



VIA ELECTRONIC MAIL

October 30, 2020

Department of Toxic Substances Control
Attention: Mr. Wayne Lorentzen
1001 "I" Street
P.O. Box 806
Sacramento, California 95812-0806

SUBMISSION OF QUARTERLY REPORT; Consent Order Item B-1.6

Dear Mr. Lorentzen,

The following quarterly report for Q3 2020 outlines the Thermostat Recycling Corporation's (TRC) most recent outreach and pilot project activities. By this submission, TRC is fulfilling obligations on behalf of the 23 signatories of the Consent Order listed below (note, Sears Holdings is no longer part of TRC).

If you have any questions regarding this submission, please feel free to contact me at sgroner@sga-inc.net or you can reach me by phone at (562) 597-0205.

Regards,

A handwritten signature in black ink, appearing to read "Stephen Groner", with a long horizontal flourish extending to the right.

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Mr. Ralph Vasami
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(23) Company's signatures representing:

Bard Manufacturing Company, Inc.
Burnham Holdings, Inc.
Carrier Corporation
Chromalox
Crane Co.
Climate Master, Inc.
Empire Comfort Systems
General Electric Company
Resideo Technologies, Inc.
Hunter Fan Company
Invensys, Inc.
ITT Corporation
Johnson Controls
Lennox International Inc.
The Marley-Wylain Company
Nortek Global HVAC LLC
STLPC Corporation (f/k/a Lux Products Corporation)
Thomas & Betts Corporation
Trane Residential Systems
Uponor, Inc.
Valliant Corporation
W.W. Grainger
White-Rodgers

Introduction & Summary

During the third quarter (July-September) of 2020, the Thermostat Recycling Corporation (TRC) with the assistance of S. Groner Associates (SGA) implemented the following tasks from the DTSC-approved Outreach Plan and Pilot Plan as a part of the California TRC Program. The following report outlines the efforts undertaken during this quarter broken into audiences.

As set forth in greater detail below, the total number of active collection bins in circulation in California increased between the second and third quarters of 2020, from 1,545 to 1,564. The total number of thermostats collected in Q3'20 was 1,411, bringing our year-to-date total to 6,048. While collections from wholesalers dipped 66% from 2,835 in Q2'20 to 954 in Q3'20, the trend of increased collections from contractors and HHWs continued; collections from these audiences increased by 82% and 344%, respectively. The spike in collections from HHWs may, in part, be explained by the partial or full reopening of many HHW facilities in the State after widespread COVID-19-related closures in Q2'20. Interestingly, despite these significant increases in the number of thermostats collected in the contractor and HHW audiences, the number of bins returned in these audiences either decreased or remained somewhat stable. This indicates that the average number of thermostats per returned bin has increased. This is the first time this has happened in the four years since this reporting began.

In the Q1'20 report we noted an overall decrease in the number of active bins and thermostats collected from Q4'19, and surmised that these changes were likely related to the outbreak of COVID-19 and consequent limitations in our data gathering from facilities and services that were temporarily closed. From our vantage point in Q3'20, trends in our data still seem to follow the logic of COVID-19 closures, but our numbers are recovering. Our strategic decision in Q2'20 to prioritize strengthening our partnerships with “essential business” retailers mean that our collections program is increasingly resilient to the impacts of COVID-19-related HHW facility closures.

TRC continues to experience some barriers and system-wide impediments to the collection of mercury thermostats. This year, we continue to experience widespread challenges caused by the COVID-19 pandemic. Our partners been affected by cancelled projects, budget cuts and overwhelming customer demand, and this has hampered their ability to accept new bins, collect thermostats or plan collection events. Additionally, we continue to receive feedback from some audiences that they seldom encounter mercury thermostats. While we continue to find, collect, and properly dispose of mercury thermostats, downward trends in our overall collections make sense given that mercury-containing thermostats were banned from sale in California in 2006, and the phase out of mercury-containing thermostats began over 30 years ago due to changes in the California building code.

The following pages contain detailed summaries of the outreach conducted in the third quarter of 2020. In addition to the activities and results presented below that are specific to Q3'20 and were gathered from outreach conducted by both staff at SGA and TRC, the strategies we deploy are built upon data gathered from our pilot programs, and the cumulative knowledge we have gained about these audiences over the past four years. We intend to provide additional information and analysis of the results below in TRC's annual report.

Summary of Results

Mercury-added thermostats collected this quarter: 1,411

1. New collection bins this quarter: 19
 - Number and location (by street address) of new collection bins assigned (see appendix).
2. Mercury-added thermostats collected in 2020: 6,048

Table 1. Number of Bins Placed in California (cumulative)

Audience	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20
A					
Contractors	252	255	255	259	259
HHWs	248	249	249	249	249
Retailers	128	130	133	133	152
Wholesalers	861	863	865	870	870
B					
Building Departments	0	0	0	0	0
Utility Companies	0	0	0	0	0
School Districts	6	6	6	6	6
Universities/Colleges	17	17	17	17	17
C					
Property Managers	10	10	10	11	11
Hotel/Motel	0	0	0	0	0
TOTAL	1,522	1,530	1535	1,545	1,564

Note: This table provides the number of TRC collection bins placed cumulatively (Q3'19-Q3'20) in California. Actual counts of active bins may vary as some partners discontinue participation (see Table 2).

Table 2. Number of Active Bins (cumulative)

Audience	Q3 '19	Q4 '19	Q1 '20	Q2 '20	Q3 '20
A					
Contractors	177	178	147	150	150
HHWs	165	165	146	145	145
Retailers	96	94	76	75	88
Wholesalers	674	675	668	673	672
B					
Building Departments	0	0	0	0	0
Utility Companies	0	0	0	0	0
School Districts	5	5	3	3	3
Universities/Colleges	13	13	7	7	7
C					
Property Managers	4	4	2	3	3
Hotel/Motel	0	0	0	0	0
Other	29	30	29	28	28
TOTAL	1,163	1,164	1,078	1,084	1,096

Table 3. Number of Bins Returned (includes bins returned empty)

Audience	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20
A					
Contractors	14	10	5	15	8
HHWs	12	6	10	3	5
Retailers	5	3	3	3	4
Wholesalers	111	66	42	131	36
B					
Building Departments	0	0	0	0	0
Utility Companies	0	0	0	0	0
School Districts	1	1	0	0	0
Universities/Colleges	0	0	0	0	0
C					
Property Managers	1	0	0	0	0
Hotel/Motel	0	0	0	0	0
TOTAL	144	86	60	152	53

Table 4. Percent of Bins Returned (# of bins returned per audience/ # of active bins per audience)

Audience	Q3 '19	Q4 '19	Q1 '20	Q2 '20	Q3 '20
A					
Contractors	7.9%	6.8%	3.4%	10.0%	5.3%
HHWs	7.3%	4.1%	6.8%	2.1%	3.4%
Retailers	5.3%	3.9%	3.9%	4.0%	4.5%
Wholesalers	16.4%	9.9%	6.3%	19.5%	5.4%
B					
Building Departments	0.0%	0.0%	0.0%	0.0%	0.0%
Utility Companies	0.0%	0.0%	0.0%	0.0%	0.0%
School Districts	20.0%	33.3%	0.0%	0.0%	0.0%
Universities/Colleges	0.0%	0.0%	0.0%	0.0%	0.0%
C					
Property Managers	0.0%	0.0%	0.0%	0.0%	0.0%
Hotel/Motel	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL	12.4%	8.0%	5.6%	14.0%	4.8%

Table 5. Number of Thermostats Returned (year to date)

Audience	2019 Quarterly Avg.	Q1'20	Q2'20	Q3'20	Q4'20
A					
Contractors	272	95	176	321	-
HHWs	217	165	27	120	-
Retailers	8	14	18	16	-
Wholesalers	3,065	1,307	2,835	954	-
B					
Building Departments	0	0	0	0	-
Utility Companies	0	0	0	0	-
School Districts	12	0	0	0	-
Universities/Colleges	0	0	0	0	-
C					
Property Managers	0	0	0	0	-
Hotel/Motel	0	0	0	0	-
TOTAL	3,574	1,581	3,056	1,411	-

Table 6. Number of Bins and Thermostats Returned Per Year

Audience	Q1 - Q4 '19		Q1 – Q3 '20	
	Bins	Thermostats	Bins	Thermostats
A				
Contractors	45	1,087	28	592
HHWs	46	869	18	312
Retailers	13	33	10	48
Wholesalers	350	12,261	209	5,096
B				
Building Departments	0	0	0	0
Utility Companies	0	0	0	0
School Districts	2	49	0	0
Universities/Colleges	0	0	0	0
C				
Property Managers	1	0	0	0
Hotel/Motel	0	0	0	0
TOTAL	457	14,299	265	6,048

Outreach Program

Summary of Outreach Activities for Audience A

Retail/Consumer

Summary

On behalf of TRC, SGA has conducted outreach to retailers and consumers in the State of California since 2016. In an effort to provide more publicly-accessible recycling locations for consumers, we have recruited hardware stores throughout the state to act as collection site partners. When retail stores agree to partner with TRC, they agree to host a TRC recycling bin or pail, display promotional materials in their store, be in communication with TRC regarding progress, and share observations related to barriers and motivators to mercury thermostat recycling among their customers. Retail toolkits are sent to stores that request a bin and include a folder with a TRC program introduction letter, a prepping and shipping instructions sheet, a sheet to help users identify mercury thermostats, English and Spanish shelf talkers, and English and Spanish window clings (see the appendix for more detail).

From 2016-Q1'19 we iteratively expanded our retail database and then conducted outreach to these stores. In Q2'19 we finished outreach to all of the 272 retail locations in the database compiled during Q1'18, and in Q3'19 we developed plans to visit a subset of 78 partner stores within driving distance of Los Angeles and Oakland. In Q4'19, SGA conducted in-store visits to retail stores. During those visits SGA confirmed the proper placement of promotional materials, ensured employee awareness of the program, and received direct feedback from employees about

the program and its rebate process. Four bins were placed at stores that no longer had bins during those store visits. In addition to store visits, SGA coordinated three week-long promotional events in Q4'19 at which stores offered \$10 rebates to customers who dropped off mercury thermostats. SGA supported these events by advertising them via Google and Facebook ads, providing stores with promotional materials like flyers and window clings, and providing event supplies such as rebate forms and plastic bags to collect the recycled thermostats. No thermostats were collected at these promotional events.

During Q1'20, SGA stayed in contact with the three stores from Q4'19 that hosted promotional events. Our goal was to increase event participation by expanding their length from two weeks to one month. Unfortunately, due to COVID-19, these events are currently on hold. As COVID-19 developed, we created plans to expand our retail database in areas of the state with a low number of collection centers in order to recruit new partners who are enthusiastic about hosting collection events when social distancing mandates are lifted.

In Q2'20, we expanded our database of California retailers, focusing these expansion efforts on cities and towns with limited or no existing access to TRC bins. Our outreach efforts primarily fell within the following counties:

- Alpine (0 bins prior to Q2)
- Del Norte (2 bins prior to Q2)
- Lassen (4 bins prior to Q2)
- Mono (0 bins prior to Q2)
- Monterey (10 bins prior to Q2)
- San Bernardino (50 bins prior to Q2)
- Solano (7 bins prior to Q2)
- Sonoma (19 bins prior to Q2)
- Tehama (5 bins prior to Q2)
- Trinity (0 bins prior to Q2)
- Yuba (0 bins prior to Q2).

Within these counties, we added 142 retailers to our database for future outreach, an increase of 52%. We then conducted outreach to each of these 142 stores, as well as to the existing stores in our database, and placed a total of 8 bins (3 of these bin placements occurred in the above counties). New partnerships were incentivized with free listing on TRC's collection location database and free promotion of any collection events that are held at retail stores. In addition to new outreach, SGA contacted each existing retail partner that was not already contacted in Q1'20 to determine whether those locations wanted to maintain their partnerships, needed additional materials, or had feedback regarding the program.

In Q2'20, SGA also started to investigate two existing partnerships with big box chain stores (Home Depot and Lowes) to determine whether there are any lessons that can be learned and used to expand TRC's program across large chains. Both stores were called and sent follow up emails with a series of questions intended to generate the basis for a preliminary case study. As of now, neither store has responded. It is our intention to use this case study in our messaging

and outreach with other large hardware chain stores in order to successfully recruit a chain store partner with 50 or more locations in the State in 2020.

In Q3'20, SGA finished its expansion of the retail store database, continued efforts to place bins with new stores, and approached both existing and new partners to gauge their interest in hosting a month-long retail event. SGA enjoyed great success this quarter with these efforts; overall, 8 new partnerships were formed, and 10 collection events scheduled. SGA also met internally to develop an innovative new strategy for engaging smart thermostat manufacturers in a point-of-purchase outreach partnership that would increase the visibility and legitimacy of the TRC program within both small and large retail stores that have existing bins. A summary of the results of these efforts can be found below.

In Q4'20, our focus will be on coordinating and conducting retail events with the stores that expressed their willingness to partner with us on this effort. These events will offer a double incentive for each mercury thermostat returned and be active for a month. In the last fiscal year we ran these events for 2 weeks, but did not get many returns. In Q4'20 we will test whether a longer advertising period translates to more successful events. If we see similar results with a longer event time it may be an indication that there are few mercury thermostats in that area and/or that mercury thermostats are not present in resident homes and outreach efforts may be more fruitful in other audiences.

Barriers

- **Connecting with Right Contact:** We have had difficulty reaching the managers through phone calls and seldom hear back after leaving voicemail(s). Busy schedules prevent managers from speaking to us, or reliably returning calls.
- **Hard-to-Reach Decision Makers:** Managers are frequently the only decision makers for this audience. Interim managers are typically not aware of existing partnerships with TRC or of promotional events. Many do not feel comfortable to proceed with event hosting when the manager is unavailable. Work can be put on hold for long periods of time for a manager's vacation or days off.
- **High Employee Turnover:** This creates a recurring, almost institutional lack of knowledge about TRC, and a loss of accountability.
- **Disinterest in the Program Over Time:** From time to time we encounter stores that no longer want to host a TRC bin because they either have not seen mercury thermostats returned or are under new management.

Motivators

- **Environmental Impact:** Several managers believe that participating in the program is a good way to contribute to a "greener" California by limiting pollution from hazardous mercury-based thermostats.
- **Community Impact:** Several managers viewed participation in the program as a method of providing access to an important safety service for their community.
- **Convenient Materials:** Minimum effort is required to receive materials.

- **Desire to Maintain Partnership:** Some customers are aware of the store's participation in the program. Stores have customers who have previously brought mercury thermostats into the store; not maintaining partnership could cause confusion for their customers.
- **Social Norm:** In some cases, nearby stores are already participating in the program. Stores and managers do not want to feel that they are not a part of a program that other stores participate in.

Results

In Q3'20, SGA:

- Revised our program welcome letter to ensure that it aligned with the COVID-19 environment and our current efforts.
- Place 167 calls to 140 new retail stores in an attempt to place bins and, secured 8 new bin placements.
- Conducted outreach to existing partner stores and convinced 6 to hold a double-incentive retail collection event.
- Conducted outreach to new partner stores and convinced 4 hold a double-incentive retail collection event.
- Began work on a strategy to partner with smart thermostat manufacturers to promote TRC.
- Began planning and updating materials related to retail events.
- Expanded the number of retail stores in our database in areas with limited existing TRC infrastructure by 86 stores -- the database now contains 500 stores.

Household Hazardous Waste (HHW)

Summary

On behalf of TRC, SGA has conducted outreach with the State's Household Hazardous Waste programs since 2016. In general, HHW staff are a receptive audience to the TRC program because of how our efforts align with the existing goals of most HHW facilities. Furthermore, TRC's program may provide a welcome incentive for HHW programs that are looking for ways to encourage their residents to make more frequent use of their facilities.

In 2018, SGA conducted outreach to HHW facilities in cities and counties that lacked TRC collection sites. Our goal was to place bins at these facilities and collaborate with them to promote the TRC program to their customers.

In 2019, SGA focused on pitching event partnerships to HHW facilities. In exchange for prominently displaying a bin at public collection events and administering surveys to individuals who dropped off mercury thermostats, HHW facilities received event-specific promotional flyers in representative languages and a Google Ads Campaign that ran for four weeks before the event took place to raise awareness about the event and the recycling opportunity through TRC. Over the course of the year, SGA organized three event partnerships in California — in San Diego, Merced, and Santa Clara Counties. Combined, these events resulted in the collection of 3 mercury thermostats and 2 surveys from the 2 individuals who recycled them. In Q4'19, SGA posted information about the rebate program in the California Household Hazardous Waste

Information Exchange (HHWIE) Yahoo! Group (a DTSC-mandated action) and tracked results using a bit.ly link.

In Q1'20, SGA reworked outreach tactics for HHW events, developed a plan for short-term work while HHW programs faced the effects of COVID-19, and collaborated with TRC to plan edits to the TRC website for easier navigation.

In Q2'20, SGA helped manage and update a statewide [database of HHW closures](#) that was shared in the Household Hazardous Waste Information Exchange (HHWIE) Yahoo! Group, reworked aspects of TRC's outreach materials to improve efficiency, and created a media kit to assist HHW programs with community outreach across various communication mediums. We also ensured our database of facilities was comprehensive by cross-referencing a current list of the active HHW programs and facilities in the State.

In Q3'20, we conducted outreach with current partners to co-promote collection events. After facing barriers due to COVID-19 and unhealthy air quality to create this additional level of partnership, we decided to correspond with HHW facilities who are not TRC partners yet, but are hosting collection events; we pitched both a TRC partnership and co-promoting an upcoming collection event. We are pleased to report that we are making progress with facilities that are not yet partners but are interested in both levels of partnership. Also, we monitored the updates from HHWIE Yahoo! Group members regarding their challenges with COVID-19. We reviewed and edited the content of the media kit in addition to working on its design elements, this communications tool will be sent to HHWIE Yahoo! Group members once finalized.

During Q4'20, we plan to coordinate promotional campaigns with the HHW facilities who are not yet partners but interested in becoming a TRC partner and having us co-promote their upcoming collection event. We also plan to share the media kit with HHWIE Yahoo! Group members and share an additional post, both focused on the TRC program and how to become a partner.

Barriers

- **Canceled Events and Unhealthy Air:** Closures of facilities and cancelation of HHW collection events due to COVID-19 and unhealthy air quality negatively affected the ability to solidify collection event partners and promotions.
- **Difficult to Remain in Contact:** Many facilities have expressed that COVID-19 has increased their daily tasks, which leads to slower replies for the necessary information and approvals needed to co-promote collection events. Many facilities expressed this as a reason why they are not interested in the co-promotion opportunity for their event or would not like to become a TRC partner.

Motivators

- **Environmental Impact:** HHW facilities are aware of the environmental hazards of mercury and are motivated to help.
- **Free Promotion:** TRC's paid promotional support increases awareness of events they already have planned.

- Financial Incentive: HHW facilities find value in the opportunity to get paid to recycle mercury thermostats.
- Established Relationship: Providing HHW programs with communications content via a media kit establishes a relationship with them that may later work to our benefit when pitching the opportunity to co-promote collection events.
- Community Outreach: HHW facilities are interested in increasing the amount of collection event participants throughout their county, especially for temporary locations.

Results

In Q3'20, SGA:

- Monitored HHW programs' collection event cancellations on the HHWIE Yahoo! Group.
- Progressed in our efforts with finalizing the media kit to support HHW programs with content for their community outreach. We reviewed and edited the content, and worked on its design elements, such as its format and creating templates for Facebook and Instagram posts.
- Pivoted our outreach because TRC partners in our database have reported that COVID-19 and unhealthy air have caused the cancellation of collection events. We conducted research to locate HHW facilities having collection events but are not TRC partners yet.
- Developed a new plan that proposes a 2-for-1 deal of establishing a partnership to host a TRC bin and receive promotional support from us for collection events. This new plan has proved successful to receive interest from HHW facilities for events that will occur during Q4'20.
- Outreach was attempted with 76 facilities for promoting their upcoming collection events.
 - 111 calls were placed.
 - 22 are not having collection events due to COVID-19
 - 17 emails were sent & received.
 - 2 facilities who are having events said no because of heavy workloads, restrictions and new protocols due to COVID-19.
 - Received interest for our 2-for-1 partnership plan from 1 HHW facility.
 - Partnership with 1 facility for 2 HHW collection events at a permanent drop-off location and a temporary drop-off location, which will occur in Q4'20.
 - 1 current partner agreed to promotions but became unresponsive when asked necessary information for promotional materials.
 - 1 current partner informed us to contact them in November for their December collection events.
- Began the co-promotion process with an HHW facility, the promotional materials will be created, and the event will be conducted during Q4'20.

Environmental Contractors

Summary

Environmental contractors are an important audience for TRC. While conducting outreach to other audiences it has been reported that environmental contractors are hired to manage waste disposal during renovations. In the third quarter we continued to conduct outreach to these contractors that specialize in removing and properly disposing of hazardous waste. We also collected names of environmental contractors mentioned in outreach to other audiences to add to the potential targets. Our primary goal was to place bins or pails with environmental contractors and offer them a \$2.50 incentive rebate per mercury thermostat.

Barriers

- Delays due to needing approval from corporate before participating in the program.
- We have difficulty reaching the decision-maker; therefore, we leave numerous voicemails.
- A majority of environmental contractors respond that they hardly ever encounter mercury thermostats and there is a limited number of mercury thermostats in circulation.

Motivators

- A \$70,000 fine for improper disposal.
- A \$2.50 incentive for each returned thermostat.
- Social norms: Mentioning number of bins environmental contractors have received throughout California and/or naming those companies.

Results

- We conducted 21 outreach calls to environmental contractors.
- TRC was unsuccessful in placing bins with this audience during the quarter.

General Contractors

Summary

TRC continues to complete outreach to general contractors with hopes of gaining greater participation. Our outreach efforts are to inform the contractor of our program, if they are not already aware, and sign the contractor up for recycling through a bin or pail. Our primary goal was to place bins or pails with general contractors and offer them a \$2.50 incentive rebate per mercury thermostat.

Barriers

- In terms of contractor outreach, we continue to contact locations who do not want to be contacted.
- A majority of general contractors respond that they either do not work with thermostats or that they hardly ever encounter mercury thermostats.
- A large percentage of calls result in voicemail messages that are not returned.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- TRC called 142 general contractors. These efforts yielded zero bin placements.

HVAC Contractors

Summary

TRC continues to complete outreach to HVAC contractors with hopes of gaining greater participation. Our calls are made to inform the contractor of our program if they are not already aware and to sign the contractor up for recycling through a bin or pail. Our primary goal was to place bins or pails with HVAC contractors and offer them a \$2.50 incentive rebate per mercury thermostat.

Barriers

- In terms of contractor outreach, we continue to contact locations who don't want to be contacted.
- A majority of contractors respond that they hardly ever encounter mercury thermostats.
- Another frequent response is that they already recycle through their wholesaler.
- A majority of calls result in voicemail messages that are not returned.

Motivators

- A \$70,000 fine for improper disposal.
- Although the majority of our sign-ups this quarter were from contractors who already recycled at the wholesaler, we were able to get them to directly participate and order a container with the incentive offer.

Results

- TRC called 59 HVAC contractors.
- During the third quarter we had zero sign-ups from HVAC contractors.

Demolition Contractors

Summary

TRC continues to complete outreach to demolition contractors with hopes of gaining greater participation. Our calls are made to inform the contractor of our program if they are not already aware and to sign the contractor up for recycling through a bin or pail. Our primary goal was to place bins or pails with demolition contractors and offer them a \$2.50 incentive rebate per mercury thermostat.

Barriers

- In terms of contractor outreach, we continue to contact locations who do not want to be contacted.
- A majority of contractors respond that they either do not work with thermostats or that they hardly ever encounter mercury thermostats.
- A majority of calls result in voicemail messages that are not returned.

Motivators

- A \$70,000 fine for improper disposal.
- This quarter, most of the demolition contractor calls resulted in a response that they never or vary rarely see mercury thermostats, but we had a few that were willing to take a container just in case.

Results

- TRC made 109 calls to demolition contractors. During the quarter we had zero sign-ups from demolition contractors.

Wholesalers**Summary**

TRC continues to complete outreach to both participating and non-participating HVAC wholesalers with hopes of gaining greater participation. Our collections during the third quarter were down compared to the same time last year. During the third quarter there was an average of 23 thermostats in the bins being returned.

Barriers

- Non-compliant wholesalers continue to state they sell only plumbing supplies or are fabrication locations, and therefore will not accept a recycling container.
- Participating wholesalers are seeing a decline in collections and send some of their recycling bins back to us because they do not need them anymore.

Motivators

- We get positive feedback on the ease of the program from current collection locations.

Results

- We completed 370 calls to wholesalers who have not returned a container in the past 6 months.
- We performed 10 site visits to wholesale collection locations in the program.
- During the third quarter we had zero sign-ups from wholesalers.

Summary of Outreach Activities for Audience B

Building Departments

Summary

Building Departments are an audience that can assist with the collection of mercury-added thermostats through informing contractors, inspectors and other professionals about the importance of properly disposing of mercury thermostats. After research and communication with this audience TRC has found that employees of building departments have little contact with thermostats. However, the individuals who seek the services of the building department may come into contact with thermostats in their line of work. Therefore, building departments have served as a conduit for outreach.

In the third quarter TRC emailed three building department employees across the state to remind them about the program and pass along information they can communicate to their visitors. We had no responses or engagement from our outreach this quarter.

Barriers

- Building department employees have little interest in our messaging or their responsibility in communicating the program.
- We had no interest in third-party assistance from organizations for the universal waste checklist adjustments.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- TRC emailed 11 building departments with helpful information to pass along to visitors, with no response or interaction from recipients.
- A universal waste checklist that includes mercury thermostats, not just mercury equipment, is available for distribution.

Utility Companies

Summary

On behalf of TRC, SGA has conducted outreach with utility companies across California since 2017. Utility companies are a key audience for TRC because they have the potential to reach a large segment of an area's population, and their websites are often a first stop for residents looking to upgrade their homes for energy efficiency. Utility companies are mandated by Federal and State Governments to reduce energy usage per resident over time, and many companies have used the strategy of promoting smart thermostats as a way of meeting this mandate. Many of our efforts augment existing promotions for energy efficient appliance rebates or incentives.

During 2019, SGA contacted utility companies and requested that they add information about TRC's mercury thermostat recycling program to their websites, social media accounts, bill inserts, newsletter and/or point-of-purchase promotions. Over the course of the year, 19 utility companies were contacted and 13 agreed to promote TRC via social media or other promotional materials. The remaining six were either unreachable or initially expressed interest only to later become unresponsive. Complete DTSC-mandated metrics were collected for five of the 13 utility companies who agreed to promote TRC. For the remaining companies, metrics were gathered to the fullest extent that we were able to extract from our partners. At the close of 2019, we updated our collateral materials (bill insert, flier, and tear pad) to include more information about the program so customers wouldn't have to navigate to our website to understand the rebate process.

In Q1'20, we continued efforts to form new partnerships with utility companies and added new utility companies to our database. We also reached out to existing partnerships with four utility companies that had become unresponsive during 2019. We spent March reassessing our strategies to continue work amidst COVID-19. In Q2'20, we added 17 utility companies to our database for outreach. In light of the COVID-19 outbreak, we updated our call script to frame utility companies as more critical partners because of the temporary closures of HHW facilities and other TRC drop-off locations. We continued outreach and out of the 25 companies we reached out to, we were able to determine the audience of 7 (SGA uses audience determination to inform outreach strategy, explained next). Four of those seven were identified as Audience 1 (utility companies that employ in-house or third-party contractors to collect thermostat), two were identified as Audience 2 (utility companies who offer rebates), and one was identified as both.

In Q3'20 we added 14 more utility companies to the database. Of those 14 added, we were able to form 1 new partnership. A second partnership was in the process of being formed with Sonoma Clean Power, but Sonoma was heavily affected by the fires that began in early August. We contacted each existing utility partners at least 2 times. Of those contacts, 1 partnership was renewed with the City of Corona. We now have a total of 37 utility companies whom we have not partnered with before and will continue to reach out to. Of those 37 mentioned, we were able to determine that 3 of them operate their rebates through SoCal Edison and 2 operate through Energy Star. Another 2 utility companies were also found to operate their rebates through a 3rd party bid process that involves RFP's.

In Q4'20 we will continue to reach out to this list of 37. We will also share the new media kit (originally designed to be used for the HHW audience but is relevant for this audience as well) to encourage new and potential partners to share our program on their social media.

Barriers

- **Keeping Utility Companies Interested:** It has been difficult to connect with the correct staff within their organizations and to keep their attention on the issue.
- **Not a Priority:** We have little leverage over utility companies. Any agreements or partnerships that may become established are subject to be put on hold or delayed by the utility companies, and contacts may become unresponsive for long periods of time.
- **Contact Methods:** Phone and email are essential to outreach but are often easily ignored.

- Using 3rd Party Services: Some utility companies offer rebates through another provider or 3rd party bidding platform, making it difficult to make changes to their program.
- Natural Disaster: Fires from mid-end of Q3 rendered some utilities unresponsive.

Motivators

- Existing Work Aligns with TRC's Program: Promoting the mercury thermostat rebate program is a helpful tool to aid their existing energy saving initiatives.
- Leveraging Current Partners: Mentioning the participation of larger utility companies, such as PG&E and SMUD, in our outreach program has been an effective recruitment method for smaller companies.
- Convenient "Ready-to-Use" Promotional Materials: Providing companies with multiple mediums for promotional materials have made the process of promoting TRC easy and simple.

Results

In Q3'20, SGA:

- Reached out to 12 existing partners that promoted our program in 2019. These included:
 - Banning Utility
 - Biggs Utility
 - Burbank Utility
 - Corona Utility
 - Lodi Electric Utility
 - PG&E
 - Azusa
 - Corona
 - SCE
 - Anaheim
 - SoCal Gas
 - SMUD
- Made the following efforts to check in with existing partners:
 - Sent & received 38 emails.
- Made the following efforts to recruit new partnerships:
 - Placed & received 47 calls.
- Reached out to 37 new utility companies:
 - Anza Electric Cooperative Inc.
 - Apple Valley Choice Energy
 - City of Industry Public Utility
 - City of Pittsburgh Power Company Island Energy
 - City of Shasta Lake Utility
 - City of Riverside Public Utilities Department
 - City of Ukiah Electric Department
 - City of Vernon Public Utilities Department
 - Clean Power Alliance
 - Eastside Power Authority
 - Needles Public Utility Authority
 - Plumas-Sierra Rural Electric Cooperative

- Port of Oakland Utilities Department
 - Port of Stockton Electric Utility
 - Power and Water Resources Pooling Authority
 - Rancho Cucamonga municipal Utility
 - Redding Electric Utility
 - Roseville Electric
 - Shelter Cove Resort Improvement District #1
 - Silicon Valley Power
 - Sonoma Clean Power
 - Surprise Valley Electrification Corporation
 - Trinity Public Utilities District
 - Truckee Donner Public Utility District
 - Turlock Irrigation District
 - East Bay Municipal Utility
 - Byron-Bethony Irrigation District
 - Glendale Water & Power
 - City of Gridley
 - Long Beach Gas & Oil
 - Los Angeles Department of Water & Power
 - Merced Irrigation District
 - City of Sunnyvale
 - City of Victorville
 - City of Palo Alto
 - City of Pleasanton
 - City of Santa Ana
- Renewed partnerships with:
 - City of Corona; requested 200 flyers for display in their lobby.

School Districts

Summary

On behalf of TRC, SGA has conducted outreach with the school districts across California since 2017. We worked with the California Energy Commission to identify schools that had received Proposition 39 funding for HVAC upgrades. Prioritizing outreach to these schools allowed us to focus our efforts on properties more likely to be motivated to participate either because they are actively renovating and modernizing their facilities with environmental impact in mind, or because they live in areas with temperature fluctuations that require more attention to their schools' HVAC systems.

In 2019, after more than a year of conducting outreach to schools that had received Proposition 39 funding with little success, SGA changed tactics and began contacting the school district offices to which those schools belonged. Over the course of the year SGA successfully contacted all 121 school districts identified for outreach and successfully placed two bins at school district offices. During this outreach we also collected the names of hazardous waste management companies that districts contract to handle waste disposal. The names of these contractors were

compiled in a separate database for future outreach. In total, these efforts resulted in the accrual of the names of 34 contractors that have conducted hazardous waste management work for school districts in the State.

In addition to its outreach to school districts, SGA contacted facility maintenance organizations (FMOs) who may help disseminate information about TRC's program in their newsletters and other materials shared with their membership. Facility maintenance organizations have large memberships, and we consider outreach to them as a secondary way of getting our message in front of people who maintain school buildings. Having our messaging delivered by FMOs further legitimizes our program because these organizations are a trusted industry source of information. By the end of 2019, we had reached out to all 18 FMOs on our list, three of which had expressed interest in disseminating our information.

In Q1-2'20, we continued efforts to expand TRC's FMO database. Additionally, having completed outreach to schools that had received Proposition 39 funding, we developed new tactics for outreach to schools that were not included in previous outreach. Unfortunately, due to the COVID-19 pandemic and resulting school closures statewide, Q1-2'20 school outreach activities were halted. As a result, we reassessed our strategies to continue work amidst COVID-19 and focused our efforts on the facility maintenance organization audience. We expanded TRC's FMO database by 9 organizations and conducted outreach to all 30 FMOs in the database.

During Q3'20, because COVID-19 continued to be an impediment to successful correspondences for general outreach to school districts, we focused our efforts on conducting outreach to the FMO audience and 34 contractors that were identified during outreach in 2019. We attempted outreach with 30 contractors that have conducted hazardous waste management work for school districts in the State.

This quarter, we also conducted outreach to a total of 30 FMOs and were unable to secure editorial placements with an organization that distributes solely within California. We did, however, identify paid advertising opportunities for organizations with a reach that expands beyond California. These opportunities were beyond our scope and therefore passed along to TRC to pursue. TRC reviewed the two opportunities we shared with them and secured a 3-month paid advertising placement of 13 issues over 13 weeks with the International Facility Maintenance Association's IFMA West Coast Edition, reaching over 3,034 facility maintenance professionals.

In Q4'20, we plan on continuing to send TRC any additional opportunities that involve paid advertising, non-editorial placements, or reach beyond California as those are not within our scope of work. We will also reassess the tactics involved in the general outreach to school districts and explore if we are able to conduct work on these tactics with the COVID-19 restrictions faced by these contacts.

School District Outreach:

Barriers

- Not the Ideal Time to Correspond: Inability to reach school districts because of school closures during the COVID-19 pandemic.
- Difficulty Reaching Contractor Contact: The decision-maker that would respond to our inquiry was not available, or the corporate contact we were referred to did not respond.

Motivators

- No motivators were identified this quarter for outreach to school districts because of temporary closure of schools.
- Financial Incentive: Contractors would receive rebates for work they are already conducting.

Results

In Q3'20, SGA:

- Attempted outreach with 30 contractors that have conducted hazardous waste management work for school districts in the State.
- Was not able to pursue outreach with school districts given the temporary closure of schools due to the COVID-19 pandemic.

Facility Maintenance Organizations Outreach:

Barriers

- Reaching Appropriate Contact: Many staff of FMOs have a separate day job and their contact information is not publicly available or they do not have working phone numbers.
- Contacts Focused On COVID-related Issues Now: Contacts expressed that the FMO's priorities have shifted as COVID-19 brought more challenges to the table for businesses.
- Not the Ideal Time to Correspond: There were a handful of facility maintenance organizations that offered editorial placement in their newsletters or listservs, but communicated that it currently was not the best time to coordinate due to the COVID-19 pandemic.
- Non-local Listservs: Large Facility Maintenance organizations often have listservs that are not California-specific and finding organizations with CA-specific email lists has proven difficult.
- Lack of Opportunities within Scope of Work: This quarter, the opportunities we were able to learn about from the few FMOs we were able to reach involved paid editorial and paid non-editorial placements, which are beyond our scope of work.
- Effects of Pandemic on Operations: FMOs have been less active due to the closure of many buildings during COVID-19. As a result, TRC is less relevant than before.
- Limited Number of FMO's: Expanding the database with more FMO's became increasingly more difficult. There is a limited number of FMO's that operate within California.

Motivators

- Sense of Duty Toward Members: There is an interest in letting their members know about TRC because they have a role and responsibility to communicate opportunities and information. TRC's program falls in line with the type of information they typically provide.

Results

In Q3'20, SGA:

- Added 9 FMOs to our database.
- Conducted outreach with all 30 FMOs in our database at least twice.
- Corresponded with 5 FMOs about placements with TRC information in their newsletters.
- Sent 60 emails & made 8 phone calls.

Universities/Colleges**Summary**

TRC continues to complete outreach to universities and colleges with hopes of placing recycling containers with their facility departments. Most universities and colleges have a facility manager, but they tend not to work on HVAC-related repairs or replacements. The recycling responsibility is typically left to the contractor working on the project. Our outreach will focus on educating facility managers about recycling mercury-added thermostats and supplying them with a bin if their facility has mercury-added thermostats on-site. The managers can then supply their contractors with the bin or have the contractor leave the thermostats with the manager, who can then properly recycle them.

Barriers

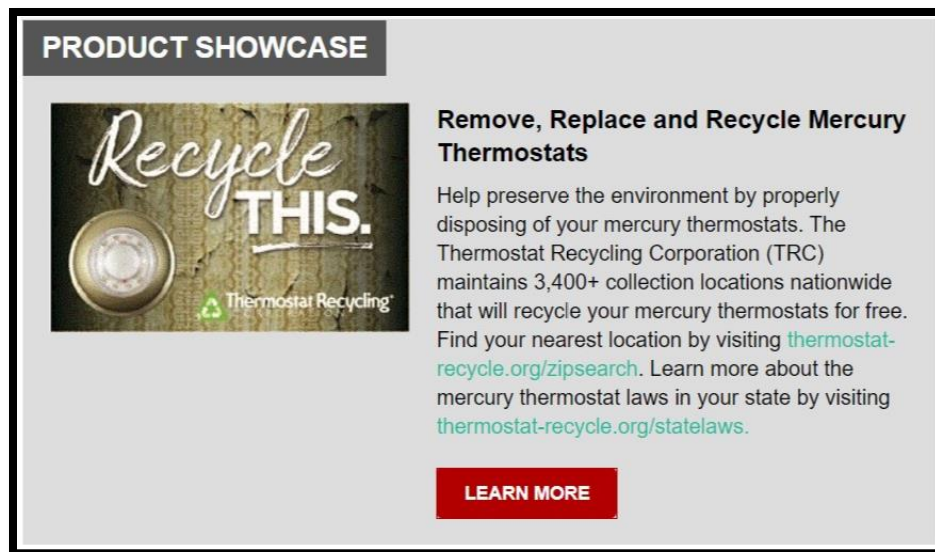
- Most calls end in a voicemail that is left unreturned or simply hang-ups.
- Many universities say that if there were to be mercury thermostats that need replaced and recycled it would be taken care of by the hired contractor.
- Numerous schools we contacted stated that mercury thermostats had been switched out years ago.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- A total of 10 calls were made to universities and colleges in the third quarter.
- We were unsuccessful in placing any bins or pails with the locations.
- TRC purchased an ad in the International Facility Management Association's West Coast Newsletter.



Summary of Outreach Activities for Audience C

Property Managers

Commercial Property Managers

Summary

TRC continues to perform outreach to commercial property managers with hopes of gaining greater participation. We are helping commercial property managers become more aware of rebate incentives as an effective way of encouraging the proper disposal of mercury thermostats via a TRC recycling bin.

One strategy to spread our message to this audience was to have property manager associations serve as the communicator. Property management associations serve as a conduit of information to property management companies regarding best practices and policy updates.

In the third quarter TRC continued outreach to commercial property management associations with the goal of placing articles in their publications (i.e. blog, newsletter, email, etc.) and/or on their websites.

Below is a list of the commercial property management associations we have been in contact with:

1. California Association of Realtors (CAR)
2. NAIOP SoCal
3. Building Owners and Managers Association of California (BOMACal)
 - a. Silicon Valley
 - b. San Francisco
 - c. San Diego
 - d. Sacramento

- e. Oakland-East Bay
- f. Orange County
- g. Greater Los Angeles
- h. Inland Empire
4. Association of Commercial Real Estate (ACRE)
5. AIR Commercial Real Estate Association
6. International Council of Shopping Centers (ICSC)

Barriers

- Most calls end in a voicemail that is left unreturned or simply hang-ups.
- Many property managers we contact state that they no longer have mercury thermostats in the properties.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- TRC completed outreach to 2 commercial property management associations.
- We were unable to place any articles this quarter, and to our knowledge no information on the TRC program was shared through their outreach.
- TRC purchased an ad in the International Facility Management Association's West Coast Newsletter.

Residential Property Managers**Summary**

Residential property managers should be able to properly identify and promote the safe removal and disposal of mercury-added thermostats within their properties. We have focused on helping residential property managers become more aware of the rebate incentives and trying to place recycling bins with them to promote proper disposal. Residential property managers need to be aware of AB-245 to avoid the costly penalty of not recycling thermostats properly.

In the third quarter TRC continued outreach to residential property management associations with the goal of placing articles in their publications (i.e. blog, newsletter, email, etc.) and/or on their websites.

Below is a list of the residential property management associations we are currently in contact with:

1. California The National Association of Residential Property Managers (CALNARPM)
 - a. Alameda/ Contra Costa o Long Beach/ Orange County
 - b. Los Angeles
 - c. Marin/ Sonoma
 - d. Monterey Bay o Northern California Central Valley
 - e. Sacramento o San Diego

- f. Santa Clara
2. California Apartment Association (CAA)
 - a. Central Valley
 - b. Contra Costa
 - c. Greater Fresno
 - d. Greater Inland Empire
 - e. Income Property Assn. of Kern
 - f. Los Angeles
 - g. Marin Income Property Association
 - h. North Bay
 - i. Orange County
 - j. Rental Housing Assn. of Sacramento Valley
 - k. San Diego
 - l. San Francisco Apartment Association
 - m. Solano
 - n. Tri-County
3. International Realty & Investments
4. Apartment Association of Greater Los Angeles (AAGLA)
5. Apartment Owners Association of California, Inc
 - a. San Fernando Valley
 - b. Orange County
 - c. Los Angeles
 - d. San Diego
 - e. Long Beach
 - f. Northern California
6. FirstService Residential California
 - a. Bay Area
 - b. Inland Empire
 - c. Los Angeles
 - d. Orange County
 - e. Palm Desert
 - f. Sacramento
 - g. San Diego
 - h. Santa Clarita
 - i. San Francisco
7. California Association of Realtors (NAR)

Barriers

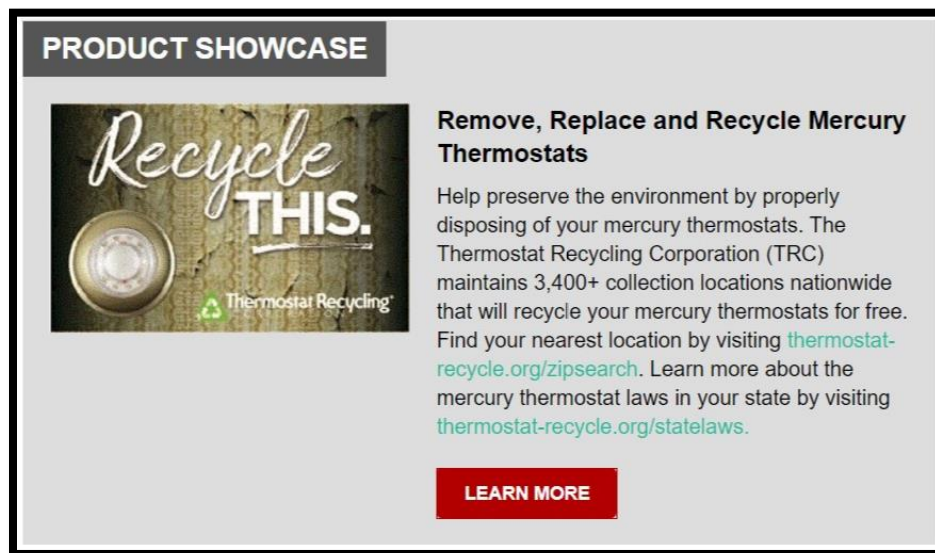
- Most calls end in a voicemail that is left unreturned or simply hang-ups.
- Many property managers we contact state that they no longer have mercury thermostats in the properties.

Motivators

- We did not find any motivators for this audience during the quarter.

Results

- TRC completed outreach to 5 residential property management associations.
- We were unable to place any articles this quarter, and to our knowledge no information on the TRC program was shared through their outreach.
- TRC purchased an ad in the International Facility Management Association's West Coast Newsletter.



Hotel/Motel

Summary

Most hotels and motels need to consistently renovate their structures to meet the standards of their customers; therefore, TRC does not see the majority of these establishments as being a fruitful audience for program success. Based on calls, hotels, motels, inns, and bed & breakfasts of lower revenue have the greatest likelihood of having mercury-containing thermostats. The best means of contacting these businesses is by partnering with lodging associations and working to place an article about TRC's program in their communications and outreach. The potential legal and financial repercussions of improper waste disposal should be a powerful motivator for this audience.

We continued outreach to hotels and motels during the third quarter with the goal of placing an article (see appendix) in their publications (i.e. blog, newsletter, email, etc.) and/or on their websites. Below is a list of the hotel-motel associations we are in contact with:

1. California Hotel & Lodging Association
2. San Diego County Hotel Motel Association
3. Anaheim/Orange County Hotel Lodging Association
4. Sonoma County Lodging Association

5. Sacramento Hotel Association
6. Hotel Council of San Francisco
7. Taiwan Hotel Motel Association of Southern California
8. Hotel Association of Los Angeles
9. Boutique and Lifestyle Lodging Association

Barriers

- The associations are difficult to get ahold of and seem to be unresponsive.


Motivators

- When we are successful in getting someone on the phone, initially they seem interested.

Results

- TRC completed outreach to 5 associations mentioned above.
- We were unable to place any articles this quarter, and to our knowledge no information on the TRC program was shared through their outreach.
- TRC purchased an ad in the International Facility Management Association's West Coast Newsletter.

PRODUCT SHOWCASE



Remove, Replace and Recycle Mercury Thermostats

Help preserve the environment by properly disposing of your mercury thermostats. The Thermostat Recycling Corporation (TRC) maintains 3,400+ collection locations nationwide that will recycle your mercury thermostats for free. Find your nearest location by visiting thermostat-recycle.org/zipsearch. Learn more about the mercury thermostat laws in your state by visiting thermostat-recycle.org/statelaws.

[LEARN MORE](#)

Pilot Program

Summary of Pilot Activities for Audience A

Retail/Consumer

Summary

In this pilot program, we tested immediate monetary incentives with six retailers throughout the state of California. The goal of the retail pilot was to initiate and maintain a robust program that: engaged participating retailers, increased overall collection rates, and provided conclusive evidence to indicate what the most effective financial incentive amount per recycled mercury-added thermostat should be for TRC's California program.

Nine hardware stores initially signed up for the program, but one location in Folsom was not able to continue participation due to unrelated internal business issues. Two other stores — one in Crestline, CA (Q2'18), and another in Stockton, CA (Q3'18) — requested removal from the program due to the lack of participation by their customers. The remaining hardware stores were located in Clovis, Los Angeles, Sacramento, West Hollywood, and Fresno, which had two stores. We also have three control stores where no incentive is offered for the return of mercury thermostats. One of these controls is located in Oakland, and the other two are located in San Francisco. We identified store locations based on the average age of structures in the area, the income level of the city, the size of the population, and the potential for temperature fluctuation. We also supported the stores by continuing to conduct check-in calls in order to determine whether stores needed any new materials or support.

Barriers

- The surrounding communities were built after mercury thermostats stopped being sold.
- Type of Hardware Store: One store indicated that they were an industrial hardware store and seldom saw homeowners.
- New employees sometimes were not trained on the specifics of the recycling program.
- Misplacement of materials: customer logs and promotional materials.

Motivators

- Store location information was placed on the TRC website via a zip code locator.
- Received promotional materials from TRC reminding employees about the program.
- The desire to help their community.

Results

- Placed a total of 6 calls
- No incentives were paid this quarter through a retailer drop-off.

Household Hazardous Waste (HHW)

Summary

In Q1'17, TRC initiated a pilot with three HHW county programs across the state of California. The goal was to measure the effectiveness of a \$10 mail-in-rebate incentive intended to drive residents to recycle mercury-added thermostats. This included San Bernardino County (South), Santa Clara County (Central), and Del Norte County (North). This was in response to the Approval with Modification Letter from DTSC on October 7, 2016:

“2. TRC is to implement a pilot project that provides a \$10 per thermostat incentive payment (using either a mail-in rebate or gift card) to anyone who turns in thermostats at household hazardous waste collection facilities. This type of pilot project was proposed in TRC's May 10, 2016 draft Pilot Programs Plan but removed from its August 2016 submittal.”

During the third quarter, TRC worked with the participating HHWs to continue reinforcement of the program and its goals. The rebate was provided to HHWs when the incentive forms were turned in, and check-in calls were conducted. Out of all the target audiences, HHW program managers have been particularly supportive of TRC's program goals, as they align with their goal of effectively collecting hazardous waste from residents.

Barriers

- The length of time it can take to receive a relatively small rebate deters people from participation because people feel as though it is a waste of their time.
- HHWs do not always want to separate their thermostats from other mercury items, and sometimes drop out of the TRC program due to this difference.

Motivators

- Shared goals/role of environmental stewardship.
- Sandwich board sign and fliers advertising the TRC program are useful visual prompts for residents.

Results

- No incentives were paid to residents through an HHW drop-off.
- 41 check-in calls were placed to all HHWs in the third quarter.

Wholesaler

Summary

In Q1'17, TRC initiated a pilot with 12 HVAC wholesalers across the state to measure the effectiveness of monetary incentives on HVAC wholesalers' return rates. \$100 rebates were offered for the return of bins containing 40 or more mercury thermostats, while \$2.50 was offered per thermostat for bins containing less than forty thermostats. This is in response to the Approval with Modification Letter from DTSC on October 7, 2016:

“3. TRC is to implement a pilot project that provides \$100 mail-in rebate for each bin return by HVAC Wholesalers that contain 40 or more thermostats, and for bins with less than 40

thermostats, a prorated amount of \$2.50 for each thermostat in the returned bin. Although a pilot project of this type was not included in the May 10, 2016 or the August 8, 2016 pilot project plans, DTSC notes that the return rate for HVAC Wholesaler return of collection bins has remained around 55%. A return rate this low, in the primary partner group that has been the focus TRC's program, is troubling, and it is important for TRC to explore methods to improve the collections in these bins, and the rate of their return."

The 12 HVAC wholesaler collection sites were chosen for the pilot program using quota sampling to ensure that they met the following criteria:

1. All had a combined, baseline return rate of 55% (for a representative sample).
2. At least four had been in the program for more than two years.
3. At least three returned more than three bins in the past year.
4. At least four were located in Northern California.
5. At least four were located in Southern California.

We sent each participating manager a packet with instructions on how to file the new HVAC Wholesaler invoice form (see appendix) in order to receive their rebate check after returning their TRC bin. We also included 25 forms with their bins.

Letter Sent to Wholesale Managers

Hello!

Thank you for agreeing to participate in Thermostat Recycling Corporation's (TRC) HVAC Wholesaler Incentive Program. For each bin returned with 40 or more thermostats, we will provide a \$100 reimbursement, or \$2.50 per thermostat if the bin contains fewer than 40 thermostats. This incentive program will last until December 31, 2017.

During this year, I will be contacting you once a quarter to follow up with the program. Feel free to contact me with any questions you may have, at this email: ksingh@sga-inc.net or by calling me at 732-485-4589.

Attached you will find the Invoice Form necessary to obtain the reimbursement. These will also be sent to your store's location by mail. Please read the attached instructions, which detail how to properly submit the form to TRC.

Again, thank you for your participation!

Sincerely,
Kendra

The program was extended past December 31, 2017 to honor incentives occurring through 2020.

In the third quarter of 2020, TRC continued this pilot with 12 HVAC wholesalers across the state of California to measure the effectiveness of monetary incentives on HVAC wholesalers' return

rates. We supported our HVAC Wholesaler pilot partners by providing the incentive when rebate forms or bins were turned in and when conducting check-in calls.

Barriers

- Employee turnover creates a lack of training for the new employee.
- Loss of materials that describe the program.

Motivators

- Ease of the process.
- The program brings contractors into their stores.
- Increased concern for the environment and embracement of the positive benefit the program delivers.

Results

- No active wholesalers in the pilot were paid an incentive this quarter.
- 12 calls were placed to the wholesalers in the pilot.

Summary of Pilot Activities for Audience B

School Districts

Summary

The pilot program differs from the outreach program in that our communication with pilot schools is approached as a partnership, tracked more closely, and given more attention than our communication with schools in the general outreach program. Additionally, the pilot program tracks a subset of schools and must offer the \$5 incentive for every mercury thermostat, whereas the general school outreach may offer the \$5 incentive as an option but is not required to do so.

In 2019, SGA recruited three school districts to participate in the pilot program. Our general outreach calls helped us identify one school district (Union Middle School) that was replacing mercury thermostats. This school requested a bin and was added to the pilot program. In Q2'19, we continued our outreach to schools and identified two more schools that were interested in bins; these two schools have since been added to the pilot program. In Q3'19, the two bin placements mentioned above were finalized for Oxnard Union High School District and Ross Valley School District during general outreach. In Q4'19 and Q1'20, there was no need for communication with current pilot program participants because bin placements and questions had been resolved in Q3'19.

Unfortunately, due to the COVID-19 pandemic and resulting school closures statewide, school outreach activities were on hold during Q2-Q3'20.

During Q4'20, we plan to evaluate our school district outreach efforts and determine how we can adjust our strategy to accomplish our goals amidst school reopenings and closures. If it is

possible to resume outreach as normal, we will add schools that request bins to the pilot program for continued outreach.

Barriers

- **Administrative Turnover:** Difficulty getting in touch with the same contacts who initially agreed to accept a bin, which makes it difficult in following up with staff regarding the on-site presence of mercury thermostats.
- **Not the Ideal Time to Correspond:** Inability to reach school districts because of school closures during COVID-19.

Motivators

- **Liability for Child Safety:** Schools may face legal repercussions of not maintaining a safe environment for school children.
- **Environmental Impact:** The knowledge that hazardous materials will be recycled by a trusted source.
- **Environmental Impact:** The idea that they are contributing to a healthier planet and doing their part to reduce pollution.
- **Financial Benefit:** By partnering with TRC, schools can save money by avoiding hiring a hazardous waste hauler to dispose of mercury thermostats. Additionally, TRC offers schools a monetary incentive to participate.
- **Effort of Hiring Hazardous Waste Contractor Avoided:** By partnering with TRC, schools can save themselves the effort of hiring a hazardous waste hauler.

Results

In Q3'20, SGA:

- Was unable to contact the three school districts in the pilot program due to COVID-19 related school closures.

Summary of Pilot Activities for Audience C

Utility Companies

Summary

Originally, the pilot program was going to run through utility companies' contractors, who we thought regularly installed and removed thermostats for their customers. However, upon further investigation, we determined that it is not common practice for utility companies to employ contractors. As such, we redirected our recruitment efforts towards utility companies themselves in order to better fit their structure.

The utility pilot seeks to offer a "collect all" thermostat recycling program to utility customers of utility companies in the pilot program, as well as to collect additional data points (this information is in addition to the metrics tracked for general outreach). Utility customers that live in areas with collect-all bins will be offered a way to recycle any thermostats they have (hence, "collect all") and receive a \$5 rebate for any mercury-added thermostats recycled in these bins. The goal of this pilot program is to determine whether the identification of mercury thermostats

(vs. electronic thermostats) acts as a barrier to collection, as well as to determine whether the number of electronic thermostats being recycled is comparable to the number of mercury thermostats being recycled.

In 2019, SGA conducted an internal audit to identify materials that required updating, to assess our outreach strategy, and to create an updated database to ensure that our ongoing outreach efforts are directly aligned with the metrics of interest as detailed in our proposed plans and DTSC consent orders. We then reached out to our pilot utility companies to determine whether they directly install thermostats in the homes of their residents, use a third-party contractor to do this installation, and/or offer a rebate for residents who opt to install thermostats themselves. We then successfully recruited two new utility companies to the pilot program, Liberty Utilities and Bear Valley Utilities. Both utilities showed initial interest in our program but became unresponsive after several attempts to conduct follow-up correspondences.

In Q1'20, we reached out to our contacts at Liberty Utilities and Bear Valley Utilities. Liberty Utilities continued to be unresponsive this quarter. Bear Valley was responsive but was organizing their own program and asked us to wait until they are complete with their internal organization before continuing discussion about a partnership.

In Q2'20 we reached out to the San Francisco Public Utilities Commission and worked with Bear Valley Electric Service to develop a plan for the establishment of convenient TRC collection infrastructure in that region of the High Sierras. Because there were no collection centers within ten miles of Bear Valley Electric Services, we began work to place a bin with a local waste management company called Big Bear Disposal and/or with surrounding retail stores.

In Q3'20 we placed a bin within Bear Valley city but were unable to get a response from our contact at the utility thereafter. No further progress was made with Bear Valley. Lassen Municipal Utility District agreed to a partnership with us in the coming weeks. They said that once they have a display case set up, that they will take materials from us. In the meantime, they agreed to put our link on their website. We anticipate this link will be active on their website in Q4'20. As for Liberty Utilities and SFPUC, we were able to receive the contact information for the people who may be able to accept a partnership but they have been unresponsive since.

In Q4'20 we will follow up with our new contacts at Liberty Utilities and SFPUC.

Barriers

- Connecting with Right Contact: It is difficult to get ahold of and to follow up with the employees of utility companies.
- Bureaucratic Approval Process: Point of contact often needs to get approval from supervisors and this process can be lengthy.
- Natural Disasters: Fires throughout the state during Q3 rendered some utilities unresponsive.
- Lack of Commitment: Utility companies who show interest in our program do not always follow through when it comes to ordering materials.

Motivators

- Interest in Issue: Utility companies see mercury-added thermostat recycling as a worthwhile cause.
- Alignment with Existing Rebate Programs: The TRC program fits well with the existing energy efficiency and rebate programs that utility companies offer.

Results

In Q3'20:

- TRC sent & received 23 emails to utility companies in the pilot program.
- TRC placed 10 calls to utility companies in the pilot program.
- TRC reached out to contacts at:
 - Bear Valley Electric Services
 - San Francisco Utilities
 - Lassen Municipal Utility
 - Liberty Utilities

Table 7. Incentives Redeemed & Thermostats Collected at the Collection Locations included in the Utility Pilot Program during Q3'20.

Name of Drop off Location & City of Operation	# of Incentives Redeemed	# of Thermostats Collected
Creative Paint & Hardware, San Francisco	0	0
CONTROL CO, San Francisco	0	0
American Refrigeration Supplies, San Francisco	0	0
Gow Supply Company, San Francisco	0	0
Cole Hardware (Russian Hill), San Francisco	0	0
Cole Hardware (SOMA), San Francisco	0	0

Property Managers

Summary

On behalf of TRC, SGA has conducted outreach to residential and commercial property managers across California since 2017. Property managers are a valuable audience for TRC because they can support the collection of mercury-added thermostats by practicing the safe removal and disposal of these thermostats within their properties. The aim of the pilot program is to determine whether the identification of mercury thermostats acts as a barrier to their collection and proper disposal, and to gather data on the ratio of mercury vs. electronic thermostats being recycled. As such, property managers located in Long Beach, Los Angeles, Oakland, and San Francisco are provided with a “collect-all” bin, which they fill with any thermostat they come across.

In 2019, SGA began by creating a database of 22 property management companies in Oakland and Los Angeles that we could visit in-person in an effort to recruit them into the pilot program. Prior to conducting in-person outreach, we also created a call script that addressed various barriers and motivators identified during previous outreach efforts with this audience. In 2019, we visited a total of 11 property managers in Oakland and placed 7 bins, and we visited 20 property managers in Long Beach and placed 10 bins.

In Q1’20, TRC reached out to 10 of our existing property management partners to follow up on their progress and answer any questions that had arisen. During these calls we attempted to collect the information of any contractors that they work with for the disposal of mercury thermostats.

During Q2’20, we continued outreach to property managers with the goal of placing TRC bins and receiving the names of any third-party contractors that they hire. We were able to receive the names of 7 third-party contractors. We also confirmed with each of the property managers that currently have a TRC bin that they still have the bin and answered any questions they had. In June we placed 1 bin with “The Property Management Connection” in Long Beach, CA.

In Q3’20, we expanded our database to include 29 more property management companies. This brought our total list to 94 property management companies. We then contacted each newly-added company and continued outreach to those companies already on the database. Fifteen companies declined to partner with us. Reaching the right contact proved difficult this quarter with many property management employees still not working in their offices and therefore not being able to be reached as easily. This cold calling tactic is not as successful as our in-person tactic (where we drop off bins in a casual manner rather than ‘sell’ the bin over the phone), but the COVID-19 pandemic prevents us from returning to that tactic for now.

In Q4’20 we will shift our primary form of communication to email. We will use the emails we were able to collect during our calls this past quarter as well as finding emails on company’s websites.

Barriers

- **Relevance of Issue:** This audience believes they do not have mercury thermostats in their properties or do not come across them enough to host a bin
- **Lack of Storage:** This audience states they do not have a place to keep the bin, even when offered the smaller pail. They do not want to store the bin in their workspace.
- **Difficulty Reaching Contact:** Many property management offices are working from home and it has made it difficult to speak to the right contact.

Motivators

- **In-person Outreach:** In the past, when it was possible for SGA to conduct in-person outreach, companies were more likely to accept a bin if they were contacted in-person by a TRC representative.
- **Risk of Fine for Non-Compliance:** Having TRC materials that detailed the \$70,000 fine that we could show property managers in-person appeared to make property managers less skeptical about the program and more willing to accept a bin

Results

In Q3'20, SGA:

- Reached out to 66 property management companies.
- Conducted the following efforts to reach out to new property management companies:
 - Placed & received 82 calls.
 - Sent & received 4 emails.
- Added 29 new property management companies to our database for outreach.

Program Modification Plan

Proposed Modification #1: Provide smaller recycling pails to requesting locations.

- Completed/ongoing
- Offered in person during site visits and trade shows, as well as outreach calls

Proposed Modification #2: Move “miss you” postcards sent from 3 times a year to 6 times a year to current collection locations.

- Ongoing/in process
- In Q3: sent 358 postcards in August

Proposed Modification #3: Send quarterly reminder shipment emails to all collection locations not returning a container in 6 months.

- Ongoing/in process
- In Q3: sent 199 emails in August

Proposed Modification #4: Call all collection locations 4 times a year that haven’t shipped a bin in 6 months.

- Made 609 calls in Q3 to these locations

Proposed Modification #5: Begin offering a merchandising display to all wholesale or retail locations visited during store sweeps.

- Ongoing, most already have displays, keep their bin in the back, or do not have room for them. We did not have any requests for merchandising displays in Q3.

Proposed Modification #6: Execute site visit sweeps 2 times a year to clean out locations with a minimum visit of 100 locations each sweep.

- Required to visit every location every year
- Q3: 15 current collection site visits | 0 non-compliant visits

Proposed Modification #7: Ensure all marketing collateral include a version in Spanish.

- We have Spanish translations for all current marketing material, available on our website and well as printed by request.
- We also have a link for Spanish versions on all new advertisements, targeting Spanish speaking homeowners with new brochures and messaging.

Proposed Modification #8: Produce a California specific YouTube pop-up advertisement for specific Google AdWords key terms which is informed by the non-monetary message testing from Group A pilot plan.

- Completed

Proposed Modification #9: Change California specific marketing collateral to include messaging which are informed by the non-monetary message testing from Group A pilot plan.

- Ongoing, all new marketing includes family and safety messaging.

Proposed Modification #10: Once a year, meet with other Extended Producer Responsibility (EPR) groups which operate in California to discuss best practices and ways to improve outreach.

- On January 8, 2020 TRC joined other EPR groups including mattresses, paint, batteries and carpet to discuss the current state of affairs and new initiatives.

Proposed Modification #11: Reach out to all HVAC wholesale locations across the State that are not currently collecting mercury-added thermostats.

- Made 4 calls to these locations in Q3.

Proposed Modification #12: Review all collection locations' geographic coverage with GIS mapping software. The findings are to be published in each year's annual report submission. Where gaps in coverage are discovered, TRC will implement a campaign to target placing recycling containers in the region.

- Reference GIS maps

Geographic Information Systems (GIS)

The following maps depict the total number of collection locations throughout California, the population per county, and the number of thermostats collected during the past quarter. County population is included as an indicator of the number of residents served by our collection sites.

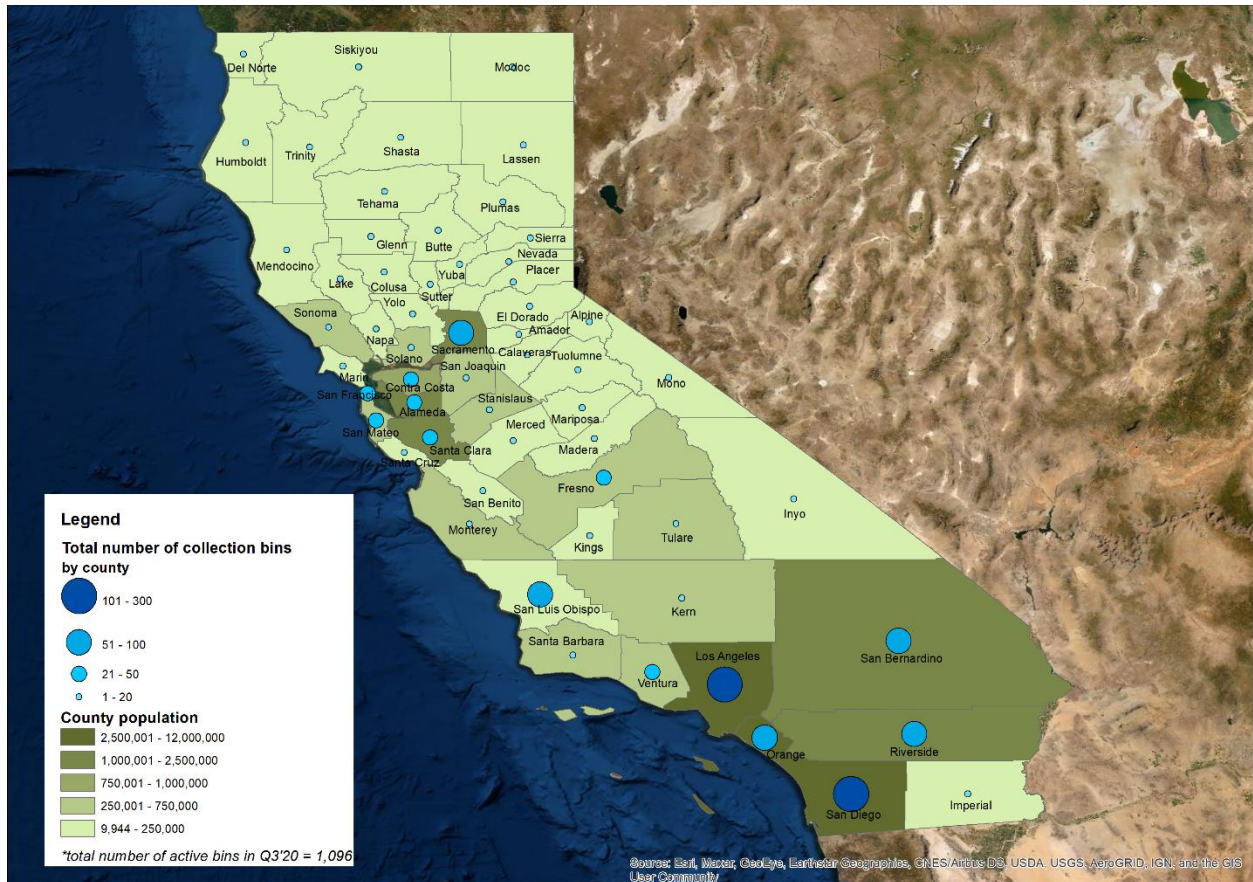


Figure 1. Map showing active bins and approximate population by county.

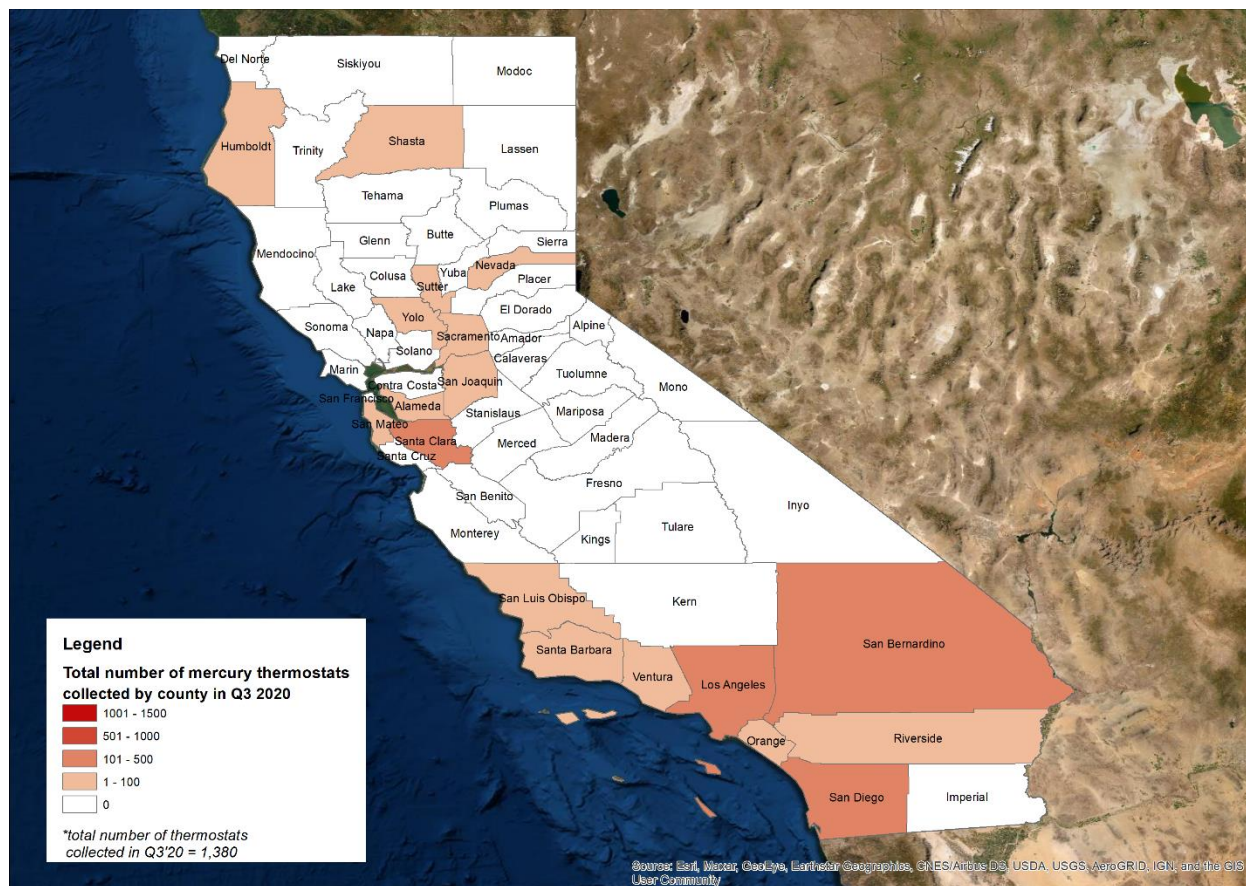


Figure 2. Map showing total thermostats collected by county.

Collection Location Summary

A table documenting the collection locations in California with account type, address and collection data is included in the appendix.

CSLB Forms

The Contractor State License Board license number forms, as gathered by wholesalers, are included in the appendix.

Incentive Payments

Table 8. Incentive Payments Made

TRX Date	Description	Reference	Debit Amount
9/30/2020	CA resident	rebate	\$5.00
9/30/2020	CA resident	rebate	\$5.00
9/30/2020	CA resident	rebate	\$5.00
9/30/2020	CA resident	rebate	\$5.00
9/30/2020	CA resident	rebate	\$5.00
9/30/2020	CA resident	rebate	\$5.00
9/30/2020	CA resident	rebate	\$5.00
9/30/2020	CA resident	rebate	\$5.00
8/26/2020	CA resident	rebate	\$5.00
8/26/2020	CA resident	rebate	\$5.00
8/27/2020	CA resident	rebate	\$5.00
			\$55.00

Site Visits

A table documenting site visits conducted in Q3'20 is included in the appendix. These site visits include documentation for non-compliant locations.

Advertising

Summary

Digital advertising remains the focus of TRC's 2020 California ad campaign. TRC has allocated ad dollars to several platforms.

Goals

The goal of the campaign is two-fold: Awareness and conversion. The ads raise awareness by offering compelling reasons why mercury thermostats should be recycled while reaching out to consumers, contractors, retailers and wholesalers/ manufacturers. Secondly, TRC's ads drive people to sections of the website where conversions can be tracked. Conversions include those searching for a recycling location or requesting a bin on the website, indicating an action.

Google Search Ads

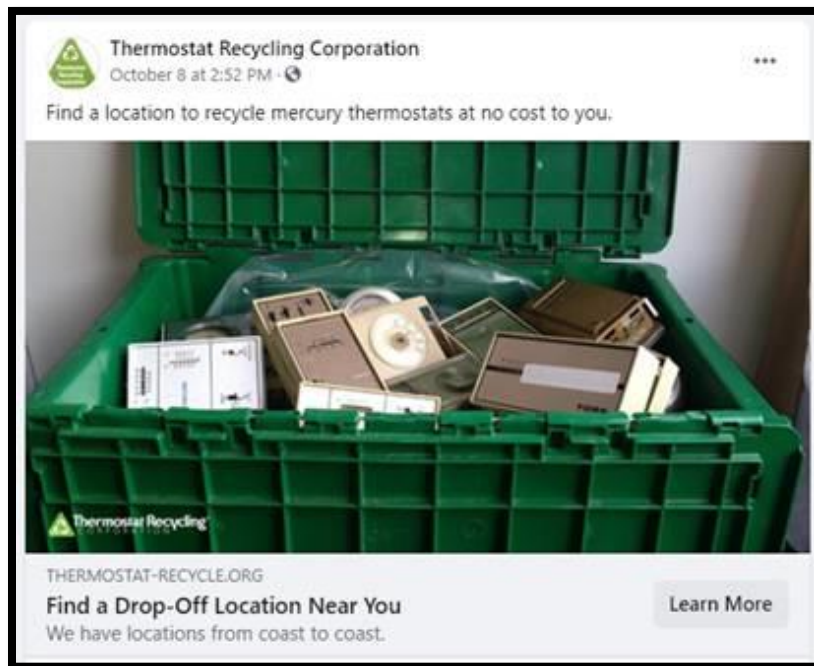
Google Search Ads is a digital advertising platform where advertisers bid on search terms (or keywords) in order to have informational ads displayed, where ads appear alongside search results. This campaign targets people searching for relevant search key terms by driving traffic to various pages on the TRC website. TRC has developed a search campaign to align with terms searched by individuals related to thermostats, mercury, mercury recycling, thermostat replacement, etc.

Google Ads started in January. The summary of the campaign's delivery for the 3rd quarter is detailed below.

- Impressions: 116,318
- Clicks: 2,677
- CTR: 2.3%
- CPC: \$2.32
- Conversions: 298
 - Note: A conversion is counted when someone clicks the zip code finder page.

Social Media and Traditional Media Ads

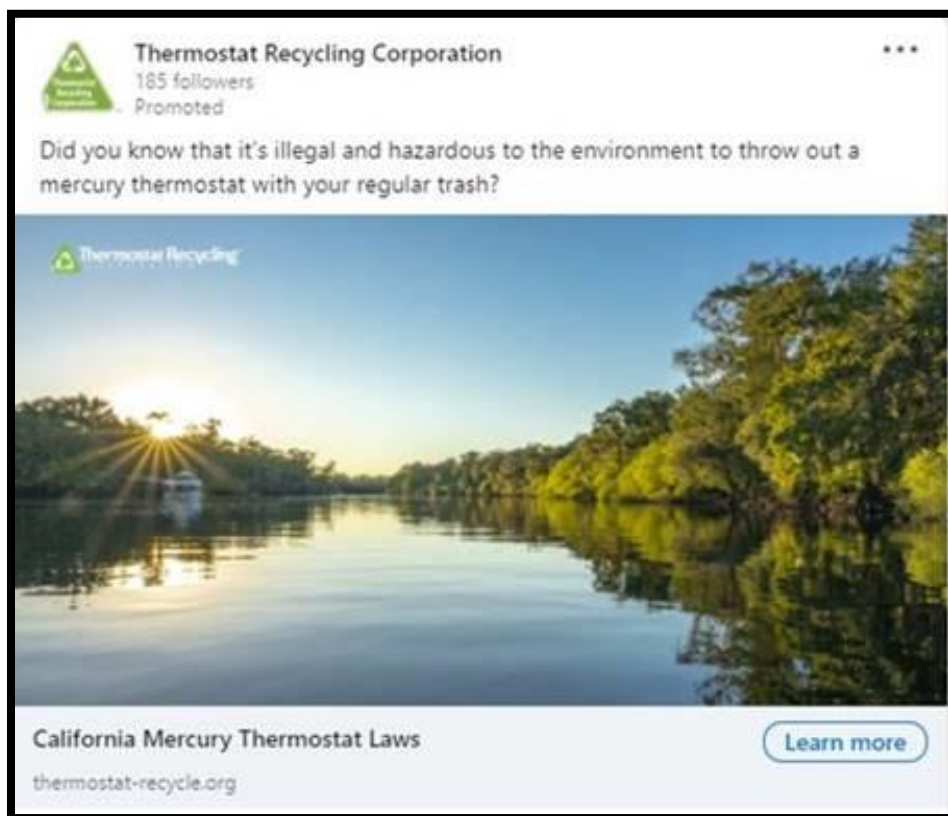
Facebook, the country's most visited social media network, is an ideal avenue for TRC messaging, as Facebook users look to share advice with their friends. TRC ads appear just as regular posts from friends, with an image, text and links that click back to the TRC website.





YouTube's mix of advice video pages along with comedy, drama, home movies and other entertainment is another great place to communicate to homeowners about the need to recycle their thermostats. Many do-it-yourselfers look to YouTube when making home improvements. Those searching for how to change a thermostat, in addition to seeing videos from others, would see our TRC ads (Google Discovery ads) on the page, encouraging them to visit the TRC website to find out more.

LinkedIn's network includes individuals in the fields of HVAC, contracting, compliance, regulatory and business owners. Our goal with these ads was to educate people in our four target audiences on the importance of recycling mercury thermostats. We focused on messaging for the ads tailored to each audience and took them to a relevant page on TRC's website.



Online News Websites such as Health.com, Foxnews.com, CNN.com and many others along with other information sites provides a credible format where consumers get news and information. By placing our TRC ads on the same webpage where people get their news, our messaging in our ads appears in the form of news article teasers in a “From around the Web” section (which typically follows just after their own news sections). By appealing to viewers in a newsworthy way, with an image, headline and website address (such as “3 Reasons you should change your old thermostat”), our TRC ads placed through Outbrain and Taboola (two popular ad networks) click over to the TRC page.



Thermostat Recycling Corporation | Sponsored

8 Reasons Why You Should Replace Your Thermostat

Thermostat Recycling Corporation | Sponsored



Thermostat Recycling Corporation | Sponsored

6 Basic Tips for Keeping & Maintaining an Efficient & Safe HVAC System

Thermostat Recycling Corporation | Sponsored

Below is the overall performance during Q3 for each target audience & platform.

Results

Audience	Platform	Impressions	Clicks	CTR
Consumer	Google Discovery	99,049	899	0.91%
Consumer	Facebook	361,523	1,438	0.40%
Consumer	Outbrain	299,000	267	0.28%
Consumer	Taboola	1,277,740	4,254	0.33%
Contractor	LinkedIn	47,039	389	0.83%
Retailers	LinkedIn	24,471	162	0.69%
Wholesalers & Manufacturers	LinkedIn	9,044	76	0.84%
TOTAL		2,177,866	7,485	0.34%

Notes

Impressions: Number of times ads were served to viewers.

Clicks: Number of viewers who clicked on ads

CTR: Click Through Rate (clicks/impressions) x100

Analysis

Our overall impressions and clicks increased throughout the quarter as we begin to optimize and put more money behind the best performing ads. Consumers received 96% of the overall impressions and 92% of the overall clicks since it had the largest audience and budget. To help increase the number of clicks and impressions for contractors, we will be running Facebook ads next quarter to reach contractors who are not on LinkedIn. We expected a lower CTR for retailers since we were targeting mom & pop hardware stores in California. This is a smaller audience that is less likely to click on our ads. We hope to educate this audience by exposing them to our ad copy. The wholesalers & manufacturers had the lowest amount of impressions and clicks since it is the smallest audience. There are only a limited number of thermostat wholesalers & manufactures in California.

Barriers

During the first half of the third quarter, we tested many different platforms at a lower spend rate for our other digital advertising to help us identify which platforms and messaging performed best. We performed multivariate testing within our ad schedule to discover the most effective messaging for each audience and platform. This helped us identify the best way to reach each audience and utilize the best performing ads prior to transitioning to the normal spend rate during the upcoming 4th quarter.

Appendix

Table 10. Number and Location of New Collection Bins Added in Q3'20


Name	Location Type	Physical Address - Street 1	Physical Address - City	Physical Address - Zip Code
Merrit's Hardware	Retailer	1302 N Hacienda Blvd	La Puente	91744
Alamo Hardware	Retailer	3211 Danville Blvd.	Alamo	94507
Alamo Hardware	Retailer	3211 Danville Blvd.	Alamo	94507
Mckinleyville Ace Hardware	Retailer	2725 Central Ave.	McKinleyville	95519
Mckinleyville Ace Hardware	Retailer	2725 Central Ave.	McKinleyville	95519
Ace Hardware	Retailer	663 W Channel Islands Blvd	Port Hueneme	93041
Fowler Ace Hardware	Retailer	113 E. Main Street	Fowler	93625
Mckinleyville Ace Hardware	Retailer	2725 Central Ave.	McKinleyville	95519
Miner's Ace Hardware	Retailer	2034 Santa Barbara Ave.	San Luis Obispo	93401
Plumas Ace Hardware	Retailer	184 W. Sierra Ave.	Portola	96122
Lake Almanor Ace Hardware	Retailer	201 Main St.	Chester	96020
Hunter ACE Hardware	Retailer	420 Main St.	Greenville	95947
Orland Tires	Retailer	707 South St	Orland	95963
Willows Hardware	Retailer	145 N Butte St	Willows	95988
Bassett Station	Retailer	100 Gold Lake Rd	Sierra City	96125
Sierra Hardware	Retailer	305 Main St	Downieville	95936
Boulder Bay Station	Retailer	39212 Big Bear Blvd	Big Bear Lake	92315
Sierra Mountain Pipe & Supply	Retailer	10745 West River St	Truckee	96161
Gate Depot	Retailer	17526 CA-12	Sonoma	95476

Outreach Program

Audience A

Retail Toolkit Materials

Retail: Program introduction letter

 **Thermostat Recycling®**
CORPORATION

355 Lexington Avenue - 15th Floor | New York, NY 10017 | thermostat-recycle.org

Dear TRC Partner,

Thank you for agreeing to be a partner of the Thermostat Recycling Corporation. We are proud to work with you to help keep our environment healthy and free of harmful toxic waste. California residents in your geographic region are eligible for a \$5 mail-in rebate when they recycle their mercury thermostat at a Thermostat Recycling Corporation (TRC) drop-off location, including your store. Please be aware that some customers may deliver their thermostat in a plastic bag that includes a rebate form. There is no action required on your part, simply place the thermostat in the provided bin or pail. TRC will send the rebate payment directly to the customer.

Residents will be instructed to:

1. Print out an online rebate form;
2. Fill out the form and place the form and the entire thermostat in a plastic bag;
3. Take the plastic bag and its contents to a drop-off location, where it can then be placed in the green TRC collection container.

As you can see, this will not create any additional work for you or your staff. We hope that this rebate program, as well as other incentives we are working on, will lead to more customers participating in the program.

Additionally, we would like to let you know of an exciting opportunity that is available to our partners. In this next phase of our partnership, we look forward to promoting a **1-week collection event** in your store. Our promotion efforts will focus primarily on encouraging residents to turn in their mercury-containing thermostats at your store at no cost to them. We will run promotional online ads and provide flyers for your store to increase the collection of mercury thermostats.

By partnering with us for this 1-week promotional event:

- You will receive **FREE** paid promotions and customized flyers for the collection of mercury thermostats in your store during a determined 1-week period.
- Your customers will receive a **\$10 rebate** [instead of the usual \$5 rebate] from TRC per mercury-containing thermostat recycled.

You are one of over 3,400 drop-off locations throughout the United States. Because of your partnership, we have made great progress in properly recycling mercury thermostats and keeping our communities safe from mercury exposure.

Thank you for your continued partnership in accepting mercury thermostats.

If you have any questions regarding the new rebate program, please email Sacha Pfeufer at spfeufer@sgamarketing.com or call (510) 224-5086.

Retail: Prepping and shipping instructions sheet



Preparing TRC Collection Container for Shipment

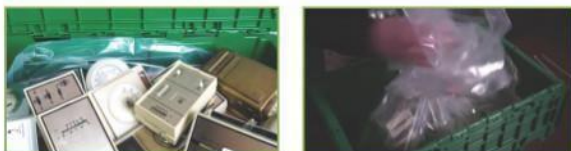
When your collection container is full, or when it has been one year since at least one mercury thermostat has been sitting in it, please use the following steps to prepare your container for shipping:

1. Check to make sure the items in the collection container are mercury-containing thermostats **only**. Remove any unacceptable items. If you find anything besides whole mercury thermostats, please contact TRC for special shipping instructions. Never accept jars or any other containers of liquid mercury as those are hazardous waste and cannot be shipped in our bins.

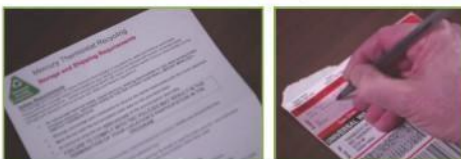


UNACCEPTABLE ITEMS

2. Enclose the thermostats in the liner, use the provided nylon tie to tie the liner. Close the container and secure it by using the remaining nylon ties on the two ends of the lid.



3. Review the instructions that came with your container prior to closing it in preparation for shipping. It is very important to neatly write your return address on the pre-paid shipping label and to use indelible ink if possible. Turn this page over for details.



4. Attach the shipping label to the TRC container and schedule a "Ground Return Pickup" from Fedex (turn this page over for instructions.) Make sure to keep your tracking number to help TRC track the shipment if an issue occurs.

[OVER]

thermostat-recycle.org | 1-888-266-0550 | trc@thermostat-recycle.org

Retail: Prepping and shipping instructions sheet (continued)

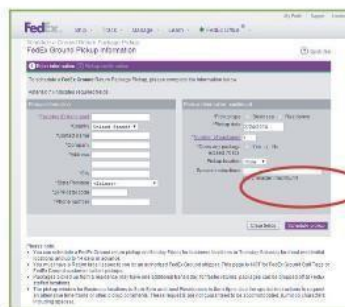


Shipping TRC Collection Container

1. Schedule a FedEx "Ground Return Pickup" by calling 1.800.463.3339 or online at www.fedex.com/returnpickup (username and password are not required)
2. Enter Pickup Information (Note: Tracking ID is found on red label that was delivered with the container)
3. Select "Schedule Pickup." Your confirmation number will appear on the next page. Keep your confirmation number to help TRC track the shipment if an issue occurs.



TRACKING ID:



4. Attach red shipping label to container. Your container will be picked up and then a new collection container will be sent to you.

Thank you for being part of the TRC recycling program.

[OVER]

thermostat-recycle.org | 1-888-266-0550 | trc@thermostat-recycle.org

Retail: Identifying a mercury thermostat sheet



Identifying a Mercury Thermostat

If the thermostat uses a dial or lever, odds are it contains mercury and needs to be recycled. Containing between 3 and 12 grams of mercury, thermostats are likely the device in homes that have the most amount of mercury today.

1. Examples of mercury thermostats include:



2.



Look for the
mercury bulb
inside.



3.

**If the thermostat has mercury, it needs to be recycled. It's the law.*
Just put the entire mercury thermostat in the green TRC collection container.**

*Disposal bans apply in the following states: CA, CT, FL, IA, IL, ME, MA, MN, NY, NH, OR, PA, RI and VT.

thermostat-recycle.org | 1-888-266-0550 | trc@thermostat-recycle.org

Retail: English shelf talkers

Still have a mercury thermostat?



Protect your health and the health of others.

**Recycle it
in-store today!**

Retail: Spanish shelf talkers

¿Todavía tiene un termostato de mercurio?



Proteja su salud y la salud de nuestra comunidad.

**¡Recíclalo ahora
en la tienda!**

Retail: English window clings

Still have a mercury thermostat?

Protect your health and the health of others.



Recycle it in-store today!

Retail: Spanish window clings

¿Todavía tiene un termostato de mercurio?

Proteja su salud y la salud de nuestra comunidad.



¡Recíclalo ahora en la tienda!

 **Thermostat Recycling[™]**
CORPORATION
an industry-funded non-profit

Audience B
Utility Outreach Materials

Utility: Flier (front)

STILL HAVE A MERCURY THERMOSTAT?



Recycle yours for a \$5 rebate!

LOCAL RECYCLING LOCATIONS

Store #1 Street Address City, State zip code	Store #2 Street Address City, State zip code	Store #3 Street Address City, State zip code
Store #4 Street Address City, State zip code	Store #5 Street Address City, State zip code	Store #6 Street Address City, State zip code
Store #7 Street Address City, State zip code	Store #8 Street Address City, State zip code	Store #9 Street Address City, State zip code

Visit TRCrebate.com/CA to print your rebate & learn more.


Thermostat Recycling[™]
 CORPORATION
an industry-funded non-profit

Utility: Flier (back)

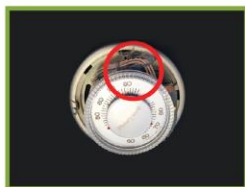
FOLLOW THESE STEPS TO RECEIVE \$5 FOR YOUR MERCURY THERMOSTAT!

In California, improper disposal can result in fines of up to \$70,000. Old thermostats contain mercury that is dangerous to humans and the environment.

Step One: Identify potential mercury thermostats.



Step Two: Look for the mercury bulb inside.



Step Three: Send in thermostat and get \$5!

Place your mercury thermostat in a plastic bag with the rebate form and drop it off at any of the locations listed on the front of this flier.

Utility: Bill Insert

RECYCLE THIS.



*Receive \$5 per thermostat by dropping
off a rebate form & your mercury
thermostats at a local collection site!*

Store #1 Street Address City, State zip code	Store #2 Street Address City, State zip code
Store #3 Street Address City, State zip code	Store #4 Street Address City, State zip code
Store #5 Street Address City, State zip code	Store #6 Street Address City, State zip code
Store #7 Street Address City, State zip code	Store #8 Street Address City, State zip code
Store #9 Street Address City, State zip code	Store #10 Street Address City, State zip code

TRCrebate.com/CA



Thermostat Recycling[™]
CORPORATION
an industry-funded non-profit

Utility: Tear Pad (front)



**WANT \$5 FOR YOUR
OLD THERMOSTAT?**

*Recycle yours today
and claim your rebate!*

TRCRebate.com/CA

SPONSORED BY  **Thermostat Recycling™**
AN INDUSTRY-FOUNDED NON-PROFIT

Utility: Tear Pad (back)

**ENCLOSE A REBATE FORM WITH YOUR MERCURY THERMOSTATS IN
A PLASTIC BAG AND RECYCLE THEM AT A LOCATION BELOW:**

1 Store #1 Street Address City, State zip code	2 Store #2 Street Address City, State zip code	3 Store #3 Street Address City, State zip code
4 Store #4 Street Address City, State zip code	5 Store #5 Street Address City, State zip code	6 Store #6 Street Address City, State zip code
7 Store #7 Street Address City, State zip code	8 Store #8 Street Address City, State zip code	9 Store #9 Street Address City, State zip code
10 Store #10 Street Address City, State zip code	11 Store #11 Street Address City, State zip code	12 Store #12 Street Address City, State zip code

PRINT YOUR REBATE FORM AT TRCREBATE.COM/CA

Audience C

Hotel/Motel Article



500 Office Center Drive – Suite 400 | Fort Washington, PA 19034 | thermostat-recycle.org

\$70,000 Fine for Not Recycling a Thermostat! TRC has the Solution.

Who knew that those old thermostats could cost you \$70,000? That's the fine for failing to recycle mercury thermostats. Why such a hefty penalty? Because when mercury thermostats are discarded with everyday trash, the mercury bulb will break, and the mercury will escape and become a dangerous hazard.

According to California law, it's illegal to dispose of mercury thermostats in the trash or leave them at customers' premises. HVAC, demolition contractors, property managers, and residents are responsible for recycling all mercury thermostats they remove from service. Everyone can comply with the law and avoid the \$70,000 fine by enrolling in the Thermostat Recycling Corporation's (TRC) free and easy recycling program. After receiving collection containers from TRC, property managers and contractors can collect mercury thermostats and then send back the containers (when full or after one year) with an enclosed prepaid shipping form.

Staying compliant with the law is a good thing, but what's even better is that property managers, contractors, or property owners get a \$5 rebate for every recycled mercury thermostat. That's right, instead of paying the fine, TRC will pay you! It's a win-win situation. You get rewarded for doing the right thing, avoid the \$70,000 penalty, and the environment is protected from additional mercury pollution.

If interested, enroll in the program by visiting <https://www.thermostat-recycle.org/statelaws/california> or contact Danielle Myers at danielle.myers@thermostat-recycle.org or 888-266-0550 with any questions.

Program Modification Plan

Table 11. Collection Location Summary.

Status	Name	Location Type	Physical Address - Street 1	Physical Address - City	Return Date	Number of Intact Switches	Number of Loose Switches	Number of Mercury Thermostats	Total Mercury Volume
Active	Precision Demolition Inc	Demolition Contractor	12125 Cedar Ave	Bloomington	9/1/2020	1	0	1	0.0062
Active	San Joaquin County HHW Facility	HHW	7850 R.A. BRIDGEFORD STREET	STOCKTON	8/28/2020	76	0	44	0.4712
Active	County Of Sacramento	HHW	4450 Roseville Road	North Highlands	7/13/2020	35	0	24	0.217
Active	Yolo County Central Landfill	HHW	44090 COUNTY RD 28 H	WOODLAND	7/22/2020	24	0	18	0.1488
Active	City Of Sacramento Phhwcf	HHW	8491 FRUITRIDGE ROAD	SACRAMENTO	8/12/2020	24	2	17	0.1612
Active	Alameda County HHW	HHW	5584 La Ribera St.	Livermore	9/16/2020	28	7	17	0.217
Active	Synergy Companies	HVAC Contractor	9630 Black Mountain Rd	San Diego	8/26/2020	146	6	144	0.9424
Active	Air One Air Conditioning Heating & Plumbing	HVAC Contractor	491 Wildrose Ave.	Colton	7/1/2020	36	0	19	0.2232
Active	Southern California Air Cond	HVAC Contractor	1 North Cesar Chavez St. 13	Santa Barbara	8/4/2020	68	0	30	0.4216
Active	Mhs Heating And Air Conditioning	HVAC Contractor	912 S. Andreasen Dr	Escondido	8/18/2020	33	0	21	0.2046
Active	Burgesons Heating & Ac	HVAC Contractor	620 TENNESSEE ST	Redlands	7/1/2020	73	1	44	0.4588
Active	Action Air Conditioning Heating & Solar	HVAC Contractor	130 Bosstick Blvd	San Marcos	7/7/2020	68	1	42	0.4278
Active	Sanger Nursery & Hardware	Retailer	2720 Jensen Ave.	Sanger	9/8/2020	0	0	0	0
Active	Wyckoff's Plumbing Hardware & Electrical	Retailer	2065 Main St.	Fortuna	7/8/2020	8	0	5	0.0496
Active	USACD	Wholesaler	8620 HAYDEN PL.	CULVER CITY	7/29/2020	49	1	29	0.31

Active	W.W. Grainger, Inc.	Wholesaler	1360 Rollins Rd.	Burlingame	7/14/2020	10	0	5	0.062
Active	Us Air Conditioning Distributors (USACD)	Wholesaler	2100 Chicago Ave.	Riverside	7/15/2020	89	0	50	0.5518
Active	Ac Pro	Wholesaler	1402 N. Magnolia Ave	El Cajon	8/25/2020	51	0	31	0.3162
Active	Us Air Conditioning Distributors (USACD)	Wholesaler	2751 Temple Avenue	Signal Hill	8/25/2020	98	0	39	0.6076
Active	USACD	Wholesaler	17615 CATALPA STREET	HESPERIA	8/6/2020	18	0	10	0.1116
Active	Johnstone Supply	Wholesaler	8639 Tamarack Avenue	Sun Valley	8/4/2020	88	0	51	0.5456
Active	AC Pro	Wholesaler	12365 Central Ave.	Chino	8/6/2020	56	0	27	0.3472
Active	Ferguson Heating Cooling	Wholesaler	149 B GRANADA DRIVE	SAN LUIS OBISPO	9/9/2020	46	0	28	0.2852
Active	Allied Refrigeration	Wholesaler	404 S. I Street	San Bernardino	7/2/2020	22	0	14	0.1364
Active	Us Air Conditioning Distributors (USACD)	Wholesaler	2100 Chicago Ave.	Riverside	8/17/2020	76	0	40	0.4712
Active	USACD	Wholesaler	17615 CATALPA STREET	HESPERIA	8/6/2020	54	0	32	0.3348
Active	Baker Distributing Company	Wholesaler	26008 Business Center Drive	Redlands	7/7/2020	15	0	8	0.093
Active	Air Cold Supply - A Ferguson Enterprise	Wholesaler	1346 S. Claudina Street	Anaheim	7/31/2020	35	0	18	0.217
Active	United Refrigeration P1	Wholesaler	4330 ROSEVILLE ROAD	North Highlands	8/11/2020	33	0	23	0.2046
Active	Keller Air	Wholesaler	3055 Cross Roads Drive	Redding	9/22/2020	4	0	2	0.0248
Active	Refrigeration Supplies Distributor (RSD)	Wholesaler	1050 Commercial Street	San Jose	8/3/2020	122	0	48	0.7564
Active	U.S. Air Conditioning Distributors (USACD)	Wholesaler	3062 E. Inland Empire Blvd	Ontario	8/4/2020	101	0	49	0.6262
Active	Johnstone Supply Co	Wholesaler	4320 PACIFIC HWY	SAN DIEGO	7/9/2020	57	0	28	0.3534

Active	Johnstone Supply Co	Wholesaler	4320 PACIFIC HWY	SAN DIEGO	7/8/2020	36	0	22	0.2232
Active	Johnstone Supply	Wholesaler	900 S. Andreasen Drive	Escondido	9/11/2020	57	0	33	0.3534
Active	Slakey Brothers Yuba City	Wholesaler	545 BOYD STREET	YUBA CITY	9/15/2020	1	0	1	0.0062
Active	Refrigeration Supplies Distributor (RSD)	Wholesaler	1050 Commercial Street	San Jose	9/29/2020	134	0	45	0.8308
Active	Refrigeration Supplies Distributor (RSD)	Wholesaler	1050 Commercial Street	San Jose	8/4/2020	130	0	47	0.806
Active	Ferguson Heating & Cooling	Wholesaler	1224 NORTH MARSHALL	EL CAJON	8/13/2020	69	0	47	0.4278
Active	Johnstone-Santa Barbara	Wholesaler	740 Cacique Street	SANTA BARBARA	8/4/2020	5	0	3	0.031
Active	Johnstone-Ventura	Wholesaler	5960 VALENTINE ROAD 3	VENTURA	7/31/2020	60	0	40	0.372
Active	Goodman Distribution, Inc.	Wholesaler	12520 Business Center Drive	Victorville	8/10/2020	5	0	2	0.031
Active	Johnstone Supply San Bernardino	Wholesaler	584 Inland Center Drive	SAN BERNARDINO	7/2/2020	5	27	3	0.1984
Active	Slakey Brothers	Wholesaler	12277 LOMA RICA DRIVE SUITE E	GRASS VALLEY	8/27/2020	45	0	25	0.279
Active	USACD	Wholesaler	17615 CATALPA STREET	HESPERIA	8/6/2020	68	0	42	0.4216
Active	Heating & Cooling Supply, LLC	Wholesaler	685 N. Poplar Street	Orange	7/2/2020	55	6	31	0.3782
Active	Air Cold Supply - A Ferguson Enterprise	Wholesaler	1346 S. Claudina Street	Anaheim	7/31/2020	23	0	15	0.1426
Active	Allied Refrigeration	Wholesaler	306 S. Ninth Avenue	City of Industry	8/11/2020	81	0	49	0.5022
Active	AC Pro	Wholesaler	2040 Oceanside Blvd.	Oceanside	8/3/2020	32	0	17	0.1984

Table 12. Site Visits

Location Name	Location Type	Physical Address - City	Call Date	Subject
American Refrigeration Supplies, Inc.	Wholesaler	Corona	7/2/2020	Miss You Call
Maki Heating & Air Conditioning, Inc.	HVAC Contractor	AUBURN	7/2/2020	Miss You Call
Marin County Household Hazardous Waste Facility	HHW	SAN RAFAEL	7/2/2020	Miss You Call
Karnair Hvac Supply	Wholesaler	COLTON	7/2/2020	Miss You Call
American Refrigeration Supplies, Inc.	Wholesaler	Santa Rosa	7/2/2020	Miss You Call
Hensel's Ace Hardware	Retailer	Arcata	7/28/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	CONCORD	7/2/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	ONTARIO	7/2/2020	Miss You Call
Slakey Brothers	Wholesaler	MODESTO	7/2/2020	Miss You Call
Slakey Brothers	Wholesaler	Fairfield	7/2/2020	Miss You Call
Slakey Brothers	Wholesaler	BAKERSFIELD	7/2/2020	Miss You Call
Sunny Brae Ace Hardware	Retailer	Arcata	8/10/2020	Miss You Call
Hensel's Ace Hardware	Retailer	Arcata	9/17/2020	Miss You Call
Slakey Brothers	Wholesaler	CONCORD	7/2/2020	Miss You Call
Slakey Brothers	Wholesaler	SANTA ROSA	7/2/2020	Miss You Call
Mcclelland Air Conditioning	HVAC Contractor	CHICO	7/2/2020	Miss You Call
Slakey Brothers/S. San Francisco	Wholesaler	S. SAN FRANCISCO	7/2/2020	Miss You Call
Slakey Brothers	Wholesaler	SONORA	7/2/2020	Miss You Call
Miner's Ace Hardware	Retailer	Arroyo Grande	7/29/2020	Miss You Call
American Refrigeration Supplies, Inc.	Wholesaler	Anaheim	7/2/2020	Miss You Call
United Refrigeration, Inc.	Wholesaler	Carson	7/2/2020	Miss You Call
United Refrigeration	Wholesaler	MODESTO	7/2/2020	Miss You Call
United Refrigeration	Wholesaler	Fresno	7/2/2020	Miss You Call
United Refrigeration, Inc.	Wholesaler	Escondido	7/2/2020	Miss You Call
United Refrigeration	Wholesaler	SAN LEANDRO	7/2/2020	Miss You Call
United Refrigeration	Wholesaler	NATIONAL CITY	7/2/2020	Miss You Call
R.E. Michel Company	Wholesaler	Riverside	7/2/2020	Miss You Call
United Refrigeration, Inc.	Wholesaler	Murrieta	7/2/2020	Miss You Call
United Refrigeration	Wholesaler	ONTARIO	7/2/2020	Miss You Call
United Refrigeration	Wholesaler	SAN BERNADINO	7/2/2020	Miss You Call
California Air Conditioning Systems, Inc.	HVAC Contractor	Lomita	7/2/2020	Miss You Call
United Refrigeration, Inc.	Wholesaler	Palm Desert	7/2/2020	Miss You Call
United Refrigeration	Wholesaler	IRWINDALE	7/6/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	FRESNO	7/6/2020	Miss You Call
Goodman Distribution	Wholesaler	Escondido	7/8/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	SACRAMENTO	7/8/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	Fresno	7/8/2020	Miss You Call

Johnson Controls	HVAC Contractor	Fresno	7/8/2020	Miss You Call
Johnson Controls	HVAC Contractor	Cypress	7/8/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	SACRAMENTO	7/8/2020	Miss You Call
National Ventilating And Equipment Company	Wholesaler	San Diego	7/8/2020	Miss You Call
Baker Distributing Company	Wholesaler	El Centro	7/8/2020	Miss You Call
Appliance Parts Center	Wholesaler	National City	7/8/2020	Miss You Call
Lennox Stores	Wholesaler	Riverside	7/8/2020	Miss You Call
Baker Distributing Company	Wholesaler	Sun Valley	7/8/2020	Miss You Call
Baker Distributing Company	Wholesaler	Sun Valley	7/8/2020	Miss You Call
Self Help Home Improvement Project	HVAC Contractor	Redding	7/8/2020	Miss You Call
U.S. Air Conditioning Distributors (USACD)	Wholesaler	Lake Forest	7/8/2020	Miss You Call
U.S. Air Conditioning Distributors (USACD)	Wholesaler	San Jose	7/8/2020	Miss You Call
Air Cold Supply - A Ferguson Enterprise	Wholesaler	San Rafael	7/8/2020	Miss You Call
Air Cold Supply - A Ferguson Enterprise	Wholesaler	Gilroy	7/8/2020	Miss You Call
Sigler Inc	Wholesaler	Palm Desert	7/8/2020	Miss You Call
Ac Pro	Wholesaler	Signal Hill	7/9/2020	Miss You Call
RSD	Wholesaler	Signal Hill	7/9/2020	Miss You Call
Baker Distributing Company	Wholesaler	Chico	7/9/2020	Miss You Call
Johnstone Supply	Wholesaler	Hawthorne	7/9/2020	Miss You Call
Johnstone Supply	Wholesaler	Los Angeles	7/9/2020	Miss You Call
R.E. Michel Company Inc.	Wholesaler	Long Beach	7/9/2020	Miss You Call
Lennox Industries	Wholesaler	El Cajon	7/9/2020	Miss You Call
Safe Center	HHW	Northridge	7/9/2020	Miss You Call
Safe Center	HHW	Sun Valley	7/9/2020	Miss You Call
Goodman Distribution	Wholesaler	Torrance	7/9/2020	Miss You Call
Johnstone Supply	Wholesaler	Temecula	7/9/2020	Miss You Call
Air Cold Supply, A Ferguson Enterprise	Wholesaler	Dublin	7/9/2020	Miss You Call
Western Air Supply	Wholesaler	San Fernando	7/9/2020	Miss You Call
Ferguson Hvac East West Air	Wholesaler	Manteca	7/9/2020	Miss You Call
Ferguson Heating & Cooling	Wholesaler	Cathedral City	7/9/2020	Miss You Call
Ac Pro	Wholesaler	Palm Desert	7/9/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	Union City	7/9/2020	Miss You Call
Miner's Ace Hardware	Retailer	Arroyo Grande	9/22/2020	Miss You Call
Miner's Ace Hardware	Retailer	Atascadero	7/29/2020	Miss You Call
Home Depot	Retailer	Atascadero	7/29/2020	Miss You Call
Goodman Distribution	Wholesaler	McClellan	7/9/2020	Miss You Call
Kmart	Retailer	Atascadero	8/13/2020	Miss You Call
Miner's Ace Hardware	Retailer	Atascadero	9/22/2020	Miss You Call
Refrigeration Supplies Distributor (RSD)	Wholesaler	Modesto	7/9/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	Palmdale	7/9/2020	Miss You Call

Goodman Distribution, Inc.	Wholesaler	Murrieta	7/9/2020	Miss You Call
Baker Distributing Company	Wholesaler	Upland	7/9/2020	Miss You Call
Western Nevada Supply	Wholesaler	Bishop	7/9/2020	Miss You Call
Universal Waste Disposal Company	HVAC Contractor	El Cajon	7/9/2020	Miss You Call
Tropic Comfort	HVAC Contractor	Los Angeles	7/13/2020	Miss You Call
Fix Air	Wholesaler	San Jose	7/13/2020	Miss You Call
Baker Distributing Company	Wholesaler	Livermore	7/13/2020	Miss You Call
County Of Siskiyou	HHW	Yreka	7/13/2020	Miss You Call
Baker Distributing Company	Wholesaler	Fresno	7/13/2020	Miss You Call
Refrigeration Supplies Distributor (RSD)	Wholesaler	TEMECULA	7/13/2020	Miss You Call
Palm Desert Air Conditioning Co	HVAC Contractor	Palm Desert	7/13/2020	Miss You Call
Excel Air Corporation	HVAC Contractor	Escondido	7/13/2020	Miss You Call
Gibson Heating And Air	HVAC Contractor	Redding	7/13/2020	Miss You Call
Baker Distributing	Wholesaler	Escondido	7/13/2020	Miss You Call
E.B. Gilmore And Sons	HVAC Contractor	San Francisco	7/13/2020	Miss You Call
United Refrigeration, Inc.	Wholesaler	Culver City	7/13/2020	Miss You Call
Lennox Stores	Wholesaler	Bakersfield	7/13/2020	Miss You Call
Glover & Son Heating And A/C	HVAC Contractor	Fremont	7/13/2020	Miss You Call
Solarcity	HVAC Contractor	Riverside	7/13/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	El Cajon	7/14/2020	Miss You Call
Ac Pro	Wholesaler	Riverside	7/14/2020	Miss You Call
John Harrison Contracting	HVAC Contractor	Banning	7/14/2020	Miss You Call
Toro Aire, Inc.	Wholesaler	Rancho Dominguez	7/15/2020	Miss You Call
Del Norte Recycling Center	HHW	Oxnard	7/15/2020	Miss You Call
Home Depot	Retailer	Atascadero	9/22/2020	Miss You Call
Heating & Cooling LLC	Wholesaler	San Diego	7/15/2020	Miss You Call
Heating & Cooling LLC	Wholesaler	LAKESIDE	7/15/2020	Miss You Call
Heating & Cooling LLC 822	Wholesaler	CITY OF INDUSTRY	7/15/2020	Miss You Call
Heating & Cooling LLC 823	Wholesaler	LAKEWOOD	7/15/2020	Miss You Call
Heating & Cooling Supply, LLC	Wholesaler	Oxnard	7/15/2020	Miss You Call
Allied Refrigeration	Wholesaler	Escondido	7/15/2020	Miss You Call
Nipomo Household Hazardous Waste Drop-Off	HHW	Nipomo	7/15/2020	Miss You Call
Truitt & White Lumber	Retailer	Berkeley	8/11/2020	Miss You Call
City Of Culver City - HHW	Other	Culver City	7/15/2020	Miss You Call
Billy Wright Landfill	HHW	Los Banos	7/15/2020	Miss You Call
Morro Bay/Cayucos Waste Water Plant Household Hazardous Waste Drop-Off	HHW	Morro Bay	7/15/2020	Miss You Call
Solarcity	HVAC Contractor	Los Angeles	7/15/2020	Miss You Call

Ac Pro	Wholesaler	Escondido	7/15/2020	Miss You Call
Solarcity	HVAC Contractor	Martinez	7/15/2020	Miss You Call
Solarcity	HVAC Contractor	Petaluma	7/15/2020	Miss You Call
Solarcity	HVAC Contractor	Santa Ana	7/15/2020	Miss You Call
Solarcity	HVAC Contractor	Sacramento	7/15/2020	Miss You Call
Solarcity	HVAC Contractor	San Luis Obispo	7/15/2020	Miss You Call
Solarcity	HVAC Contractor	Chatsworth	7/15/2020	Miss You Call
Solarcity	HVAC Contractor	Camarillo	7/15/2020	Miss You Call
Solarcity	HVAC Contractor	Victorville	7/15/2020	Miss You Call
City Of Fontana	HHW	Fontana	7/15/2020	Miss You Call
Nevada County H.H.W. Facility	HHW	GRASS VALLEY	7/15/2020	Miss You Call
Chimney Kraft	HVAC Contractor	CRESCENT CITY	7/15/2020	Miss You Call
Cfm Equipment Distr., Inc.	Wholesaler	Fresno	7/15/2020	Miss You Call
Cfm Equipment Distr., Inc.	Wholesaler	Concord	7/15/2020	Miss You Call
Geary Pacific Supply	Wholesaler	Fresno	7/15/2020	Miss You Call
Geary Pacific Supply	Wholesaler	Riverside	7/20/2020	Miss You Call
Genie Air Conditioning & Heating Inc.	HVAC Contractor	Van Nuys	7/20/2020	Miss You Call
Associated Air Conditioning & Heating Inc.	HVAC Contractor	Orcutt	7/20/2020	Miss You Call
Multi Mechanical	HVAC Contractor	Corona	7/20/2020	Miss You Call
Kahn Air Conditioning	HVAC Contractor	Northridge	7/20/2020	Miss You Call
Stephan's Refrigeration	HVAC Contractor	Garden Grove	7/20/2020	Miss You Call
Tommy's Refrigeration Service	HVAC Contractor	Whittier	7/20/2020	Miss You Call
Indoor Environmental Services	HVAC Contractor	Sacramento	7/20/2020	Miss You Call
Select Acr Inc.	HVAC Contractor	Riverside	7/20/2020	Miss You Call
Nrg Ac And Heating	HVAC Contractor	Canoga Park	7/20/2020	Miss You Call
We Care Heating And A/C	HVAC Contractor	Murrieta	7/20/2020	Miss You Call
Us Air Conditioning Distributors, Inc. (USACD)	Wholesaler	Bakersfield	7/20/2020	Miss You Call
Us Air Conditioning Distributors (USACD)	Wholesaler	El Centro	7/20/2020	Miss You Call
Us Air Conditioning Distributors (USACD)	Wholesaler	Escondido	7/20/2020	Miss You Call
USACD	Wholesaler	HESPERIA	7/21/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	Corona	7/21/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	Redlands	7/21/2020	Miss You Call
Ventura Household Hazardous Waste Facility	HHW	VENTURA	7/21/2020	Miss You Call

Trane	Wholesaler	Long Beach	7/21/2020	Miss You Call
Trane Supply	Wholesaler	North Highlands	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Bakersfield	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Garden Grove	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Fresno	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Cucamonga	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Riverside	7/21/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	Stockton	7/21/2020	Miss You Call
Us Air Conditioning Distributors (USACD)	Wholesaler	Cathedral City	7/21/2020	Miss You Call
Us Air Conditioning Distributors, Inc. (USACD)	Wholesaler	El Cajon	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Anaheim	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Northridge	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Compton	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Inglewood	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Santa Fe Springs	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Santa Ana	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	San Leandro	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Concord	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	West Sacramento	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Citrus Heights	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Salinas	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Chula Vista	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	San Marcos	7/21/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	Bakersfield	7/21/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	San Diego	7/21/2020	Miss You Call
Trane Parts Center	Wholesaler	North Highlands	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	San Jose	7/21/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Rohnert Park	7/21/2020	Miss You Call
Baker Distributing Co.	Wholesaler	Oakland	7/22/2020	Miss You Call
Baker Distributing Company	Wholesaler	Redlands	7/22/2020	Miss You Call
Trane Riverside	Wholesaler	RIVERSIDE	7/22/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	RIVERSIDE	7/22/2020	Miss You Call
Totaline Of California	Wholesaler	EL Cajon	7/22/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	Burbank	7/22/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	SOUTH SAN FRANCISCO	7/22/2020	Miss You Call
Goodman Dist. 706	Wholesaler	MONTCLAIR	7/22/2020	Miss You Call
Bacsco	Wholesaler	BAKERSFIELD	7/22/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	MODESTO	7/22/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	ANAHEIM	7/22/2020	Miss You Call
City Of Santa Maria HHW Facility	HHW	SANTA MARIA	7/22/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Bakersfield	7/22/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Gardena	7/27/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Santa Ana	7/27/2020	Miss You Call

Coast Appliance Parts	Wholesaler	South El Monte	7/27/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Visalia	7/27/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Fresno	7/27/2020	Miss You Call
Coast Appliance Parts	Wholesaler	San Diego	7/27/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Long Beach	7/27/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Los Angeles	7/27/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	EL CAJON	7/27/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	Van Nuys	7/27/2020	Miss You Call
Cedar Glen Trading Post	Retailer	Cedar Glen	7/29/2020	Miss You Call
Cedar Glen Trading Post	Retailer	Cedar Glen	9/18/2020	Miss You Call
GreenLynx - MAILING ADDRESS	Demolition Contractor	Santa Rosa	7/27/2020	Miss You Call
Greco Development Corp.	HVAC Contractor	Auburn	7/28/2020	Miss You Call
Richland Ace Hardware	Retailer	Ceres	8/5/2020	Miss You Call
Imperial Valley Resource Management Agency	HHW	El Centro	7/28/2020	Miss You Call
Air-Ex Air Conditioning Inc.	HVAC Contractor	Pomona	7/28/2020	Miss You Call
Lennox Stores	Wholesaler	Roseville	7/28/2020	Miss You Call
Lennox PartsPlus	Wholesaler	Escondido	7/28/2020	Miss You Call
Richland Ace Hardware	Retailer	Ceres	9/22/2020	Miss You Call
Air Conditioning Service Of CA	HVAC Contractor	Laguna Hills	7/28/2020	Miss You Call
Control Temp Htg & Air Cond	HVAC Contractor	Redlands	7/28/2020	Miss You Call
Supreme Air Systems	HVAC Contractor	Campbell	7/28/2020	Miss You Call
Cal West Mechanical	HVAC Contractor	Norwalk	7/28/2020	Miss You Call
Winsupply Paso Robles CA Co.	Wholesaler	Paso Robles	7/28/2020	Miss You Call
Kings County Pipe & Supply	Wholesaler	Hanford	7/28/2020	Miss You Call
Empire Supply Co., Inc.	Wholesaler	Visalia	7/28/2020	Miss You Call
Porterville Distributing Co.	Wholesaler	Porterville	7/29/2020	Miss You Call
Lennox Stores	Wholesaler	Valencia	7/29/2020	Miss You Call
B & B's Heating And Air Conditioning, Inc	HVAC Contractor	Stockton	7/29/2020	Miss You Call
Johnstone	Wholesaler	Long Beach	7/29/2020	Miss You Call
Cal Sierra Transfer Station	HHW	Sonora	7/29/2020	Miss You Call
Clovis True Value	Retailer	Clovis	7/29/2020	Miss You Call
Ac Pro	Wholesaler	Westminster	7/29/2020	Miss You Call
Clovis True Value	Retailer	Clovis	9/22/2020	Miss You Call
Ken's Ace Hardware	Retailer	Diamond Bar	7/27/2020	Miss You Call
Ken's Ace Hardware	Retailer	Diamond Bar	9/17/2020	Miss You Call
Carl Johnson True Value Hardware	Retailer	Eureka	8/10/2020	Miss You Call
Wyckoff's Plumbing Hardware & Electrical	Retailer	Fortuna	8/5/2020	Miss You Call
Fowler Ace Hardware	Retailer	Fowler	7/28/2020	Miss You Call
Fowler Ace Hardware	Retailer	Fowler	9/18/2020	Miss You Call
HVAC Recycling	Other	Gold River	7/29/2020	Miss You Call

Mayson Ace Hardware	Retailer	Fresno	7/29/2020	Miss You Call
Zach's A/C & Heat	HVAC Contractor	Foresthill	7/29/2020	Miss You Call
Lowe's	Retailer	Fresno	8/5/2020	Miss You Call
Mayson Ace Hardware	Retailer	Fresno	9/22/2020	Miss You Call
Lowe's	Retailer	Fresno	9/23/2020	Miss You Call
Wing Solar & Wood Energy	Other	Red Bluff	8/5/2020	Miss You Call
Miner's Ace Hardware	Retailer	Grover Beach	7/2/2020	Miss You Call
Santa Maria - Bonita District	School District	Santa Maria	8/5/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	San Marcos	8/5/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	North Hollywood	8/5/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	San Diego	8/5/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Lima Linda	8/5/2020	Miss You Call
Miner's Ace Hardware	Retailer	Grover Beach	8/19/2020	Miss You Call
Anawalt Lumber	Retailer	Hollywood	8/11/2020	Miss You Call
Brian Cox Mechanical	HVAC Contractor	Poway	8/5/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Los Angeles	8/5/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	La Mesa	8/5/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Santa Fe Springs	8/5/2020	Miss You Call
AC Pro	Wholesaler	Temecula	8/5/2020	Miss You Call
Reliable Energy Management Inc.	HVAC Contractor	Paramount	8/5/2020	Miss You Call
Merrit's Hardware	Retailer	La Puente	7/29/2020	Miss You Call
Cal West Construction	HVAC Contractor	Orange	8/10/2020	Miss You Call
Merrit's Hardware	Retailer	La Puente	9/22/2020	Miss You Call
RSD	Wholesaler	Corona	8/10/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Anaheim	8/10/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Los Angeles	8/10/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Van Nuys	8/10/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Santa Monica	8/10/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Long Beach	8/10/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Canoga Park	8/10/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Torrance	8/10/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Valencia	8/10/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Montclair	8/10/2020	Miss You Call
Allied Refrigeration	Wholesaler	Torrence	8/10/2020	Miss You Call
Vermont True Value Hardware	Retailer	Los Angeles	7/29/2020	Miss You Call
R. E. Michel Co	Wholesaler	Temecula	8/10/2020	Miss You Call
Vermont True Value Hardware	Retailer	Los Angeles	9/22/2020	Miss You Call
Baileys Heating & Air	HVAC Contractor	Modesto	8/10/2020	Miss You Call
O'Neil Recycling	HVAC Contractor	San Jose	8/10/2020	Miss You Call
Aire Serv Of Greater Merced	HVAC Contractor	Merced	8/10/2020	Miss You Call
A Z Air Conditioning & Heating	HVAC Contractor	VAN NUYS	8/10/2020	Miss You Call

All Air Appliance Masters	HVAC Contractor	MONTCLAIR	8/10/2020	Miss You Call
Amber Air Conditioning	HVAC Contractor	Lake Elsinore	8/10/2020	Miss You Call
J R Putman Inc	HVAC Contractor	Rancho Cordova	8/10/2020	Miss You Call
On Time Home Services	HVAC Contractor	TEMECULA	8/10/2020	Miss You Call
Your Energy Source	HVAC Contractor	Rancho Cordova	8/10/2020	Miss You Call
Precision Demolition Inc	Demolition Contractor	Bloomington	8/10/2020	Miss You Call
R K M Heating & Ac	HVAC Contractor	Riverside	8/10/2020	Miss You Call
Delta Gold Heating & Air Inc.	HVAC Contractor	Stockton	8/10/2020	Miss You Call
Desert Air Conditioning	HVAC Contractor	El Centro	8/10/2020	Miss You Call
Sierra Recycling & Demolition, Inc.	Demolition Contractor	Bakersfield	8/10/2020	Miss You Call
Koch Heating & Air Conditioning, Inc.	HVAC Contractor	Murrieta	8/10/2020	Miss You Call
Express Heating & Ac	HVAC Contractor	SAN RAMON	8/11/2020	Miss You Call
Vallejo Materials Recovery Facility & Office	HHW	Vallejo	8/11/2020	Miss You Call
Miner's Ace Hardware	Retailer	Los Osos	7/2/2020	Miss You Call
Miner's Ace Hardware	Retailer	Los Osos	8/19/2020	Miss You Call
AERC Recycling Solutions	Other	Hayward	8/11/2020	Miss You Call
Optima Energy Inc.	HVAC Contractor	Gardena	8/11/2020	Miss You Call
Dancool Hvac Supply	Wholesaler	El Monte	8/11/2020	Miss You Call
Anawalt Lumber	Retailer	Malibu	8/11/2020	Miss You Call
Environmental Management Technology	Other	San Bernardino	8/11/2020	Miss You Call
Coast Hardware Do It Best	Retailer	Mariposa	7/9/2020	Miss You Call
Art Marchinsen	Other	San Rafael	8/11/2020	Miss You Call
Coast Hardware Do It Best	Retailer	Mariposa	8/31/2020	Miss You Call
Mckinleyville Ace Hardware	Retailer	McKinleyville	8/11/2020	Miss You Call
Miner's Ace Hardware	Retailer	Morro Bay	7/15/2020	Miss You Call
Advanced Heating And Air Contractors Inc.	HVAC Contractor	Atwater	8/11/2020	Miss You Call
Miner's Ace Hardware	Retailer	Morro Bay	9/3/2020	Miss You Call
Mhs Heating And Air Conditioning	HVAC Contractor	San Marcos	8/11/2020	Miss You Call
Temp-Tec Corporation	HVAC Contractor	Newbury Park	8/11/2020	Miss You Call
Miner's Ace Hardware	Retailer	Nipomo	8/5/2020	Miss You Call
Miner's Ace Hardware	Retailer	Nipomo	9/23/2020	Miss You Call
A & P Heating & Cooling Inc.	HVAC Contractor	Loomis	8/11/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Colton	8/11/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Van Nuys	8/12/2020	Miss You Call
Thrifty Supply	Wholesaler	SACRAMENTO	8/12/2020	Miss You Call

Riverside County Department Of Water Resources	HHW	Moreno Valley	8/12/2020	Miss You Call
Indio Cooling & Heating Supply	Wholesaler	Indio	8/12/2020	Miss You Call
Trane Supply	Wholesaler	San Diego	8/12/2020	Miss You Call
Allied Refrigeration	Wholesaler	City of Industry	8/12/2020	Miss You Call
Allied Refrigeration	Wholesaler	San Jose	8/12/2020	Miss You Call
Allied Refrigeration	Wholesaler	San Diego	8/12/2020	Miss You Call
J W Wood Co., Inc/All Air Supply	Wholesaler	CHICO	8/12/2020	Miss You Call
J.W. Wood Co., Inc.	Wholesaler	Redding	8/12/2020	Miss You Call
Ferguson	Wholesaler	San Jose	8/12/2020	Miss You Call
Air Cold Supply - A Ferguson Enterprise	Wholesaler	Santa Clarita	8/12/2020	Miss You Call
Cold Canyon Landfill Household Hazardous Waste Drop-Off?	HHW	SAN LUIS OBISPO	8/12/2020	Miss You Call
Colusa County HHW Program	HHW	COLUSA	8/12/2020	Miss You Call
Specialty A/C Products	Wholesaler	Benicia	8/12/2020	Miss You Call
Baker Distributing Company	Wholesaler	Modesto	8/12/2020	Miss You Call
Lennox Industries Inc.	Wholesaler	Eastvale	8/13/2020	Miss You Call
American Refrigeration Supplies, Inc.	Wholesaler	Stockton	8/13/2020	Miss You Call
Laurel Ace Hardware	Retailer	OAKLAND	8/13/2020	Miss You Call
American Refrigeration Supplies, Inc.	Wholesaler	San Bernardino	8/13/2020	Miss You Call
Cole Hardware Rockridge	Retailer	Oakland	8/31/2020	Miss You Call
Lennox	Wholesaler	THOUSAND PALMS	8/13/2020	Miss You Call
County Of Mariposa	HHW	MARIPOSA	8/13/2020	Miss You Call
County Of San Diego HHW Collection Facility, Ramona	HHW	RAMONA	8/13/2020	Miss You Call
Santa Clara County HHW Program - Not a drop-off location	HHW	SAN JOSE	8/17/2020	Miss You Call
Facsco	Wholesaler	Fresno	8/17/2020	Miss You Call
San Mateo County HHW Facility	HHW	SAN MATEO	8/17/2020	Miss You Call
Ac Pro	Wholesaler	El Cajon	8/17/2020	Miss You Call
Smardan-Hatcher Co.	Wholesaler	Gardena	8/17/2020	Miss You Call
Smardan-Hatcher Co.	Wholesaler	Fountain Valley	8/17/2020	Miss You Call
Smardan-Hatcher Co.	Wholesaler	South El Monte	8/17/2020	Miss You Call
RSD	Wholesaler	EL CENTRO	8/17/2020	Miss You Call
RSD	Wholesaler	LIVERMORE	8/17/2020	Miss You Call
RSD	Wholesaler	VAN NUYS	8/17/2020	Miss You Call
RSD	Wholesaler	National City	8/17/2020	Miss You Call
RSD	Wholesaler	FRESNO	8/17/2020	Miss You Call
Refrigeration Supplies Distributor (RSD)	Wholesaler	Concord	8/17/2020	Miss You Call
RSD	Wholesaler	LAKE FOREST	8/17/2020	Miss You Call
Keller Air	Wholesaler	Redding	8/17/2020	Miss You Call
Refrigeration Supplies Distributor (RSD)	Wholesaler	Riverside	8/17/2020	Miss You Call
RSD	Wholesaler	SAN LEANDRO	8/17/2020	Miss You Call
RSD	Wholesaler	BAKERSFIELD	8/17/2020	Miss You Call
Lennox Stores	Wholesaler	City of Industry	8/17/2020	Miss You Call

Russell Sigler Inc.	Wholesaler	LAKEWOOD	8/17/2020	Miss You Call
Johnstone Supply	Wholesaler	Palm Desert	8/18/2020	Miss You Call
Hambro Wsg	HHW	CRESCENT CITY	8/18/2020	Miss You Call
Delta Diablo HHW	HHW	Antioch	8/18/2020	Miss You Call
Air Cold Supply - A Ferguson Enterprise	Wholesaler	Riverside	8/18/2020	Miss You Call
Controlco	Wholesaler	San Francisco	8/18/2020	Miss You Call
Air Cold Supply - A Ferguson Enterprise	Wholesaler	Upland	8/18/2020	Miss You Call
Johnstone Supply	Wholesaler	Redding	8/18/2020	Miss You Call
Johnstone-Commerce	Wholesaler	Pico Rivera	8/18/2020	Miss You Call
Johnstone-Santa Barbara	Wholesaler	SANTA BARBARA	8/18/2020	Miss You Call
American Refrigeration Supplies, Inc.	Wholesaler	Corona	8/18/2020	Miss You Call
Maki Heating & Air Conditioning, Inc.	HVAC Contractor	AUBURN	8/18/2020	Miss You Call
Marin County Household Hazardous Waste Facility	HHW	SAN RAFAEL	8/18/2020	Miss You Call
Karnair Hvac Supply	Wholesaler	COLTON	8/18/2020	Miss You Call
American Refrigeration Supplies, Inc.	Wholesaler	Santa Rosa	8/18/2020	Miss You Call
Lowes	Retailer	Paso Robles	7/2/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	SAN JOSE	8/18/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	CONCORD	8/18/2020	Miss You Call
Johnstone Supply	Wholesaler	San Jose	8/18/2020	Miss You Call
Slakey Brothers	Wholesaler	MODESTO	8/18/2020	Miss You Call
Slakey Brothers	Wholesaler	Fairfield	8/18/2020	Miss You Call
Slakey Brothers	Wholesaler	REDDING	8/19/2020	Miss You Call
Slakey Brothers	Wholesaler	BAKERSFIELD	8/19/2020	Miss You Call
Lowes	Retailer	Paso Robles	8/24/2020	Miss You Call
National Hardware Supply	Retailer	PineDale	7/29/2020	Miss You Call
Slakey Brothers	Wholesaler	CONCORD	8/18/2020	Miss You Call
Slakey Brothers	Wholesaler	SANTA ROSA	8/19/2020	Miss You Call
Mcclelland Air Conditioning	HVAC Contractor	CHICO	8/19/2020	Miss You Call
Johnstone Supply Co	Wholesaler	CONCORD	8/19/2020	Miss You Call
Slakey Brothers/S. San Francisco	Wholesaler	S. SAN FRANCISCO	8/19/2020	Miss You Call
Slakey Brothers	Wholesaler	SONORA	8/19/2020	Miss You Call
National Hardware Supply	Retailer	PineDale	9/22/2020	Miss You Call
Johnstone Supply	Wholesaler	Oakland	8/24/2020	Miss You Call
South Tahoe Refuse Transfer Station	HHW	SOUTH LAKE TAHOE	8/24/2020	Miss You Call
American Refrigeration Supplies, Inc.	Wholesaler	Anaheim	8/24/2020	Miss You Call
United Refrigeration, Inc.	Wholesaler	Carson	8/24/2020	Miss You Call
United Refrigeration	Wholesaler	MODESTO	8/24/2020	Miss You Call
United Refrigeration	Wholesaler	Fresno	8/24/2020	Miss You Call
United Refrigeration, Inc.	Wholesaler	Escondido	8/24/2020	Miss You Call
United Refrigeration	Wholesaler	SAN LEANDRO	8/24/2020	Miss You Call

United Refrigeration	Wholesaler	NATIONAL CITY	8/24/2020	Miss You Call
R.E. Michel Company	Wholesaler	Riverside	8/24/2020	Miss You Call
United Refrigeration, Inc.	Wholesaler	Murrieta	8/25/2020	Miss You Call
United Refrigeration	Wholesaler	SAN BERNADINO	8/25/2020	Miss You Call
Baker Distributing Co.	Wholesaler	SAN JOSE	8/25/2020	Miss You Call
Western Nevada Supply	Wholesaler	South Lake Tahoe	8/25/2020	Miss You Call
California Air Conditioning Systems, Inc.	HVAC Contractor	Lomita	8/25/2020	Miss You Call
United Refrigeration, Inc.	Wholesaler	Palm Desert	8/25/2020	Miss You Call
United Refrigeration	Wholesaler	SAN JOSE	8/25/2020	Miss You Call
United Refrigeration	Wholesaler	IRWINDALE	8/25/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	FRESNO	8/25/2020	Miss You Call
Goodman Distribution	Wholesaler	Escondido	8/25/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	SACRAMENTO	8/25/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	Fresno	8/25/2020	Miss You Call
Lennox Stores	Wholesaler	Concord	8/25/2020	Miss You Call
Johnson Controls	HVAC Contractor	Fresno	8/25/2020	Miss You Call
Johnson Controls	HVAC Contractor	Cypress	8/25/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	SACRAMENTO	8/25/2020	Miss You Call
Lennox Stores	Wholesaler	Milpitas	8/25/2020	Miss You Call
National Ventilating And Equipment Company	Wholesaler	San Diego	8/25/2020	Miss You Call
Baker Distributing Company	Wholesaler	El Centro	8/25/2020	Miss You Call
Appliance Parts Center	Wholesaler	National City	8/25/2020	Miss You Call
Lennox Stores	Wholesaler	Riverside	8/25/2020	Miss You Call
Baker Distributing Company	Wholesaler	Sun Valley	8/28/2020	Miss You Call
Baker Distributing Company	Wholesaler	Sun Valley	8/28/2020	Miss You Call
Self Help Home Improvement Project	HVAC Contractor	Redding	8/28/2020	Miss You Call
U.S. Air Conditioning Distributors (USACD)	Wholesaler	Lake Forest	8/28/2020	Miss You Call
U.S. Air Conditioning Distributors (USACD)	Wholesaler	San Jose	8/28/2020	Miss You Call
U.S. Air Conditioning Distributors (USACD)	Wholesaler	Santa Rosa	8/28/2020	Miss You Call
Air Cold Supply - A Ferguson Enterprise	Wholesaler	San Rafael	8/28/2020	Miss You Call
Air Cold Supply - A Ferguson Enterprise	Wholesaler	Gilroy	8/28/2020	Miss You Call
RSD	Wholesaler	Signal Hill	8/28/2020	Miss You Call
Baker Distributing Company	Wholesaler	Chico	8/28/2020	Miss You Call
Johnstone Supply	Wholesaler	Los Angeles	8/28/2020	Miss You Call
Lennox Industries	Wholesaler	El Cajon	8/28/2020	Miss You Call
Safe Center	HHW	Northridge	8/28/2020	Miss You Call
Safe Center	HHW	Sun Valley	8/28/2020	Miss You Call
Gianelli's Appliances & Supplies	HHW	Rancho Cordova	8/28/2020	Miss You Call

Air Cold Supply, A Ferguson Enterprise	Wholesaler	Dublin	8/28/2020	Miss You Call
Western Air Supply	Wholesaler	San Fernando	8/28/2020	Miss You Call
Ferguson Hvac East West Air	Wholesaler	Manteca	8/28/2020	Miss You Call
Ferguson Heating & Cooling	Wholesaler	Cathedral City	31-Aug	Miss You Call
Ac Pro	Wholesaler	Palm Desert	8/31/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	San Jose	8/31/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	Union City	8/31/2020	Miss You Call
Orchard Supply Hardware	Retailer	Pismo Beach	7/2/2020	Miss You Call
Orchard Supply Hardware	Retailer	Pismo Beach	8/18/2020	Miss You Call
Ace Hardware	Retailer	Pomona	8/5/2020	Miss You Call
Ace Hardware	Retailer	Pomona	9/22/2020	Miss You Call
Goodman Distribution	Wholesaler	McClellan	8/31/2020	Miss You Call
Ace Hardware	Retailer	Port Hueneme	8/10/2020	Miss You Call
Hoyt's Ace Hardware	Retailer	Rancho Cucamonga	7/30/2020	Site Visit
Refrigeration Supplies Distributor (RSD)	Wholesaler	Modesto	8/31/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	Palmdale	9/2/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	Murrieta	9/2/2020	Miss You Call
Baker Distributing Company	Wholesaler	Upland	9/2/2020	Miss You Call
Western Nevada Supply	Wholesaler	Bishop	9/2/2020	Miss You Call
Universal Waste Disposal Company	HVAC Contractor	El Cajon	9/2/2020	Miss You Call
Tropic Comfort	HVAC Contractor	Los Angeles	9/2/2020	Miss You Call
Fix Air	Wholesaler	San Jose	9/2/2020	Miss You Call
Baker Distributing Company	Wholesaler	Livermore	9/2/2020	Miss You Call
County Of Siskiyou	HHW	Yreka	9/2/2020	Miss You Call
Baker Distributing Company	Wholesaler	Fresno	9/2/2020	Miss You Call
Refrigeration Supplies Distributor (RSD)	Wholesaler	TEMECULA	9/2/2020	Miss You Call
Palm Desert Air Conditioning Co	HVAC Contractor	Palm Desert	9/2/2020	Miss You Call
Excel Air Corporation	HVAC Contractor	Escondido	9/2/2020	Miss You Call
Gibson Heating And Air	HVAC Contractor	Redding	9/2/2020	Miss You Call
Rubenstein Supply Company	Wholesaler	Oakland	9/2/2020	Miss You Call
Baker Distributing	Wholesaler	Escondido	9/2/2020	Miss You Call
Lennox	Wholesaler	Rancho Cordova	9/2/2020	Miss You Call
E.B. Gilmore And Sons	HVAC Contractor	San Francisco	9/2/2020	Miss You Call
United Refrigeration, Inc.	Wholesaler	Culver City	9/2/2020	Miss You Call
Lennox Stores	Wholesaler	Bakersfield	9/2/2020	Miss You Call
Glover & Son Heating And A/C	HVAC Contractor	Fremont	9/3/2020	Miss You Call
Solarcity	HVAC Contractor	Riverside	9/3/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	El Cajon	9/3/2020	Miss You Call
Ac Pro	Wholesaler	Riverside	9/3/2020	Miss You Call

Del Norte Recycling Center	HHW	Oxnard	9/3/2020	Miss You Call
Wyckoff's Plumbing & Electrical	Retailer	Redway	8/11/2020	Miss You Call
Heating & Cooling LLC	Wholesaler	San Diego	9/3/2020	Miss You Call
Heating & Cooling LLC	Wholesaler	LAKESIDE	9/3/2020	Miss You Call
Heating & Cooling Supply, LLC	Wholesaler	Oxnard	9/3/2020	Miss You Call
Allied Refrigeration	Wholesaler	Concord	9/3/2020	Miss You Call
Allied Refrigeration	Wholesaler	Escondido	9/3/2020	Miss You Call
Nipomo Household Hazardous Waste Drop-Off	HHW	Nipomo	9/3/2020	Miss You Call
Rodeo True Value Hardware	Retailer	Rodeo	8/11/2020	Miss You Call
City Of Culver City - HHW	Other	Culver City	9/3/2020	Miss You Call
Billy Wright Landfill	HHW	Los Banos	9/3/2020	Miss You Call
Morro Bay/Cayucos Waste Water Plant Household Hazardous Waste Drop-Off	HHW	Morro Bay	9/3/2020	Miss You Call
Solarcity	HVAC Contractor	Los Angeles	9/3/2020	Miss You Call
Ac Pro	Wholesaler	Escondido	9/3/2020	Miss You Call
Solarcity	HVAC Contractor	Martinez	9/8/2020	Miss You Call
Solarcity	HVAC Contractor	Petaluma	9/8/2020	Miss You Call
Solarcity	HVAC Contractor	Santa Ana	9/8/2020	Miss You Call
Solarcity	HVAC Contractor	Sacramento	9/8/2020	Miss You Call
Solarcity	HVAC Contractor	San Luis Obispo	9/8/2020	Miss You Call
Solarcity	HVAC Contractor	Chatsworth	9/8/2020	Miss You Call
Solarcity	HVAC Contractor	Camarillo	9/8/2020	Miss You Call
Solarcity	HVAC Contractor	Victorville	9/8/2020	Miss You Call
City Of Fontana	HHW	Fontana	9/8/2020	Miss You Call
Nevada County H.H.W. Facility	HHW	GRASS VALLEY	9/8/2020	Miss You Call
Chimney Kraft	HVAC Contractor	CRESCENT CITY	9/8/2020	Miss You Call
Cfm Equipment Distr., Inc.	Wholesaler	Fresno	9/8/2020	Miss You Call
Cfm Equipment Distr., Inc.	Wholesaler	Concord	9/8/2020	Miss You Call
Geary Pacific Supply	Wholesaler	Fresno	9/8/2020	Miss You Call
Geary Pacific Supply	Wholesaler	Riverside	9/8/2020	Miss You Call
Genie Air Conditioning & Heating Inc.	HVAC Contractor	Van Nuys	9/8/2020	Miss You Call
Associated Air Conditioning & Heating Inc.	HVAC Contractor	Orcutt	9/8/2020	Miss You Call
Multi Mechanical	HVAC Contractor	Corona	9/8/2020	Miss You Call
Kahn Air Conditioning	HVAC Contractor	Northridge	9/8/2020	Miss You Call
Stephan's Refrigeration	HVAC Contractor	Garden Grove	9/8/2020	Miss You Call
Tommy's Refrigeration Service	HVAC Contractor	Whittier	9/8/2020	Miss You Call

Indoor Environmental Services	HVAC Contractor	Sacramento	9/9/2020	Miss You Call
Select Acr Inc.	HVAC Contractor	Riverside	9/9/2020	Miss You Call
Nrg Ac And Heating	HVAC Contractor	Canoga Park	9/9/2020	Miss You Call
We Care Heating And A/C	HVAC Contractor	Murrieta	9/9/2020	Miss You Call
City Of Folsom Hazardous Waste	HHW	Folsom	9/9/2020	Miss You Call
Us Air Conditioning Distributors, Inc. (USACD)	Wholesaler	Bakersfield	9/9/2020	Miss You Call
Us Air Conditioning Distributors (USACD)	Wholesaler	El Centro	9/9/2020	Miss You Call
Us Air Conditioning Distributors (USACD)	Wholesaler	Escondido	9/9/2020	Miss You Call
USACD	Wholesaler	HESPERIA	9/9/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	Corona	9/9/2020	Miss You Call
Ventura Household Hazardous Waste Facility	HHW	VENTURA	9/9/2020	Miss You Call
Trane	Wholesaler	Long Beach	9/9/2020	Miss You Call
Trane Supply	Wholesaler	North Highlands	9/9/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Bakersfield	9/9/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Garden Grove	9/9/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Fresno	9/9/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Cucamonga	9/9/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Riverside	9/9/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	San Leandro	9/9/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	Stockton	9/9/2020	Miss You Call
Us Air Conditioning Distributors, Inc. (USACD)	Wholesaler	El Cajon	9/10/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Anaheim	9/10/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Northridge	9/10/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Compton	9/10/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Santa Fe Springs	9/10/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Santa Ana	9/10/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	San Leandro	9/10/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Concord	9/10/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	West Sacramento	9/10/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Citrus Heights	9/10/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Salinas	9/16/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Chula Vista	9/16/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	San Marcos	9/16/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	Bakersfield	9/16/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	San Diego	9/16/2020	Miss You Call
Trane Parts Center	Wholesaler	North Highlands	9/16/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	San Jose	9/16/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Rohnert Park	9/16/2020	Miss You Call
W.W. Grainger, Inc.	Wholesaler	Stockton	9/16/2020	Miss You Call
Baker Distributing Co.	Wholesaler	Oakland	9/16/2020	Miss You Call

Trane Riverside	Wholesaler	RIVERSIDE	9/16/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	RIVERSIDE	9/16/2020	Miss You Call
Totaline Of California	Wholesaler	EL Cajon	9/16/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	Burbank	9/16/2020	Miss You Call
Sigler Wholesale Distributors	Wholesaler	SOUTH SAN FRANCISCO	9/16/2020	Miss You Call
Goodman Dist. 706	Wholesaler	MONTCLAIR	9/16/2020	Miss You Call
Us Air Conditioning Distributors (USACD)	Wholesaler	San Leandro	9/16/2020	Miss You Call
Bacsco	Wholesaler	BAKERSFIELD	9/16/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	MODESTO	9/16/2020	Miss You Call
Goodman Distribution, Inc.	Wholesaler	ANAHEIM	9/16/2020	Miss You Call
City Of Santa Maria HHW Facility	HHW	SANTA MARIA	9/16/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Bakersfield	9/16/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Gardena	9/16/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Santa Ana	9/16/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Visalia	9/16/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Fresno	9/17/2020	Miss You Call
Coast Appliance Parts	Wholesaler	San Diego	9/17/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Long Beach	9/17/2020	Miss You Call
Coast Appliance Parts	Wholesaler	Los Angeles	9/17/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	EL CAJON	9/17/2020	Miss You Call
R.E. Michel Company, Inc.	Wholesaler	Van Nuys	9/17/2020	Miss You Call
K & L Hardware	Retailer	San Bernardino	8/11/2020	Miss You Call
K & L Hardware	Retailer	San Bernardino	7/30/2020	Site Visit
Greco Development Corp.	HVAC Contractor	Auburn	9/17/2020	Miss You Call
Cole Hardware North Beach	Retailer	San Francisco	7/9/2020	Miss You Call
Imperial Valley Resource Management Agency	HHW	El Centro	9/18/2020	Miss You Call
Lennox Stores	Wholesaler	Roseville	9/18/2020	Miss You Call
Lennox PartsPlus	Wholesaler	Escondido	9/18/2020	Miss You Call
Cole Hardware Cole Valley	Retailer	San Francisco	7/9/2020	Miss You Call
Air Conditioning Service Of CA	HVAC Contractor	Laguna Hills	9/18/2020	Miss You Call
Control Temp Htg & Air Cond	HVAC Contractor	Redlands	9/18/2020	Miss You Call
Supreme Air Systems	HVAC Contractor	Campbell	9/18/2020	Miss You Call
Winsupply Paso Robles CA Co.	Wholesaler	Paso Robles	9/18/2020	Miss You Call
Kings County Pipe & Supply	Wholesaler	Hanford	9/18/2020	Miss You Call
Empire Supply Co., Inc.	Wholesaler	Visalia	9/18/2020	Miss You Call
Porterville Distributing Co.	Wholesaler	Porterville	9/18/2020	Miss You Call
Lennox Stores	Wholesaler	Valencia	9/18/2020	Miss You Call
B & B's Heating And Air Conditioning, Inc	HVAC Contractor	Stockton	9/18/2020	Miss You Call
Johnstone	Wholesaler	Long Beach	9/18/2020	Miss You Call
Cal Sierra Transfer Station	HHW	Sonora	9/18/2020	Miss You Call
Cole Hardware Soma	Retailer	San Francisco	7/9/2020	Miss You Call

Ac Pro	Wholesaler	Westminster	9/22/2020	Miss You Call
Cole Hardware Downtown	Retailer	San Francisco	7/27/2020	Miss You Call
Brownies	Retailer	San Francisco	8/11/2020	Miss You Call
Universal Electric Supply	Retailer	San Francisco	8/11/2020	Miss You Call
AC Pro	Wholesaler	Chino	9/22/2020	Miss You Call
Cole Hardware North Beach	Retailer	San Francisco	8/31/2020	Miss You Call
Cole Hardware Cole Valley	Retailer	San Francisco	8/31/2020	Miss You Call
Cole Hardware Soma	Retailer	San Francisco	8/31/2020	Miss You Call
Cole Hardware Downtown	Retailer	San Francisco	9/17/2020	Miss You Call
HVAC Recycling	Other	Gold River	9/22/2020	Miss You Call
Peerless Ace Hardware	Retailer	San Leandro	7/9/2020	Miss You Call
Zach's A/C & Heat	HVAC Contractor	Foresthill	9/22/2020	Miss You Call
Peerless Ace Hardware	Retailer	San Leandro	8/31/2020	Miss You Call
Miner's Ace Hardware	Retailer	San Luis Obispo	8/5/2020	Miss You Call
Wing Solar & Wood Energy	Other	Red Bluff	9/23/2020	Miss You Call
Miner's Ace Hardware	Retailer	San Luis Obispo	9/23/2020	Miss You Call
Santa Maria - Bonita District	School District	Santa Maria	9/23/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	San Marcos	9/23/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	North Hollywood	9/23/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	San Diego	9/23/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Lima Linda	9/23/2020	Miss You Call
Marin Ace	Retailer	San Rafael	8/5/2020	Miss You Call
Marin Ace	Retailer	San Rafael	9/23/2020	Miss You Call
Brian Cox Mechanical	HVAC Contractor	Poway	9/23/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	Los Angeles	9/23/2020	Miss You Call
Hirsch Pipe & Supply Co., Inc.	Wholesaler	La Mesa	9/23/2020	Miss You Call
AC Pro	Wholesaler	Temecula	9/23/2020	Miss You Call
Reliable Energy Management Inc.	HVAC Contractor	Paramount	9/23/2020	Miss You Call
Sanger Nursery & Hardware	Retailer	Sanger	8/11/2020	Miss You Call
20/20 Plumbing & Heating	HVAC Contractor	Riverside	9/30/2020	Prospect Call
24 Construction And Design	General Contractor	Los Angeles	9/30/2020	Prospect Call
365 Construction, Inc	General Contractor	Irwindale	9/30/2020	Prospect Call
4Com Inc	Demolition Contractor	Irvine	9/30/2020	Prospect Call
A & B Mechanical Inc.	HVAC Contractor	Hayward	9/30/2020	Prospect Call
A & V Contractors Inc	Demolition Contractor	Fullerton	9/30/2020	Prospect Call
A 1 Demolition	Demolition Contractor	Compton	9/30/2020	Prospect Call
On-Site Commercial Services, Inc.	General Contractor	Dublin	9/30/2020	Prospect Call
Ontario Refrigeration	HVAC Contractor	Ontario	9/30/2020	Prospect Call

Optima Rpm, Inc.	General Contractor	Irvine	9/30/2020	Prospect Call
Orange County Demolition	Demolition Contractor	Placentia	9/30/2020	Prospect Call
Ortiz Demolition Inc	Demolition Contractor	Ontario	9/30/2020	Prospect Call
Ortiz Demolition Incorporated	Demolition Contractor	Ontario	9/30/2020	Prospect Call
Oscar The Groucho Hauling	Demolition Contractor	San Diego	9/30/2020	Prospect Call
Ottman Dairy Construction Inc	General Contractor	Modesto	9/30/2020	Prospect Call
P and P Building Wrecking Inc.	Demolition Contractor	Sacramento	9/30/2020	Prospect Call
P L Annuzzi Inc	General Contractor	Burlingame	9/30/2020	Prospect Call
P O Renovations	General Contractor	Fresno	9/30/2020	Prospect Call
P.A.C. Heating & Air Conditioning	HVAC Contractor	El Cajon	9/30/2020	Prospect Call
Pace Performance Construction, Inc.	General Contractor	Sacramento	9/30/2020	Prospect Call
Pacific Blue Demolition, Inc.	Demolition Contractor	San Leandro	9/30/2020	Prospect Call
Pacific Coast Electrical	General Contractor		9/30/2020	Prospect Call
Pacific Coast General	General Contractor	San Jose	9/30/2020	Prospect Call
Pacific Controls Engineering, Inc.	HVAC Contractor	San Carlos	9/30/2020	Prospect Call
Pacific Demolition & Environmental Inc	Demolition Contractor	Oceanside	9/30/2020	Prospect Call
Pacific Homeworks Inc	General Contractor	San Diego	9/30/2020	Prospect Call
Pacific Land Builders	General Contractor	Los Angeles	9/30/2020	Prospect Call
Pacific Post & Beam	General Contractor	Paso Robles	9/30/2020	Prospect Call
Pacific Pro	General Contractor	Ventura	9/30/2020	Prospect Call
Pacific States Industries Development Company, Inc	General Contractor	San Jose	9/30/2020	Prospect Call
Pacific Structural Corp	Demolition Contractor	Petaluma	9/30/2020	Prospect Call
Pacific West	Demolition Contractor	Laguna Hills	9/30/2020	Prospect Call
Palm Lake Renovation, Lllp	General Contractor	San Francisco	9/30/2020	Prospect Call
Pantano Demolition	Demolition Contractor	Fresno	9/30/2020	Prospect Call
Paradigm Consulting	Demolition Contractor	Colton	9/30/2020	Prospect Call
Park Mechanical	HVAC Contractor		9/30/2020	Prospect Call
Paso Robles Heating And Air Conditioning, Inc.	HVAC Contractor	Paso Robles	9/30/2020	Prospect Call
Patton Air Conditioning	HVAC Contractor		9/30/2020	Prospect Call
Paul C Schmidt Builders And Remodelers	General Contractor	Alameda	9/30/2020	Prospect Call

Pavlich G M	General Contractor	Eureka	9/30/2020	Prospect Call
Pawlus Ed Construction	General Contractor	Eureka	9/30/2020	Prospect Call
Payless A To Z Home Improvement	General Contractor	Anaheim	9/30/2020	Prospect Call
Pbm Construction, Inc.	General Contractor	Rocklin	9/30/2020	Prospect Call
Peck Heating & Air	HVAC Contractor		9/30/2020	Prospect Call
Pena Dismantler	Demolition Contractor	Brentwood	9/30/2020	Prospect Call
Penhall Holding Company	Demolition Contractor	Anaheim	9/30/2020	Prospect Call
Peninsula Heating	HVAC Contractor		9/30/2020	Prospect Call
Perfection Home Systems Inc	HVAC Contractor		9/30/2020	Prospect Call
Performance Construction Services, Inc.	Demolition Contractor	La Mesa	9/30/2020	Prospect Call
Performance Heating & Air	HVAC Contractor		9/30/2020	Prospect Call
Permian Builders, Inc.	General Contractor	Fremont	9/30/2020	Prospect Call
Perock Construction	General Contractor	Westminster	9/30/2020	Prospect Call
Persicon Co Inc	General Contractor	Atherton	9/30/2020	Prospect Call
Peter Levi Plumbing Inc.	HVAC Contractor		9/30/2020	Prospect Call
Phil Carpenter's A C & Heating	HVAC Contractor	Redding	9/30/2020	Prospect Call
Phil Finer Refrigeration & Air Conditioning, Inc.	HVAC Contractor	Redwood City	9/30/2020	Prospect Call
Philco Construction, Inc.	General Contractor	Orange	9/30/2020	Prospect Call
Phillips General Construction	General Contractor	Modesto	9/30/2020	Prospect Call
Poelman Construction, Inc.	General Contractor	Sacramento	9/30/2020	Prospect Call
Polly Ogden Associates	General Contractor	Saint Helena	9/30/2020	Prospect Call
Powerhouse Solar Inc	HVAC Contractor	Redding	9/30/2020	Prospect Call
Powers Construction Co	General Contractor	Eureka	9/30/2020	Prospect Call
Ppm Construction Services, Inc.	General Contractor	Orange	9/30/2020	Prospect Call
Precise Air Systems	HVAC Contractor		9/30/2020	Prospect Call
Precise Demolition	Demolition Contractor	San Bernardino	9/30/2020	Prospect Call
Precise Home Builders	General Contractor	Reseda	9/30/2020	Prospect Call
Precise Land Clearing	Demolition Contractor	Gardena	9/30/2020	Prospect Call
Precision Contractors	General Contractor	La Habra Heights	9/30/2020	Prospect Call
Precision Demolition Inc	Demolition Contractor	Riverside	9/30/2020	Prospect Call

Precision Woodworx	General Contractor	Rancho Cucamonga	9/30/2020	Prospect Call
Premium Air	HVAC Contractor	CHATSWORTH	9/30/2020	Prospect Call
Primoris	Demolition Contractor	Rancho Cordova	9/30/2020	Prospect Call
Pro Appliance Installers	General Contractor	Chino Hills	9/30/2020	Prospect Call
Professional Services Construction	General Contractor	Rcho Sta Marg	9/30/2020	Prospect Call
Progressive Land Clearing	Demolition Contractor	Gardena	9/30/2020	Prospect Call
Purls Sheet Metal	HVAC Contractor		9/29/2020	Prospect Call
Pyramid Construction	General Contractor	Arcata	9/29/2020	Prospect Call
Quality First Builders	General Contractor	Woodland Hills	9/29/2020	Prospect Call
Quality Wrecking & Demolition Co	Demolition Contractor	Sylmar	9/29/2020	Prospect Call
Quest Construction Engineering & Management, Inc.	General Contractor	La Jolla	9/29/2020	Prospect Call
Qwest Engineering, Inc.	Demolition Contractor	Tustin	9/29/2020	Prospect Call
R & B Equipment Inc	Demolition Contractor	Hayward	9/29/2020	Prospect Call
R & R Heating & Air Conditioning Inc	HVAC Contractor	Redwood City	9/29/2020	Prospect Call
R B Holt Inc	Demolition Contractor	Dana Point	9/29/2020	Prospect Call
R B Holt Inc	Demolition Contractor	San Juan Capistrano	9/29/2020	Prospect Call
R D Builders, Inc.	General Contractor	Anaheim	9/29/2020	Prospect Call
R E Briggs Building Contractor	General Contractor	Long Beach	9/29/2020	Prospect Call
R H Building Contractors, Inc	General Contractor	Los Gatos	9/29/2020	Prospect Call
R J's Demolition And Disposal	Demolition Contractor	Inglewood	9/29/2020	Prospect Call
R S Construction Co	General Contractor		9/29/2020	Prospect Call
R T Maher Construction	General Contractor	Merced	9/29/2020	Prospect Call
R. C. Allen Construction	General Contractor	Oakland	9/29/2020	Prospect Call
R.F.M.C. Construction	General Contractor	Fresno	9/29/2020	Prospect Call
R.P. General Construction Inc.	General Contractor	San Marcos	9/29/2020	Prospect Call
RAD Demolition Inc A Californi	Demolition Contractor	Rialto	9/29/2020	Prospect Call
Radius Construction	General Contractor	San Joaquin Valley	9/29/2020	Prospect Call
Range Construction Group, Inc.	Demolition Contractor	Lodi	9/29/2020	Prospect Call
Ranger Construction	General Contractor	Santa Clara	9/29/2020	Prospect Call
Rapid Fire Demolition Inc	Demolition Contractor	San Diego	9/29/2020	Prospect Call

Rapidfix Inc	General Contractor	Carlsbad	9/29/2020	Prospect Call
Rare Service Heating & A/C Inc	HVAC Contractor		9/29/2020	Prospect Call
Ray O Cook Company	HVAC Contractor		9/29/2020	Prospect Call
R-Co Builders	General Contractor	Eureka	9/29/2020	Prospect Call
Ready Demolition	Demolition Contractor	Los Angeles	9/29/2020	Prospect Call
Recht G A Construction	General Contractor		9/29/2020	Prospect Call
Red Boot Construction	General Contractor	Oakland	9/29/2020	Prospect Call
Red Hill Construction	General Contractor	Costa Mesa	9/29/2020	Prospect Call
Red One - Psi, Joint Venture, LLC	General Contractor	Visalia	9/29/2020	Prospect Call
Redwood Construction, Inc.	General Contractor	Irvine	9/29/2020	Prospect Call
Regional Demolition	Demolition Contractor	Livermore	9/29/2020	Prospect Call
Reica Construction	General Contractor	Oakley	9/29/2020	Prospect Call
Reid Sheet Metal	HVAC Contractor		9/29/2020	Prospect Call
Reliance Home Service	HVAC Contractor	Los Angeles	9/29/2020	Prospect Call
Reliant Home Solutions	General Contractor	Santa Fe Springs	9/29/2020	Prospect Call
Remodel King	General Contractor	Fresno	9/29/2020	Prospect Call
Remodeling Plus	General Contractor	Riverside	9/29/2020	Prospect Call
Renaissance General	General Contractor	Fresno	9/29/2020	Prospect Call
Renovo Demolition, Inc.	Demolition Contractor	Stockton	9/29/2020	Prospect Call
Richard Faherty Hvac Man	HVAC Contractor		9/29/2020	Prospect Call
Richard Hedman Inc	General Contractor	Fresno	9/29/2020	Prospect Call
Richter Construction	General Contractor		9/29/2020	Prospect Call
Richter Engineering	Demolition Contractor	Ontario	9/29/2020	Prospect Call
Rick's Demolition	Demolition Contractor	Tracy	9/29/2020	Prospect Call
Right Time Riverside	HVAC Contractor	Riverside	9/29/2020	Prospect Call
Rimshot Demolition, Inc.	Demolition Contractor	Anaheim	9/29/2020	Prospect Call
Rimshot Demolition, Inc.	Demolition Contractor	Yorba Linda	9/29/2020	Prospect Call
Rivers Plumbing Heating & Air	HVAC Contractor		9/29/2020	Prospect Call
Robert L. Reeves Construction Company	General Contractor	Paramount	9/29/2020	Prospect Call
Robert Parada Construction Co Inc	General Contractor	Arcadia	9/29/2020	Prospect Call

Rock Construction & Demolition	Demolition Contractor	Bakersfield	9/29/2020	Prospect Call
Rock Hammer Inc	Demolition Contractor	Corona	9/29/2020	Prospect Call
Rod De Luca Devmnt & Constr	General Contractor	Fresno	9/29/2020	Prospect Call
Roldan Construction Inc.	Demolition Contractor	Fremont	9/29/2020	Prospect Call
Ron Paris Construction Co Inc	General Contractor	Santa Clara	9/29/2020	Prospect Call
Rose Demolition Experts	Demolition Contractor	San Jose	9/29/2020	Prospect Call
Rose W A Construction Inc.	General Contractor	Oakland	9/29/2020	Prospect Call
Rusher Air Conditioning	HVAC Contractor	Torrance	9/29/2020	Prospect Call
Rv Demolition	Demolition Contractor	Vallejo	9/29/2020	Prospect Call
S C V Climate Pros	HVAC Contractor	Santa Clarita	9/29/2020	Prospect Call
S Lucille Piro Demolition	Demolition Contractor	Rllng Hls Est	9/29/2020	Prospect Call
S.K. Choppin Demolition, Inc.	Demolition Contractor	Long Beach	9/29/2020	Prospect Call
Saenz Enterprises	Demolition Contractor	Modesto	9/29/2020	Prospect Call
Sal & Sons Demolition	Demolition Contractor	Los Angeles	9/29/2020	Prospect Call
San Diego Demolition	Demolition Contractor	Jacumba	9/29/2020	Prospect Call
Sanchez Demolition	Demolition Contractor	Garden Grove	9/29/2020	Prospect Call
Sandpoint Construction	General Contractor	San Diego	9/29/2020	Prospect Call
Saso Construction Services	General Contractor	Santa Cruz	9/29/2020	Prospect Call
Savidge Construction, Inc.	General Contractor	Kelsey	9/29/2020	Prospect Call
Scce	General Contractor	Rancho Cucamonga	9/29/2020	Prospect Call
Schoepp Construction Inc	General Contractor	San Francisco	9/29/2020	Prospect Call
Schultz Construction Inc	General Contractor	Santa Cruz	9/29/2020	Prospect Call
Seals/Biehle, Inc.	General Contractor	Visalia	9/29/2020	Prospect Call
Seaside Heating & Air Conditioning, Inc.	HVAC Contractor	Oceanside	9/29/2020	Prospect Call
Seca Equipment Removal & Dismantle, Inc	Demolition Contractor	Modesto	9/29/2020	Prospect Call
Seib Construction	General Contractor	Anaheim	9/29/2020	Prospect Call
Select Acr Inc.	HVAC Contractor	Riverside	9/29/2020	Prospect Call
Select Mechanical	HVAC Contractor		9/29/2020	Prospect Call
Selsor Demolition	Demolition Contractor	Fresno	9/29/2020	Prospect Call
Service Champions	HVAC Contractor	Yorba Linda	9/29/2020	Prospect Call

Sg & Sons Demolition	Demolition Contractor	Long Beach	9/29/2020	Prospect Call
Showtime Demolition	Demolition Contractor	Torrance	9/29/2020	Prospect Call
Sierra Demolition Services	Demolition Contractor	Palmdale	9/29/2020	Prospect Call
Sierra Pacific Home & Comfort Inc.	HVAC Contractor		9/29/2020	Prospect Call
Sierra Valley Home Corp	General Contractor	Placerville	9/29/2020	Prospect Call
Sierra Valley Home Corp	HVAC Contractor		9/29/2020	Prospect Call
Sigura Construction	General Contractor	Mountain View	9/29/2020	Prospect Call
Silicon Valley Demolition, Inc.	Demolition Contractor	San Jose	9/29/2020	Prospect Call
Silverado Contractors, Inc.	Demolition Contractor	Oakland	9/29/2020	Prospect Call
Simons Construction, Inc.	General Contractor	Templeton	9/29/2020	Prospect Call
Simpson Sheet Metal	HVAC Contractor		9/29/2020	Prospect Call
Sims Services	General Contractor	Pamona	9/29/2020	Prospect Call
Siteworks Concrete Systems, Inc.	General Contractor	Arcadia	9/29/2020	Prospect Call
Sj Ferrante Builders	General Contractor		9/29/2020	Prospect Call
Sjc Insulation And Demolition Inc.	Demolition Contractor	Ridgecrest	9/29/2020	Prospect Call
Skills Construction, Inc.	General Contractor	Fresno	9/29/2020	Prospect Call
Smart Demolition	Demolition Contractor	Hayward	9/15/2020	Prospect Call
Smi Demolition	Demolition Contractor	San Pablo	9/15/2020	Prospect Call
Smith & Son	General Contractor	Fresno	9/15/2020	Prospect Call
Smith And Severson Builders, LLC	General Contractor	Lake Forest	9/15/2020	Prospect Call
So Cal Energy Svc	HVAC Contractor		9/15/2020	Prospect Call
Socal Demolition Inc	Demolition Contractor	Chino	9/15/2020	Prospect Call
Socal Shades Inc.	General Contractor	Del Mar	9/15/2020	Prospect Call
Solid Rock Construction	General Contractor	Moreno Valley	9/15/2020	Prospect Call
Somerset General Builders & Restoration Contractors, Inc	General Contractor	Downey	9/15/2020	Prospect Call
Source Refrigeration	HVAC Contractor	Rancho Cucamonga	9/15/2020	Prospect Call
South Coast Developers	General Contractor	Brea	9/15/2020	Prospect Call
South County Hauling & Services Inc	Demolition Contractor	San Juan Capistrano	9/15/2020	Prospect Call
Southland Construction Co	General Contractor	Hawthorne	9/15/2020	Prospect Call
Southland Construction Management Inc.	General Contractor	Pleasanton	9/15/2020	Prospect Call

Southwest Hauling, Disposal & Demolition, Inc.	Demolition Contractor	Manhattan Beach	9/15/2020	Prospect Call
Souza And Souza Construction, Inc.	General Contractor	San Diego	9/15/2020	Prospect Call
Sparks Construction Inc	General Contractor	La Quinta	9/15/2020	Prospect Call
Specialized Heating & Air Conditioning	HVAC Contractor		9/15/2020	Prospect Call
Ss Demolition Inc	Demolition Contractor	San Jose	9/15/2020	Prospect Call
Star Construction Oc	General Contractor		9/15/2020	Prospect Call
Stc General Building Contractor Inc.	General Contractor	Fresno	9/15/2020	Prospect Call
Stephan's Refrigeration	HVAC Contractor	GARDEN GROVE	9/15/2020	Prospect Call
Steve Lawhorn Construction Inc	General Contractor	Anaheim	9/15/2020	Prospect Call
Stomper Co Inc.	Demolition Contractor	Newark	9/15/2020	Prospect Call
Stonehurst Construction	General Contractor	Eureka	9/15/2020	Prospect Call
Styles Excavating & Demo	Demolition Contractor	Roseville	9/15/2020	Prospect Call
Suburban Construction	General Contractor	Fresno	9/15/2020	Prospect Call
Sun Lakes Construction Company A California Corporation	General Contractor	San Jose	9/15/2020	Prospect Call
Sun-Lite Demolition, Inc.	Demolition Contractor	Huntington Park	9/15/2020	Prospect Call
Superior Builders And Remodelers	General Contractor	Oakland	9/15/2020	Prospect Call
Superior Systems	HVAC Contractor		9/15/2020	Prospect Call
Sutton Construction, Inc.	General Contractor	Vacaville	9/15/2020	Prospect Call
Sw Construction	General Contractor	Fresno	9/15/2020	Prospect Call
Swwe General Building & Contracting Services	General Contractor	Anaheim	9/15/2020	Prospect Call
Syntrol Heating & Air	HVAC Contractor		9/15/2020	Prospect Call
Systems Mechanical	HVAC Contractor		9/15/2020	Prospect Call
T N T Demolition Inc	Demolition Contractor	San Carlos	9/15/2020	Prospect Call
T&M Projects, Inc.	Demolition Contractor	San Pedro	9/15/2020	Prospect Call
T4 Company	Demolition Contractor	Oakland	9/15/2020	Prospect Call
Taylor Made Remodeling And Construction	General Contractor		9/15/2020	Prospect Call
Taylor's Wrecking Co	Demolition Contractor	Los Angeles	9/15/2020	Prospect Call
Tcb Demolition Inc.	Demolition Contractor	Millbrae	9/15/2020	Prospect Call
Team Demolition, Inc.	Demolition Contractor	San Diego	9/15/2020	Prospect Call
Tekhome Incorporated	Demolition Contractor	Belmont	9/15/2020	Prospect Call

Temperatures Unlimited	HVAC Contractor	VALENCIA	9/15/2020	Prospect Call
The Alliance Group Commercial Construction Inc	General Contractor	Upland	9/15/2020	Prospect Call
The Best Demolition & Recycling Co Inc	Demolition Contractor	Granada Hills	9/15/2020	Prospect Call
The Building Doctors	General Contractor	Los Angeles	9/15/2020	Prospect Call
The D A Gill Company Inc	General Contractor	Temecula	9/15/2020	Prospect Call
The Lane Company	Demolition Contractor	Whittier	9/15/2020	Prospect Call
The Msh Construction Company Inc	General Contractor	Huntington Beach	9/15/2020	Prospect Call
Thomson Inc	HVAC Contractor	Cypress	9/15/2020	Prospect Call
Thornhill Construction	General Contractor	Placerville	9/15/2020	Prospect Call
Thorsens Inc	HVAC Contractor		9/15/2020	Prospect Call
Three D Service Company, Inc.	Demolition Contractor	Pomona	9/15/2020	Prospect Call
Tight Quarters, Inc.	Demolition Contractor	Santa Ana	9/15/2020	Prospect Call
Timberwolf Log Structures Inc	General Contractor	Truckee	9/15/2020	Prospect Call
Tnt Demolition, Inc.	Demolition Contractor	San Carlos	9/15/2020	Prospect Call
Tom Ganley Construction Co Inc	General Contractor	San Rafael	9/15/2020	Prospect Call
Tom Of The Line Demolition Inc	Demolition Contractor	Tarzana	9/15/2020	Prospect Call
Tombleson, Incorporated	General Contractor	Salinas	9/15/2020	Prospect Call
Tommys Refrigeration Service	HVAC Contractor		9/15/2020	Prospect Call
Toolson Construction Co Inc	General Contractor	Encinitas	9/15/2020	Prospect Call
Torres Demolition Contractor	Demolition Contractor	Baldwin Park	9/15/2020	Prospect Call
Total Comfort Inc.	HVAC Contractor	Corona	9/15/2020	Prospect Call
Trademark, Inc.	General Contractor	Fresno	9/15/2020	Prospect Call
T-Rex Demolition Inc.	Demolition Contractor	Baldwin Park	9/15/2020	Prospect Call
Tri State Professional Services	General Contractor		9/15/2020	Prospect Call
Triminio Construction Inc.	General Contractor	Castaic	9/15/2020	Prospect Call
True Air Mechanical	HVAC Contractor	Irvine	9/15/2020	Prospect Call
True General Contractor	General Contractor		9/15/2020	Prospect Call
Tw Construction	Demolition Contractor	Stanton	9/15/2020	Prospect Call
Two Rivers Demolition, Inc.	Demolition Contractor	Rancho Cordova	9/15/2020	Prospect Call
Tyler Construction	General Contractor	Exeter	9/15/2020	Prospect Call

U.S. Demolition, Inc.	Demolition Contractor	Anaheim	9/15/2020	Prospect Call
Ultimate Removal, Inc.	Demolition Contractor	Pomona	9/15/2020	Prospect Call
Universal Demolition Services Inc	Demolition Contractor	Sylmar	9/15/2020	Prospect Call
Unks Construction, Inc.	General Contractor	Santa Maria	9/15/2020	Prospect Call
Up And At Em Inc	General Contractor	Fresno	9/15/2020	Prospect Call
Upscale Construction, Inc.	General Contractor	San Francisco	9/15/2020	Prospect Call
Urban Driver LLC	General Contractor	Pasadena	9/15/2020	Prospect Call
V T Heating & Ac	HVAC Contractor		9/15/2020	Prospect Call
Valley Air & Repair	HVAC Contractor		9/15/2020	Prospect Call
Valley Demolition Inc	Demolition Contractor	Campbell	9/15/2020	Prospect Call
Valley Steel Construction Fresno	General Contractor	Fresno	9/15/2020	Prospect Call
Vantine Construction	General Contractor	Santa Barbara	9/15/2020	Prospect Call
Vargas Demolition	Demolition Contractor	San Jose	9/15/2020	Prospect Call
V-Corp Contracting Services, Inc.	General Contractor	Anaheim	9/15/2020	Prospect Call
Velarde Builders Inc.	General Contractor	Chula Vista	9/15/2020	Prospect Call
Velrio Demolition	Demolition Contractor	Temecula	9/15/2020	Prospect Call
Verlin Thomas Electric Inc	General Contractor	Redding	9/15/2020	Prospect Call
Veteran Air	HVAC Contractor	Anaheim	9/15/2020	Prospect Call
Vics Air Conditioning, Inc.	HVAC Contractor	PALMS	9/15/2020	Prospect Call
Viking Commercial Construction, Inc.	General Contractor	Carlsbad	9/15/2020	Prospect Call
Viking Equipment Corp.	Demolition Contractor	Glendale	9/15/2020	Prospect Call
Visalia Demolition & Saw Cutting	Demolition Contractor	Visalia	9/15/2020	Prospect Call
Vs Demolition Incor	Demolition Contractor	Santa Cruz	9/15/2020	Prospect Call
W.C. Maloney, Inc.	Demolition Contractor	Stockton	9/15/2020	Prospect Call
Walberg, Inc.	Demolition Contractor	Corning	9/15/2020	Prospect Call
Walnut Creek Heating & Ac	HVAC Contractor		9/15/2020	Prospect Call
Walter Mork Company	HVAC Contractor		9/15/2020	Prospect Call
Walter Thomas & Associates	Demolition Contractor	Hollister	9/15/2020	Prospect Call
Walter Thomas & Associates, Incorporated	Demolition Contractor	Long Beach	9/15/2020	Prospect Call
Washpros Inc	General Contractor	Chino	9/15/2020	Prospect Call

Watkins Bobcat Service	Demolition Contractor	San Jose	9/15/2020	Prospect Call
We Care Heating & Air Conditioning	HVAC Contractor	Murrieta	9/15/2020	Prospect Call
We Love Small Jobs	General Contractor	Oakland	9/15/2020	Prospect Call
Welliver Construction	General Contractor	Eureka	9/15/2020	Prospect Call
Welsh Demolition Inc	Demolition Contractor	Brentwood	9/15/2020	Prospect Call
West Coast Demolition	Demolition Contractor	Fair Oaks	9/15/2020	Prospect Call
West Coast Demolition, Inc.	Demolition Contractor	Sacramento	9/15/2020	Prospect Call
West Coast Removal	Demolition Contractor	Gold River	9/15/2020	Prospect Call
West Home Service	General Contractor	LOS ANGELES	9/15/2020	Prospect Call
Western Blasting Technologies, Inc.	Demolition Contractor	Marysville	9/15/2020	Prospect Call
Western Construction & Development, Inc.	General Contractor	Van Nuys	9/15/2020	Prospect Call
Western Erectors	General Contractor	Escalon	9/15/2020	Prospect Call
Westside Demolition, Inc.	Demolition Contractor	Pomona	9/15/2020	Prospect Call
Westside Heating & Ac	HVAC Contractor	SANTA MONICA	9/15/2020	Prospect Call
Whitcore Concrete Cutting & Demolition Inc.	Demolition Contractor	Riverside	9/15/2020	Prospect Call
Wild Electric	General Contractor	Fresno	9/15/2020	Prospect Call
Wilhelm Construction & Development Inc	General Contractor	Riverside	9/15/2020	Prospect Call
Williams Family Construction Co	General Contractor	San Diego	9/15/2020	Prospect Call
Wingate Mechanical	HVAC Contractor	Riverside	9/15/2020	Prospect Call
World Class Shows	General Contractor	San Carlos	9/15/2020	Prospect Call
Wreck Age Demolition, Inc.	Demolition Contractor	Chino Hills	9/15/2020	Prospect Call
Wright Sawing & Breaking	Demolition Contractor	Ventura	9/15/2020	Prospect Call
Wrightbuilt Inc	General Contractor	Grass Valley	9/15/2020	Prospect Call
Wrkb Builders, Inc.	General Contractor	Encinitas	9/15/2020	Prospect Call
Xtreme Demolition, Inc.	Demolition Contractor	Keyes	9/15/2020	Prospect Call
Y And T Demolition	Demolition Contractor	Escondido	9/15/2020	Prospect Call
Yantzer Brothers Air	HVAC Contractor	WESTLAKE VILLAGE,	9/15/2020	Prospect Call
Your Home Remodeling & Design	General Contractor	Fresno	9/15/2020	Prospect Call
Zaccor Companies, Inc.	Demolition Contractor	San Francisco	9/15/2020	Prospect Call
Zar Enterprises Inc	General Contractor	Los Angeles	9/15/2020	Prospect Call

Zerlang Laurent General Contractor	General Contractor	Eureka	9/15/2020	Prospect Call
Smardan-Hatcher Co.	Wholesaler	Santa Barbara	7/29/2020	Site Visit
UNITED REFRIGERATION	Wholesaler	SANTA BARBARA	7/29/2020	Site Visit
JOHNSTONE-SANTA BARBARA	Wholesaler	SANTA BARBARA	7/29/2020	Site Visit
Southern California Air Cond	Wholesaler	Santa Barbara	7/29/2020	Site Visit
CITY OF CARPINTERIA	HHW	CARPINTERIA	7/29/2020	Site Visit
Hewitt Hardware	Retailer	Templeton	7/15/2020	Miss You Call
CITY OF HIGHLAND	HHW	HIGHLAND	7/30/2020	Site Visit
SAN BERNADINO COUNTY HHW	HHW	SAN BERNADINO	7/30/2020	Site Visit
USACD	Wholesaler	HESPERIA	7/30/2020	Site Visit
Goodman Distribution, Inc.	Wholesaler	Victorville	7/30/2020	Site Visit
Air Cold Supply - A Ferguson Enterprise	Wholesaler	Victorville	7/30/2020	Site Visit
Hewitt Hardware	Retailer	Templeton	9/3/2020	Miss You Call
Ac Pro	Wholesaler	Rancho Cucamonga	7/30/2020	Site Visit
W.W. Grainger, Inc.	Wholesaler	Cucamonga	7/30/2020	Site Visit
AC Pro	Wholesaler	Chino	7/30/2020	Site Visit

Figures 3-26. CSLB license number forms.

Sheet 07/02/19

Thermostat Recycling Corporation California CSLB License Number Form

*Include white copy in TRC container. Retain yellow copy for your records.
(TRC will redact any collection location identifying information prior to submission to
California Department of Toxic Substances Control)*

Date Submitted: 07/02/20

Bin Number: M 21346

CSLB #:	CSLB #:	CSLB #:	CSLB #:
860177			
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860177			
CSLB #:	CSLB #:	CSLB #:	CSLB #:
1046846			
CSLB #:	CSLB #:	CSLB #:	CSLB #:
395453			
CSLB #:	CSLB #:	CSLB #:	CSLB #:
939344			
CSLB #:	CSLB #:	CSLB #:	CSLB #:
588895			
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Updated 6/13



*Include white copy in TRC container. Retain yellow copy for your records.
(TRC will redact any collection location identifying information prior to submission to
California Department of Toxic Substances Control)*

Bin Number: M 14275

[illegible]

Updated 6/7/3

California CSLB License Number Form

Include white copy in TRC container. Retain yellow copy for your records.
 (TRC will redact any collection location identifying information prior to submission to
 California Department of Toxic Substances Control)

Date Submitted: 8-12-20

Bin Number: M14607 CA

CSLB #: 738271	CSLB #:	CSLB #:	CSLB #:
CSLB #: 488379	CSLB #:	CSLB #:	CSLB #:
CSLB #: 794631	CSLB #:	CSLB #:	CSLB #:
CSLB #: 991565	CSLB #:	CSLB #:	CSLB #:
CSLB #: 998931	CSLB #:	CSLB #:	CSLB #:
CSLB #: 317544	CSLB #:	CSLB #:	CSLB #:
CSLB #: 942247	CSLB #:	CSLB #:	CSLB #:
CSLB #: 237634	CSLB #:	CSLB #:	CSLB #:
CSLB #: 923588	CSLB #:	CSLB #:	CSLB #:
CSLB #: 839958	CSLB #:	CSLB #:	CSLB #:
CSLB #: 897175	CSLB #:	CSLB #:	CSLB #:
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Updated 6/13

