.2418
Active	Synergy Companies	HVAC Contractor	9630 Black Mountain Rd	San Diego	9/1/2021	25	0	21	0.155
Active	Synergy Companies	HVAC Contractor	9630 Black Mountain Rd	San Diego	9/1/2021	51	0	39	0.3162
Active	Baker Distributing Co.	Wholesaler	3020 SOUTH KILSON DRIVE	SANTA ANA	7/6/2021	38	0	22	0.2356
Active	Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/7/2021	106	0	70	0.6572
Active	Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	7/6/2021	70	0	68	0.434
Active	Gow Supply Company	Wholesaler	1492 Egbert Avenue	San Francisco	9/14/2021	26	0	18	0.1612
Active	Imperial Valley Resource Management Agency	HHW	300 S. Imperial Avenue	El Centro	7/6/2021	5	0	3	0.031
Active	Castro Valley Sanitary District	HHW	21040 MARSHALL STREET	CASTRO VALLEY	7/28/2021	0	0	0	0
Active	Allied Refrigeration	Wholesaler	19220 Normandi Ave.	Torrance	7/6/2021	44	0	32	0.2728
Active	R. E. Michel Co	Wholesaler	43137 Business Park Drive	Temecula	9/3/2021	15	0	7	0.093
Active	Bayside Heating Air Conditioning	HVAC Contractor	720 S Amphlett Blvd	San Mateo	8/27/2021	43	0	25	0.2666
Active	Totaline	Wholesaler	15041 Bake Pkwy	Irvine	7/15/2021	28	0	14	0.1736

Active	Allied Refrigeration	Wholesaler	15558 Cabrito Road	Van Nuys	7/6/2021	27	0	13	0.1674
Active	Johnstone Supply	Wholesaler	900 S. Andreasen Drive	Escondido	8/3/2021	60	0	49	0.372
Active	RSD	Wholesaler	26021 ATLANTIC OCEAN DRIVE	LAKE FOREST	7/6/2021	25	0	13	0.155
Active	RSD Santa Ana	Wholesaler	2100 E. WILSHIRE AVE	SANTA ANA	7/6/2021	62	0	33	0.3844
Active	Johnstone Supply Co	Wholesaler	2331 COMMERC E AVE E	CONCORD	8/31/2021	75	0	64	0.465
Active	United Refrigeration, Inc.	Wholesaler	1920 E. McFadden Avenue	Santa Ana	7/2/2021	65	0	38	0.403
Active	Johnstone Supply	Wholesaler	520 E. Dyer Road	Santa Ana	7/7/2021	32	0	21	0.1984
Active	Allied Refrigeration	Wholesaler	1211 E. Edinger Avenue	Tustin	7/9/2021	36	0	20	0.2232
Active	San Bernadino County HHW	HHW	2824 EAST W STREET, BLDG 302	SAN BERNADINO	8/19/2021	48	0	37	0.2976
Active	American Refrigeration Supplies, Inc.	Wholesaler	740 E. Hazelton Avenue	Stockton	9/29/2021	26	0	11	0.1612
Active	Baker Distributing Co.	Wholesaler	300 WEST ROBLES BLDG J.	SANTA ROSA	9/30/2021	15	0	10	0.093
Active	A-1 Guaranteed	HVAC Contractor	1768 BROADWAY ST.	VALLEJO	9/2/2021	18	0	14	0.1116
Active	USACD	Wholesaler	16950 Chestnut St.	City of Industry	8/4/2021	82	0	53	0.5084
Active	Johnstone Supply	Wholesaler	11725 Inglewood Ave.	Hawthorne	7/7/2021	48	0	32	0.2976
Active	U.S. Air Conditioning Distributors (USACD)	Wholesaler	22572 Shannon Circle	Lake Forest	7/6/2021	24	0	18	0.1488
Active	U.S. Air Conditioning Distributors (USACD)	Wholesaler	39-312 Leopard Street,	Palm Desert	9/21/2021	73	0	42	0.4526
Active	Refrigeration Supplies Distributor (RSD)	Wholesaler	702 W. 190th Street	Gardena	9/17/2021	68	0	42	0.4216
Active	Refrigeration Supplies	Wholesaler	702 W. 190th Street	Gardena	7/7/2021	68	0	30	0.4216

	Distributor (RSD)								
Active	Geary Pacific Supply	Wholesaler	16665 Arminta Street	Van Nuys	7/6/2021	13	0	7	0.0806
Active	Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/8/2021	72	0	62	0.4464
Active	Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	7/6/2021	66	0	61	0.4092
Active	Goodman Distribution	Wholesaler	23021 Normandie Avenue	Torrance	7/19/2021	6	0	6	0.0372
Active	Johnstone Supply	Wholesaler	1903 FRIENDSHIP DRIVE	EL CAJON	9/9/2021	60	0	37	0.372
Active	Johnstone Supply	Wholesaler	1903 FRIENDSHIP DRIVE	EL CAJON	9/7/2021	58	0	35	0.3596
Active	Johnstone Supply	Wholesaler	1903 FRIENDSHIP DRIVE	EL CAJON	9/2/2021	50	0	39	0.31
Active	Wholesale Solutions	Wholesaler	720 Sixth Street	Napa	9/7/2021	44	0	32	0.2728
Active	Johnstone Supply Co	Wholesaler	23211 DEL LAGO DRIVE	LAGUNA HILLS	7/6/2021	33	0	26	0.2046
Active	Air Cold Supply - A Ferguson Enterprise	Wholesaler	13500 Saticoy Street	Van Nuys	7/12/2021	19	0	14	0.1178
Active	Goodman Distribution Inc. 768	Wholesaler	16150 STAGG STREET	VAN NUYS	7/6/2021	11	0	8	0.0682
Active	United Refrigeration C4	Wholesaler	16606 Schoenborn St	North Hills	7/6/2021	27	0	18	0.1674
Active	Johnstone Supply	Wholesaler	1903 FRIENDSHIP DRIVE	EL CAJON	9/9/2021	26	0	16	0.1612
Active	Buckley Parnell Heat & Air	HVAC Contractor	5990 DEVECCHI AVE	CITRUS HEIGHTS	9/29/2021	15	0	10	0.093
Active	Yolo County Central Landfill	HHW	44090 COUNTY RD 28 H	WOODLAND	9/14/2021	13	0	8	0.0806
Active	City Of Sacramento Phhwcf	HHW	8491 FRUITRIDGE ROAD	SACRAMENTO	8/9/2021	26	0	18	0.1612
Active	Alameda County HHW	HHW	5584 La Ribera St.	Livermore	8/24/2021	33	0	26	0.2046

Table D-2. New Containers Assigned

Name	Location Type	Physical Address - Street 1	Physical Address - City	Bin Assignment Date
Heritage Ranch CSD PHHWCF	HHW	870 OSOS STREET	SAN LUIS OBISPO	7/29/2021
Heritage Ranch CSD PHHWCF	HHW	870 OSOS STREET	SAN LUIS OBISPO	7/29/2021
Heritage Ranch CSD PHHWCF	HHW	870 OSOS STREET	SAN LUIS OBISPO	7/29/2021
Heritage Ranch CSD PHHWCF	HHW	870 OSOS STREET	SAN LUIS OBISPO	7/29/2021
Heritage Ranch CSD PHHWCF	HHW	870 OSOS STREET	SAN LUIS OBISPO	7/29/2021
Johnstone Supply	Wholesaler	1384 14th Street	Oakland	7/29/2021
Johnstone Supply	Wholesaler	1384 14th Street	Oakland	7/29/2021
Johnstone Supply	Wholesaler	1384 14th Street	Oakland	7/29/2021
Plotzke Ace Hardware	Retailer	Highway 299 West	Weaverville	7/14/2021
Mountain Hardware and Sports	Retailer	282 Bonta St	Blairsdon-Graeagle	7/14/2021
Bayshore Supply	Retailer	400 Cleveland Ave.	Albany	7/14/2021
Crescent Ace Hardware	Retailer	840 E Washington Blvd	Crescent City	7/14/2021
Cole Hardware Rockridge	Retailer	5533 College Ave	Oakland	7/14/2021
Grand Lake Ace Hardware	Retailer	1221 Grand Avenue	Piedmont	7/14/2021
L B Johnson Ace Hardware	Retailer	3600 Slauson Ave.	Maywood	7/14/2021
Orland Tires	Retailer	707 South St	Orland	7/14/2021
Wyckoff's Plumbing & Electrical	Retailer	1341 Evergreen Road Unit 3	Redway	7/14/2021
Sears Hometown Store	Retailer	911 Main St	Susanville	7/14/2021
AC Pro	Wholesaler	13409 Garvey Ave.	Baldwin Park	9/7/2021
Corner Store	Retailer	600 Main St	Cedarville	9/7/2021
AC Pro	Wholesaler	170 N. Daisy Ave.	Pasadena	9/7/2021
Likely General Store	Retailer	3260 US-395	Likely	9/7/2021
Lake Tulloch True Value Hardware	Retailer	3505 Spangler Ln	Copperopolis	9/7/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021

Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Hirsch Pipe & Supply Co., Inc.	Wholesaler	2920 E. Miraloma Ave.	Anaheim	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Geary Pacific Supply	Wholesaler	6421 Box Springs Blvd	Riverside	9/29/2021
Hensel's Ace Hardware	Retailer	884 9th St	Arcata	9/23/2021
Yancey Home Center	Retailer	1632 N St	Newman	9/23/2021
Alsco Geyer Ace Hardware	Retailer	3255 N Tehama St	Willows	9/23/2021
Lockeford Ace Hardware	Retailer	18960 N Highway 88	Lockeford	9/23/2021
Bidwell Appliance	Retailer	327 Walnut St	Red Bluff	9/23/2021
United Refrigeration	Wholesaler	134 NOPALITAS WAY	SANTA BARBARA	9/23/2021

Table D-3. Site Visits and Calls

Location Type	Location Name	Physical Address - City	Subject	Activity Date
Retailer	Truitt & White Lumber	Berkeley	Miss You Call	8/27/2021
School District	Union School District	San Jose	Miss You Call	8/27/2021
Wholesaler	Heating & Cooling LLC	Riverside	Site Visit	9/23/2021
HHW	Mendocino Solid Waste Management Authority	Ukiah	Miss You Call	8/27/2021
Wholesaler	Goodman Distribution	El Cajon	Miss You Call	8/26/2021
Retailer	Lake Drive Hardware	Crestline	Miss You Call	8/26/2021
HVAC Contractor	JL Franco Construction	Castro Valley	Miss You Call	8/27/2021
Retailer	Gate Depot	Sonoma	Miss You Call	8/25/2021
Retailer	Boulder Bay Station	Big Bear Lake	Miss You Call	8/25/2021
Retailer	Sierra Mountain Pipe & Supply	Truckee	Miss You Call	8/25/2021
Retailer	Lake Almanor Ace Hardware	Chester	Miss You Call	8/25/2021
Retailer	Plumas Ace Hardware	Portola	Miss You Call	8/25/2021
Retailer	Bassett Station	Sierra City	Miss You Call	8/25/2021
Wholesaler	Coast Appliance Parts	Colton	Miss You Call	8/27/2021
Wholesaler	Coast Appliance Parts	Van Nuys	Miss You Call	8/27/2021
Wholesaler	Smardan-Hatcher Co.	South El Monte	Miss You Call	8/31/2021
Wholesaler	Smardan-Hatcher Co.	Fountain Valley	Miss You Call	8/31/2021
Wholesaler	Ferguson	San Jose	Miss You Call	8/27/2021
HHW	Cold Canyon Landfill Household Hazardous Waste Drop-Off	SAN LUIS OBISPO	Miss You Call	8/27/2021
Wholesaler	Ferguson Heating & Cooling	Culver City	Miss You Call	8/27/2021
Wholesaler	Air Cold Supply - A Ferguson Enterprise	Lancaster	Site Visit	9/28/2021
Wholesaler	Smardan-Hatcher Co.	Santa Barbara	Miss You Call	8/31/2021
Wholesaler	Keller Air	Redding	Miss You Call	8/31/2021
Wholesaler	Ferguson Heating Cooling	SAN LUIS OBISPO	Miss You Call	9/1/2021
Wholesaler	Ferguson	Pomona	Miss You Call	9/1/2021
Wholesaler	Air Cold Supply - A Ferguson Enterprise	Riverside	Miss You Call	9/1/2021
Wholesaler	Air Cold Supply - A Ferguson Enterprise	Riverside	Site Visit	9/23/2021
Wholesaler	Controlco	San Francisco	Miss You Call	9/1/2021
Wholesaler	Air Cold Supply - A Ferguson Enterprise	Upland	Miss You Call	9/1/2021
HHW	County Of Mariposa	MARIPOSA	Miss You Call	8/27/2021
HHW	Santa Clara County HHW Program - Not a drop-off location	SAN JOSE	Miss You Call	8/27/2021
Wholesaler	Ferguson Heating & Cooling	NEWBURY PARK	Miss You Call	8/27/2021
Wholesaler	Ac Pro	El Cajon	Miss You Call	8/27/2021
Wholesaler	Lennox Stores	City of Industry	Miss You Call	8/31/2021
HHW	Hambro Wsg	CRESCENT CITY	Miss You Call	9/1/2021

HHW	Delta Diablo HHW	Antioch	Miss You Call	9/1/2021
HVAC Contractor	John Harrison Contracting	Banning	Miss You Call	9/22/2021
Wholesaler	Baker Distributing	Escondido	Miss You Call	9/22/2021
HHW	Nrws Recycling Center	Paradise	Miss You Call	9/29/2021
Wholesaler	W.W. Grainger, Inc.	Fresno	Miss You Call	9/30/2021
Wholesaler	Lennox	Rancho Cordova	Miss You Call	9/22/2021
Wholesaler	United Refrigeration, Inc.	Culver City	Miss You Call	9/22/2021
HVAC Contractor	Solarcity	Riverside	Miss You Call	9/22/2021
HVAC Contractor	Solarcity	Riverside	Site Visit	9/23/2021
Wholesaler	W.W. Grainger, Inc.	Bakersfield	Miss You Call	9/30/2021
Wholesaler	W.W. Grainger, Inc.	Bakersfield	Site Visit	9/30/2021
Wholesaler	W.W. Grainger, Inc.	Garden Grove	Miss You Call	9/30/2021
Wholesaler	W.W. Grainger, Inc.	Cucamonga	Miss You Call	9/30/2021
Wholesaler	W.W. Grainger, Inc.	Riverside	Miss You Call	9/30/2021
Wholesaler	W.W. Grainger, Inc.	Riverside	Site Visit	9/23/2021
Wholesaler	Bacso	BAKERSFIELD	Site Visit	9/30/2021
HHW	County Of Siskiyou	Yreka	Miss You Call	9/22/2021
HVAC Contractor	Gibson Heating And Air	Redding	Miss You Call	9/22/2021
HVAC Contractor	A R Heating Air Conditioning	Redding	Miss You Call	9/22/2021
HVAC Contractor	Arctic Air Conditioning & Heating	El Centro	Site Visit	9/22/2021
HVAC Contractor	Bayside Heating Air Conditioning	San Mateo	Miss You Call	9/22/2021
HVAC Contractor	Palm Desert Air Conditioning Co	Palm Desert	Miss You Call	9/22/2021
HVAC Contractor	Excel Air Corporation	Escondido	Miss You Call	9/22/2021
HVAC Contractor	Southern California Air Cond	Santa Barbara	Miss You Call	9/22/2021
HVAC Contractor	Henry Mechanical	Windsor	Miss You Call	9/29/2021
HVAC Contractor	Tropic Comfort	Los Angeles	Miss You Call	9/16/2021
Wholesaler	Fix Air	San Jose	Miss You Call	9/16/2021
HVAC Contractor	Associated Air Conditioning & Heating Inc.	Orcutt	Miss You Call	9/29/2021
HVAC Contractor	Service Champions	Brea	Miss You Call	9/29/2021
HVAC Contractor	Circulating Air	North Hollywood	Miss You Call	9/29/2021
HVAC Contractor	Kahn Air Conditioning	Northridge	Miss You Call	9/29/2021
HVAC Contractor	Stephan's Refrigeration	Garden Grove	Miss You Call	9/29/2021
HVAC Contractor	Tommy's Refrigeration Service	Whittier	Miss You Call	9/29/2021
HVAC Contractor	Giddens Brothers Inc	Galt	Miss You Call	9/29/2021
HHW	City Of Lompoc	Lompoc	Miss You Call	9/29/2021

HVAC Contractor	We Care Heating And A/C	Murrieta	Miss You Call	9/29/2021
HVAC Contractor	Select Acr Inc.	Riverside	Miss You Call	9/29/2021
HVAC Contractor	Select Acr Inc.	Riverside	Site Visit	9/23/2021
HVAC Contractor	Nrg Ac And Heating	Canoga Park	Miss You Call	9/29/2021
HVAC Contractor	Smith Heating And Air Conditioning	Stockton	Miss You Call	9/29/2021
Wholesaler	Goodman Distribution, Inc.	Bakersfield	Site Visit	9/30/2021
Wholesaler	Goodman Distribution, Inc.	Los Angeles	Site Visit	9/29/2021
Wholesaler	Heating & Cooling Supply, LLC	Oxnard	Miss You Call	9/23/2021
Wholesaler	Cfm Equipment Distr., Inc.	Fresno	Miss You Call	9/28/2021
Wholesaler	Cfm Equipment Distr., Inc.	Concord	Miss You Call	9/28/2021
Wholesaler	Geary Pacific Supply	Riverside	Site Visit	9/23/2021
HVAC Contractor	Genie Air Conditioning & Heating Inc.	Van Nuys	Miss You Call	9/28/2021
Wholesaler	Goodman Distribution, Inc.	El Centro	Site Visit	9/22/2021
Wholesaler	Goodman Distribution, Inc.	Victorville	Miss You Call	9/29/2021
Wholesaler	Goodman Distribution, Inc.	San Leandro	Miss You Call	9/30/2021
Wholesaler	Goodman Distribution, Inc.	Stockton	Miss You Call	9/30/2021
Wholesaler	Goodman Distribution, Inc.	Fresno	Miss You Call	9/30/2021
Wholesaler	Goodman Distribution, Inc.	Concord	Miss You Call	9/16/2021
Wholesaler	Goodman Distribution, Inc.	Palmdale	Miss You Call	9/16/2021
Wholesaler	Goodman Distribution, Inc.	Palmdale	Site Visit	9/28/2021
Wholesaler	Goodman Distribution, Inc.	Murrieta	Miss You Call	9/16/2021
Wholesaler	Goodman Distribution, Inc.	SACRAMENTO	Miss You Call	9/16/2021
Wholesaler	Goodman Distribution, Inc.	ROSEVILLE	Miss You Call	9/16/2021
Wholesaler	Goodman Distribution, Inc.	Sacramento	Miss You Call	9/16/2021
HHW	Alameda County HHW	Livermore	Miss You Call	9/16/2021
HHW	Alameda County Household Haz. Waste Program	Hayward	Miss You Call	9/16/2021
Wholesaler	Heating & Cooling LLC	San Diego	Miss You Call	9/22/2021
Wholesaler	Heating & Cooling LLC	LAKESIDE	Miss You Call	9/22/2021
Wholesaler	Heating & Cooling LLC	ESCONDIDO	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling LLC	Thousand Palms	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling LLC 822	CITY OF INDUSTRY	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling LLC 825	CHATSWORTH	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling LLC 834	MODESTO	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling Supply, LLC	Dublin	Miss You Call	9/23/2021
Wholesaler	Heating and Cooling LLC	Fresno	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling LLC	Bakersfield	Site Visit	9/30/2021
Wholesaler	Heating Cooling LLC	SACRAMENTO	Miss You Call	9/23/2021
Wholesaler	Johnstone Supply	EL CAJON	Miss You Call	8/27/2021
HHW	Amador County Waste Management Dept.	JACKSON	Miss You Call	9/8/2021
Retailer	Hewitt Hardware	Templeton	Miss You Call	9/22/2021

Wholesaler	Allied Refrigeration	Los Angeles	Miss You Call	9/23/2021
Wholesaler	Allied Refrigeration	Concord	Miss You Call	9/23/2021
Wholesaler	Allied Refrigeration	Signal Hill	Miss You Call	8/27/2021
Wholesaler	Indio Cooling & Heating Supply	Indio	Miss You Call	8/27/2021
Wholesaler	Trane Supply	San Diego	Miss You Call	8/27/2021
Wholesaler	Allied Refrigeration	City of Industry	Miss You Call	8/27/2021
Wholesaler	Allied Refrigeration	Cathedral City	Miss You Call	8/27/2021
Wholesaler	Allied Refrigeration	San Bernardino	Miss You Call	8/27/2021
Wholesaler	J W Wood Co., Inc/All Air Supply	CHICO	Miss You Call	8/27/2021
Wholesaler	J.W. Wood Co., Inc.	Redding	Miss You Call	8/27/2021
Wholesaler	Johnstone Supply	Bakersfield	Miss You Call	8/27/2021
Wholesaler	Johnstone Supply	Bakersfield	Site Visit	9/30/2021
Wholesaler	Johnstone Supply 140	SALINAS	Miss You Call	8/27/2021
Wholesaler	Johnstone Supply 328	MERCED	Miss You Call	8/27/2021
Wholesaler	Johnstone Supply	San Jose	Miss You Call	9/2/2021
Wholesaler	Johnstone Supply	South San Francisco	Miss You Call	9/8/2021
Wholesaler	Johnstone Supply Co	CONCORD	Miss You Call	9/8/2021
Wholesaler	Johnstone Supply San Bernardino	SAN BERNARDINO	Miss You Call	9/1/2021
Wholesaler	Johnstone Supply	Lancaster	Miss You Call	9/8/2021
Wholesaler	Johnstone Supply	Lancaster	Site Visit	9/28/2021
Wholesaler	American Refrigeration Supplies, Inc.	Anaheim	Miss You Call	9/8/2021
Wholesaler	American Refrigeration Supplies, Inc.	Modesto	Miss You Call	9/8/2021
Wholesaler	Johnstone Supply	LONG BEACH	Miss You Call	9/1/2021
Wholesaler	American Refrigeration Supplies, Inc.	San Francisco	Miss You Call	9/1/2021
Wholesaler	Johnstone-Santa Barbara	SANTA BARBARA	Miss You Call	9/1/2021
Wholesaler	American Refrigeration Supplies, Inc.	Corona	Miss You Call	9/1/2021
Retailer	Lowes	Paso Robles	Miss You Call	9/8/2021
Wholesaler	Karnair Hvac Supply	COLTON	Miss You Call	9/1/2021
Wholesaler	American Refrigeration Supplies, Inc.	Santa Rosa	Miss You Call	9/1/2021
Wholesaler	American Refrigeration Supplies, Inc.	Sacramento	Miss You Call	9/1/2021
HHW	Kern County Special Waste Facility	BAKERSFIELD	Site Visit	9/30/2021
Retailer	Kmart	Atascadero	Miss You Call	8/27/2021
Wholesaler	American Refrigeration Supplies, Inc.	San Bernardino	Miss You Call	8/27/2021
Wholesaler	American Refrigeration Supplies, Inc.	South San Francisco	Miss You Call	8/27/2021
Wholesaler	American Refrigeration Supplies, Inc.	Stockton	Miss You Call	8/27/2021
Retailer	Laurel Ace Hardware	OAKLAND	Miss You Call	8/27/2021
Wholesaler	Lennox	THOUSAND PALMS	Miss You Call	8/27/2021
Wholesaler	American Refrigeration Supplies, Inc.	Glendale	Miss You Call	8/27/2021
Wholesaler	Lennox Industries Inc.	Sacramento	Miss You Call	8/27/2021
Wholesaler	Lennox Industries Inc.	LOS ANGELES	Miss You Call	8/27/2021
Wholesaler	Lennox Industries Inc.	LOS ANGELES	Site Visit	9/29/2021
Wholesaler	Lennox Industries Inc.	Eastvale	Miss You Call	8/27/2021

Wholesaler	Lennox Stores	Montclair	Miss You Call	8/27/2021
HVAC Contractor	Maki Heating & Air Conditioning, Inc.	AUBURN	Miss You Call	9/1/2021
Retailer	Miner's Ace Hardware	Grover Beach	Miss You Call	9/2/2021
Retailer	Miner's Ace Hardware	Los Osos	Miss You Call	9/2/2021
Retailer	Miner's Ace Hardware	Morro Bay	Miss You Call	9/23/2021
HHW	Morro Bay/Cayucos Waste Water Plant Household Hazardous Waste Drop-Off	Morro Bay	Miss You Call	9/23/2021
Wholesaler	Ac Pro	Laguna Hills	Miss You Call	9/23/2021
HHW	Nevada County H.H.W. Facility	GRASS VALLEY	Miss You Call	9/28/2021
HHW	Nipomo Household Hazardous Waste Drop-Off	Nipomo	Miss You Call	9/23/2021
Wholesaler	Atwater Supply	Anaheim	Miss You Call	9/1/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Burbank	Miss You Call	9/22/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	TEMECULA	Miss You Call	9/22/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Sacramento	Miss You Call	8/31/2021
Wholesaler	RSD	EL CENTRO	Miss You Call	8/31/2021
Wholesaler	RSD	EL CENTRO	Site Visit	9/22/2021
Wholesaler	RSD	VAN NUYS	Miss You Call	8/31/2021
Wholesaler	RSD	Visalia	Miss You Call	8/31/2021
Wholesaler	RSD	ONTARIO	Miss You Call	8/31/2021
Wholesaler	RSD	National City	Miss You Call	8/31/2021
Wholesaler	RSD	SAN LEANDRO	Miss You Call	8/31/2021
Wholesaler	RSD	SACRAMENTO	Miss You Call	8/31/2021
Wholesaler	RSD	STOCKTON	Miss You Call	8/31/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Santa Rosa	Miss You Call	8/31/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Riverside	Miss You Call	8/31/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Riverside	Site Visit	9/23/2021
Wholesaler	RSD	LOS ANGELES	Miss You Call	8/31/2021
Wholesaler	RSD	BAKERSFIELD	Miss You Call	8/31/2021
Wholesaler	RSD	BAKERSFIELD	Site Visit	9/30/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	ROSEVILLE	Miss You Call	8/31/2021
Wholesaler	RSD	POMONA	Miss You Call	8/31/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Redding	Miss You Call	8/31/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Monterey Park	Miss You Call	8/31/2021
Wholesaler	Russell Sigler Inc.	San Marcos	Miss You Call	8/31/2021
HHW	San Bernadino County HHW	SAN BERNADINO	Miss You Call	9/1/2021
HHW	San Joaquin County HHW Facility	STOCKTON	Miss You Call	9/1/2021
HHW	San Mateo County HHW Facility	SAN MATEO	Miss You Call	8/27/2021
Wholesaler	Sigler Wholesale Distributors	ONTARIO	Miss You Call	9/2/2021
Wholesaler	Sigler Wholesale Distributors	SAN JOSE	Miss You Call	9/1/2021

Wholesaler	Sigler Wholesale Distributors	BREA	Miss You Call	9/2/2021
Wholesaler	Sigler Wholesale Distributors	CHATSWORTH	Miss You Call	9/2/2021
Wholesaler	Sigler Wholesale Distributors	CONCORD	Miss You Call	9/2/2021
Wholesaler	Slakey Brothers	SANTA ROSA	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	MODESTO	Miss You Call	9/2/2021
Wholesaler	Slakey Brothers	REDDING	Miss You Call	9/2/2021
Wholesaler	Slakey Brothers	CONCORD	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	HAYWARD	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	North Highlands	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	SAND CITY	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	FRESNO	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers/S. San Francisco	S. SAN FRANCISCO	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	Chico	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers Fairfield	FAIRFIELD	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers Jackson	JACKSON	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers Salinas	SALINAS	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	San Jose	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	SONORA	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers Stockton	STOCKTON	Miss You Call	9/8/2021
HHW	South Tahoe Refuse Transfer Station	SOUTH LAKE TAHOE	Miss You Call	9/8/2021
Wholesaler	Specialty AC Products	Benicia	Miss You Call	8/27/2021
Wholesaler	United Refrigeration, Inc.	Escondido	Miss You Call	9/8/2021
Wholesaler	United Refrigeration	BAKERSFIELD	Miss You Call	9/9/2021
Wholesaler	United Refrigeration	BAKERSFIELD	Site Visit	9/30/2021
Wholesaler	United Refrigeration	SAN JOSE	Miss You Call	9/9/2021
Wholesaler	United Refrigeration D5	Los Angeles	Miss You Call	9/9/2021
Wholesaler	Baker Distributing Company	Bakersfield	Site Visit	9/30/2021
Wholesaler	Trane	Fresno	Miss You Call	9/30/2021
Wholesaler	Trane Company Glendale	GLENDALE	Miss You Call	9/30/2021
Wholesaler	Trane Company Glendale	GLENDALE	Site Visit	9/29/2021
Wholesaler	Trane Supply	North Highlands	Miss You Call	9/30/2021
Wholesaler	Trane Riverside	RIVERSIDE	Site Visit	9/23/2021
Wholesaler	United Refrigeration	SANTA BARBARA	Miss You Call	9/8/2021
Wholesaler	United Refrigeration	MODESTO	Miss You Call	9/8/2021
Wholesaler	United Refrigeration	OXNARD	Miss You Call	9/9/2021
Wholesaler	United Refrigeration	ONTARIO	Miss You Call	9/9/2021
Wholesaler	United Refrigeration, Inc.	Palmdale	Miss You Call	9/9/2021
Wholesaler	United Refrigeration, Inc.	Palmdale	Site Visit	9/28/2021
Wholesaler	United Refrigeration	IRWINDALE	Miss You Call	9/9/2021
Wholesaler	United Refrigeration, Inc.	Buena Park	Miss You Call	9/9/2021
Wholesaler	United Refrigeration	SAN BERNADINO	Miss You Call	9/9/2021
Wholesaler	United Refrigeration, Inc.	Palm Desert	Miss You Call	9/9/2021
Wholesaler	United Refrigeration D5	Los Angeles	Site Visit	9/29/2021

Wholesaler	United Refrigeration, Inc.	Visalia	Miss You Call	9/29/2021
Wholesaler	USACD	HESPERIA	Miss You Call	9/29/2021
Wholesaler	United Refrigeration P1	North Highlands	Miss You Call	9/8/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Cathedral City	Miss You Call	9/30/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	NORTH HIGHLANDS	Miss You Call	9/29/2021
Wholesaler	Us Air Conditioning Distributors, Inc. (USACD)	Bakersfield	Miss You Call	9/29/2021
Wholesaler	Us Air Conditioning Distributors, Inc. (USACD)	Bakersfield	Site Visit	9/30/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	El Centro	Miss You Call	9/29/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	El Centro	Site Visit	9/22/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Escondido	Miss You Call	9/29/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Temecula	Miss You Call	9/29/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Stockton	Miss You Call	9/30/2021
Wholesaler	Us Air Conditioning Distributors, Inc. (USACD)	Redding	Miss You Call	9/30/2021
HHW	Ventura Household Hazardous Waste Facility	VENTURA	Miss You Call	9/30/2021
Wholesaler	Baker Distributing Co.	SANTA ROSA	Miss You Call	9/9/2021
HHW	Western Placer Waste Management Authority	ROSEVILLE	Miss You Call	9/9/2021
Wholesaler	Western Nevada Supply	TRUCKEE	Miss You Call	9/9/2021
Wholesaler	Western Nevada Supply	SUSANVILLE	Miss You Call	9/9/2021
Wholesaler	Western Nevada Supply	South Lake Tahoe	Miss You Call	9/9/2021
Wholesaler	Wholesale Outlet, Inc	SACRAMENTO	Miss You Call	9/9/2021
Wholesaler	R.E. Michel Company, Inc.	Fresno	Miss You Call	9/9/2021
HVAC Contractor	Johnson Controls	Fresno	Miss You Call	9/9/2021
HVAC Contractor	Inter-City Energy Systems	Ontario	Miss You Call	9/9/2021
Wholesaler	Sigler Wholesale Distributors	SACRAMENTO	Miss You Call	9/9/2021
Wholesaler	Sigler Wholesale Distributors	FRESNO	Miss You Call	9/9/2021
Wholesaler	Lennox Stores	Concord	Miss You Call	9/9/2021
Wholesaler	Lennox Stores	Milpitas	Miss You Call	9/9/2021
Wholesaler	National Ventilating And Equipment Company	San Diego	Miss You Call	9/15/2021
Wholesaler	Lennox Stores	Riverside	Site Visit	9/23/2021
HVAC Contractor	Western Allied Mechanical	Menlo Park	Miss You Call	9/16/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Palm Desert	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	San Jose	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Santa Rosa	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	S San Francisco	Miss You Call	9/15/2021

Wholesaler	Air Cold Supply - A Ferguson Enterprise	San Rafael	Miss You Call	9/15/2021
Wholesaler	Baker Distributing Company	Sun Valley	Miss You Call	9/15/2021
Wholesaler	Baker Distributing Company	Sun Valley	Miss You Call	9/15/2021
Wholesaler	Lennox Industries	El Cajon	Miss You Call	9/15/2021
Wholesaler	Ac Pro	Palm Desert	Miss You Call	9/16/2021
Wholesaler	Geary Pacific Supply	Irwindale	Miss You Call	9/16/2021
HVAC Contractor	Self Help Home Improvement Project	Redding	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Fairfield	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Lancaster	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Modesto	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Oxnard	Miss You Call	9/15/2021
Wholesaler	Sigler Inc	Palm Desert	Miss You Call	9/15/2021
Wholesaler	RSD	Thousand Palms	Miss You Call	9/15/2021
Wholesaler	Baker Distributing Company	Chico	Miss You Call	9/15/2021
Wholesaler	Dancool Hvac Supply, Inc.	GLENDAL	Miss You Call	9/15/2021
Wholesaler	Baker Distributing Company	El Centro	Site Visit	9/22/2021
Wholesaler	Baker Distributing Company	Upland	Miss You Call	9/16/2021
Wholesaler	R.E. Michel Company	Riverside	Miss You Call	9/9/2021
Wholesaler	R.E. Michel Company	Riverside	Site Visit	9/23/2021
HVAC Contractor	California Air Conditioning Systems, Inc.	Lomita	Miss You Call	9/9/2021
Wholesaler	Johnstone Supply	Stockton	Miss You Call	9/15/2021
Wholesaler	Johnstone Supply	North Highlands	Miss You Call	9/15/2021
Wholesaler	Johnstone Supply	Los Angeles	Miss You Call	9/15/2021
Wholesaler	Johnstone Supply	Palm Desert	Miss You Call	9/1/2021
Wholesaler	Fasco	Fresno	Miss You Call	8/27/2021
Wholesaler	Sigler	Bakersfield	Miss You Call	8/27/2021
Wholesaler	Sigler	Bakersfield	Site Visit	9/30/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Riverside	Miss You Call	8/31/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Riverside	Site Visit	9/23/2021
Wholesaler	Lennox Stores	Oxnard	Miss You Call	8/31/2021
Wholesaler	Lennox Stores	Bakersfield	Site Visit	9/30/2021
Wholesaler	Ac Pro	Riverside	Site Visit	9/23/2021
Wholesaler	Rubenstein Supply Company	Oakland	Miss You Call	9/22/2021
HVAC Contractor	E.B. Gilmore And Sons	San Francisco	Miss You Call	9/22/2021
Wholesaler	Lennox Stores	Bakersfield	Miss You Call	9/22/2021
HVAC Contractor	Glover & Son Heating And A/C	Fremont	Miss You Call	9/22/2021
HVAC Contractor	Precise Air Systems	Los Angeles	Miss You Call	9/22/2021
Wholesaler	Toro Aire, Inc.	Rancho Dominguez	Miss You Call	9/23/2021

HHW	Del Norte Recycling Center	Oxnard	Miss You Call	9/22/2021
Wholesaler	Ferguson Hvac East West Air	Manteca	Miss You Call	9/16/2021
HHW	Nicole Bernson (Balboa) S.A.F.E. Center	Northridge	Miss You Call	9/15/2021
HHW	Randall Street S.A.F.E. Center	Sun Valley	Miss You Call	9/15/2021
HHW	Los Angeles-Glendale S.A.F.E. Center	Los Angeles	Miss You Call	9/16/2021
Wholesaler	Air Cold Supply, A Ferguson Enterprise	Dublin	Miss You Call	9/15/2021
Wholesaler	Western Air Supply	San Fernando	Miss You Call	9/16/2021
Wholesaler	Ferguson Heating & Cooling	Cathedral City	Miss You Call	9/16/2021
HHW	Castro Valley Sanitary District	CASTRO VALLEY	Miss You Call	9/16/2021
HVAC Contractor	Solarcity	Victorville	Miss You Call	9/28/2021
Wholesaler	Cfm Equipment Distributors, Inc.	Sacramento	Miss You Call	9/23/2021
Other	City Of Culver City - HHW	Culver City	Miss You Call	9/23/2021
HHW	Merced County Regional Waste Authority	Merced	Miss You Call	9/23/2021
HHW	Billy Wright Landfill	Los Banos	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	Los Angeles	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	Martinez	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	Petaluma	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	Sacramento	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	San Luis Obispo	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	Chatsworth	Miss You Call	9/28/2021
HVAC Contractor	Solarcity	Camarillo	Miss You Call	9/28/2021
HVAC Contractor	Mad Dash	San Diego	Miss You Call	9/28/2021
HHW	City Of Carpinteria	CARPINTERIA	Miss You Call	9/23/2021
Retailer	Anawalt Lumber	Hollywood	Miss You Call	8/27/2021
HHW	Imperial Valley Resource Management Agency	El Centro	Site Visit	9/22/2021
HVAC Contractor	Advanced Heating And Air Contractors Inc.	Atwater	Miss You Call	8/27/2021
General Contractor	Remodel King	Fresno	Prospect Call	7/21/2021
General Contractor	Remodeling Plus	Riverside	Prospect Call	7/21/2021
General Contractor	Renaissance General	Fresno	Prospect Call	7/21/2021
General Contractor	Richard Hedman Inc	Fresno	Prospect Call	7/21/2021
General Contractor	Skills Construction, Inc.	Fresno	Prospect Call	7/28/2021
General Contractor	South Coast Developers	Brea	Prospect Call	7/28/2021
General Contractor	Sutton Construction, Inc.	Vacaville	Prospect Call	7/29/2021
General Contractor	Sw Construction	Fresno	Prospect Call	7/29/2021

General Contractor	Taylor Made Remodeling And Construction		Prospect Call	7/29/2021
General Contractor	Tri State Professional Services		Prospect Call	8/4/2021
General Contractor	New Life Construction Company, Inc.	San Diego	Prospect Call	7/7/2021
General Contractor	Old Fashion Craftsman, Inc.	Palm Desert	Prospect Call	7/7/2021
General Contractor	Unks Construction, Inc.	Santa Maria	Prospect Call	8/4/2021
General Contractor	Up And At Em Inc	Fresno	Prospect Call	8/4/2021
General Contractor	Upscale Construction, Inc.	San Francisco	Prospect Call	8/4/2021
General Contractor	Vantine Construction	Santa Barbara	Prospect Call	8/4/2021
General Contractor	Viking Commercial Construction, Inc.	Carlsbad	Prospect Call	8/4/2021
General Contractor	Siteworks Concrete Systems, Inc.	Arcadia	Prospect Call	7/28/2021
Demolition Contractor	Precision Demolition Inc	Bloomington	Miss You Call	8/25/2021
HHW	City Of Fontana	Fontana	Miss You Call	9/28/2021
HVAC Contractor	Chimney Kraft	CRESCENT CITY	Miss You Call	9/28/2021
HHW	City Of Highland	HIGHLAND	Miss You Call	9/28/2021
HHW	City Of Sacramento Phhwcf	SACRAMENTO	Miss You Call	9/28/2021
HHW	City Of San Diego, HHW Transfer Facility	SAN DIEGO	Miss You Call	9/28/2021
Wholesaler	Coast Appliance Parts	Bakersfield	Site Visit	9/30/2021
HHW	Camarillo PHHWCF	Camarillo	Miss You Call	9/22/2021
Retailer	Cole Hardware Soma	San Francisco	Miss You Call	9/16/2021
Retailer	Peerless Ace Hardware	San Leandro	Miss You Call	9/16/2021
Retailer	Cole Hardware Russian Hill	San Francisco	Miss You Call	9/16/2021
Retailer	Cole Hardware North Beach	San Francisco	Miss You Call	9/16/2021
Retailer	Anawalt Lumber	Los Angeles	Miss You Call	8/27/2021
Retailer	Anawalt Lumber	Malibu	Miss You Call	8/27/2021
Retailer	Creative Paint & Hardware	San Francisco	Miss You Call	8/27/2021
HVAC Contractor	Mhs Heating And Air Conditioning	Escondido	Miss You Call	8/27/2021
HVAC Contractor	Temp-Tec Corporation	Newbury Park	Miss You Call	8/27/2021
HVAC Contractor	A & P Heating & Cooling Inc.	Loomis	Miss You Call	8/27/2021
Retailer	Palm Desert Ace Hardware	Palm Desert	Miss You Call	8/27/2021
Retailer	De Anza True Value Hardware	Riverside	Miss You Call	8/27/2021
Retailer	De Anza True Value Hardware	Riverside	Site Visit	9/23/2021
Retailer	Coast Hardware Do It Best	Mariposa	Miss You Call	9/16/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Los Angeles	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Van Nuys	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Hollywood	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Los Angeles	Site Visit	9/29/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Santa Monica	Miss You Call	8/25/2021

Wholesaler	Hirsch Pipe & Supply Co., Inc.	Anaheim	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Long Beach	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Montclair	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Valencia	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Torrance	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Canoga Park	Miss You Call	8/25/2021
Wholesaler	Goodman Distribution	City of Industry	Miss You Call	8/25/2021
HVAC Contractor	Cal West Construction	Orange	Miss You Call	8/25/2021
Wholesaler	R. E. Michel Co	Temecula	Miss You Call	8/25/2021
General Contractor	Swwe General Building & Contracting Services	Anaheim	Prospect Call	7/29/2021
General Contractor	Modern Design	Sacramento	Prospect Call	7/7/2021
General Contractor	Newby Construction	Eureka	Prospect Call	7/7/2021
General Contractor	Pacific Coast Electrical		Prospect Call	7/7/2021
General Contractor	Pacific Coast General	San Jose	Prospect Call	7/7/2021
General Contractor	Paul C Schmidt Builders And Remodelers	Alameda	Prospect Call	7/14/2021
General Contractor	Pawlus Ed Construction	Eureka	Prospect Call	7/14/2021
General Contractor	Powers Construction Co	Eureka	Prospect Call	7/14/2021
General Contractor	Precise Home Builders	Reseda	Prospect Call	7/14/2021
General Contractor	Precision Woodworx	Rancho Cucamonga	Prospect Call	7/15/2021
General Contractor	Pro Appliance Installers	Chino Hills	Prospect Call	7/15/2021
General Contractor	Quality First Builders	Woodland Hills	Prospect Call	7/15/2021
General Contractor	R-Co Builders	Eureka	Prospect Call	7/21/2021
General Contractor	R.F.M.C. Construction	Fresno	Prospect Call	7/15/2021
General Contractor	Radius Construction	San Joaquin Valley	Prospect Call	7/21/2021
General Contractor	Recht G A Construction		Prospect Call	7/21/2021
General Contractor	Rod De Luca Devmnt & Constr	Fresno	Prospect Call	7/22/2021
General Contractor	Rose W A Construction Inc.	Oakland	Prospect Call	7/22/2021
General Contractor	Scce	Rancho Cucamonga	Prospect Call	7/22/2021
General Contractor	Sigura Construction	Mountain View	Prospect Call	7/28/2021
General Contractor	Star Construction Oc		Prospect Call	7/28/2021
General Contractor	Stc General Building Contractor Inc.	Fresno	Prospect Call	7/28/2021
General Contractor	Stonehurst Construction	Eureka	Prospect Call	7/28/2021

General Contractor	Superior Builders And Remodelers	Oakland	Prospect Call	7/28/2021
General Contractor	We Love Small Jobs	Oakland	Prospect Call	8/4/2021
General Contractor	Welliver Construction	Eureka	Prospect Call	8/10/2021
General Contractor	West Home Service	LOS ANGELES	Prospect Call	8/10/2021
General Contractor	Wild Electric	Fresno	Prospect Call	8/11/2021
General Contractor	Williams Family Construction Co	San Diego	Prospect Call	8/11/2021
General Contractor	Pacific Land Builders	Los Angeles	Prospect Call	7/7/2021
General Contractor	Pacific Post & Beam	Paso Robles	Prospect Call	7/7/2021
General Contractor	Pacific States Industries Development Company, Inc	San Jose	Prospect Call	7/7/2021
General Contractor	Your Home Remodeling & Design	Fresno	Prospect Call	8/11/2021
General Contractor	Palm Lake Renovation, LLP	San Francisco	Prospect Call	7/7/2021
General Contractor	Perock Construction	Westminster	Prospect Call	7/14/2021
General Contractor	Sparks Construction Inc	La Quinta	Prospect Call	7/28/2021
General Contractor	Suburban Construction	Fresno	Prospect Call	7/28/2021
General Contractor	The D A Gill Company Inc	Temecula	Prospect Call	8/4/2021
General Contractor	Polly Ogden Associates	Saint Helena	Prospect Call	7/14/2021
General Contractor	Ppm Construction Services, Inc.	Orange	Prospect Call	7/14/2021
General Contractor	R.P. General Construction Inc.	San Marcos	Prospect Call	7/15/2021
General Contractor	Red Hill Construction	Costa Mesa	Prospect Call	7/21/2021
General Contractor	Redwood Construction, Inc.	Irvine	Prospect Call	7/21/2021
General Contractor	Reica Construction	Oakley	Prospect Call	7/21/2021
General Contractor	Precision Contractors	La Habra Heights	Prospect Call	7/15/2021
General Contractor	Professional Services Construction	Rcho Sta Marg	Prospect Call	7/15/2021
General Contractor	R E Briggs Building Contractor	Long Beach	Prospect Call	7/15/2021
General Contractor	R H Building Contractors, Inc	Los Gatos	Prospect Call	7/15/2021
General Contractor	Smith And Severson Builders, LLC	Lake Forest	Prospect Call	7/28/2021
General Contractor	Solid Rock Construction	Moreno Valley	Prospect Call	7/28/2021
General Contractor	Wrightbuilt Inc	Grass Valley	Prospect Call	8/11/2021
General Contractor	Seib Construction	Anaheim	Prospect Call	7/22/2021
General Contractor	Sierra Valley Home Corp	Placerville	Prospect Call	7/28/2021

General Contractor	Simons Construction, Inc.	Templeton	Prospect Call	7/28/2021
General Contractor	Sun Lakes Construction Company A California Corporation	San Jose	Prospect Call	7/28/2021
General Contractor	The Building Doctors	Los Angeles	Prospect Call	7/29/2021
General Contractor	Timberwolf Log Structures Inc	Truckee	Prospect Call	8/4/2021
General Contractor	Tom Ganley Construction Co Inc	San Rafael	Prospect Call	8/4/2021
General Contractor	Toolson Construction Co Inc	Encinitas	Prospect Call	8/4/2021
General Contractor	Ottman Dairy Construction Inc	Modesto	Prospect Call	7/7/2021
General Contractor	Wrkb Builders, Inc.	Encinitas	Prospect Call	8/11/2021
General Contractor	R D Builders, Inc.	Anaheim	Prospect Call	7/15/2021
General Contractor	Zar Enterprises Inc	Los Angeles	Prospect Call	8/11/2021
General Contractor	The Alliance Group Commercial Construction Inc	Upland	Prospect Call	7/29/2021
General Contractor	Rapidfix Inc	Carlsbad	Prospect Call	7/21/2021
General Contractor	Tombleson, Incorporated	Salinas	Prospect Call	8/4/2021
General Contractor	Tyler Construction	Exeter	Prospect Call	8/4/2021
General Contractor	Mtm & Thomasville Co	City Of Industry	Prospect Call	7/7/2021
Demolition Contractor	Performance Construction Services, Inc.	La Mesa	Prospect Call	7/14/2021
General Contractor	Robert Parada Construction Co Inc	Arcadia	Prospect Call	7/22/2021
General Contractor	Urban Driver LLC	Pasadena	Prospect Call	8/4/2021
General Contractor	Optima Rpm, Inc.	Irvine	Prospect Call	7/7/2021
General Contractor	Philco Construction, Inc.	Orange	Prospect Call	7/14/2021
General Contractor	Souza And Souza Construction, Inc.	San Diego	Prospect Call	7/28/2021
General Contractor	Red One - Psi, Joint Venture, LLC	Visalia	Prospect Call	7/21/2021
General Contractor	Phillips General Construction	Modesto	Prospect Call	7/14/2021
General Contractor	P L Annuzzi Inc	Burlingame	Prospect Call	7/7/2021
General Contractor	Southland Construction Management Inc.	Pleasanton	Prospect Call	7/28/2021
General Contractor	Schultz Construction Inc	Santa Cruz	Prospect Call	7/22/2021
General Contractor	Seals/Biehle, Inc.	Visalia	Prospect Call	7/22/2021
General Contractor	Trademark, Inc.	Fresno	Prospect Call	8/4/2021
General Contractor	Pbm Construction, Inc.	Rocklin	Prospect Call	7/14/2021
General Contractor	Ron Paris Construction Co Inc	Santa Clara	Prospect Call	7/22/2021

General Contractor	Poelman Construction, Inc.	Sacramento	Prospect Call	7/14/2021
General Contractor	Savidge Construction, Inc.	Kelsey	Prospect Call	7/22/2021
Demolition Contractor	West Coast Demolition, Inc.	Sacramento	Prospect Call	8/10/2021
Demolition Contractor	Omnitlc	Long Beach	Prospect Call	7/7/2021
Demolition Contractor	Range Construction Group, Inc.	Lodi	Prospect Call	7/21/2021
General Contractor	The Msh Construction Company Inc	Huntington Beach	Prospect Call	8/4/2021
General Contractor	Nibbi Bros. Inc.	San Francisco	Prospect Call	7/7/2021
General Contractor	R T Maher Construction	Merced	Prospect Call	7/15/2021
General Contractor	Pace Performance Construction, Inc.	Sacramento	Prospect Call	7/7/2021
General Contractor	V-Corp Contracting Services, Inc.	Anaheim	Prospect Call	8/4/2021
General Contractor	Quest Construction Engineering & Management, Inc.	La Jolla	Prospect Call	7/15/2021
General Contractor	Triminio Construction Inc.	Castaic	Prospect Call	8/4/2021
General Contractor	Western Erectors	Escalon	Prospect Call	8/10/2021
General Contractor	Washpros Inc	Chino	Prospect Call	8/4/2021
General Contractor	On-Site Commercial Services, Inc.	Dublin	Prospect Call	7/7/2021
Demolition Contractor	Rose Demolition Experts	San Jose	Prospect Call	7/22/2021
Demolition Contractor	Rimshot Demolition, Inc.	Yorba Linda	Prospect Call	7/21/2021
Demolition Contractor	T-Rex Demolition Inc.	Baldwin Park	Prospect Call	8/4/2021
Demolition Contractor	S Lucille Piro Demolition	Rllng Hls Est	Prospect Call	7/22/2021
Demolition Contractor	Walter Thomas & Associates	Hollister	Prospect Call	8/4/2021
Demolition Contractor	Smart Demolition	Hayward	Prospect Call	7/28/2021
Demolition Contractor	South County Hauling & Services Inc	San Juan Capistrano	Prospect Call	7/28/2021
Demolition Contractor	Pacific Demolition & Environmental Inc	Oceanside	Prospect Call	7/7/2021
Demolition Contractor	Sal & Sons Demolition	Los Angeles	Prospect Call	7/22/2021
Demolition Contractor	Precise Land Clearing	Gardena	Prospect Call	7/14/2021
Demolition Contractor	Tom Of The Line Demolition Inc	Tarzana	Prospect Call	8/4/2021
Demolition Contractor	Momos Demolition	La Mesa	Prospect Call	7/7/2021
Demolition Contractor	Sanchez Demolition	Garden Grove	Prospect Call	7/22/2021
Demolition Contractor	Visalia Demolition & Saw Cutting	Visalia	Prospect Call	8/4/2021
Demolition Contractor	Valley Demolition Inc	Campbell	Prospect Call	8/4/2021

Demolition Contractor	Wright Sawing & Breaking	Ventura	Prospect Call	8/11/2021
Demolition Contractor	Rick's Demolition	Tracy	Prospect Call	7/21/2021
Demolition Contractor	Torres Demolition Contractor	Baldwin Park	Prospect Call	8/4/2021
Demolition Contractor	P and P Building Wrecking Inc.	Sacramento	Prospect Call	7/7/2021
Demolition Contractor	Velrio Demolition	Temecula	Prospect Call	8/4/2021
Demolition Contractor	RAD Demolition Inc A Californi	Rialto	Prospect Call	7/21/2021
Demolition Contractor	Omega One Stop Demolition, Inc.	Chula Vista	Prospect Call	7/7/2021
Demolition Contractor	Pantano Demolition	Fresno	Prospect Call	7/7/2021
Demolition Contractor	Monster Demolition Inc	Baldwin Park	Prospect Call	7/7/2021
Demolition Contractor	Xtreme Demolition, Inc.	Keyes	Prospect Call	8/11/2021
Demolition Contractor	Renovo Demolition, Inc.	Stockton	Prospect Call	7/21/2021
Demolition Contractor	Paradigm Consulting	Colton	Prospect Call	7/7/2021
Demolition Contractor	Northstar Contracting Group, Inc.	Santa Fe Springs	Prospect Call	7/7/2021
Demolition Contractor	Northstar Demolition And Remediation, Lp	San Diego	Prospect Call	7/7/2021
Demolition Contractor	Universal Demolition Services Inc	Sylmar	Prospect Call	8/4/2021
Demolition Contractor	Y And T Demolition	Escondido	Prospect Call	8/11/2021
Demolition Contractor	Smi Demolition	San Pablo	Prospect Call	7/28/2021
Demolition Contractor	Rv Demolition	Vallejo	Prospect Call	7/22/2021
Demolition Contractor	Nellie Thomas & Associates	Long Beach	Prospect Call	7/7/2021
Demolition Contractor	Showtime Demolition	Torrance	Prospect Call	7/28/2021
Demolition Contractor	Ss Demolition Inc	San Jose	Prospect Call	7/28/2021
Demolition Contractor	West Coast Demolition	Fair Oaks	Prospect Call	8/10/2021
Demolition Contractor	Pena Dismantler	Brentwood	Prospect Call	7/14/2021
Demolition Contractor	Selsor Demolition	Fresno	Prospect Call	7/22/2021
Demolition Contractor	Newport Coast Demolition	Laguna Niguel	Prospect Call	7/7/2021
Demolition Contractor	R B Holt Inc	San Juan Capistrano	Prospect Call	7/15/2021
Demolition Contractor	Regional Demolition	Livermore	Prospect Call	7/21/2021
Demolition Contractor	Pacific Blue Demolition, Inc.	San Leandro	Prospect Call	7/7/2021
Demolition Contractor	National Demolition Contractors	San Pedro	Prospect Call	7/7/2021
Demolition Contractor	Northstar Demolition And Remediation, Lp	Brea	Prospect Call	7/7/2021

Demolition Contractor	Nsm Recycling, Inc.	Wasco	Prospect Call	7/7/2021
Demolition Contractor	Orange County Demolition	Placentia	Prospect Call	7/7/2021
Demolition Contractor	Ortiz Demolition Inc	Ontario	Prospect Call	7/7/2021
Demolition Contractor	Penhall Holding Company	Anaheim	Prospect Call	7/14/2021
Demolition Contractor	Precise Demolition	San Bernardino	Prospect Call	7/14/2021
Demolition Contractor	Precision Demolition Inc	Riverside	Prospect Call	7/15/2021
Demolition Contractor	Primoris	Rancho Cordova	Prospect Call	7/15/2021
Demolition Contractor	Progressive Land Clearing	Gardena	Prospect Call	7/15/2021
Demolition Contractor	R B Holt Inc	Dana Point	Prospect Call	7/15/2021
Demolition Contractor	Quality Wrecking & Demolition Co	Sylmar	Prospect Call	7/15/2021
Demolition Contractor	Qwest Engineering, Inc.	Tustin	Prospect Call	7/15/2021
Demolition Contractor	R & B Equipment Inc	Hayward	Prospect Call	7/15/2021
Demolition Contractor	R J's Demolition And Disposal	Inglewood	Prospect Call	7/15/2021
Demolition Contractor	Randazzo Enterprises, Inc.	Castroville	Miss You Call	8/25/2021
Demolition Contractor	San Diego Demolition	Jacumba	Prospect Call	7/22/2021
Demolition Contractor	Seca Equipment Removal & Dismantle, Inc	Modesto	Prospect Call	7/22/2021
Demolition Contractor	Sierra Recycling & Demolition, Inc.	Bakersfield	Miss You Call	8/25/2021
Demolition Contractor	Sierra Recycling & Demolition, Inc.	Bakersfield	Site Visit	9/30/2021
Demolition Contractor	Silicon Valley Demolition, Inc.	San Jose	Prospect Call	7/28/2021
Demolition Contractor	Stomper Co Inc.	Newark	Prospect Call	7/28/2021
Demolition Contractor	Rimshot Demolition, Inc.	Anaheim	Prospect Call	7/21/2021
Demolition Contractor	Rock Hammer Inc	Corona	Prospect Call	7/22/2021
Demolition Contractor	Roldan Construction Inc.	Fremont	Prospect Call	7/22/2021
Demolition Contractor	Silverado Contractors, Inc.	Oakland	Prospect Call	7/28/2021
Demolition Contractor	Socal Demolition Inc	Chino	Prospect Call	7/28/2021
Demolition Contractor	T N T Demolition Inc	San Carlos	Prospect Call	7/29/2021
Demolition Contractor	T&M Projects, Inc.	San Pedro	Prospect Call	7/29/2021
Demolition Contractor	Tnt Demolition, Inc.	San Carlos	Prospect Call	8/4/2021
Demolition Contractor	T4 Company	Oakland	Prospect Call	7/29/2021
Demolition Contractor	Tcb Demolition Inc.	Millbrae	Prospect Call	7/29/2021

Demolition Contractor	Tight Quarters, Inc.	Santa Ana	Prospect Call	8/4/2021
HVAC Contractor	A Z Air Conditioning & Heating	VAN NUYS	Miss You Call	8/25/2021
Demolition Contractor	Team Demolition, Inc.	San Diego	Prospect Call	7/29/2021
Demolition Contractor	Tekhome Incorporated	Belmont	Prospect Call	7/29/2021
Demolition Contractor	The Best Demolition & Recycling Co Inc	Granada Hills	Prospect Call	7/29/2021
Demolition Contractor	The Lane Company	Whittier	Prospect Call	8/4/2021
Demolition Contractor	Three D Service Company, Inc.	Pomona	Prospect Call	8/4/2021
Demolition Contractor	Two Rivers Demolition, Inc.	Rancho Cordova	Prospect Call	8/4/2021
Demolition Contractor	U.S. Demolition, Inc.	Anaheim	Prospect Call	8/4/2021
Demolition Contractor	Ultimate Removal, Inc.	Pomona	Prospect Call	8/4/2021
Demolition Contractor	Viking Equipment Corp.	Glendale	Prospect Call	8/4/2021
Demolition Contractor	Vs Demolition Incor	Santa Cruz	Prospect Call	8/4/2021
Demolition Contractor	W.C. Maloney, Inc.	Stockton	Prospect Call	8/4/2021
Demolition Contractor	Walberg, Inc.	Corning	Prospect Call	8/4/2021
Demolition Contractor	Welsh Demolition Inc	Brentwood	Prospect Call	8/10/2021
HVAC Contractor	Montano, Inc.	San Bernardino	Prospect Call	7/7/2021
Demolition Contractor	West Coast Removal	Gold River	Prospect Call	8/10/2021
Demolition Contractor	Western Blasting Technologies, Inc.	Marysville	Prospect Call	8/10/2021
Demolition Contractor	Whitecore Concrete Cutting & Demolition Inc.	Riverside	Prospect Call	8/11/2021
Demolition Contractor	Wreck Age Demolition, Inc.	Chino Hills	Prospect Call	8/11/2021
HVAC Contractor	All Air Appliance Masters	MONTCLAIR	Miss You Call	8/25/2021
HVAC Contractor	ALBER'S AIR INC	Baldwin Park	Miss You Call	8/25/2021
HVAC Contractor	Harry Clark Plumbing	Oakland	Miss You Call	8/25/2021
HVAC Contractor	J R Putman Inc	Rancho Cordova	Miss You Call	8/25/2021
HVAC Contractor	N P Mechanical	Corona	Prospect Call	7/7/2021
HVAC Contractor	N R G AC & Heating	Canoga Park	Prospect Call	7/7/2021
HVAC Contractor	New England Sheet Metal		Prospect Call	7/7/2021
HVAC Contractor	Oak Island Heating & Air, Inc.	Escondido	Prospect Call	7/7/2021
HVAC Contractor	Ok Heating & Air Conditioning		Prospect Call	7/7/2021
HVAC Contractor	Ongaro & Sons		Prospect Call	7/7/2021

HVAC Contractor	Performance Heating & Air		Prospect Call	7/14/2021
Demolition Contractor	Zaccor Companies, Inc.	San Francisco	Prospect Call	8/11/2021
HVAC Contractor	Brody Pennell Heating & Air Conditioning	Los Angeles	Miss You Call	8/25/2021
HVAC Contractor	O'Neil Recycling	San Jose	Miss You Call	8/25/2021
HVAC Contractor	Ontario Refrigeration	Ontario	Prospect Call	7/7/2021
HVAC Contractor	Park Mechanical		Prospect Call	7/7/2021
HVAC Contractor	Patton Air Conditioning		Prospect Call	7/14/2021
HVAC Contractor	Peck Heating & Air		Prospect Call	7/14/2021
HVAC Contractor	Peninsula Heating		Prospect Call	7/14/2021
HVAC Contractor	Perfection Home Systems Inc		Prospect Call	7/14/2021
HVAC Contractor	Peter Levi Plumbing Inc.		Prospect Call	7/14/2021
HVAC Contractor	Precise Air Systems		Prospect Call	7/14/2021
HVAC Contractor	Premium Air	CHATSWORTH	Prospect Call	7/15/2021
HVAC Contractor	Purls Sheet Metal		Prospect Call	7/15/2021
HVAC Contractor	R K M Heating & Ac	Riverside	Miss You Call	8/25/2021
HVAC Contractor	Rare Service Heating & A/C Inc		Prospect Call	7/21/2021
HVAC Contractor	Ray O Cook Company		Prospect Call	7/21/2021
HVAC Contractor	Right Time Riverside	Riverside	Prospect Call	7/21/2021
HVAC Contractor	Reid Sheet Metal		Prospect Call	7/21/2021
HVAC Contractor	Reliance Home Service	Los Angeles	Prospect Call	7/21/2021
HVAC Contractor	Richard Faherty Hvac Man		Prospect Call	7/21/2021
HVAC Contractor	Rivers Plumbing Heating & Air		Prospect Call	7/22/2021
HVAC Contractor	Rusher Air Conditioning	Torrance	Prospect Call	7/22/2021
HVAC Contractor	S C V Climate Pros	Santa Clarita	Prospect Call	7/22/2021
HVAC Contractor	Seaside Heating & Air Conditioning, Inc.	Oceanside	Prospect Call	7/22/2021
HVAC Contractor	Select Acr Inc.	Riverside	Prospect Call	7/22/2021
HVAC Contractor	Select Mechanical		Prospect Call	7/22/2021
HVAC Contractor	Service Champions	Yorba Linda	Prospect Call	7/28/2021
HVAC Contractor	Sierra Pacific Home & Comfort Inc.		Prospect Call	7/28/2021
HVAC Contractor	Simpson Sheet Metal		Prospect Call	7/28/2021

HVAC Contractor	Superior Systems		Prospect Call	7/29/2021
HVAC Contractor	So Cal Energy Svc		Prospect Call	7/28/2021
HVAC Contractor	Specialized Heating & Air Conditioning		Prospect Call	7/28/2021
HVAC Contractor	Stephan's Refrigeration	GARDEN GROVE	Prospect Call	7/28/2021
HVAC Contractor	Systems Mechanical		Prospect Call	7/29/2021
HVAC Contractor	Temperatures Unlimited	VALENCIA	Prospect Call	7/29/2021
HVAC Contractor	Total Comfort Inc.	Corona	Prospect Call	8/4/2021
HVAC Contractor	Thomson Inc	Cypress	Prospect Call	8/4/2021
HVAC Contractor	Thorsens Inc		Prospect Call	8/4/2021
HVAC Contractor	Tommys Refrigeration Service		Prospect Call	8/4/2021
HVAC Contractor	True Air Mechanical	Irvine	Prospect Call	8/4/2021
HVAC Contractor	V T Heating & Ac		Prospect Call	8/4/2021
HVAC Contractor	Valley Air & Repair		Prospect Call	8/4/2021
HVAC Contractor	Veteran Air	Anaheim	Prospect Call	8/4/2021
HVAC Contractor	Vics Air Conditioning, Inc.	PALMS	Prospect Call	8/4/2021
HVAC Contractor	Walnut Creek Heating & Ac		Prospect Call	8/4/2021
HVAC Contractor	Walter Mork Company		Prospect Call	8/4/2021
HVAC Contractor	We Care Heating & Air Conditioning	Murrieta	Prospect Call	8/4/2021
HVAC Contractor	Westside Heating & Ac	SANTA MONICA	Prospect Call	8/10/2021
HVAC Contractor	Yantzer Brothers Air	WESTLAKE VILLAGE,	Prospect Call	8/11/2021
HVAC Contractor	Your Energy Source	Rancho Cordova	Miss You Call	8/25/2021
HVAC Contractor	Moore Heating & Air Conditioning	Santa Rosa	Prospect Call	7/7/2021
HVAC Contractor	Pacific Controls Engineering, Inc.	San Carlos	Prospect Call	7/7/2021
HVAC Contractor	Murphy Mechanical/Gms, Inc.	Escondido	Prospect Call	7/7/2021
HVAC Contractor	Nu-Air Services, Inc.	Chatsworth	Prospect Call	7/7/2021
HVAC Contractor	P.A.C. Heating & Air Conditioning	El Cajon	Prospect Call	7/7/2021
HVAC Contractor	Paso Robles Heating And Air Conditioning, Inc.	Paso Robles	Prospect Call	7/7/2021
HVAC Contractor	Phil Carpenter's A C & Heating	Redding	Prospect Call	7/14/2021
HVAC Contractor	Powerhouse Solar Inc	Redding	Prospect Call	7/14/2021
HVAC Contractor	R & R Heating & Air Conditioning Inc	Redwood City	Prospect Call	7/15/2021

Wholesaler	R. E. Michel Co	Anaheim	Miss You Call	8/26/2021
Wholesaler	Johnstone Supply	Livermore	Miss You Call	8/25/2021
Retailer	Alamo Hardware	Alamo	Miss You Call	8/25/2021
HVAC Contractor	Air One Air Conditioning Heating & Plumbing	Colton	Miss You Call	8/25/2021
HVAC Contractor	Aire Serv Of Greater Merced	Merced	Miss You Call	8/25/2021
HVAC Contractor	Synergy Companies	San Diego	Miss You Call	8/26/2021
Retailer	K & L Hardware	San Bernardino	Miss You Call	8/27/2021
HVAC Contractor	Optima Energy Inc.	Gardena	Miss You Call	8/26/2021
Wholesaler	Dancool Hvac Supply	Canoga Park	Miss You Call	8/26/2021
Wholesaler	Dancool Hvac Supply	El Monte	Miss You Call	8/26/2021
Retailer	Pastime Hardware	El Cerrito	Miss You Call	8/26/2021
Retailer	Do-It-Best Hardware	Cameron Park	Miss You Call	8/27/2021
Other	AERC Recycling Solutions	Hayward	Miss You Call	8/26/2021
Other	Environmental Management Technology	San Bernardino	Miss You Call	8/26/2021
Retailer	Mckinleyville Ace Hardware	McKinleyville	Miss You Call	8/26/2021
Wholesaler	Goodman Distribution	McClellan	Miss You Call	9/16/2021
HHW	HHW Signal Hill	Lakewood	Miss You Call	9/16/2021
Retailer	Rodeo True Value Hardware	Rodeo	Miss You Call	8/25/2021
Retailer	Seventh & Union Hardware Inc.	Los Angeles	Miss You Call	8/25/2021
Retailer	Carl Johnson True Value Hardware	Eureka	Miss You Call	8/25/2021
HHW	Vallejo Materials Recovery Facility & Office	Vallejo	Miss You Call	8/25/2021
Retailer	Ace Hardware	Port Hueneme	Miss You Call	8/25/2021
Retailer	Truitt & White Lumber	Berkeley	Miss You Call	8/27/2021
School District	Union School District	San Jose	Miss You Call	8/27/2021
Wholesaler	Heating & Cooling LLC	Riverside	Site Visit	9/23/2021
HHW	Mendocino Solid Waste Management Authority	Ukiah	Miss You Call	8/27/2021
Wholesaler	Goodman Distribution	El Cajon	Miss You Call	8/26/2021
Retailer	Lake Drive Hardware	Crestline	Miss You Call	8/26/2021
HVAC Contractor	JL Franco Construction	Castro Valley	Miss You Call	8/27/2021
Retailer	Gate Depot	Sonoma	Miss You Call	8/25/2021
Retailer	Boulder Bay Station	Big Bear Lake	Miss You Call	8/25/2021
Retailer	Sierra Mountain Pipe & Supply	Truckee	Miss You Call	8/25/2021
Retailer	Lake Almanor Ace Hardware	Chester	Miss You Call	8/25/2021
Retailer	Plumas Ace Hardware	Portola	Miss You Call	8/25/2021
Retailer	Bassett Station	Sierra City	Miss You Call	8/25/2021
Wholesaler	Coast Appliance Parts	Colton	Miss You Call	8/27/2021
Wholesaler	Coast Appliance Parts	Van Nuys	Miss You Call	8/27/2021
Wholesaler	Smardan-Hatcher Co.	South El Monte	Miss You Call	8/31/2021
Wholesaler	Smardan-Hatcher Co.	Fountain Valley	Miss You Call	8/31/2021
Wholesaler	Ferguson	San Jose	Miss You Call	8/27/2021

HHW	Cold Canyon Landfill Household Hazardous Waste Drop-Off? 000	SAN LUIS OBISPO	Miss You Call	8/27/2021
Wholesaler	Ferguson Heating & Cooling	Culver City	Miss You Call	8/27/2021
Wholesaler	Air Cold Supply - A Ferguson Enterprise	Lancaster	Site Visit	9/28/2021
Wholesaler	Smardan-Hatcher Co.	Santa Barbara	Miss You Call	8/31/2021
Wholesaler	Keller Air	Redding	Miss You Call	8/31/2021
Wholesaler	Ferguson Heating Cooling	SAN LUIS OBISPO	Miss You Call	9/1/2021
Wholesaler	Ferguson	Pomona	Miss You Call	9/1/2021
Wholesaler	Air Cold Supply - A Ferguson Enterprise	Riverside	Miss You Call	9/1/2021
Wholesaler	Air Cold Supply - A Ferguson Enterprise	Riverside	Site Visit	9/23/2021
Wholesaler	Controlco	San Francisco	Miss You Call	9/1/2021
Wholesaler	Air Cold Supply - A Ferguson Enterprise	Upland	Miss You Call	9/1/2021
HHW	County Of Mariposa	MARIPOSA	Miss You Call	8/27/2021
HHW	Santa Clara County HHW Program - Not a drop-off location	SAN JOSE	Miss You Call	8/27/2021
Wholesaler	Ferguson Heating & Cooling	NEWBURY PARK	Miss You Call	8/27/2021
Wholesaler	Ac Pro	El Cajon	Miss You Call	8/27/2021
Wholesaler	Lennox Stores	City of Industry	Miss You Call	8/31/2021
HHW	Hambro Wsg	CRESCENT CITY	Miss You Call	9/1/2021
HHW	Delta Diablo HHW	Antioch	Miss You Call	9/1/2021
HVAC Contractor	John Harrison Contracting	Banning	Miss You Call	9/22/2021
Wholesaler	Baker Distributing	Escondido	Miss You Call	9/22/2021
HHW	Nrws Recycling Center	Paradise	Miss You Call	9/29/2021
Wholesaler	W.W. Grainger, Inc.	Fresno	Miss You Call	9/30/2021
Wholesaler	Lennox	Rancho Cordova	Miss You Call	9/22/2021
Wholesaler	United Refrigeration, Inc.	Culver City	Miss You Call	9/22/2021
HVAC Contractor	Solarcity	Riverside	Miss You Call	9/22/2021
HVAC Contractor	Solarcity	Riverside	Site Visit	9/23/2021
Wholesaler	W.W. Grainger, Inc.	Bakersfield	Miss You Call	9/30/2021
Wholesaler	W.W. Grainger, Inc.	Bakersfield	Site Visit	9/30/2021
Wholesaler	W.W. Grainger, Inc.	Garden Grove	Miss You Call	9/30/2021
Wholesaler	W.W. Grainger, Inc.	Cucamonga	Miss You Call	9/30/2021
Wholesaler	W.W. Grainger, Inc.	Riverside	Miss You Call	9/30/2021
Wholesaler	W.W. Grainger, Inc.	Riverside	Site Visit	9/23/2021
Wholesaler	Bacsko	BAKERSFIELD	Site Visit	9/30/2021
HHW	County Of Siskiyou	Yreka	Miss You Call	9/22/2021
HVAC Contractor	Gibson Heating And Air	Redding	Miss You Call	9/22/2021
HVAC Contractor	A R Heating Air Conditioning	Redding	Miss You Call	9/22/2021
HVAC Contractor	Arctic Air Conditioning & Heating	El Centro	Site Visit	9/22/2021

HVAC Contractor	Bayside Heating Air Conditioning	San Mateo	Miss You Call	9/22/2021
HVAC Contractor	Palm Desert Air Conditioning Co	Palm Desert	Miss You Call	9/22/2021
HVAC Contractor	Excel Air Corporation	Escondido	Miss You Call	9/22/2021
HVAC Contractor	Southern California Air Cond	Santa Barbara	Miss You Call	9/22/2021
HVAC Contractor	Henry Mechanical	Windsor	Miss You Call	9/29/2021
HVAC Contractor	Tropic Comfort	Los Angeles	Miss You Call	9/16/2021
Wholesaler	Fix Air	San Jose	Miss You Call	9/16/2021
HVAC Contractor	Associated Air Conditioning & Heating Inc.	Orcutt	Miss You Call	9/29/2021
HVAC Contractor	Service Champions	Brea	Miss You Call	9/29/2021
HVAC Contractor	Circulating Air	North Hollywood	Miss You Call	9/29/2021
HVAC Contractor	Kahn Air Conditioning	Northridge	Miss You Call	9/29/2021
HVAC Contractor	Stephan's Refrigeration	Garden Grove	Miss You Call	9/29/2021
HVAC Contractor	Tommy's Refrigeration Service	Whittier	Miss You Call	9/29/2021
HVAC Contractor	Giddens Brothers Inc	Galt	Miss You Call	9/29/2021
HHW	City Of Lompoc	Lompoc	Miss You Call	9/29/2021
HVAC Contractor	We Care Heating And A/C	Murrieta	Miss You Call	9/29/2021
HVAC Contractor	Select Acr Inc.	Riverside	Miss You Call	9/29/2021
HVAC Contractor	Select Acr Inc.	Riverside	Site Visit	9/23/2021
HVAC Contractor	Nrg Ac And Heating	Canoga Park	Miss You Call	9/29/2021
HVAC Contractor	Smith Heating And Air Conditioning	Stockton	Miss You Call	9/29/2021
Wholesaler	Goodman Distribution, Inc.	Bakersfield	Site Visit	9/30/2021
Wholesaler	Goodman Distribution, Inc.	Los Angeles	Site Visit	9/29/2021
Wholesaler	Heating & Cooling Supply, LLC	Oxnard	Miss You Call	9/23/2021
Wholesaler	Cfm Equipment Distr., Inc.	Fresno	Miss You Call	9/28/2021
Wholesaler	Cfm Equipment Distr., Inc.	Concord	Miss You Call	9/28/2021
Wholesaler	Geary Pacific Supply	Riverside	Site Visit	9/23/2021
HVAC Contractor	Genie Air Conditioning & Heating Inc.	Van Nuys	Miss You Call	9/28/2021
Wholesaler	Goodman Distribution, Inc.	El Centro	Site Visit	9/22/2021
Wholesaler	Goodman Distribution, Inc.	Victorville	Miss You Call	9/29/2021
Wholesaler	Goodman Distribution, Inc.	San Leandro	Miss You Call	9/30/2021
Wholesaler	Goodman Distribution, Inc.	Stockton	Miss You Call	9/30/2021
Wholesaler	Goodman Distribution, Inc.	Fresno	Miss You Call	9/30/2021
Wholesaler	Goodman Distribution, Inc.	Concord	Miss You Call	9/16/2021
Wholesaler	Goodman Distribution, Inc.	Palmdale	Miss You Call	9/16/2021
Wholesaler	Goodman Distribution, Inc.	Palmdale	Site Visit	9/28/2021

Wholesaler	Goodman Distribution, Inc.	Murrieta	Miss You Call	9/16/2021
Wholesaler	Goodman Distribution, Inc.	SACRAMENTO	Miss You Call	9/16/2021
Wholesaler	Goodman Distribution, Inc.	ROSEVILLE	Miss You Call	9/16/2021
Wholesaler	Goodman Distribution, Inc.	Sacramento	Miss You Call	9/16/2021
HHW	Alameda County HHW	Livermore	Miss You Call	9/16/2021
HHW	Alameda County Household Haz. Waste Program	Hayward	Miss You Call	9/16/2021
Wholesaler	Heating & Cooling LLC	San Diego	Miss You Call	9/22/2021
Wholesaler	Heating & Cooling LLC	LAKESIDE	Miss You Call	9/22/2021
Wholesaler	Heating & Cooling LLC	ESCONDIDO	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling LLC	Thousand Palms	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling LLC 822	CITY OF INDUSTRY	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling LLC 825	CHATSWORTH	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling LLC 834	MODESTO	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling Supply, LLC	Dublin	Miss You Call	9/23/2021
Wholesaler	Heating and Cooling LLC	Fresno	Miss You Call	9/23/2021
Wholesaler	Heating & Cooling LLC	Bakersfield	Site Visit	9/30/2021
Wholesaler	Heating Cooling LLC	SACRAMENTO	Miss You Call	9/23/2021
Wholesaler	Johnstone Supply	EL CAJON	Miss You Call	8/27/2021
HHW	Amador County Waste Management Dept.	JACKSON	Miss You Call	9/8/2021
Retailer	Hewitt Hardware	Templeton	Miss You Call	9/22/2021
Wholesaler	Allied Refrigeration	Los Angeles	Miss You Call	9/23/2021
Wholesaler	Allied Refrigeration	Concord	Miss You Call	9/23/2021
Wholesaler	Allied Refrigeration	Signal Hill	Miss You Call	8/27/2021
Wholesaler	Indio Cooling & Heating Supply	Indio	Miss You Call	8/27/2021
Wholesaler	Trane Supply	San Diego	Miss You Call	8/27/2021
Wholesaler	Allied Refrigeration	City of Industry	Miss You Call	8/27/2021
Wholesaler	Allied Refrigeration	Cathedral City	Miss You Call	8/27/2021
Wholesaler	Allied Refrigeration	San Bernardino	Miss You Call	8/27/2021
Wholesaler	J W Wood Co., Inc./All Air Supply	CHICO	Miss You Call	8/27/2021
Wholesaler	J.W. Wood Co., Inc.	Redding	Miss You Call	8/27/2021
Wholesaler	Johnstone Supply	Bakersfield	Miss You Call	8/27/2021
Wholesaler	Johnstone Supply	Bakersfield	Site Visit	9/30/2021
Wholesaler	Johnstone Supply 140	SALINAS	Miss You Call	8/27/2021
Wholesaler	Johnstone Supply 328	MERCED	Miss You Call	8/27/2021
Wholesaler	Johnstone Supply	San Jose	Miss You Call	9/2/2021
Wholesaler	Johnstone Supply	South San Francisco	Miss You Call	9/8/2021
Wholesaler	Johnstone Supply Co	CONCORD	Miss You Call	9/8/2021
Wholesaler	Johnstone Supply San Bernardino	SAN BERNARDINO	Miss You Call	9/1/2021
Wholesaler	Johnstone Supply	Lancaster	Miss You Call	9/8/2021
Wholesaler	Johnstone Supply	Lancaster	Site Visit	9/28/2021
Wholesaler	American Refrigeration Supplies, Inc.	Anaheim	Miss You Call	9/8/2021
Wholesaler	American Refrigeration Supplies, Inc.	Modesto	Miss You Call	9/8/2021

Wholesaler	Johnstone Supply	LONG BEACH	Miss You Call	9/1/2021
Wholesaler	American Refrigeration Supplies, Inc.	San Francisco	Miss You Call	9/1/2021
Wholesaler	Johnstone-Santa Barbara	SANTA BARBARA	Miss You Call	9/1/2021
Wholesaler	American Refrigeration Supplies, Inc.	Corona	Miss You Call	9/1/2021
Retailer	Lowes	Paso Robles	Miss You Call	9/8/2021
Wholesaler	Karnair Hvac Supply	COLTON	Miss You Call	9/1/2021
Wholesaler	American Refrigeration Supplies, Inc.	Santa Rosa	Miss You Call	9/1/2021
Wholesaler	American Refrigeration Supplies, Inc.	Sacramento	Miss You Call	9/1/2021
HHW	Kern County Special Waste Facility	BAKERSFIELD	Site Visit	9/30/2021
Retailer	Kmart	Atascadero	Miss You Call	8/27/2021
Wholesaler	American Refrigeration Supplies, Inc.	San Bernardino	Miss You Call	8/27/2021
Wholesaler	American Refrigeration Supplies, Inc.	South San Francisco	Miss You Call	8/27/2021
Wholesaler	American Refrigeration Supplies, Inc.	Stockton	Miss You Call	8/27/2021
Retailer	Laurel Ace Hardware	OAKLAND	Miss You Call	8/27/2021
Wholesaler	Lennox	THOUSAND PALMS	Miss You Call	8/27/2021
Wholesaler	American Refrigeration Supplies, Inc.	Glendale	Miss You Call	8/27/2021
Wholesaler	Lennox Industries Inc.	Sacramento	Miss You Call	8/27/2021
Wholesaler	Lennox Industries Inc.	LOS ANGELES	Miss You Call	8/27/2021
Wholesaler	Lennox Industries Inc.	LOS ANGELES	Site Visit	9/29/2021
Wholesaler	Lennox Industries Inc.	Eastvale	Miss You Call	8/27/2021
Wholesaler	Lennox Stores	Montclair	Miss You Call	8/27/2021
HVAC Contractor	Maki Heating & Air Conditioning, Inc.	AUBURN	Miss You Call	9/1/2021
Retailer	Miner's Ace Hardware	Grover Beach	Miss You Call	9/2/2021
Retailer	Miner's Ace Hardware	Los Osos	Miss You Call	9/2/2021
Retailer	Miner's Ace Hardware	Morro Bay	Miss You Call	9/23/2021
HHW	Morro Bay/Cayucos Waste Water Plant Household Hazardous Waste Drop-Off	Morro Bay	Miss You Call	9/23/2021
Wholesaler	Ac Pro	Laguna Hills	Miss You Call	9/23/2021
HHW	Nevada County H.H.W. Facility	GRASS VALLEY	Miss You Call	9/28/2021
HHW	Nipomo Household Hazardous Waste Drop-Off	Nipomo	Miss You Call	9/23/2021
Wholesaler	Atwater Supply	Anaheim	Miss You Call	9/1/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Burbank	Miss You Call	9/22/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	TEMECULA	Miss You Call	9/22/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Sacramento	Miss You Call	8/31/2021
Wholesaler	RSD	EL CENTRO	Miss You Call	8/31/2021
Wholesaler	RSD	EL CENTRO	Site Visit	9/22/2021
Wholesaler	RSD	VAN NUYS	Miss You Call	8/31/2021
Wholesaler	RSD	Visalia	Miss You Call	8/31/2021
Wholesaler	RSD	ONTARIO	Miss You Call	8/31/2021
Wholesaler	RSD	National City	Miss You Call	8/31/2021
Wholesaler	RSD	SAN LEANDRO	Miss You Call	8/31/2021

Wholesaler	RSD	SACRAMENTO	Miss You Call	8/31/2021
Wholesaler	RSD	STOCKTON	Miss You Call	8/31/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Santa Rosa	Miss You Call	8/31/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Riverside	Miss You Call	8/31/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Riverside	Site Visit	9/23/2021
Wholesaler	RSD	LOS ANGELES	Miss You Call	8/31/2021
Wholesaler	RSD	BAKERSFIELD	Miss You Call	8/31/2021
Wholesaler	RSD	BAKERSFIELD	Site Visit	9/30/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	ROSEVILLE	Miss You Call	8/31/2021
Wholesaler	RSD	POMONA	Miss You Call	8/31/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Redding	Miss You Call	8/31/2021
Wholesaler	Refrigeration Supplies Distributor (RSD)	Monterey Park	Miss You Call	8/31/2021
Wholesaler	Russell Sigler Inc.	San Marcos	Miss You Call	8/31/2021
HHW	San Bernadino County HHW	SAN BERNADINO	Miss You Call	9/1/2021
HHW	San Joaquin County HHW Facility	STOCKTON	Miss You Call	9/1/2021
HHW	San Mateo County HHW Facility	SAN MATEO	Miss You Call	8/27/2021
Wholesaler	Sigler Wholesale Distributors	ONTARIO	Miss You Call	9/2/2021
Wholesaler	Sigler Wholesale Distributors	SAN JOSE	Miss You Call	9/1/2021
Wholesaler	Sigler Wholesale Distributors	BREA	Miss You Call	9/2/2021
Wholesaler	Sigler Wholesale Distributors	CHATSWORTH	Miss You Call	9/2/2021
Wholesaler	Sigler Wholesale Distributors	CONCORD	Miss You Call	9/2/2021
Wholesaler	Slakey Brothers	SANTA ROSA	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	MODESTO	Miss You Call	9/2/2021
Wholesaler	Slakey Brothers	REDDING	Miss You Call	9/2/2021
Wholesaler	Slakey Brothers	CONCORD	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	HAYWARD	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	North Highlands	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	SAND CITY	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	FRESNO	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers/S. San Francisco	S. SAN FRANCISCO	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	Chico	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers Fairfield	FAIRFIELD	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers Jackson	JACKSON	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers Salinas	SALINAS	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	San Jose	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers	SONORA	Miss You Call	9/8/2021
Wholesaler	Slakey Brothers Stockton	STOCKTON	Miss You Call	9/8/2021
HHW	South Tahoe Refuse Transfer Station	SOUTH LAKE TAHOE	Miss You Call	9/8/2021
Wholesaler	Specialty AC Products	Benicia	Miss You Call	8/27/2021
Wholesaler	United Refrigeration, Inc.	Escondido	Miss You Call	9/8/2021

Wholesaler	United Refrigeration	BAKERSFIELD	Miss You Call	9/9/2021
Wholesaler	United Refrigeration	BAKERSFIELD	Site Visit	9/30/2021
Wholesaler	United Refrigeration	SAN JOSE	Miss You Call	9/9/2021
Wholesaler	United Refrigeration D5	Los Angeles	Miss You Call	9/9/2021
Wholesaler	Baker Distributing Company	Bakersfield	Site Visit	9/30/2021
Wholesaler	Trane	Fresno	Miss You Call	9/30/2021
Wholesaler	Trane Company Glendale	GLENDALE	Miss You Call	9/30/2021
Wholesaler	Trane Company Glendale	GLENDALE	Site Visit	9/29/2021
Wholesaler	Trane Supply	North Highlands	Miss You Call	9/30/2021
Wholesaler	Trane Riverside	RIVERSIDE	Site Visit	9/23/2021
Wholesaler	United Refrigeration	SANTA BARBARA	Miss You Call	9/8/2021
Wholesaler	United Refrigeration	MODESTO	Miss You Call	9/8/2021
Wholesaler	United Refrigeration	OXNARD	Miss You Call	9/9/2021
Wholesaler	United Refrigeration	ONTARIO	Miss You Call	9/9/2021
Wholesaler	United Refrigeration, Inc.	Palmdale	Miss You Call	9/9/2021
Wholesaler	United Refrigeration, Inc.	Palmdale	Site Visit	9/28/2021
Wholesaler	United Refrigeration	IRWINDALE	Miss You Call	9/9/2021
Wholesaler	United Refrigeration, Inc.	Buena Park	Miss You Call	9/9/2021
Wholesaler	United Refrigeration	SAN BERNADINO	Miss You Call	9/9/2021
Wholesaler	United Refrigeration, Inc.	Palm Desert	Miss You Call	9/9/2021
Wholesaler	United Refrigeration D5	Los Angeles	Site Visit	9/29/2021
Wholesaler	United Refrigeration, Inc.	Visalia	Miss You Call	9/29/2021
Wholesaler	USACD	HESPERIA	Miss You Call	9/29/2021
Wholesaler	United Refrigeration P1	North Highlands	Miss You Call	9/8/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Cathedral City	Miss You Call	9/30/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	NORTH HIGHLANDS	Miss You Call	9/29/2021
Wholesaler	Us Air Conditioning Distributors, Inc. (USACD)	Bakersfield	Miss You Call	9/29/2021
Wholesaler	Us Air Conditioning Distributors, Inc. (USACD)	Bakersfield	Site Visit	9/30/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	El Centro	Miss You Call	9/29/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	El Centro	Site Visit	9/22/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Escondido	Miss You Call	9/29/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Temecula	Miss You Call	9/29/2021

Wholesaler	Us Air Conditioning Distributors (USACD)	Stockton	Miss You Call	9/30/2021
Wholesaler	Us Air Conditioning Distributors, Inc. (USACD)	Redding	Miss You Call	9/30/2021
HHW	Ventura Household Hazardous Waste Facility	VENTURA	Miss You Call	9/30/2021
Wholesaler	Baker Distributing Co.	SANTA ROSA	Miss You Call	9/9/2021

HHW	Western Placer Waste Management Authority	ROSEVILLE	Miss You Call	9/9/2021
Wholesaler	Western Nevada Supply	TRUCKEE	Miss You Call	9/9/2021
Wholesaler	Western Nevada Supply	SUSANVILLE	Miss You Call	9/9/2021
Wholesaler	Western Nevada Supply	South Lake Tahoe	Miss You Call	9/9/2021
Wholesaler	Wholesale Outlet, Inc	SACRAMENTO	Miss You Call	9/9/2021
Wholesaler	R.E. Michel Company, Inc.	Fresno	Miss You Call	9/9/2021
HVAC Contractor	Johnson Controls	Fresno	Miss You Call	9/9/2021
HVAC Contractor	Inter-City Energy Systems	Ontario	Miss You Call	9/9/2021
Wholesaler	Sigler Wholesale Distributors	SACRAMENTO	Miss You Call	9/9/2021
Wholesaler	Sigler Wholesale Distributors	FRESNO	Miss You Call	9/9/2021
Wholesaler	Lennox Stores	Concord	Miss You Call	9/9/2021
Wholesaler	Lennox Stores	Milpitas	Miss You Call	9/9/2021
Wholesaler	National Ventilating And Equipment Company	San Diego	Miss You Call	9/15/2021
Wholesaler	Lennox Stores	Riverside	Site Visit	9/23/2021
HVAC Contractor	Western Allied Mechanical	Menlo Park	Miss You Call	9/16/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Palm Desert	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	San Jose	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Santa Rosa	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	S San Francisco	Miss You Call	9/15/2021
Wholesaler	Air Cold Supply - A Ferguson Enterprise	San Rafael	Miss You Call	9/15/2021
Wholesaler	Baker Distributing Company	Sun Valley	Miss You Call	9/15/2021
Wholesaler	Baker Distributing Company	Sun Valley	Miss You Call	9/15/2021
Wholesaler	Lennox Industries	El Cajon	Miss You Call	9/15/2021
Wholesaler	Ac Pro	Palm Desert	Miss You Call	9/16/2021
Wholesaler	Geary Pacific Supply	Irwindale	Miss You Call	9/16/2021
HVAC Contractor	Self Help Home Improvement Project	Redding	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Fairfield	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Lancaster	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Modesto	Miss You Call	9/15/2021
Wholesaler	U.S. Air Conditioning Distributors (USACD)	Oxnard	Miss You Call	9/15/2021

Wholesaler	Sigler Inc	Palm Desert	Miss You Call	9/15/2021
Wholesaler	RSD	Thousand Palms	Miss You Call	9/15/2021
Wholesaler	Baker Distributing Company	Chico	Miss You Call	9/15/2021
Wholesaler	Dancool Hvac Supply, Inc.	GLENDALE	Miss You Call	9/15/2021
Wholesaler	Baker Distributing Company	El Centro	Site Visit	9/22/2021
Wholesaler	Baker Distributing Company	Upland	Miss You Call	9/16/2021
Wholesaler	R.E. Michel Company	Riverside	Miss You Call	9/9/2021
Wholesaler	R.E. Michel Company	Riverside	Site Visit	9/23/2021
HVAC Contractor	California Air Conditioning Systems, Inc.	Lomita	Miss You Call	9/9/2021
Wholesaler	Johnstone Supply	Stockton	Miss You Call	9/15/2021
Wholesaler	Johnstone Supply	North Highlands	Miss You Call	9/15/2021
Wholesaler	Johnstone Supply	Los Angeles	Miss You Call	9/15/2021
Wholesaler	Johnstone Supply	Palm Desert	Miss You Call	9/1/2021
Wholesaler	Facsco	Fresno	Miss You Call	8/27/2021
Wholesaler	Sigler	Bakersfield	Miss You Call	8/27/2021
Wholesaler	Sigler	Bakersfield	Site Visit	9/30/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Riverside	Miss You Call	8/31/2021
Wholesaler	Us Air Conditioning Distributors (USACD)	Riverside	Site Visit	9/23/2021
Wholesaler	Lennox Stores	Oxnard	Miss You Call	8/31/2021
Wholesaler	Lennox Stores	Bakersfield	Site Visit	9/30/2021
Wholesaler	Ac Pro	Riverside	Site Visit	9/23/2021
Wholesaler	Rubenstein Supply Company	Oakland	Miss You Call	9/22/2021
HVAC Contractor	E.B. Gilmore And Sons	San Francisco	Miss You Call	9/22/2021
Wholesaler	Lennox Stores	Bakersfield	Miss You Call	9/22/2021
HVAC Contractor	Glover & Son Heating And A/C	Fremont	Miss You Call	9/22/2021
HVAC Contractor	Precise Air Systems	Los Angeles	Miss You Call	9/22/2021
Wholesaler	Toro Aire, Inc.	Rancho Dominguez	Miss You Call	9/23/2021
HHW	Del Norte Recycling Center	Oxnard	Miss You Call	9/22/2021
Wholesaler	Ferguson Hvac East West Air	Manteca	Miss You Call	9/16/2021
HHW	Nicole Bernson (Balboa) S.A.F.E. Center	Northridge	Miss You Call	9/15/2021
HHW	Randall Street S.A.F.E. Center	Sun Valley	Miss You Call	9/15/2021

HHW	Los Angeles-Glendale S.A.F.E. Center	Los Angeles	Miss You Call	9/16/2021
Wholesaler	Air Cold Supply, A Ferguson Enterprise	Dublin	Miss You Call	9/15/2021
Wholesaler	Western Air Supply	San Fernando	Miss You Call	9/16/2021
Wholesaler	Ferguson Heating & Cooling	Cathedral City	Miss You Call	9/16/2021
HHW	Castro Valley Sanitary District	CASTRO VALLEY	Miss You Call	9/16/2021
HVAC Contractor	Solarcity	Victorville	Miss You Call	9/28/2021
Wholesaler	Cfm Equipment Distributors, Inc.	Sacramento	Miss You Call	9/23/2021
Other	City Of Culver City - HHW	Culver City	Miss You Call	9/23/2021
HHW	Merced County Regional Waste Authority	Merced	Miss You Call	9/23/2021
HHW	Billy Wright Landfill	Los Banos	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	Los Angeles	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	Martinez	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	Petaluma	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	Sacramento	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	San Luis Obispo	Miss You Call	9/23/2021
HVAC Contractor	Solarcity	Chatsworth	Miss You Call	9/28/2021
HVAC Contractor	Solarcity	Camarillo	Miss You Call	9/28/2021
HVAC Contractor	Mad Dash	San Diego	Miss You Call	9/28/2021
HHW	City Of Carpinteria	CARPINTERIA	Miss You Call	9/23/2021
Retailer	Anawalt Lumber	Hollywood	Miss You Call	8/27/2021
HHW	Imperial Valley Resource Management Agency	El Centro	Site Visit	9/22/2021
HVAC Contractor	Advanced Heating And Air Contractors Inc.	Atwater	Miss You Call	8/27/2021
General Contractor	Remodel King	Fresno	Prospect Call	7/21/2021
General Contractor	Remodeling Plus	Riverside	Prospect Call	7/21/2021
General Contractor	Renaissance General	Fresno	Prospect Call	7/21/2021
General Contractor	Richard Hedman Inc	Fresno	Prospect Call	7/21/2021
General Contractor	Skills Construction, Inc.	Fresno	Prospect Call	7/28/2021
General Contractor	South Coast Developers	Brea	Prospect Call	7/28/2021
General Contractor	Sutton Construction, Inc.	Vacaville	Prospect Call	7/29/2021
General Contractor	Sw Construction	Fresno	Prospect Call	7/29/2021

General Contractor	Taylor Made Remodeling And Construction		Prospect Call	7/29/2021
General Contractor	Tri State Professional Services		Prospect Call	8/4/2021
General Contractor	New Life Construction Company, Inc.	San Diego	Prospect Call	7/7/2021
General Contractor	Old Fashion Craftsman, Inc.	Palm Desert	Prospect Call	7/7/2021
General Contractor	Unks Construction, Inc.	Santa Maria	Prospect Call	8/4/2021
General Contractor	Up And At Em Inc	Fresno	Prospect Call	8/4/2021
General Contractor	Upscale Construction, Inc.	San Francisco	Prospect Call	8/4/2021
General Contractor	Vantine Construction	Santa Barbara	Prospect Call	8/4/2021
General Contractor	Viking Commercial Construction, Inc.	Carlsbad	Prospect Call	8/4/2021
General Contractor	Siteworks Concrete Systems, Inc.	Arcadia	Prospect Call	7/28/2021
Demolition Contractor	Precision Demolition Inc	Bloomington	Miss You Call	8/25/2021
HHW	City Of Fontana	Fontana	Miss You Call	9/28/2021
HVAC Contractor	Chimney Kraft	CRESCENT CITY	Miss You Call	9/28/2021
HHW	City Of Highland	HIGHLAND	Miss You Call	9/28/2021
HHW	City Of Sacramento Phhwcf	SACRAMENTO	Miss You Call	9/28/2021
HHW	City Of San Diego, HHW Transfer Facility	SAN DIEGO	Miss You Call	9/28/2021
Wholesaler	Coast Appliance Parts	Bakersfield	Site Visit	9/30/2021
HHW	Camarillo PHHWCF	Camarillo	Miss You Call	9/22/2021
Retailer	Cole Hardware Soma	San Francisco	Miss You Call	9/16/2021
Retailer	Peerless Ace Hardware	San Leandro	Miss You Call	9/16/2021
Retailer	Cole Hardware Russian Hill	San Francisco	Miss You Call	9/16/2021
Retailer	Cole Hardware North Beach	San Francisco	Miss You Call	9/16/2021
Retailer	Anawalt Lumber	Los Angeles	Miss You Call	8/27/2021
Retailer	Anawalt Lumber	Malibu	Miss You Call	8/27/2021
Retailer	Creative Paint & Hardware	San Francisco	Miss You Call	8/27/2021
HVAC Contractor	Mhs Heating And Air Conditioning	Escondido	Miss You Call	8/27/2021
HVAC Contractor	Temp-Tec Corporation	Newbury Park	Miss You Call	8/27/2021
HVAC Contractor	A & P Heating & Cooling Inc.	Loomis	Miss You Call	8/27/2021
Retailer	Palm Desert Ace Hardware	Palm Desert	Miss You Call	8/27/2021
Retailer	De Anza True Value Hardware	Riverside	Miss You Call	8/27/2021
Retailer	De Anza True Value Hardware	Riverside	Site Visit	9/23/2021

Retailer	Coast Hardware Do It Best	Mariposa	Miss You Call	9/16/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Los Angeles	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Van Nuys	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Hollywood	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Los Angeles	Site Visit	9/29/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Santa Monica	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Anaheim	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Long Beach	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Montclair	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Valencia	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Torrance	Miss You Call	8/25/2021
Wholesaler	Hirsch Pipe & Supply Co., Inc.	Canoga Park	Miss You Call	8/25/2021
Wholesaler	Goodman Distribution	City of Industry	Miss You Call	8/25/2021
HVAC Contractor	Cal West Construction	Orange	Miss You Call	8/25/2021
Wholesaler	R. E. Michel Co	Temecula	Miss You Call	8/25/2021
General Contractor	Swwe General Building & Contracting Services	Anaheim	Prospect Call	7/29/2021
General Contractor	Modern Design	Sacramento	Prospect Call	7/7/2021
General Contractor	Newby Construction	Eureka	Prospect Call	7/7/2021
General Contractor	Pacific Coast Electrical		Prospect Call	7/7/2021
General Contractor	Pacific Coast General	San Jose	Prospect Call	7/7/2021
General Contractor	Paul C Schmidt Builders And Remodelers	Alameda	Prospect Call	7/14/2021
General Contractor	Pawlus Ed Construction	Eureka	Prospect Call	7/14/2021
General Contractor	Powers Construction Co	Eureka	Prospect Call	7/14/2021
General Contractor	Precise Home Builders	Reseda	Prospect Call	7/14/2021
General Contractor	Precision Woodworx	Rancho Cucamonga	Prospect Call	7/15/2021
General Contractor	Pro Appliance Installers	Chino Hills	Prospect Call	7/15/2021
General Contractor	Quality First Builders	Woodland Hills	Prospect Call	7/15/2021
General Contractor	R-Co Builders	Eureka	Prospect Call	7/21/2021
General Contractor	R.F.M.C. Construction	Fresno	Prospect Call	7/15/2021
General Contractor	Radius Construction	San Joaquin Valley	Prospect Call	7/21/2021

General Contractor	Recht G A Construction		Prospect Call	7/21/2021
General Contractor	Rod De Luca Devmnt & Constr	Fresno	Prospect Call	7/22/2021
General Contractor	Rose W A Construction Inc.	Oakland	Prospect Call	7/22/2021
General Contractor	Sece	Rancho Cucamonga	Prospect Call	7/22/2021
General Contractor	Sigura Construction	Mountain View	Prospect Call	7/28/2021
General Contractor	Star Construction Oc		Prospect Call	7/28/2021
General Contractor	Stc General Building Contractor Inc.	Fresno	Prospect Call	7/28/2021
General Contractor	Stonehurst Construction	Eureka	Prospect Call	7/28/2021
General Contractor	Superior Builders And Remodelers	Oakland	Prospect Call	7/28/2021
General Contractor	We Love Small Jobs	Oakland	Prospect Call	8/4/2021
General Contractor	Welliver Construction	Eureka	Prospect Call	8/10/2021
General Contractor	West Home Service	LOS ANGELES	Prospect Call	8/10/2021
General Contractor	Wild Electric	Fresno	Prospect Call	8/11/2021
General Contractor	Williams Family Construction Co	San Diego	Prospect Call	8/11/2021
General Contractor	Pacific Land Builders	Los Angeles	Prospect Call	7/7/2021
General Contractor	Pacific Post & Beam	Paso Robles	Prospect Call	7/7/2021
General Contractor	Pacific States Industries Development Company, Inc	San Jose	Prospect Call	7/7/2021
General Contractor	Your Home Remodeling & Design	Fresno	Prospect Call	8/11/2021
General Contractor	Palm Lake Renovation, Lllp	San Francisco	Prospect Call	7/7/2021
General Contractor	Perock Construction	Westminster	Prospect Call	7/14/2021
General Contractor	Sparks Construction Inc	La Quinta	Prospect Call	7/28/2021
General Contractor	Suburban Construction	Fresno	Prospect Call	7/28/2021
General Contractor	The D A Gill Company Inc	Temecula	Prospect Call	8/4/2021
General Contractor	Polly Ogden Associates	Saint Helena	Prospect Call	7/14/2021
General Contractor	Ppm Construction Services, Inc.	Orange	Prospect Call	7/14/2021
General Contractor	R.P. General Construction Inc.	San Marcos	Prospect Call	7/15/2021
General Contractor	Red Hill Construction	Costa Mesa	Prospect Call	7/21/2021
General Contractor	Redwood Construction, Inc.	Irvine	Prospect Call	7/21/2021
General Contractor	Reica Construction	Oakley	Prospect Call	7/21/2021
General Contractor	Precision Contractors	La Habra Heights	Prospect Call	7/15/2021

General Contractor	Professional Services Construction	Rcho Sta Marg	Prospect Call	7/15/2021
General Contractor	R E Briggs Building Contractor	Long Beach	Prospect Call	7/15/2021
General Contractor	R H Building Contractors, Inc	Los Gatos	Prospect Call	7/15/2021
General Contractor	Smith And Severson Builders, LLC	Lake Forest	Prospect Call	7/28/2021
General Contractor	Solid Rock Construction	Moreno Valley	Prospect Call	7/28/2021
General Contractor	Wrightbuilt Inc	Grass Valley	Prospect Call	8/11/2021
General Contractor	Seib Construction	Anaheim	Prospect Call	7/22/2021
General Contractor	Sierra Valley Home Corp	Placerville	Prospect Call	7/28/2021
General Contractor	Simons Construction, Inc.	Templeton	Prospect Call	7/28/2021
General Contractor	Sun Lakes Construction Company A California Corporation	San Jose	Prospect Call	7/28/2021
General Contractor	The Building Doctors	Los Angeles	Prospect Call	7/29/2021
General Contractor	Timberwolf Log Structures Inc	Truckee	Prospect Call	8/4/2021
General Contractor	Tom Ganley Construction Co Inc	San Rafael	Prospect Call	8/4/2021
General Contractor	Toolson Construction Co Inc	Encinitas	Prospect Call	8/4/2021
General Contractor	Ottman Dairy Construction Inc	Modesto	Prospect Call	7/7/2021
General Contractor	Wrkb Builders, Inc.	Encinitas	Prospect Call	8/11/2021
General Contractor	R D Builders, Inc.	Anaheim	Prospect Call	7/15/2021
General Contractor	Zar Enterprises Inc	Los Angeles	Prospect Call	8/11/2021
General Contractor	The Alliance Group Commercial Construction Inc	Upland	Prospect Call	7/29/2021
General Contractor	Rapidfix Inc	Carlsbad	Prospect Call	7/21/2021
General Contractor	Tombleson, Incorporated	Salinas	Prospect Call	8/4/2021
General Contractor	Tyler Construction	Exeter	Prospect Call	8/4/2021
General Contractor	Mtm & Thomasville Co	City Of Industry	Prospect Call	7/7/2021
Demolition Contractor	Performance Construction Services, Inc.	La Mesa	Prospect Call	7/14/2021
General Contractor	Robert Parada Construction Co Inc	Arcadia	Prospect Call	7/22/2021
General Contractor	Urban Driver LLC	Pasadena	Prospect Call	8/4/2021
General Contractor	Optima Rpm, Inc.	Irvine	Prospect Call	7/7/2021
General Contractor	Philco Construction, Inc.	Orange	Prospect Call	7/14/2021
General Contractor	Souza And Souza Construction, Inc.	San Diego	Prospect Call	7/28/2021
General Contractor	Red One - Psi, Joint Venture, LLC	Visalia	Prospect Call	7/21/2021

General Contractor	Phillips General Construction	Modesto	Prospect Call	7/14/2021
General Contractor	P L Annuzzi Inc	Burlingame	Prospect Call	7/7/2021
General Contractor	Southland Construction Management Inc.	Pleasanton	Prospect Call	7/28/2021
General Contractor	Schultz Construction Inc	Santa Cruz	Prospect Call	7/22/2021
General Contractor	Seals/Biehle, Inc.	Visalia	Prospect Call	7/22/2021
General Contractor	Trademark, Inc.	Fresno	Prospect Call	8/4/2021
General Contractor	Pbm Construction, Inc.	Rocklin	Prospect Call	7/14/2021
General Contractor	Ron Paris Construction Co Inc	Santa Clara	Prospect Call	7/22/2021
General Contractor	Poelman Construction, Inc.	Sacramento	Prospect Call	7/14/2021
General Contractor	Savidge Construction, Inc.	Kelsey	Prospect Call	7/22/2021
Demolition Contractor	West Coast Demolition, Inc.	Sacramento	Prospect Call	8/10/2021
Demolition Contractor	Omnitlc	Long Beach	Prospect Call	7/7/2021
Demolition Contractor	Range Construction Group, Inc.	Lodi	Prospect Call	7/21/2021
General Contractor	The Msh Construction Company Inc	Huntington Beach	Prospect Call	8/4/2021
General Contractor	Nibbi Bros. Inc.	San Francisco	Prospect Call	7/7/2021
General Contractor	R T Maher Construction	Merced	Prospect Call	7/15/2021
General Contractor	Pace Performance Construction, Inc.	Sacramento	Prospect Call	7/7/2021
General Contractor	V-Corp Contracting Services, Inc.	Anaheim	Prospect Call	8/4/2021
General Contractor	Quest Construction Engineering & Management, Inc.	La Jolla	Prospect Call	7/15/2021
General Contractor	Triminio Construction Inc.	Castaic	Prospect Call	8/4/2021
General Contractor	Western Erectors	Escalon	Prospect Call	8/10/2021
General Contractor	Washpros Inc	Chino	Prospect Call	8/4/2021
General Contractor	On-Site Commercial Services, Inc.	Dublin	Prospect Call	7/7/2021
Demolition Contractor	Rose Demolition Experts	San Jose	Prospect Call	7/22/2021
Demolition Contractor	Rimshot Demolition, Inc.	Yorba Linda	Prospect Call	7/21/2021
Demolition Contractor	T-Rex Demolition Inc.	Baldwin Park	Prospect Call	8/4/2021
Demolition Contractor	S Lucille Piro Demolition	Rllng Hls Est	Prospect Call	7/22/2021
Demolition Contractor	Walter Thomas & Associates	Hollister	Prospect Call	8/4/2021
Demolition Contractor	Smart Demolition	Hayward	Prospect Call	7/28/2021
Demolition Contractor	South County Hauling & Services Inc	San Juan Capistrano	Prospect Call	7/28/2021

Demolition Contractor	Pacific Demolition & Environmental Inc	Oceanside	Prospect Call	7/7/2021
Demolition Contractor	Sal & Sons Demolition	Los Angeles	Prospect Call	7/22/2021
Demolition Contractor	Precise Land Clearing	Gardena	Prospect Call	7/14/2021
Demolition Contractor	Tom Of The Line Demolition Inc	Tarzana	Prospect Call	8/4/2021
Demolition Contractor	Momos Demolition	La Mesa	Prospect Call	7/7/2021
Demolition Contractor	Sanchez Demolition	Garden Grove	Prospect Call	7/22/2021
Demolition Contractor	Visalia Demolition & Saw Cutting	Visalia	Prospect Call	8/4/2021
Demolition Contractor	Valley Demolition Inc	Campbell	Prospect Call	8/4/2021
Demolition Contractor	Wright Sawing & Breaking	Ventura	Prospect Call	8/11/2021
Demolition Contractor	Rick's Demolition	Tracy	Prospect Call	7/21/2021
Demolition Contractor	Torres Demolition Contractor	Baldwin Park	Prospect Call	8/4/2021
Demolition Contractor	P and P Building Wrecking Inc.	Sacramento	Prospect Call	7/7/2021
Demolition Contractor	Velrio Demolition	Temecula	Prospect Call	8/4/2021
Demolition Contractor	RAD Demolition Inc A Californi	Rialto	Prospect Call	7/21/2021
Demolition Contractor	Omega One Stop Demolition, Inc.	Chula Vista	Prospect Call	7/7/2021
Demolition Contractor	Pantano Demolition	Fresno	Prospect Call	7/7/2021
Demolition Contractor	Monster Demolition Inc	Baldwin Park	Prospect Call	7/7/2021
Demolition Contractor	Xtreme Demolition, Inc.	Keyes	Prospect Call	8/11/2021

Demolition Contractor	Renovo Demolition, Inc.	Stockton	Prospect Call	7/21/2021
Demolition Contractor	Paradigm Consulting	Colton	Prospect Call	7/7/2021
Demolition Contractor	Northstar Contracting Group, Inc.	Santa Fe Springs	Prospect Call	7/7/2021
Demolition Contractor	Northstar Demolition And Remediation, Lp	San Diego	Prospect Call	7/7/2021
Demolition Contractor	Universal Demolition Services Inc	Sylmar	Prospect Call	8/4/2021
Demolition Contractor	Y And T Demolition	Escondido	Prospect Call	8/11/2021
Demolition Contractor	Smi Demolition	San Pablo	Prospect Call	7/28/2021
Demolition Contractor	Rv Demolition	Vallejo	Prospect Call	7/22/2021
Demolition Contractor	Nellie Thomas & Associates	Long Beach	Prospect Call	7/7/2021
Demolition Contractor	Showtime Demolition	Torrance	Prospect Call	7/28/2021
Demolition Contractor	Ss Demolition Inc	San Jose	Prospect Call	7/28/2021

Demolition Contractor	West Coast Demolition	Fair Oaks	Prospect Call	8/10/2021
Demolition Contractor	Pena Dismantler	Brentwood	Prospect Call	7/14/2021
Demolition Contractor	Selsor Demolition	Fresno	Prospect Call	7/22/2021
Demolition Contractor	Newport Coast Demolition	Laguna Niguel	Prospect Call	7/7/2021
Demolition Contractor	R B Holt Inc	San Juan Capistrano	Prospect Call	7/15/2021
Demolition Contractor	Regional Demolition	Livermore	Prospect Call	7/21/2021
Demolition Contractor	Pacific Blue Demolition, Inc.	San Leandro	Prospect Call	7/7/2021
Demolition Contractor	National Demolition Contractors	San Pedro	Prospect Call	7/7/2021
Demolition Contractor	Northstar Demolition And Remediation, Lp	Brea	Prospect Call	7/7/2021
Demolition Contractor	Nsm Recycling, Inc.	Wasco	Prospect Call	7/7/2021
Demolition Contractor	Orange County Demolition	Placentia	Prospect Call	7/7/2021
Demolition Contractor	Renovo Demolition, Inc.	Stockton	Prospect Call	7/21/2021
Demolition Contractor	Paradigm Consulting	Colton	Prospect Call	7/7/2021
Demolition Contractor	Ortiz Demolition Inc	Ontario	Prospect Call	7/7/2021
Demolition Contractor	Penhall Holding Company	Anaheim	Prospect Call	7/14/2021
Demolition Contractor	Precise Demolition	San Bernardino	Prospect Call	7/14/2021
Demolition Contractor	Precision Demolition Inc	Riverside	Prospect Call	7/15/2021
Demolition Contractor	Primoris	Rancho Cordova	Prospect Call	7/15/2021
Demolition Contractor	Progressive Land Clearing	Gardena	Prospect Call	7/15/2021
Demolition Contractor	R B Holt Inc	Dana Point	Prospect Call	7/15/2021
Demolition Contractor	Quality Wrecking & Demolition Co	Sylmar	Prospect Call	7/15/2021
Demolition Contractor	Qwest Engineering, Inc.	Tustin	Prospect Call	7/15/2021
Demolition Contractor	R & B Equipment Inc	Hayward	Prospect Call	7/15/2021
Demolition Contractor	R J's Demolition And Disposal	Inglewood	Prospect Call	7/15/2021
Demolition Contractor	Randazzo Enterprises, Inc.	Castroville	Miss You Call	8/25/2021
Demolition Contractor	San Diego Demolition	Jacumba	Prospect Call	7/22/2021
Demolition Contractor	Seca Equipment Removal & Dismantle, Inc	Modesto	Prospect Call	7/22/2021
Demolition Contractor	Sierra Recycling & Demolition, Inc.	Bakersfield	Miss You Call	8/25/2021
Demolition Contractor	Sierra Recycling & Demolition, Inc.	Bakersfield	Site Visit	9/30/2021
Demolition Contractor	Silicon Valley Demolition, Inc.	San Jose	Prospect Call	7/28/2021

Demolition Contractor	Stomper Co Inc.	Newark	Prospect Call	7/28/2021
Demolition Contractor	Rimshot Demolition, Inc.	Anaheim	Prospect Call	7/21/2021
Demolition Contractor	Rock Hammer Inc	Corona	Prospect Call	7/22/2021
Demolition Contractor	Roldan Construction Inc.	Fremont	Prospect Call	7/22/2021
Demolition Contractor	Silverado Contractors, Inc.	Oakland	Prospect Call	7/28/2021
Demolition Contractor	Socal Demolition Inc	Chino	Prospect Call	7/28/2021
Demolition Contractor	T N T Demolition Inc	San Carlos	Prospect Call	7/29/2021
Demolition Contractor	T&M Projects, Inc.	San Pedro	Prospect Call	7/29/2021
Demolition Contractor	Tnt Demolition, Inc.	San Carlos	Prospect Call	8/4/2021
Demolition Contractor	T4 Company	Oakland	Prospect Call	7/29/2021
Demolition Contractor	Tcb Demolition Inc.	Millbrae	Prospect Call	7/29/2021
Demolition Contractor	Tight Quarters, Inc.	Santa Ana	Prospect Call	8/4/2021
HVAC Contractor	A Z Air Conditioning & Heating	VAN NUYS	Miss You Call	8/25/2021
Demolition Contractor	Team Demolition, Inc.	San Diego	Prospect Call	7/29/2021
Demolition Contractor	Tekhome Incorporated	Belmont	Prospect Call	7/29/2021
Demolition Contractor	The Best Demolition & Recycling Co Inc	Granada Hills	Prospect Call	7/29/2021
Demolition Contractor	The Lane Company	Whittier	Prospect Call	8/4/2021
Demolition Contractor	Three D Service Company, Inc.	Pomona	Prospect Call	8/4/2021
Demolition Contractor	Two Rivers Demolition, Inc.	Rancho Cordova	Prospect Call	8/4/2021
Demolition Contractor	U.S. Demolition, Inc.	Anaheim	Prospect Call	8/4/2021
Demolition Contractor	Ultimate Removal, Inc.	Pomona	Prospect Call	8/4/2021
Demolition Contractor	Viking Equipment Corp.	Glendale	Prospect Call	8/4/2021
Demolition Contractor	Vs Demolition Incor	Santa Cruz	Prospect Call	8/4/2021
Demolition Contractor	W.C. Maloney, Inc.	Stockton	Prospect Call	8/4/2021
Demolition Contractor	Walberg, Inc.	Corning	Prospect Call	8/4/2021
Demolition Contractor	Welsh Demolition Inc	Brentwood	Prospect Call	8/10/2021
HVAC Contractor	Montano, Inc.	San Bernardino	Prospect Call	7/7/2021
Demolition Contractor	West Coast Removal	Gold River	Prospect Call	8/10/2021
Demolition Contractor	Western Blasting Technologies, Inc.	Marysville	Prospect Call	8/10/2021
Demolition Contractor	Whitecore Concrete Cutting & Demolition Inc.	Riverside	Prospect Call	8/11/2021

Demolition Contractor	Wreck Age Demolition, Inc.	Chino Hills	Prospect Call	8/11/2021
HVAC Contractor	All Air Appliance Masters	MONTCLAIR	Miss You Call	8/25/2021
HVAC Contractor	ALBER'S AIR INC	Baldwin Park	Miss You Call	8/25/2021
HVAC Contractor	Harry Clark Plumbing	Oakland	Miss You Call	8/25/2021
HVAC Contractor	J R Putman Inc	Rancho Cordova	Miss You Call	8/25/2021
HVAC Contractor	N P Mechanical	Corona	Prospect Call	7/7/2021
HVAC Contractor	N R G AC & Heating	Canoga Park	Prospect Call	7/7/2021
HVAC Contractor	New England Sheet Metal		Prospect Call	7/7/2021
HVAC Contractor	Oak Island Heating & Air, Inc.	Escondido	Prospect Call	7/7/2021
HVAC Contractor	Ok Heating & Air Conditioning		Prospect Call	7/7/2021
HVAC Contractor	Ongaro & Sons		Prospect Call	7/7/2021
HVAC Contractor	Performance Heating & Air		Prospect Call	7/14/2021
Demolition Contractor	Zaccor Companies, Inc.	San Francisco	Prospect Call	8/11/2021
HVAC Contractor	Brody Pennell Heating & Air Conditioning	Los Angeles	Miss You Call	8/25/2021
HVAC Contractor	O'Neil Recycling	San Jose	Miss You Call	8/25/2021
HVAC Contractor	Ontario Refrigeration	Ontario	Prospect Call	7/7/2021
HVAC Contractor	Park Mechanical		Prospect Call	7/7/2021
HVAC Contractor	Patton Air Conditioning		Prospect Call	7/14/2021
HVAC Contractor	Peck Heating & Air		Prospect Call	7/14/2021
HVAC Contractor	Peninsula Heating		Prospect Call	7/14/2021
HVAC Contractor	Perfection Home Systems Inc		Prospect Call	7/14/2021
HVAC Contractor	Peter Levi Plumbing Inc.		Prospect Call	7/14/2021
HVAC Contractor	Precise Air Systems		Prospect Call	7/14/2021
HVAC Contractor	Premium Air	CHATSWORTH	Prospect Call	7/15/2021
HVAC Contractor	Purls Sheet Metal		Prospect Call	7/15/2021
HVAC Contractor	R K M Heating & Ac	Riverside	Miss You Call	8/25/2021
HVAC Contractor	Rare Service Heating & A/C Inc		Prospect Call	7/21/2021
HVAC Contractor	Ray O Cook Company		Prospect Call	7/21/2021
HVAC Contractor	Right Time Riverside	Riverside	Prospect Call	7/21/2021
HVAC Contractor	Reid Sheet Metal		Prospect Call	7/21/2021

HVAC Contractor	Reliance Home Service	Los Angeles	Prospect Call	7/21/2021
HVAC Contractor	Richard Faherty Hvac Man		Prospect Call	7/21/2021
HVAC Contractor	Rivers Plumbing Heating & Air		Prospect Call	7/22/2021
HVAC Contractor	Rusher Air Conditioning	Torrance	Prospect Call	7/22/2021
HVAC Contractor	S C V Climate Pros	Santa Clarita	Prospect Call	7/22/2021
HVAC Contractor	Seaside Heating & Air Conditioning, Inc.	Oceanside	Prospect Call	7/22/2021
HVAC Contractor	Select Acr Inc.	Riverside	Prospect Call	7/22/2021
HVAC Contractor	Select Mechanical		Prospect Call	7/22/2021
HVAC Contractor	Service Champions	Yorba Linda	Prospect Call	7/28/2021
HVAC Contractor	Sierra Pacific Home & Comfort Inc.		Prospect Call	7/28/2021
HVAC Contractor	Simpson Sheet Metal		Prospect Call	7/28/2021
HVAC Contractor	Superior Systems		Prospect Call	7/29/2021
HVAC Contractor	So Cal Energy Svc		Prospect Call	7/28/2021
HVAC Contractor	Specialized Heating & Air Conditioning		Prospect Call	7/28/2021
HVAC Contractor	Stephan's Refrigeration	GARDEN GROVE	Prospect Call	7/28/2021
HVAC Contractor	Systems Mechanical		Prospect Call	7/29/2021
HVAC Contractor	Temperatures Unlimited	VALENCIA	Prospect Call	7/29/2021
HVAC Contractor	Total Comfort Inc.	Corona	Prospect Call	8/4/2021
HVAC Contractor	Thomson Inc	Cypress	Prospect Call	8/4/2021
HVAC Contractor	Thorsens Inc		Prospect Call	8/4/2021
HVAC Contractor	Tommys Refrigeration Service		Prospect Call	8/4/2021
HVAC Contractor	True Air Mechanical	Irvine	Prospect Call	8/4/2021
HVAC Contractor	V T Heating & Ac		Prospect Call	8/4/2021
HVAC Contractor	Valley Air & Repair		Prospect Call	8/4/2021
HVAC Contractor	Veteran Air	Anaheim	Prospect Call	8/4/2021
HVAC Contractor	Vics Air Conditioning, Inc.	PALMS	Prospect Call	8/4/2021
HVAC Contractor	Walnut Creek Heating & Ac		Prospect Call	8/4/2021
HVAC Contractor	Walter Mork Company		Prospect Call	8/4/2021
HVAC Contractor	We Care Heating & Air Conditioning	Murrieta	Prospect Call	8/4/2021
HVAC Contractor	Westside Heating & Ac	SANTA MONICA	Prospect Call	8/10/2021

HVAC Contractor	Yantzer Brothers Air	WESTLAKE VILLAGE,	Prospect Call	8/11/2021
HVAC Contractor	Your Energy Source	Rancho Cordova	Miss You Call	8/25/2021
HVAC Contractor	Moore Heating & Air Conditioning	Santa Rosa	Prospect Call	7/7/2021
HVAC Contractor	Pacific Controls Engineering, Inc.	San Carlos	Prospect Call	7/7/2021
HVAC Contractor	Murphy Mechanical/Gms, Inc.	Escondido	Prospect Call	7/7/2021
HVAC Contractor	Nu-Air Services, Inc.	Chatsworth	Prospect Call	7/7/2021
HVAC Contractor	P.A.C. Heating & Air Conditioning	El Cajon	Prospect Call	7/7/2021
HVAC Contractor	Paso Robles Heating And Air Conditioning, Inc.	Paso Robles	Prospect Call	7/7/2021
HVAC Contractor	Phil Carpenter's A C & Heating	Redding	Prospect Call	7/14/2021
HVAC Contractor	Powerhouse Solar Inc	Redding	Prospect Call	7/14/2021
HVAC Contractor	R & R Heating & Air Conditioning Inc	Redwood City	Prospect Call	7/15/2021
Wholesaler	R. E. Michel Co	Anaheim	Miss You Call	8/26/2021
Wholesaler	Johnstone Supply	Livermore	Miss You Call	8/25/2021
Retailer	Alamo Hardware	Alamo	Miss You Call	8/25/2021
HVAC Contractor	Air One Air Conditioning Heating & Plumbing	Colton	Miss You Call	8/25/2021
HVAC Contractor	Aire Serv Of Greater Merced	Merced	Miss You Call	8/25/2021
HVAC Contractor	Synergy Companies	San Diego	Miss You Call	8/26/2021
Retailer	K & L Hardware	San Bernardino	Miss You Call	8/27/2021
HVAC Contractor	Optima Energy Inc.	Gardena	Miss You Call	8/26/2021
Wholesaler	Dancool Hvac Supply	Canoga Park	Miss You Call	8/26/2021
Wholesaler	Dancool Hvac Supply	El Monte	Miss You Call	8/26/2021
Retailer	Pastime Hardware	El Cerrito	Miss You Call	8/26/2021
Retailer	Do-It-Best Hardware	Cameron Park	Miss You Call	8/27/2021
Other	AERC Recycling Solutions	Hayward	Miss You Call	8/26/2021
Other	Environmental Management Technology	San Bernardino	Miss You Call	8/26/2021
Retailer	Mckinleyville Ace Hardware	McKinleyville	Miss You Call	8/26/2021
Wholesaler	Goodman Distribution	McClellan	Miss You Call	9/16/2021
HHW	HHW Signal Hill	Lakewood	Miss You Call	9/16/2021
Retailer	Rodeo True Value Hardware	Rodeo	Miss You Call	8/25/2021
Retailer	Seventh & Union Hardware Inc.	Los Angeles	Miss You Call	8/25/2021

Retailer	Carl Johnson True Value Hardware	Eureka	Miss You Call	8/25/2021
HHW	Vallejo Materials Recovery Facility & Office	Vallejo	Miss You Call	8/25/2021
Retailer	Ace Hardware	Port Hueneme	Miss You Call	8/25/2021