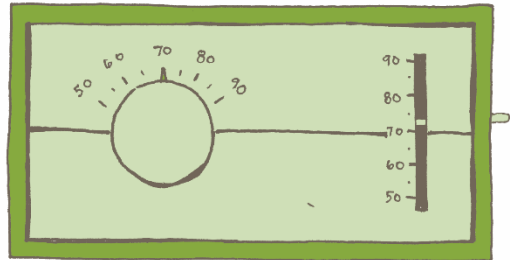
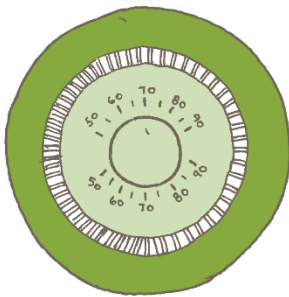


## CELEBRATING 20 YEARS OF PROTECTING THE ENVIRONMENT (1998 – 2018)



Recycle every mercury thermostat, every time.

# **Thermostat Recycling Corporation Board Members, Paying Dues Members and Employees (at close of 2017)**

## **THERMOSTAT RECYCLING CORPORATION BOARD MEMBERS**

Dan O'Donnell (Chairman)  
*Honeywell International*

John Sartain (Vice-Chairman)  
*Emerson Technologies (White Rodgers)*

Rob Munin (Treasurer)  
*Lux Products Corporation*

---

## **THERMOSTAT RECYCLING CORPORATION DUES PAYING MEMBERS**

Bard Manufacturing	Burnham Holdings	Carrier Corporation
ecobee Inc.	Empire Comfort Systems	General Electric
ITT	Lear Siegler	Lennox International Inc.
Nest Labs	Nortek Global HVAC, LLC	Rheem Manufacturing
Johnson Controls Inc.	TPI Corporation	Trane Residential Systems
White-Rodgers (Emerson)	Valliant	W.W. Grainger
Chromalox	Climate Master, Inc.	Crane Company
Goodman Global	Honeywell International	Hunter Fan Company
Lux Products Corporation	Marley-Wylain Company	McQuay
Schneider Electric	Sears Holding Corporation	Taco Comfort Solutions
Uponor		

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## **THERMOSTAT RECYCLING CORPORATION EMPLOYEES**

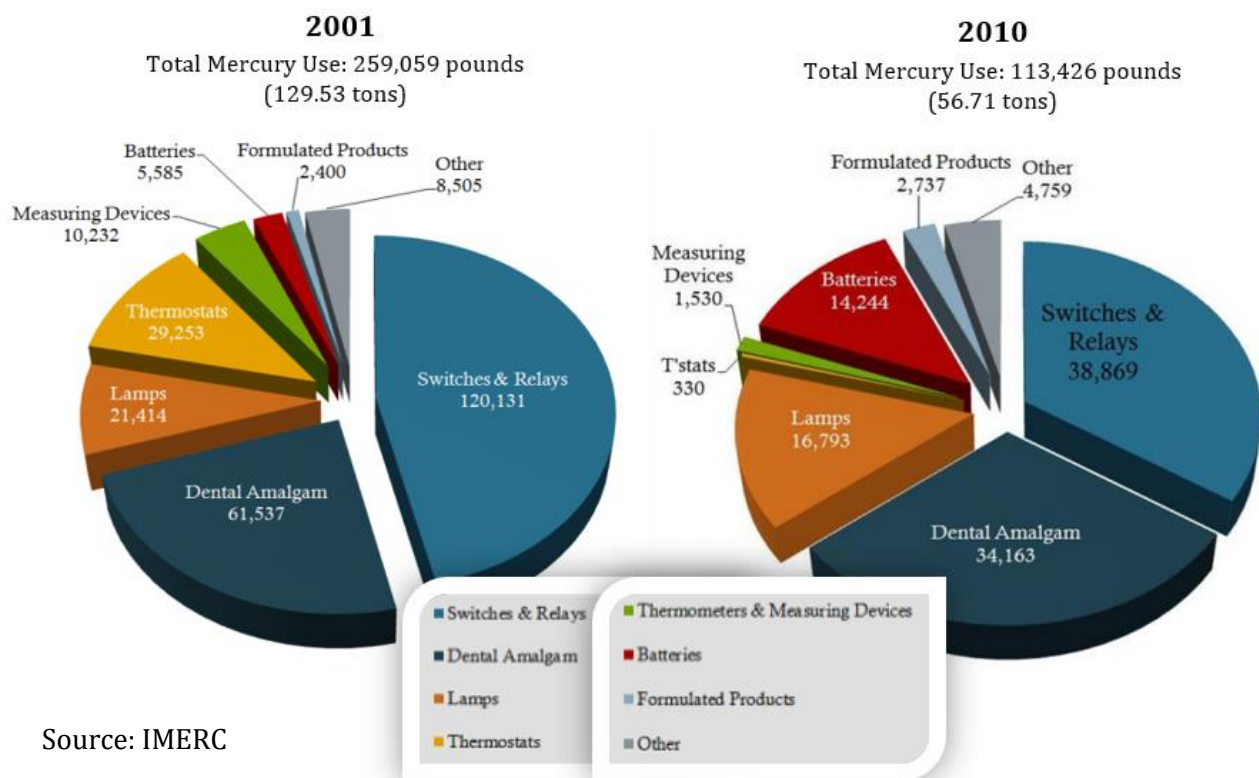
Ryan Kiscaden  
*Executive Director*

Danielle Myers  
*Operations and Compliance Manager (Recently Promoted)*

## THE MERCURY'S FALLING AFTER 20 YEARS

Mercury from products put into the waste stream is declining. Recently, this public health issue has been best highlighted with the revision of guidelines of certain fish consumption. The Environmental Protection Agency (EPA) along with the Food and Drug Administration (FDA) have loosened these guidelines with the implication being that the source of mercury contamination from these sources has decreased. The fish consumption guideline changes may indirectly reflect the findings of the Interstate Mercury Education and Reduction Clearinghouse (IMERC). In 2010, IMERC provided data on the use of mercury sold in products in the U.S. The graphs illustrated devices such as switches/relays, dental amalgam, lamps, batteries and thermostats. The juxtaposition of these two pie charts compared 2001 to 2010. As highlighted in the thermostat slice, there was a noticeable change in mercury in thermostats during this time period as a percentage of the overall pie. In fact, IMERC published that by 2007, mercury use in the production of thermostats was basically nonexistent<sup>1</sup>. According to IMERC's fact sheet, "There are non-mercury alternatives that may be suitable for replacing mercury thermostats. Programmable thermostats can save energy and money, by enabling users to automatically adjust the temperature or turn off the heat or air conditioning depending on the time of day." Logically, any decline in thermostat collections can be explained with these overarching constraints.

### Total Mercury Sold in Product in the U.S.



<sup>1</sup> <http://www.newmoa.org/prevention/mercury/imerc/factsheets/thermostats.cfm>

Looking specifically at the TRC collection data, there has been an irrefutable downward trend in thermostats (on the average) inside the program's recycling containers. What's more is the program's national collections peaked by 2014. At that time, the program would have been in operation at least seven years from last production (2007) of mercury containing thermostats. Or at the beginning of the decline of mercury thermostat production which would have been 10 years (2004). Thus, the further TRC moves from the range of mercury thermostat production (2004-2007), the less the program can reasonably expect to collect since these collected products are fungible. This past year's mercury thermostat collections do, in fact, demonstrate a decline (-2% less than 2016 nationally)<sup>2</sup>. Despite the obvious softening of collections, TRC has recycled more than 2.1 million thermostats, diverting more than 10 tons of mercury from the ecosystem across 48 contiguous states, all within these twenty short years of operation. This is quite an incredible feat.

Amidst the resulting decline in collections, how does the program collect devices that were once widespread in use, do not have a downstream recycled commodity market, and are not uniformly tracked following purchase and installation? The only answer is that you focus on deploying precious resources at targeting the best opportunities within the most promising sectors. You use data, hunches, or metrics. You choose to focus on where there have been consistent numbers inside of the recycling containers and you lean on the stakeholders that make the program a success. In 20 years of operation, we have learned that stakeholders such as the regulatory community, our paying members, the collection points, and vendors hold the keys to our success as an organization. Without them, we do not have a successful recycling program, nor does the environment. Utility driven thermostat replacement programs, the installing HVAC industry, and the waste recycling sector consistently demonstrate that they can stimulate these devices for recycling and are willing actors. To pursue other channels has proven to be inefficient and ineffective. We plan to stay vigilant in the face of the changing thermostat product adoption cycles and the evolving market forces. The reality is that these focuses are not dissimilar to where the program started twenty years ago. These core values of TRC will not and have not changed. No longer is mercury rising and we are proud to willingly have participated in its decline.



A handwritten signature in black ink, appearing to read 'Ryan L Kiscaden'.

Ryan L Kiscaden  
Executive Director, Thermostat Recycling Corporation

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<sup>2</sup> Graphs illustrating these two points are available in the 2017 State Specific Collections and Evaluation section of the annual report, see table of contents for page number.

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## NATIONAL

## 2017 ACCOUNTING OF THE PROGRAM EXPENSES

Listed in the table below is TRC's 2017 program expenses compared to 2016. 2017 program expenses are unaudited and are for management purposes only. Prior to submittal of this annual report, the expenses were reviewed by Halt, Buzas & Powell, LTD. A copy of TRC's 2016 IRS Form 990 appears in the appendix.

Program Component	2016	2017	% Change
Direct Expense for Marketing & Outreach	1,254,329	1,531,703	22%
Incentive/Promotional Payments	44,460	47,633	7%
Legal	30,952	219,878	610%
New Collection Containers	13,473	1,614	-88%
Recycling Costs	308,899	583,829	89%
Travel	79,259	58,332	-26%
TRC Staff and Administration	548,137	453,693	-17%
<b>Total (expenses)</b>	<b>2,279,509</b>	<b>2,896,682</b>	<b>27%</b>

The program's expenses increased by 27% in comparison to 2016. It is important to report that the program has seen an increase in expenses while the collection rate of thermostats has decreased. The increase in expenses doesn't match the thermostats collected rate (+/- 29%). The recycling program continues to become more expensive to acquire each incremental new thermostat.

**New Collection Containers:** 2017 marked a year in which the program did not need to order new recycling containers. The noticeable change in ordering bins is tied to the fact locations are returning bins which no longer see thermostats, the re-use of these bins, and the small pail option for collection points. This is in spite of the fact we sent over 500 new, green recycling containers.

**Recycling Costs:** As expected from last year's annual report, the costs to process thermostats increased by 89%. These costs are directly related to switching the processing facility to Veolia.

**Clarification on classes for costs:** TRC uses an accounting process in QuickBooks which allows the organization to code expenses to both account code and class. Classes set up for allocation include individual states, a "mandatory" classification, and a "national" classification.

These classifications allow TRC to attribute costs in an appropriate manner. For example, many times marketing activities are best done at the "mandatory" classification for economies of scale. If TRC engages a marketing activity geared towards multiple states (i.e.

a direct mail piece) then TRC will use this category to allocate costs to the “Mandatory” category. As a comparison, we’ve arranged our costs to show the costs of the “Mandatory” classification, “National” classification, and total 2017 expenses. TRC did not allocate any of these costs against state programs.

Program Component	Mandatory (\$'s)	National (\$'s)	Total Expenses (\$'s)
Direct Expense for Marketing & Outreach	97,095	436,624	1,573,878
Incentive/Promotional Payments	-	-	5,458
Legal	4,228	74,966	219,878
New Collection Containers	-	1,614	1,614
Recycling Costs	-	274,518	583,829
Travel	3,219	34,550	58,332
TRC Staff and Administration	62,683	309,556	453,693
<b>Total (expenses)</b>	<b>167,224</b>	<b>1,131,829</b>	<b>2,896,682</b>



## 2017 EDUCATION AND OUTREACH

### INTERNAL EMPLOYEE PROMOTION

Effective January 2018, Danielle Myers was promoted to Operations and Compliance Manager. She joined TRC in December 2016 as Executive Administrative Assistant & Office Manager. In her new position, she will be responsible for administrative and operations functions, while managing the processing facility's performance, reporting on issues and maintaining regulatory compliance. She holds a Bachelor of Science degree in Leadership, Ethics, and Organizational Sustainability from the prestigious Haub School of Business at Saint Joseph's University. She has been involved in the sustainability industry since 2013.

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### DIRECT MARKETING (EMAIL, MAIL, OTHER COMMUNICATIONS)

#### New Member Recruitment

In April of 2017, TRC wrote a press release announcing the newest members that had joined TRC to remain compliant with the Minnesota S.F. No. 2192. TRC mailed a letter along with the press release to 32 non-compliant companies inviting them to join the TRC if they are out of compliance, pertaining to the Minnesota state law requiring all thermostat manufacturers to be responsible for the costs of collecting and managing replaced mercury thermostats.

#### Current Collection Locations

##### *Collection Containers - From Big Bins to Small Pails.*

In 2017, TRC took a proactive step in mandatory states switching some collection locations' containers from a large bin to a small pail [Figure 1.0]. The criteria for the switch-out are locations who have sent their bin in for processing since the beginning of 2016 that contained 6 or less thermostats. These locations can choose to continue using the green bin, but our hope is that we can increase the return rate of our containers with this small pail offering. In theory, the container would fill up quicker and encourage the location to send back sooner. Prior to the strategy being deployed, TRC spoke with the regulatory agencies within California, Maine, and Vermont for a pre-approval of this concept. It was met with fanfare.

Figure 1.0



In 2017, TRC shipped 334 small pails to collection points around the country. These entities either requested the new container when they signed up to participate in the program or were switched out with the campaign mentioned prior.

The large, green bins which have been the staple of the program, continued to place throughout the country. Often times these new bin orders coincide with accounts that open new stores, move or lose their existing containers. Because the containers are re-used, we anticipate that the request for new containers will continue to decrease as the program operates. In 2017, TRC shipped 509 new green bins. In comparison, the program shipped 635 new bins in 2016.

#### *Collection Location Outbound Phone Calls*

These calls have been branded internally as the “*Miss You Call*” process. These calls promote collection container returns and in 2017, these calls were handled more efficiently. TRC reallocated resources for *miss you calls* to collection sites, in mandatory states, that have not returned stock-filled bins in over a year. This valuable tactic for bin retrieval normally took between five to twelve hours of an internal TRC employee’s time each month. During the course of each call, a TRC representative would offer to schedule a next-day FedEx pick-up for forgotten bins and have it shipped to Veolia for processing.

Now, these calls are outsourced to the Regus Property Management representatives and Intelligent Office. By outsourcing the work, TRC has amplified its call time to 25 hours a month, and increased the number of bins returned.

The accumulation of these changes has netted the program an increase of 563 calls over 2016. In total, the program called 2,373 current collection locations in 2017.

### *Collection Location Postcards*

Over 13,000 postcards were sent this year to collection locations that haven't shipped a bin in the past year, a 50% increase from 2016.

New for 2017, TRC emailed locations three weeks after receiving a postcard to encourage them to directly ship the container. This email campaign was sent to 2,799 locations.

### *Collection Location Site Visits*

1,698 site visits were completed in California, Connecticut, Illinois, Massachusetts, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont. The purpose of site visits is to inform the location of their requirements in participation, what the statute requires of them, shipment of the recycling container, and to answer any questions they may have. Often times, valuable intel is gathered during the site visit which is used to enhance TRC's outreach and other tactics.

### *Merchandising in-store displays*

In 2014, TRC developed branded merchandise displays for its recycling containers. The purpose of the displays is to enhance the visibility and accessibility of the program to contractors at HVAC wholesale locations. Throughout 2017, TRC distributed free branded cardboard displays to HVAC wholesale distributor collection locations to showcase the TRC container. The program continues to discuss and offer these displays to requesting locations. Most of the new requests have diminished but we continue to fulfill replacement needs.

## HVAC Industry

The HVAC industry is arguably still the best, most productive and most engaged channel for recycling mercury containing thermostats. We consider this industry to be the manufacturers, wholesale distributors, and contractors which are intimately involved with the recovery of mercury thermostats.

### *BMOP Competition Announcement*

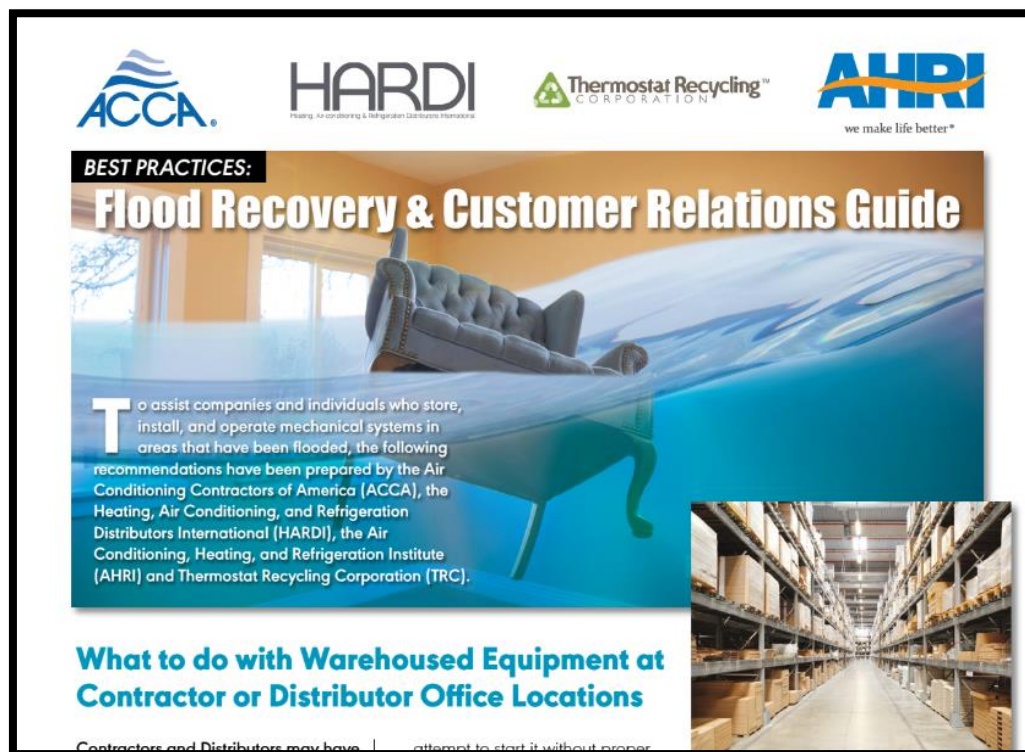
In April, TRC announced the start of the 2017 Big Man on Planet (BMOP) Competition in a mailing to 1,034 HVAC wholesale locations.

### *TRC Contributed to the HVAC Industry Statement and Recommendations in Flood Zones*

This educational informative piece was authored by the Air Conditioning Contractors of America (ACCA), Air Conditioning, Heating, and Refrigeration Institute (AHRI) and Heating, Air-Conditioning, Refrigeration Distributors International (HARDI). TRC contributed

specific content on recycling mercury thermostats. The piece acted as a mailing in Texas and Florida after flooding due to hurricanes [Figure 1.1]. In addition to this piece, Industry experts representing the heating, ventilation, and air conditioning (HVAC) industry released a statement and guidelines regarding flood zones, air conditioning equipment, and hot water heaters. The statement was sent to national publications such as the Washington Post and Good Morning America.

Figure 1.1



*HARDI wholesale branch location clean-out mailings.*

TRC mailed over 1,000 direct letters to wholesale distributors in mandatory states to remind them to write off old mercury thermostat stock and recycle the new in box products. Many thermostats manufactured prior to 2007 contained mercury and the sale of these devices have been banned by many states. Most distributors had written-off stranded inventory of mercury thermostats, but it was possible that these units were yet to be disposed of and may remain at either branch or central distribution locations. TRC provided materials such as a template of an internal memo to help facilitate this process.

We also reminded them that any mercury thermostats returned from the branches would count towards the Big Man on Planet Competition.

### *HVAC Educators Training*

TRC contracted with an HVAC/R icon, Warren Lupson on helping TRC reach into the next generation of HVAC/R technicians. During the calendar year of 2017, Warren presented information on the recycling program to:

- Alabama Council of Air Conditioning Educators (ACARE) on July 20-21<sup>st</sup>. The Alabama CARE, hosted by Alabama Power, has a turnout of almost 100% of the state approved school instructors. There were 31 instructors from schools that teach HVAC/R, 8 from the different Alabama Power (Southern Co) HVACR training Centers, 4 wholesalers and some Alabama school officials. From the presentation, there were commitments from 31 instructors that they will put up the TRC posters in their classrooms.

### Utility Industry

In 2017, TRC refined its approach on how to engage the utility sector. After a few years of networking, work within the industry and research, it had become apparent to TRC that this sector had three very distinct pathways to pursue. They were the utility companies themselves, the installer/implementer, and community action agencies. Each of these audiences have distinct messaging requirements and informational needs. With these learnings, TRC took the following actions:

1. Purchased research on energy efficiency projects geared towards thermostat replacements and rebates/incentives
2. Attended the Building Owners Management Association national trade show
3. Attended the NJ based PSEG networking event in Newark, NJ which pulled in the Mid-Atlantic utilities companies such as PA and NY based utilities
4. On 6/23, sent an informational email to known utility implementers on the program
5. On 5/23, sent informational email on thermostat recycling to the DOE weatherization program
6. Directly marketed to 392 community action agencies and NGO's which included technical requirements through the NREL. These requirements were directed toward the Standard Work Specifications through the federal DOE and can be located at <https://sws.nrel.gov/spec/531041>.
7. Attended AESP (Association of Energy Services Professionals) and NEUAC and exhibited at NARUC (National Association Regulatory Utility Commissioners) conferences

### Household Hazardous Waste (HHW) Industry

Not unlike the utility industry, TRC spent time with the waste-related sector. These attempts were to gain new collection locations, form better relationships with the audience and raise overall awareness of the TRC program. Because of these learnings, TRC took the following actions:

- TRC staff joined the National North American Hazardous Materials Management Association monthly planning committee.
  - Sent a letter to the Energy Recovery Council (ERC) to form a better relationship with its members. ERC is a national trade organization that represents the waste-to-energy industry and communities that own waste-to-energy facilities. Current ERC members own and operate a vast majority of the 77-modern waste-to-energy facilities that operate nationwide, safely disposing of municipal solid waste, while at the same time generating renewable electricity using state-of-the-art technology. ERC's members include Covanta, Wheelabrator and other waste to energy plants. The direct communication hopes to open communication of collaborating and diverting mercury prior to waste-to-energy activities.
  - TRC staff attended and presented at the Association of New Jersey Household Hazardous Waste Coordinators meeting.
  - TRC agreed to formally send to Earth 911 a location list of TRC collection points to promote on its website nearby collection locations.
  - Scoured google alerts for new HHW facilities openings or events to target phone call or email outreach to encourage them to use program. Alerts included articles titled:
    - "Households drop off tens of thousands of pounds of hazardous waste for Delmar safe disposal/recycling"
    - "'Catch-all' recycling event Saturday at fairgrounds"
    - "Hazardous home wastes collected on Oct. 7"
  - Wheelabrator mailing to plants. With TRC's existing relationship with a similar waste-to-energy (WTE) giant Covanta TRC reached to Wheelabrator locations in the northeast corridor, offering to provide them with our recycling containers. A total of ten plants were communicated to - two in Connecticut, three in Massachusetts, one in New Hampshire, three in New York, and one in Pennsylvania.
- 

## ADVERTISING

### Trademarked Logo

In the summer, TRC submitted paperwork to offer trademark protections on its two versions of its logo. The trademark would cement Thermostat Recycling Corporation's business operations and also the branding associated with its logo. In early August TRC received confirmation that the U.S. Trademark Office has received its applications to register its trademarks, and assigned the filing dates and serial numbers. Although the logo was not redesigned, the trademarking process is great way to prove credibility to the organization. [Figure 1.2] demonstrates the application serial numbers submitted.



Figure 1.2



## New Creative

TRC, in conjunction with its advertising agency, designed new marketing creative. The creative advertising was developed around recognition of the wallpaper behind a mercury thermostat and the messaging of “protecting your family” from the dangers of improperly disposed of mercury thermostats. [Figure 1.3]

Figure 1.3



TRC also redesigned both its large trade show booth and tabletop display for the 2018 trade show schedule. [Figure 1.4]



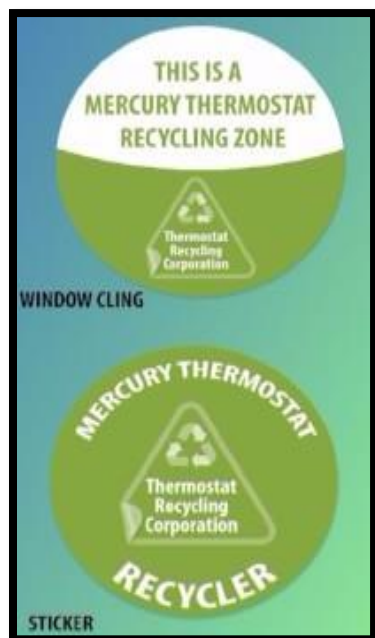
Figure 1.4



## Print Advertising

In the summer, TRC redesigned its window clings and stickers. These pieces are included in each new collection container shipment, effectively updating the old materials. [Figure 1.5]

Figure 1.5



*Spanish Translations of Marketing Collateral*

TRC's marketing collateral was converted to be available in Spanish, as well as English on our website. Items such as posters and brochures were updated in hopes of reaching audiences we haven't in the past. [Figure 1.6]

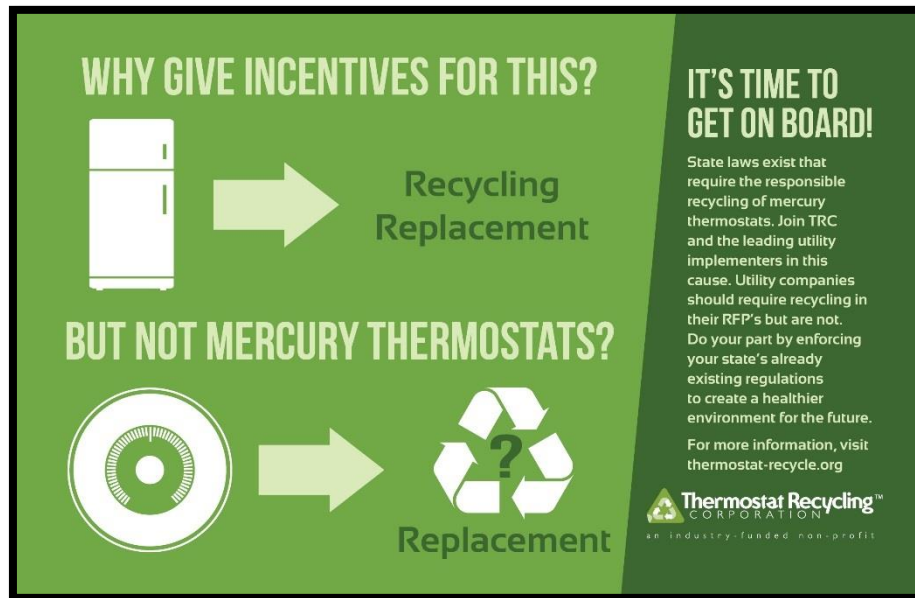
Figure 1.6



*National Association Regulatory Utility Commissioners (NARUC) Sponsorship*

In addition to attending seminars and exhibiting, TRC was a sponsor of NARUC's 129th Annual Meeting and Education Conference held in Baltimore. TRC's intent was to spread awareness the recycling program and coordinate efforts which would lead to utility companies being required to include the recycling of mercury thermostats in their request for proposals. [Figure 1.7]

Figure 1.7



*NEUAC Conference Program Book: June 26<sup>th</sup>-June 28<sup>th</sup> Conference [Figure 1.8]*

- Field Served: NEUAC is a broad-based coalition of diverse organizations with a mission to increase awareness and understanding of the needs of low-income and moderate-income energy policy; and provide information, data and technical assistance in the creation and development of fuel funds and statewide fuel fund networks.
- Full page, 4C Ad 8 1/2" x 11"
- Tote bag insert - 700 pieces

Figure 1.8



*Lodging Engineer Digital Magazine: National Association of Hotel & Lodging Engineers*

- Field Served: Official trade publication of NAHLE. The magazine provides valuable information and insightful coverage of all aspects of hotel engineering. Topics include: federal and state regulations, operations, energy and water management, building systems, human resources, building envelope and grounds, new technology, project management, maintenance, renovations, sustainability and personal development.
- Full page, 4C 7/14" x 10"
- Summer Issue
- Total Impressions Delivered: 23,211

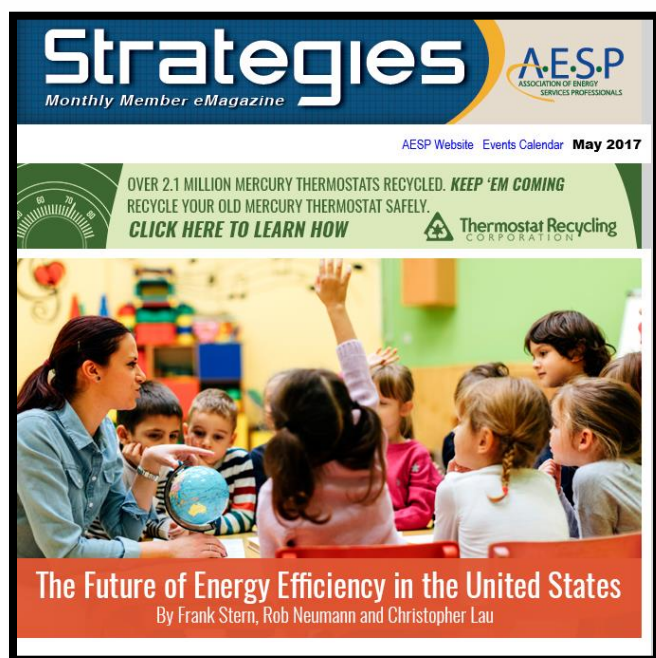
## Digital Advertising

The digital advertising was a combination of digital video, display, and Google AdWords. These ran on YouTube (video) and in website ad networks that are grouped by category like "Green Living" or "Working Man." These ad networks are made up of any number of dozens of sites that appeal to a particular type of person, the environmentalist or the contractor, for instance.

*AESP Newsletter [Figure 1.9]*

- Field Served: Readers are involved in the energy efficiency, demand response and demand side management industries.
- Deployment: 8,000
- Used earned points for initial sponsorship and ran 3 paid sponsorships - Masthead Banner
- Total Impressions Delivered: 30,306

Figure 1.9



*AHRI Weekly Digest E-Newsletter*

- Top Banner Ad 468 x 60
- 1,706 deployed weekly on Monday to heating and commercial refrigeration manufacturers
- Total Impressions Delivered: 13,644

*NAHMMMA News Watch E-Newsletter*

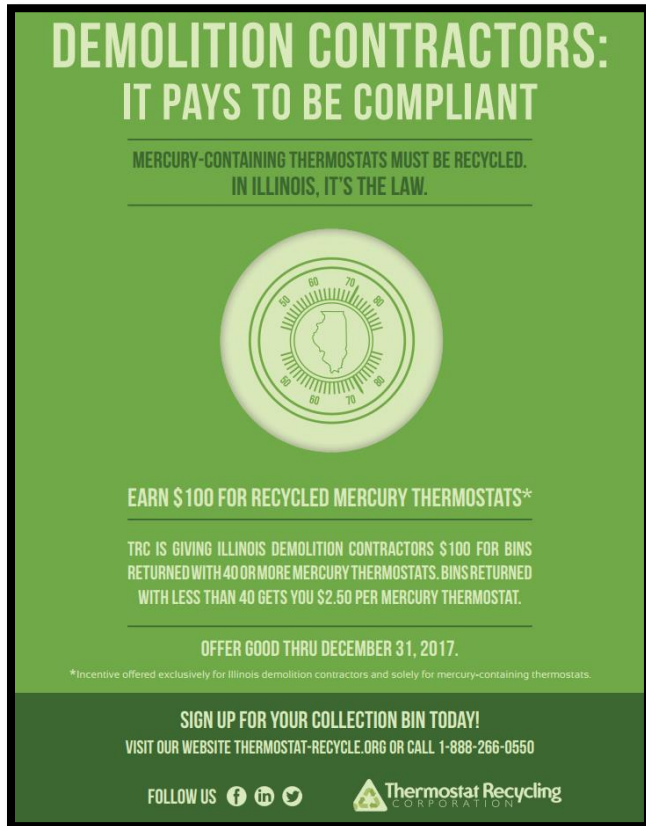
- Box Banner Ad 300 x 250
- 1,811 deployed every other week on Thursdays to Municipal hazardous waste professionals
- Total Impressions Delivered: 5,606

*National Demolition Association E-Newsletter [Figure 1.10]*

- Box Banner Ad 300 x 250

- 1,629 deployed weekly on Monday to demolition professionals
- Total Impressions Delivered: 6,491

Figure 1.10



## Google AdWords

In 2017, Google AdWords were optimized via paid search. TRC bid on keyword terms and phrases in order to have our paid placement appear at the top of search result pages on Google.

## Social Media

In 2017, TRC took a more active role creating and sharing content via its LinkedIn, Twitter, and Facebook pages. The engagement helped raise awareness of the program and enhanced important relationships throughout TRC target audiences. Some examples include:



*BMOP Contest Facebook Promotion [Figure 1.11]*

- 1,553 reached
- 627 engagements

Figure 1.11



*Earth Month Social Media Blitz*

In honor of April's Earth Month, TRC developed a general public awareness ad that was distributed to all TRC members through representatives on the newly-formed marketing committee. Many members posted the graphic on their own social media outlets to help broadcast the TRC message. Additionally, TRC posted a [blog](#) on its website in support of the ad and issued a press release to media in the Philadelphia region in hopes of garnering additional attention. [Figure 1.12]

Figure 1.12



### *America Recycles Day*

November 15 was America Recycles Day. TRC took part in the Keep America Beautiful initiative by raising awareness about the value and benefits of reducing, reusing and recycling via social media, as well as supporting our collection partners in their efforts.

### *Executive Director Authored Blogs*

On TRC's website and the TRC LinkedIn account, the Executive Director authored four unique blog posts on topics ranging from best practices for trade shows, TRC's data learnings, and recycling.

### Earned Media

- TRC's member, Burnham Holdings ran an article authored by TRC entitled, "How to Profit with Mercury Thermostat Recycling".

### Press Releases

- On March 02, 2017, TRC released the "TRC Names Franklin Energy Services Illinois' Collection Partner of the Month".
- On April 20, 2017, TRC released the "Thermostat Recycling Corporation (TRC) Announces Addition of First Non-Mercury Thermostat Manufacturers to Its Membership".
- On May 31, 2017, TRC released the "TRC Major Announcement: Big Man on Planet Competition Registration Deadline Moved to June 31<sup>st</sup>".
- On Jul 13, 2017, TRC released the "MAJOR ANNOUNCEMENT: TRC Changes Eligibility for 2017 BMOP Competition and Announces Two New Contest Categories".
- On Aug 23, 2017, TRC released the "Chittenden County, VT., Leads Nation's Household Hazardous Waste Sector in Recycling Mercury Thermostats".
- On Oct 19, 2017, TRC released the "Thermostat Recycling Corporation and Wheelabrator Technologies Team Up to Recycle Mercury Thermostats in Massachusetts".
- On Dec 05, 2017, TRC released the "TRC Announces 2017 Big Man on Planet Competition Winners".

### TRC Website

TRC has maintained a website for several years. In 2017, updated two specific features on its website.

1. TRC sign up form enhancement.



With the revelation of the new pail offering for collection sites, TRC updated it's sign up form to consolidate incoming container orders. The form consolidates location types and integrates all the information requests onto one form. There now is a one-page form for small pails and a large green bin order form. These changes streamline the process for locations ordering containers. The website was a direct beneficiary of this change by allowing for the new location to understand the sign-up easier.

## 2. Logic for displaying collection locations.

In the past, the database informed the zip code finder which locations to display. The logic for displaying available locations which collect mercury thermostats was very complicated and cumbersome. In 2017, we reduced the complexity by allowing our database to create a static check mark option for displaying on the website. This enhancement was a direct result of locations which were concerned about displaying to the public, HHW's which had complicated location management, and HVAC contractors which did or did not want to be displayed.

## 2017 Trade Shows, Conferences, And Presentations

TRC staff attended, exhibited, sponsored and/or presented at the following national events:

Date	Event	Location	Description
<b>January</b>			
<b>30th -1st</b>	Air-Conditioning, Heating, and Refrigeration Institute Expo	Las Vegas, NV	TRC staff attended and exhibited at the largest HVAC Expo in the world.
<b>February</b>			
<b>1st-2nd</b>	Efficiency Vermont	Burlington, VT	TRC attended the event and networked with VT current and prospective collection locations.
<b>13th - 16th</b>	Association of Energy Service Professionals (AESP)	Orlando, FL	AESP is the premier organization for professionals in the energy efficiency industry. Over 300 industry professionals attend the event including utility professionals and industry advisors/implementers.
<b>March</b>			
<b>19th-22nd</b>	Home Performance Coalition	Nashville, TN	TRC attended the conference and joined over one thousand residential energy efficiency professionals for networking.
<b>20th-22nd</b>	IE3: Indoor Environment & Energy Expo	Nashville, TN	This expo is the largest marketplace for the indoor environmental and energy services contracting industry. TRC staff exhibited and promoted the program to attending HVAC contractors.
<b>27th</b>	Mass Recycle Event	Framingham, MA	TRC exhibited at Recycling & Organics Conference & Trade Show, the biggest annual recycling and organics conference in the Commonwealth of Massachusetts.
<b>April</b>			

# FY 2017 – NEW HAMPSHIRE ANNUAL REPORT

<b>6th</b>	Association of NJ Household Hazardous Waste Coordinators	Ocean County, NJ	TRC presented to the members of the ANJHHWC on the recycling program.
<b>24th-25th</b>	Maine Resource Recovery Association	Rockport, ME	TRC sponsored this conference where experts and service providers from across the spectrum of the recycling and solid waste industry come to address current topics in materials management.
<b>25th</b>	Plumbing, Heating, Cooling Contractors (PHCC) Expo	Pleasanton, CA	TRC exhibited at this expo attended by contractors.
<b>May</b>			
<b>21st-25th</b>	Eastern Energy Expo (OESP)	Hershey, PA	TRC attended the trade show that offers the latest products and services for the petroleum marketing and HVAC industry.
<b>23rd</b>	Heating, Air-conditioning and Refrigeration Distributors International (HARDI) fly-in	Washington, DC	TRC meet with representatives alongside HVAC industry professionals to affect policy and make a difference.
<b>June</b>			
<b>15th</b>	AESP Mid-Atlantic Seminar	Newark, NJ	TRC attended the local seminar for energy efficiency professionals.
<b>24th-27th</b>	Building Owners and Managers Association International (BOMA)	Nashville, TN	TRC attended this commercial real estate conference focused on innovative solutions and cost-cutting strategies.
<b>26th-28th</b>	National Energy & Utility Affordability Coalition (NEUAC)	Ft. Lauderdale, FL	TRC attended the conference where over six hundred leaders within the energy assistance community gather to share solutions.
<b>July</b>			
<b>19th</b>	Local Rotary	Montgomery County, PA	TRC presented to the local rotary club on our recycling program.
<b>25th-26th</b>	Product Stewardship Institute (PSI) Forum	Boston, MA	TRC presented at the forum where they discuss current product stewardship trends in the U.S.
<b>26th-28th</b>	Professional Recyclers of Pennsylvania (PROP) Conference	Valley Forge, PA	TRC presented a session on mercury thermostats at the event where you can connect with solid waste and recycling professionals from throughout Pennsylvania and surrounding states.
<b>August</b>			
<b>9th-11th</b>	Missouri Recycling Association Conference	Osage Beach, MO	TRC's board member, John Sartain, presented on the mercury thermostat recycling program.
<b>12th - 15th</b>	American Society of Association Executives (ASAE) Conference	Toronto, Canada	TRC's executives attended the annual meeting where thousands of association professionals and industry partners gather to exchange time, resources, strategies, solutions, and more.
<b>14th-17th</b>	North American Hazardous Materials Management Association (NAHMMMA)	Clearwater, FL	TRC exhibited at the national conference that brings together hazardous waste professionals, buyers, and industry leaders from municipal collection programs throughout the US.
<b>17th</b>	APR Supply Show	Hershey, PA	TRC exhibited at the APR buying show.
<b>20th-23rd</b>	California Resource Recovery Association (CRRRA) Conference	San Diego, CA	TRC attended the conference about recycling and sustainable materials management in California.

## FY 2017 – NEW HAMPSHIRE ANNUAL REPORT

<b>30th</b>	Product Stewardship Meeting	Washington, DC	TRC's Executive Director met with other EPR Executives, such as Cal2Recycle and PaintCare, to discuss best practices and joined efforts.
<b>September</b>			
<b>17th-19th</b>	HARDI (Sales and Marketing)	Philadelphia, PA	TRC attended and exhibited at the conference where HVAC leaders learn about leveraging emerging.
<b>October</b>			
<b>4th-6th</b>	Plumbing, Heating, Cooling Contractors (PHCC) Expo	Milwaukee, WI	TRC attended this expo along with many HVAC contractors.
<b>25th- 27th</b>	National Multifamily Housing Council Expo	Las Vegas, NV	TRC attended this expo with leaders in the apartment industry.
<b>26th-27th</b>	Keystone Energy Efficiency Alliance (KEEA) Conference	Hershey, PA	TRC attended the conference that is dedicated to promoting the energy efficiency and renewable energy industries in Pennsylvania.
<b>November</b>			
<b>2nd</b>	Institute of Heating and Air Conditioning Industries (IHACI) Annual Trade Show	Pasadena, CA	TRC exhibited at this show attended by many experts in the HVAC industry.
<b>2nd</b>	AESP - Strategies for Delivering Marketing Excellence Conference	Philadelphia, PA	TRC attended a training in regards to marketing with the utility sector.
<b>12th - 15th</b>	National Association of Regulatory Utility Commissioners Annual Conference	Baltimore, MD	TRC exhibited at the conference where members gather to set policy, share best practices, and discuss crucial industry issues.
<b>15th</b>	Product Stewardship Meeting	Washington, DC	TRC's Executive Director met with other EPR Executives, such as Cal2Recycle and PaintCare, to discuss best practices and joined efforts.
<b>21st</b>	Keep Philadelphia Beautiful Meeting	Philadelphia, PA	TRC staff met with KPB's Executive Director to discuss areas of opportunity.
<b>December</b>			
<b>2nd - 5th</b>	Heating, Air-conditioning and Refrigeration Distributors International (HARDI) Annual Conference	Las Vegas, NV	TRC staff again exhibited at this event and presented its annual "Big Man on the Planet Award."

### *2017 Promotional Items*

TRC distributed a little over 500 can koozies while exhibiting at various expositions throughout 2017. [Figure 1.13]

Figure 1.13



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## OTHER ENGAGEMENT

### Product Stewardship Institute (PSI)

TRC worked in collaboration with PSI throughout the year of 2017 by being a panelist on two webinars, contributing the TRC name to outreach efforts in which PSI was awarded through the USDA, and by speaking at the PSI bi-annual Forum held in Boston, MA. TRC staff Ryan Kiscaden, Danielle Myers, and Tom Murray shared their expertise for these various presentation platforms.

Environmental Protection Agency (EPA) expert, Tom Murray, represented TRC as a presenter for the Product Stewardships Institute's (PSI) April 19<sup>th</sup> webinar. Murray, specifically, gave a historical overview about mercury and underscored the heightened role of industries, such as combustion coal, contributing to environmental contamination. Murray also detailed how TRC works in conjunction with statewide regulatory programs throughout the U.S., and explained that mercury-containing thermostats is an issue with an end in sight.

Ryan Kiscaden presented at the PSI's bi-annual forum (July) on the subject of mercury thermostat collections present and future. At this event, he introduced the concepts of which mercury thermostats largely are collected from (boiler systems in cold, very-cold climate zones) and his vision for the future collection program's focus.

Danielle Myers administered the webinar in which industry and government entities shared ways to improve outreach and education to increase recycling and decrease waste. From print media (such as flyers and brochures) to web-based media (such as social platforms, video, and infographics), outreach and education the webinar detailed proven ways at increasing thermostat collection.

TRC lent its name to PSI grant proposal “Reducing the Impact of HHW on Water Resources in Low-income, Rural Communities” directed to the USDA and also contributed thought leadership time on best ways to approach rural communities. PSI’s grant attempted to place recycling containers with the following areas:

1. Alutiiq Tribe of Old Harbor, AK
2. Del Norte County, CA
3. Inyo County, CA
4. Lassen County, CA
5. Mendocino County, CA
6. Hazard, KY
7. Town of Lincoln (in Penobscot County), ME
8. Town of Hartwick, NY
9. Malheur County, OR
10. Walden, VT
11. Chelsea, VT
12. Woodbury, VT
13. Quilcene, WA
14. Brinnon, WA
15. Klickitat County, WA

At the end of 2017, TRC signed a letter of support for PSI to apply for similar USDA grants. The letter dated December 18, 2017 detailed the support of the Product Stewardship Institute’s application for funding through the (USDA) Rural Utilities Services’ fiscal year 2018 Solid Waste Management Program.

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## PROMOTIONAL CAMPAIGNS

### Big Man on Planet Competition

HARDI members, comprising more than 1,000 distributor locations nationwide, competed against one another for top honors. In 2017, TRC had 102 Wholesale Members participate in the competition (compared to 24 the year before), who collected a whopping 370.95 lbs. of mercury during May 1<sup>st</sup> through October 31<sup>st</sup>. Winners were announced at HARDI’s annual conference, December 2<sup>nd</sup> – 5<sup>th</sup>, in Las Vegas.

The 2017 BMOP Award winners were as follows:

## TOP PRIZE WINNERS

- Most amount of mercury recycled overall (157.16 pounds) – Johnstone Supply, National
- Highest average amount of mercury recycled (12.3566 pounds) – Tower Equipment, Connecticut
- Highest participation rate for distributors with over 10 locations (92%) – Johnson Supply, Texas and Louisiana [Figure 1.14]

Figure 1.14



## TOP 3 BRANCHES FOR RECYCLING

- Tower Equipment - Stratford, Connecticut (12.3566 lbs.)
- Johnstone Supply - Appleton, Wisconsin (6.6588 lbs.)
- Johnstone Supply - Columbus, Ohio (4.774 lbs.)

## MVP AWARD

- Aireco Supply Co. (11 lbs. of mercury across 22 locations)

## ROCK STAR AWARD

- Aireco Supply Co.
- APR Supply Co.
- Auer Steel & Heating Supply
- Corken Steel Products Co.
- Crescent Parts & Equipment Co.



- Duncan Supply Co.
- Ferguson Enterprises
- Gustave A. Larson
- GW Berkheimer Co.
- Harry Alter Co.
- Johnson Controls UPG Parts Store
- Johnson Supply
- Tower Equipment
- US Air Conditioning Distributors

\* Note - Johnstone Supply an industry specific catalogue featured TRC's BMOP Campaign at no-charge to TRC. [Figure 1.15]

Figure 1.15



## 2018 PROGRAM MODIFICATIONS

### Thermostat Recycling Corporation's 2018 Goals

TRC has continued to set high level annual goals for the organization. These goals assist in decision making and prioritization of activities. For the calendar year of 2018 TRC plans to focus on:

1. Continuing to fulfill state statutory requirements, agreements and other arrangements for regulatory compliance.
2. Targeting mercury thermostat collections at (3) key industries; Utilities, waste-related sector, and HVAC. Other key audiences vary by state and requirements.
3. Finishing business intelligence upgrades to systematizing operations and data reporting.
4. Elevating the TRC staff by investing in skills, experiences and continuing educational opportunities.
5. Maintaining and building relationships with key stakeholders (regulatory, members, collection points, and vendors)

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In addition to these goals, TRC set specific tasks which we plan to focus on. Completion of these tasks aids in the overall organization's goals.

1. Finalize new database. These enhancements to our database include:
  - Tracking small bins
  - Tracking clear vs. green liners
  - Consolidating all CRM's into one package
  - Importation of all historical data
  - Overlaying collections to climate zone
2. Develop and finalize utility industry specific marketing collateral.

This industry will require three specific pieces of collateral. The pieces will be geared towards the utilities themselves, the installers/implementers, and the community action agencies. The collateral will be valuable leave behind materials for upcoming trade shows and direct marketing initiatives.

3. Look for opportunities to switch collection points to small pails.

The staple green recycling container will remain an option for all collection locations. This container has been a part of the organization's branding, its mechanism for compliance, and is the largest container available in meeting DOT shipping regulations for universal



waste. However, a smaller recycling container can help resolve rural collection issues and provide an additional, perhaps desirable collection mechanism for others.

4. Audit our processing facility every other year.

TRC gained great operating efficiencies by walking the processing floor and looking for ways to improve the program's performance. The processing center was audited in 2017 and we plan to audit in 2019.

5. Attend 2018 events such as trade shows and conferences.

Arguably, one of the best avenues for TRC. Continuing to grow relationships while displaying our wares, networking, and attending conferences continues to be a great investment for the program. Below is a list of events which TRC likely will attend or exhibit at.

Date	Show	Location
<b>January</b>		
22nd-24th	AHR Expo	Chicago, IL
<b>February</b>		
7th -9th	MEEA	Chicago, IL
7th-8th	Efficiency Vermont	South Burlington, VT
12th-14th	IE3 Show (ACCA)	Washington, DC
13th-14th	Home Performance Contractors - New York	Saratoga Springs, NY
19th-22nd	Association for Energy Services Professionals	New Orleans, LA
<b>March</b>		
5th - 7th	SWANA-Palooza	Denver, CO
10th	Plumbing, Heating Cooling Contractors of MA	Marlboro, MA
26th	Mass Recycle Trade Show	Framingham, MA
26th-28th	HVAC Excellence Educators Conference	Las Vegas, NV
<b>April</b>		
23rd-26th	Home Performance Contractors - National	Philadelphia, PA
<b>May</b>		
8th-9th	BuildingsNY	New York, NY
20th-23rd	NY FEDERATION Conference	Sagamore, NY

22-23	HARDI Fly-In	Washington, DC
<b>June</b>		
25th-27th	NEUAC Conference	Phoenix, AZ
<b>July</b>		
25th-27th	Professional Recyclers of Pennsylvania	Harrisburg, PA
<b>August</b>		
27th-31th	NAHMMA - National	Portland, ME
<b>September</b>		
25 <sup>th</sup> – 28 <sup>th</sup>	E Source Forum	Denver, CO
<b>October</b>		
9th - 11th	E-Scrap Conference	New Orleans, LA
25th-26th	KEEA Conference	Harrisburg, PA
<b>November</b>		
TBD	NERC Conference	Hartford, CT
TBD	IHACI Annual Trade Show	Pasadena, CA
<b>December</b>		
1st - 4th	HARDI Annual Conference	Austin, TX

- Attend and integrate learnings from other EPR products after Executive Director in-person meetings.

TRC attends an in-person meeting in which other EPR products (paint, batteries, mattresses) also directly participate in. This meeting occurs throughout the year. TRC has derived great share-able best practices by attending these meetings and always learns something new to implement into its recycling program.

- Announce the organization's 20<sup>TH</sup> anniversary of operation.

Twenty years went by very fast. We are proud to have operated for 20 years. We plan to release this news via a press release, social media and possibly earned media. The celebration is official on October 24<sup>th</sup> but we plan to acknowledge all year.

- Build a hypothesis library.

Throughout the year, great ideas on how to modify the program are raised. A hypothesis library will allow TRC to track these ideas, develop and test them. We view this as the best curator for new innovations at the organization. It is possible items which are brainstormed using this process will be developed and fully implemented in 2018 or developed for future years.

- Target smart home automation installers with outreach and awareness.

The burgeoning marketing for IoT (internet of things) connected devices is a fast-growing market. There are many new players such as Amazon, Best Buy and Cable TV providers that are getting into the installation and sales of these new smart products. It is undetermined which entities will be installing these products.

10. Practice the internal TRC Sustainability policy.

TRC has created a sustainability policy and guidelines that support TRC as an environmental nonprofit. Some of the initiatives are:

- Using 2-sided and grayscale defaults for all office printers
- Using recycled paper 100% of the time for printing internal documents
- 100% of all marketing material printed on recycled products

11. Update the TRC website.

The project will be to enhance the searchability through Google for TRC's website. In turn, by strengthening the SEO of the website, should allow for an increase of the digital Google AdWords spend by the terms we buy to be efficient. In addition to SEO enhancement, the website will undergo a content re-organization which will tailor itself to the user's experience on the website. In theory, it should be more user-friendly.

12. Roll-out editorial releases.

<b>EDITORIAL CALENDAR 2018</b>	
<b>Tactic</b>	<b>Description</b>
<b>Blogs</b>	<b>at least 1x/Month</b>
<b>January</b>	Philadelphia Power; Danielle Myers Promotion
<b>February</b>	Chicago's Mercury Bean
<b>March</b>	Strategies Blog (tied to article)
<b>April</b>	Extension of EPR (Voluntary)
<b>May</b>	Myth Busters About Recycling Mercury Thermostats
<b>June</b>	Smart thermostat proliferation
<b>July</b>	Creation of Recycling Your Thermostat Day
<b>August</b>	Utility Best Practice (Maybe Release) Using CT & NY as examples
<b>September</b>	Is It Really California Dreaming When Recycling Thermostats
<b>October</b>	20th Anniversary: Blog & Op-Ed
<b>November</b>	Thermostats, Collections and Kids
<b>December</b>	Tribute Blog: A Look Back at the Winners of the BMOP & Current Winner
<b>Press Releases/Earned Media</b>	<b>at least 1x/Month</b>

<b>January</b>	Collection Partner of the Month sent to industry pubs & IL contacts
<b>February</b>	Danielle Myers Promoted to Manager
<b>March</b>	Smart thermostat proliferation
<b>April</b>	Who is leading for first quarter returns; 40 Under 40 Award
<b>May</b>	The Consumer Paradox: Why Replacing Thermostats Doesn't Work With Consumers
<b>June</b>	Creation of Recycling Your Thermostat Day
<b>July</b>	BMOP; Who is leading for second quarter returns
<b>August</b>	The Golden State Initiative: Why It Works in California
<b>September</b>	Recycling Mercury Thermostats: Industry Spending More for Fewer Collections
<b>October</b>	The Cold Weather Jump Start: Replace Your Thermostat Before Kicking on the Furnace, 20th Anniversary
<b>November</b>	Thermostats, Collections and Kids
<b>December</b>	Top 10 Collection Sites - Mandatory vs Non-Mandatory; Winner BMOP
<b>January Through December</b>	Earned Media -- Monthly Efforts

## NEW HAMPSHIRE

## 2017 COLLECTIONS AND EVALUATION

### SECTION 0: PROGRAM OVERVIEW

The following analytical report details the annual program performance for mercury thermostat collection in the state of New Hampshire (NH) in 2017. A few of the program highlights for 2016 are included below:

- In 2017 the program **collected 18.1 pounds of mercury** in the state of New Hampshire. Since 2002, the average increase in annual mercury collected in NH is 27% per year. Since 2001, the average increase in quantity collected nationwide was 13% per year.
- The program collected **2,420 whole thermostats in 2017**. This represents a 13% increase in thermostats collected over 2016, but a 343% increase over ten years. The number of thermostats collected annually in NH has increased by an annual average of 26% since 2001.
- The average number of whole thermostats collected per bin in 2017 was **38 thermostats**. This was below the 17-year state average of 65 thermostats per bin returned.
- The counties with the most thermostats returned in 2017 were **Hillsborough (950 thermostats), Merrimack (628 thermostats) and Rockingham (344 thermostats)**. In 2017, **27% of the partner locations returned at least one bin** compared to a national average of 32%.
- In 2017, **29 site visits were conducted in NH and 110 ‘Miss You’ calls were placed**. It does not appear that these calls had a material impact on the number of bins returned in subsequent months after the calls were made in May 2017.
- In addition to 2,420 whole thermostats, 113 loose switches were collected, bringing the total number of “thermostat equivalents” collected in 2017 to 2,520, with virtually no net change over 2016.

## SECTION 1: PROGRAM ANALYTICS

Section 1 of this report examines the annual performance of the thermostat collection recycling program in terms of bins, thermostats, and mercury collected as well as the year-over-year progression of the program.

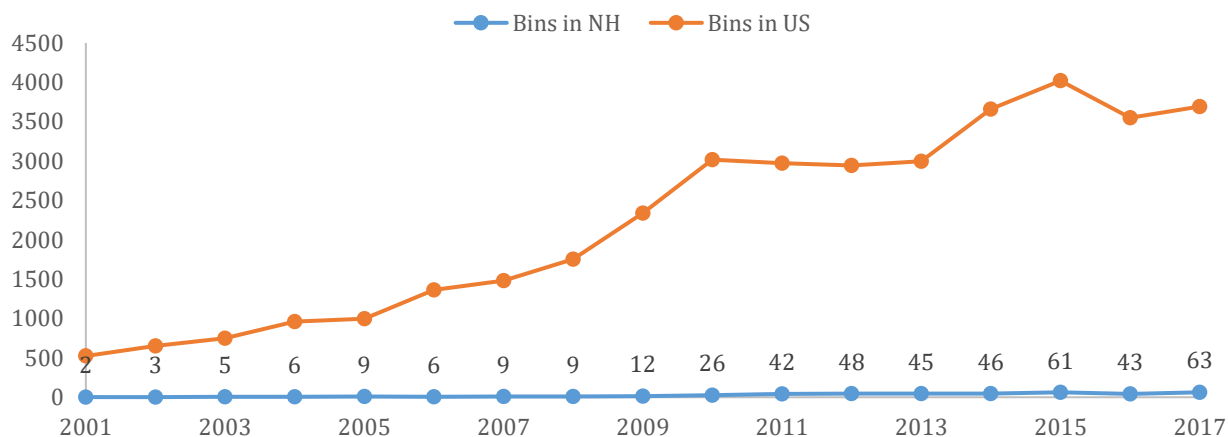
On average, the program has **collected 10.3 pounds of mercury and 1,285 thermostats per year** since 2001. In 2017 the program **collected 18.1 pounds of mercury from 2,420 thermostats and 113 loose switches**. Figure 1.1 displays the total number of bins collected, the total number of thermostats collected, and the total quantity (lb) of mercury collected in the state since the beginning of the program.

**FIGURE 1.1: PROGRAM PERFORMANCE OVER TIME**

Year	Number Bins	Number Stats	Lb Mercury
2001	2	173	1.1
2002	3	226	2.1
2003	5	398	3.5
2004	6	545	4.0
2005	9	1,053	7.9
2006	6	484	3.9
2007	9	615	4.8
2008	9	546	4.4
2009	12	790	8.0
2010	26	1,652	13.3
2011	42	2,085	16.2
2012	48	2,397	18.6
2013	45	1,792	13.2
2014	46	1,881	14.9
2015	61	2,652	21.3
2016	43	2,141	18.9
2017	63	2,420	18.1
<i>Average</i>	26	1,285	10.3
<i>Total</i>	435	21,850	174.3

Figure 1.2 graphically displays the number of bins collected in the state over time as well as the total number of bins collected in the US over the same period. The figure shows that the number of bins collected annually has increased from 2001, with the largest growth occurring from 2009 to 2011.

**FIGURE 1.2: BINS COLLECTED OVER TIME IN STATE AND NATIONALLY**





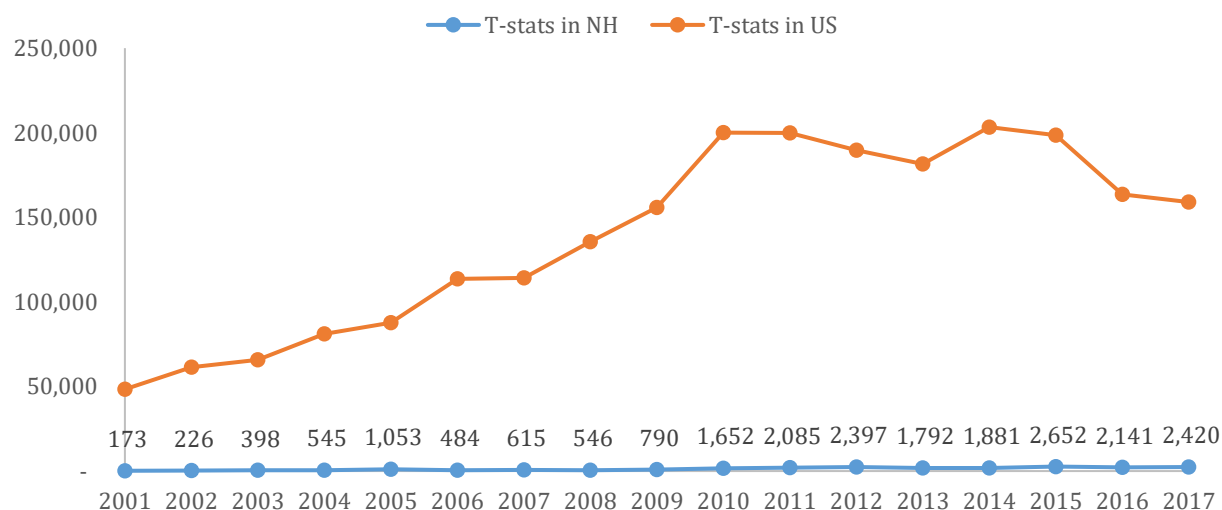
In NH, the **quantity (lb) of mercury collected in 2017 decreased by 4% over 2016 levels**. However, 2017 had the fourth highest total ever recorded in NH, and overall, the annual quantity (lb) of mercury collected in NH has increased by an average of 27% per year. At the same time, the quantity (lb) of mercury collected in the nation increased by an average of 13% per year. Figure 1.3 displays the total quantity (lb) of mercury collected in the state over time as well as the year-over-year percent increase (or decrease) in the state and the U.S.

**FIGURE 1.3: QUANTITY OF MERCURY COLLECTED IN PROGRAM AND YEAR-OVER-YEAR CHANGES IN STATE AND US**

Year	Total Lb Hg	% Change State	% Change US
2001	1.1	N/A	89%
2002	2.1	99%	14%
2003	3.5	62%	11%
2004	4.0	15%	17%
2005	7.9	97%	11%
2006	3.9	-51%	32%
2007	4.8	23%	2%
2008	4.4	-9%	16%
2009	8.0	83%	16%
2010	13.3	68%	26%
2011	16.2	21%	4%
2012	18.6	15%	-5%
2013	13.2	-29%	-5%
2014	14.9	13%	13%
2015	21.3	43%	-1%
2016	18.9	-11%	-15%
2017	18.1	-4%	-7%
<i>Average</i>	<i>10.3</i>	<i>27%</i>	<i>13%</i>

The state of NH program collected 2,420 thermostats in 2017, which was a **13% increase over the number of thermostats collected in 2016** and a **343% increase over ten years**. The number of thermostats collected annually in NH has **increased by an annual average of 26% since 2001**. During the same period, the number of thermostats collected in the US has increased by an annual average rate of 9%. Figure 1.4 displays the total number of thermostats collected in the state and the nation, and Figure 1.5 shares the underlying data as well as the calculated year-over-year percent change.

**FIGURE 1.4: NUMBER OF WHOLE THERMOSTATS COLLECTED OVER TIME IN THE STATE AND NATIONALLY**



**FIGURE 1.5: WHOLE THERMOSTATS COLLECTED IN NH AND US OVER TIME AND YEAR-OVER-YEAR PERCENT CHANGE**

Year	T-stats in NH	T-stats in US	% Change State	% Change US
2001	173	48,350	-	-
2002	226	61,422	31%	27%
2003	398	65,778	76%	7%
2004	545	81,115	37%	23%
2005	1,053	87,754	93%	8%
2006	484	113,658	-54%	30%
2007	615	114,158	27%	0%
2008	546	135,646	-11%	19%
2009	790	155,731	45%	15%
2010	1,652	200,064	109%	28%
2011	2,085	199,918	26%	0%
2012	2,397	189,619	15%	-5%
2013	1,792	181,600	-25%	-4%
2014	1,881	203,346	5%	12%
2015	2,652	198,603	41%	-2%
2016	2,141	163,606	-19%	-18%
2017	2,420	159,046	13%	-3%
<i>Average</i>	<i>1,285</i>	<i>138,789</i>	<i>26%</i>	<i>9%</i>

Figure 1.6 displays the monthly distribution of bins and thermostats collected in the state over 2017. The month with the greatest number of bins returned was **September (12 bins)**. The months with the greatest number of thermostats returned were **September (469 thermostats), April (468 thermostats), and December (390 thermostats)**. Conversely, the months with the fewest number of thermostats returned in 2017 were May and October with 0 thermostats.

**FIGURE 1.6: WHOLE THERMOSTATS AND BINS COLLECTED PER MONTH 2017**

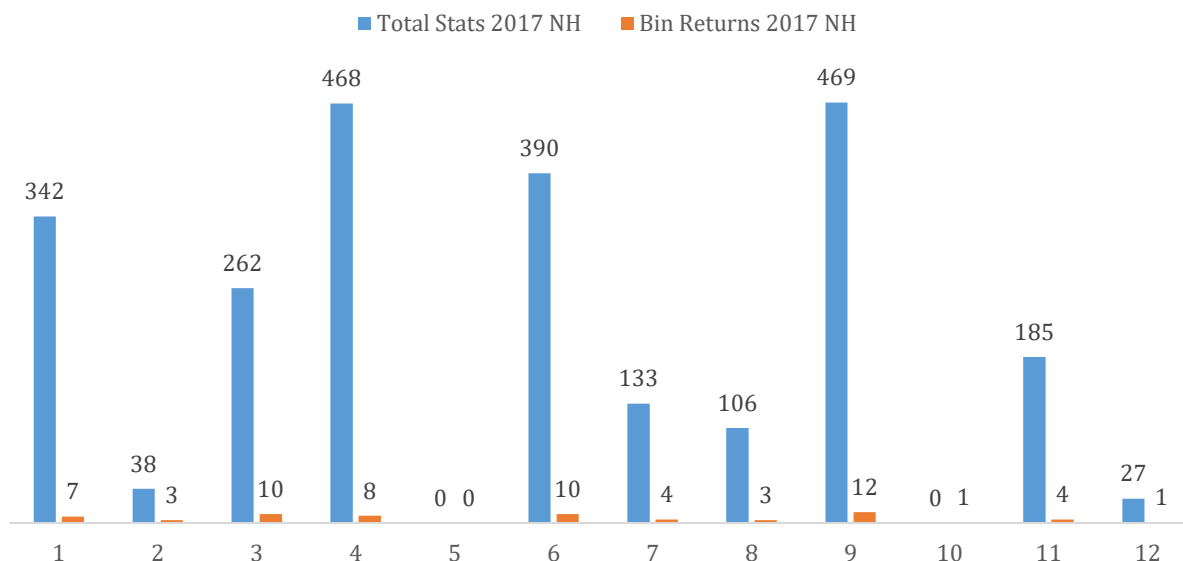


Figure 1.7 shows the average number of thermostats per bin returned per month for the year. The highest number of thermostats per bin were in **April (59 thermostats per bin)**, **January (49 thermostats per bin)**, and **November (46 thermostats per bin)**.

**FIGURE 1.7: AVERAGE THERMOSTATS PER BIN RETURNED PER MONTH**

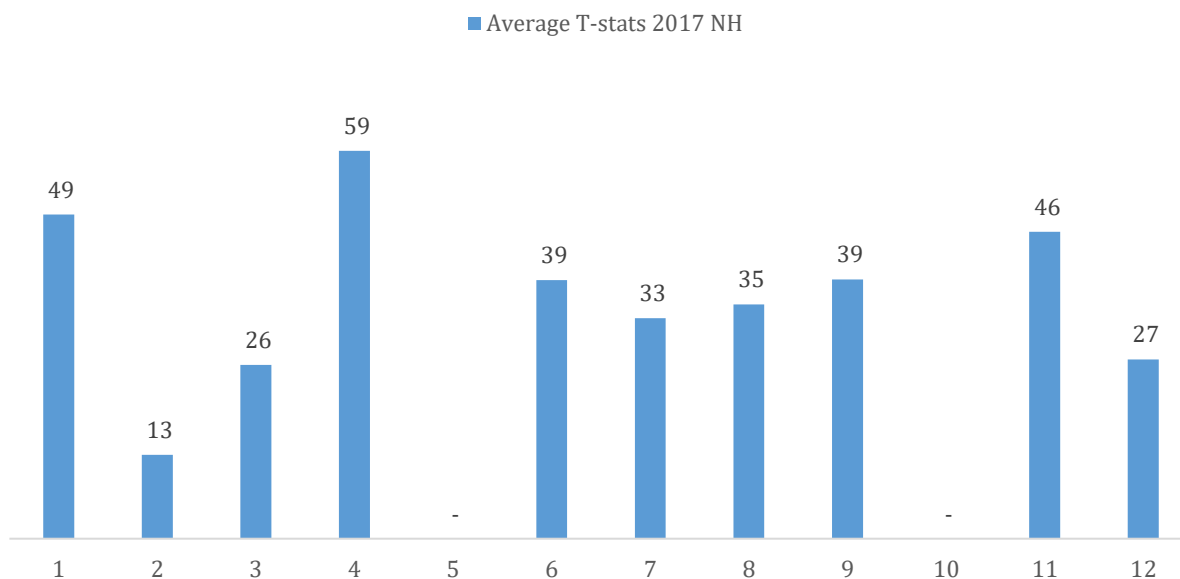


Figure 1.8 displays the average number of thermostats returned per bin in the state and in the US since the beginning of the state program. Nationally, the number of thermostats per bin has been decreasing annually since 2000. In NH, the number of thermostats per bin has

also decreased annually, excluding the outlier in 2005. In 2017 **the 38 thermostats per bin average** was the lowest average since the beginning. The 2017 average was below the 17-year average of 65 thermostats per bin.

**FIGURE 1.8: AVERAGE NUMBER OF THERMOSTATS PER BIN OVER TIME IN STATE AND NATIONALLY**

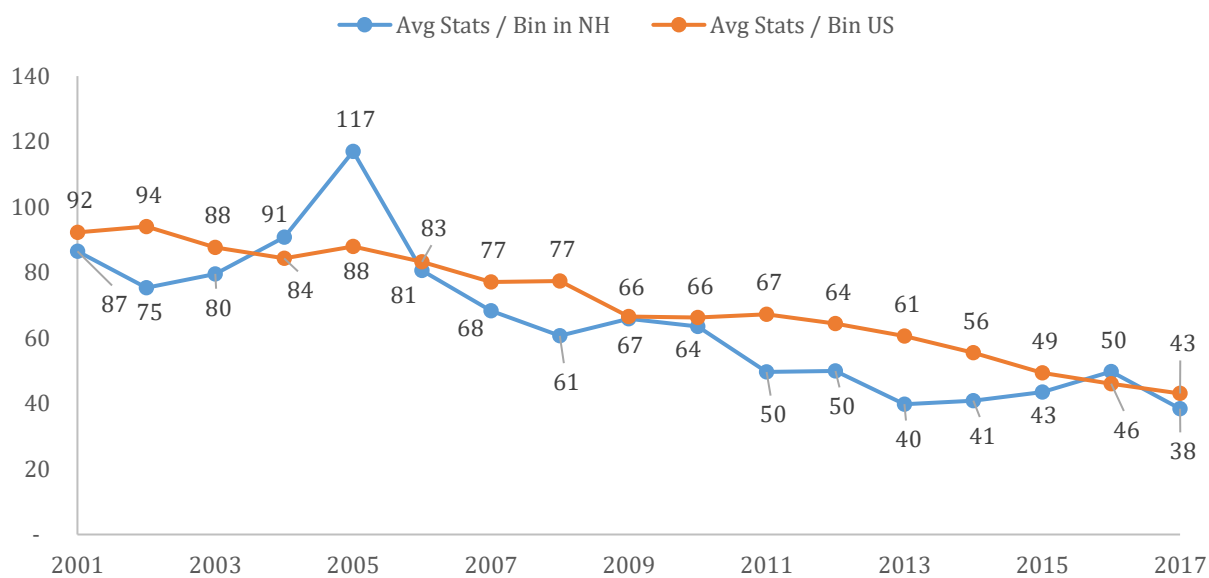
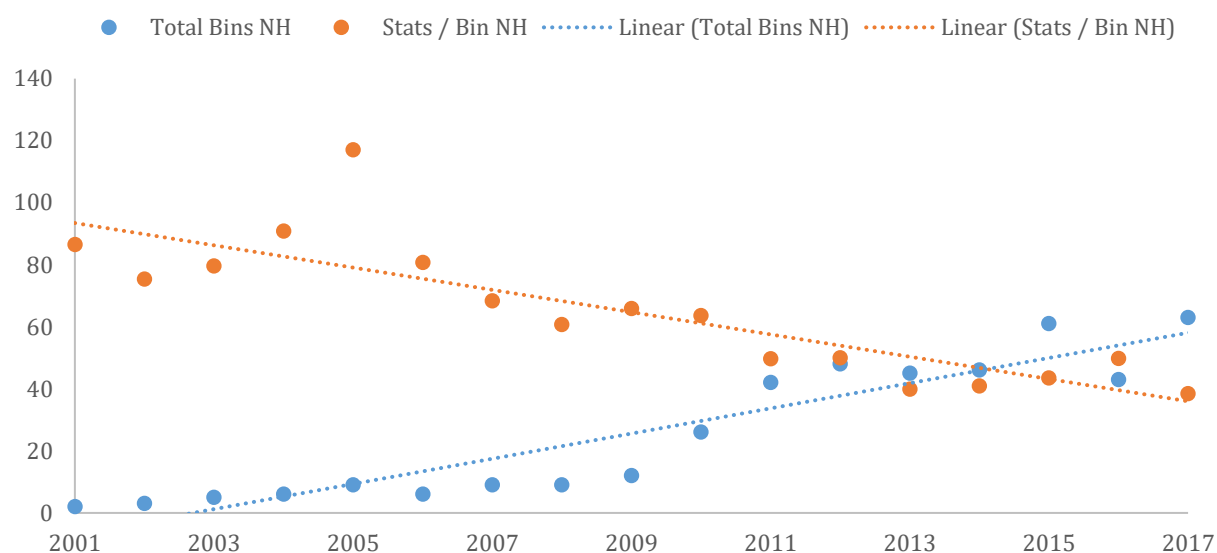


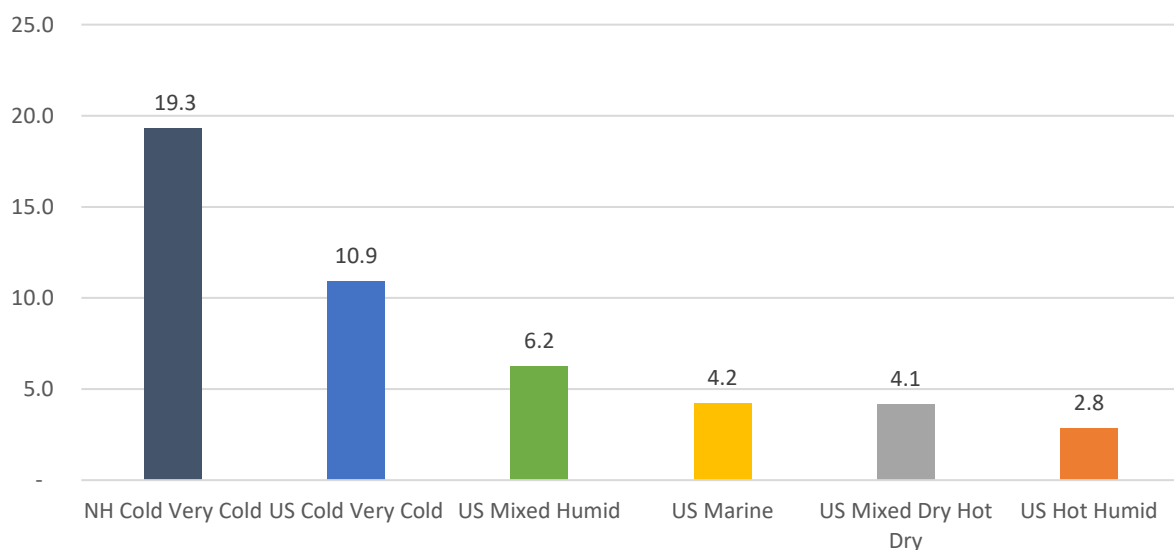
Figure 1.9 plots the total bins returned over time along with the average number of thermostats per bin over the same period to see whether there is a relationship between the two. The number of bins returned per year has generally increased from 2001, but at the same time the number of thermostats per bin has decreased. A statistical analysis found a negative correlation (R squared 0.68) between number of bin returns and thermostats per bins.

**FIGURE 1.9: TOTAL BINS AND AVERAGE NUMBER OF THERMOSTATS PER BIN OVER TIME**



A climate zone analysis on number of thermostats returned per 10,000 residents was conducted. The entire state of NH is in the cold very cold climate zone. Figure 1.10 shows that the state returned 19.3 thermostats / 10,000 residents which is above the national average in the cold very cold zone of 10.9 thermostats / 10,000 residents. Nationwide the cold very cold zone returned more thermostats / 10,000 residents than any other climate zone. These zones were defined using the criteria from the US Department of Energy and Building America<sup>3</sup>. These criteria are coded by zip code.”

**FIGURE 1.10: THERMOSTATS RETURNED PER 10,000 RESIDENTS BY CLIMATE ZONE**



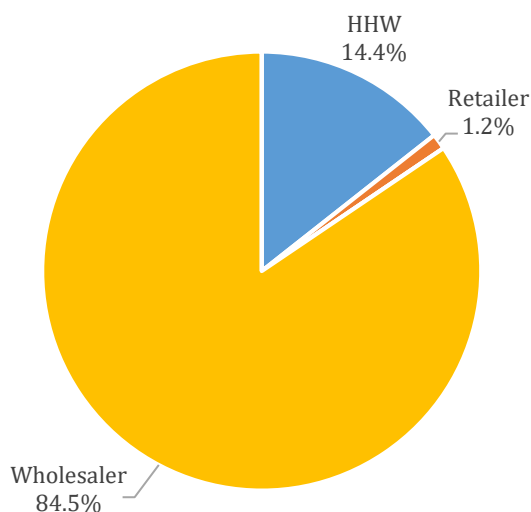
<sup>3</sup> Building America determines building practices based on climate zones to achieve the most energy savings in a home. [<https://energy.gov/eere/buildings/climate-zones>]



## SECTION 2: CHANNEL PARTNER ANALYSIS

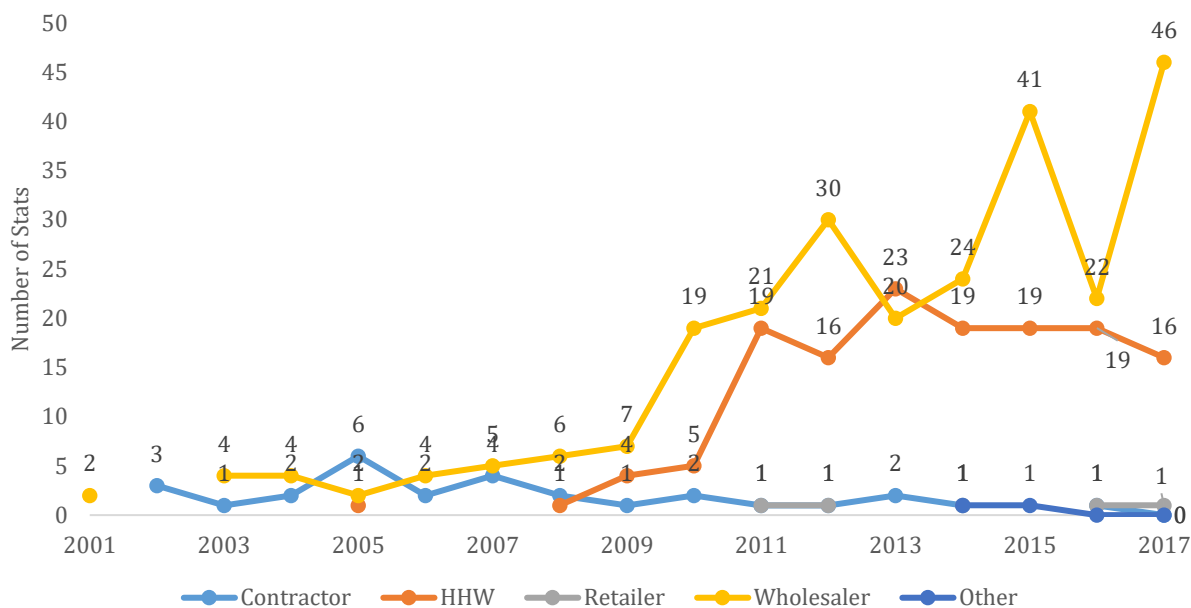
Section 2 of the report examines the partner locations in more detail. Most thermostats collected in the state were through **wholesalers (84%)** followed by **household hazardous waste facilities (14%)**. Figure 2.1 shows the distribution of thermostat collected by location type in 2017.

**FIGURE 2.1: THERMOSTATS COLLECTED BY LOCATION TYPE IN 2017**

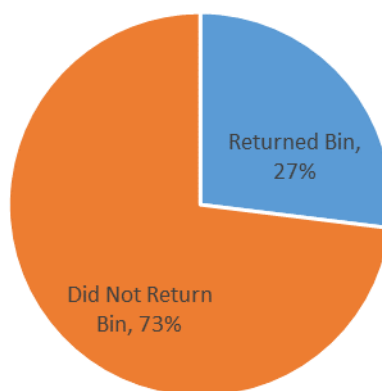


### Figures

The number of bins **returned by wholesalers decreased from 41 bins in 2015 to 22 bins in 2016 and the jumped to 46 bins in 2017**. The number of bins **returned by household hazardous waste facilities remained the same in 2016 as 2015 at 19 bins, and then decreased slightly to 16 bins in 2017**. Figure 2.2 displays the change in the number of bins returned by thermostat collection type over time in the state.

**FIGURE 2.2: THERMOSTAT BINS RETURNED BY LOCATIONS OVER TIME**

In 2017, **27% of the locations** that had a bin in the state of NH sent back at least one bin for recycling. The distribution is displayed in Figure 2.3.

**FIGURE 2.3: PERCENTAGE OF STORES RETURNING A BIN IN 2017**

An analysis of the top performing counties in terms of total bins and total thermostats returned in 2017 was conducted. The counties with the most bins and thermostats returned in 2017 were **Hillsborough (24 bins, 950 thermostats)**, **Merrimack (14 bins, 628 thermostats)**, and **Rockingham (12 bins, 344 thermostats)**. Figure 2.4 displays the total bins and thermostats returned by county in 2017.

**FIGURE 2.4: BINS RETURNED AND TOTAL THERMOSTATS RETURNED IN 2017 BY COUNTY**

County Name	Total T-stats	Total Bins
Hillsborough	950	24
Merrimack	628	14
Rockingham	344	12
Carroll	213	4
Cheshire	96	2
Grafton	88	3
Strafford	54	3
Belknap	47	1

Regarding TRC partner locations in NH, **F.W. Webb (865 thermostats)** returned the highest number of thermostats in the state in 2017. **The Granite Group and Total Air Supply** each collected more than 100 thermostats in 2017. Eleven program partners returned less than 10 thermostats. Figure 2.5 displays the top performing partners in terms of total bins returned in 2017.

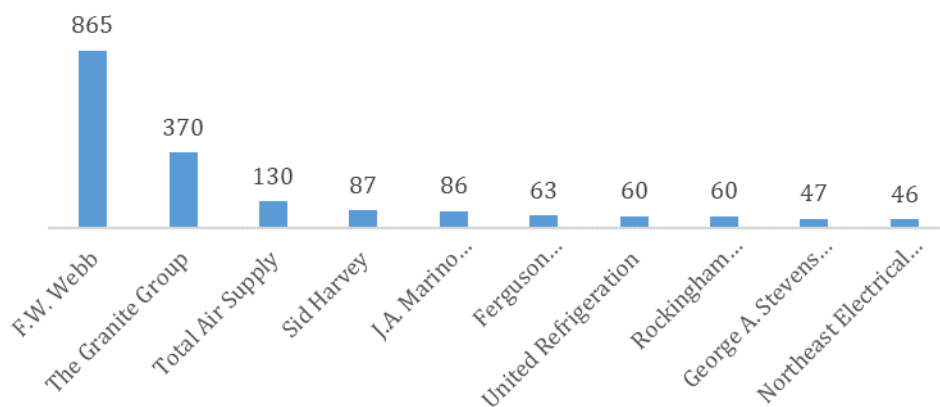
**FIGURE 2.5: TOP PERFORMING CHANNEL PARTNERS IN THE STATE**

Figure 2.6 looks at the top performers in more detail. The figure includes the top performers for the year by each of the following categories: total bins returned, total thermostats, and total thermostats per bin.

**FIGURE 2.6: TOP PERFORMING PARTNERS BY TOTAL BINS, TOTAL THERMOSTATS, AND THERMOSTATS PER BIN**

Company Name	No. of Thermostats	No. of Bins	Thermostats / Bin
F.W. Webb	865	11	79
The Granite Group	370	7	53
Total Air Supply	130	1	130
Sid Harvey	87	1	87
J.A. Marino Automatic Heating	86	1	86
Ferguson Enterprises, Inc.	63	3	21
United Refrigeration	60	1	60
Rockingham Electrical Supply	60	1	60
George A. Stevens Company	47	1	47
Northeast Electrical Distributors	46	2	23

TRC conducted several activities in 2017 to increase the number of bins and thermostats returned in the state. These activities included site visits and ‘miss you’ calls to collection locations that may not have participated in the program recently. In 2017, 110 calls were placed to participating partners in May, and in September, 27 of the locations that received a call also received a visit and 2 locations that had received no prior call received a visit. The remaining 113 participating locations did not receive either a call or a site visit.

Figure 2.7 graphically displays the relationship between the number of site visits per month, the bins returned per month, and the number of thermostats (in 100's) returned per month for all participating locations.

The visits were conducted in September, and that same month 10 of the 12 bins returned and 75% of the total thermostats returned came from a location that received a visit. More than half, 59%, of all the thermostats returned by the group that received a visit occurred in the same month as the visit. Bin and thermostat returns in the month of the visits is dominated by locations that were visited, and that suggests that visits spur participating locations to return.

Calls appear to encourage locations to return thermostats over a several months period after the calls were made, whereas locations that received a visit returned bins within the same month of the visit, suggesting both calls and visits can be effective at encouraging returns, across different time frames.

**FIGURE 2.7: RELATIONSHIP BETWEEN SITE VISITS AND BINS AND THERMOSTATS RETURNED PER MONTH**

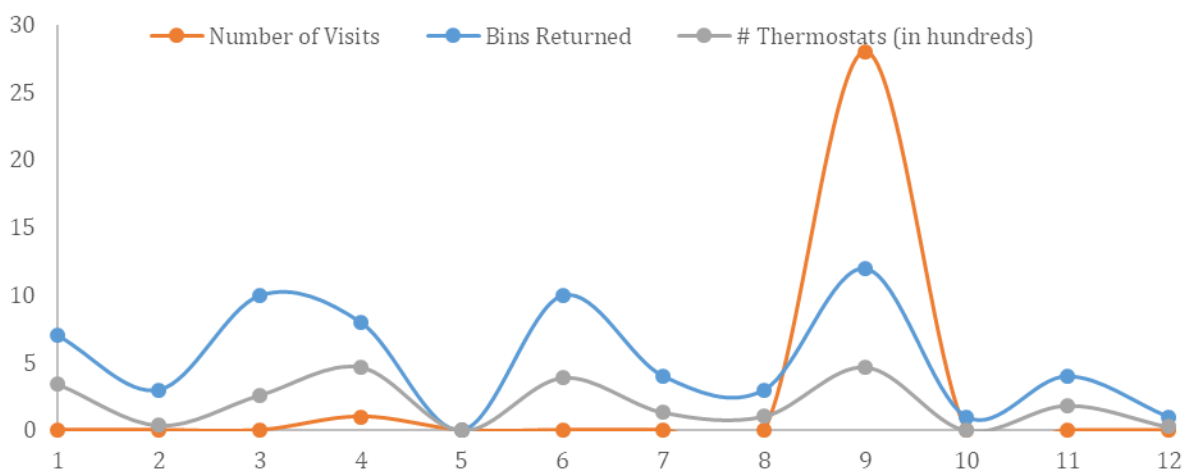
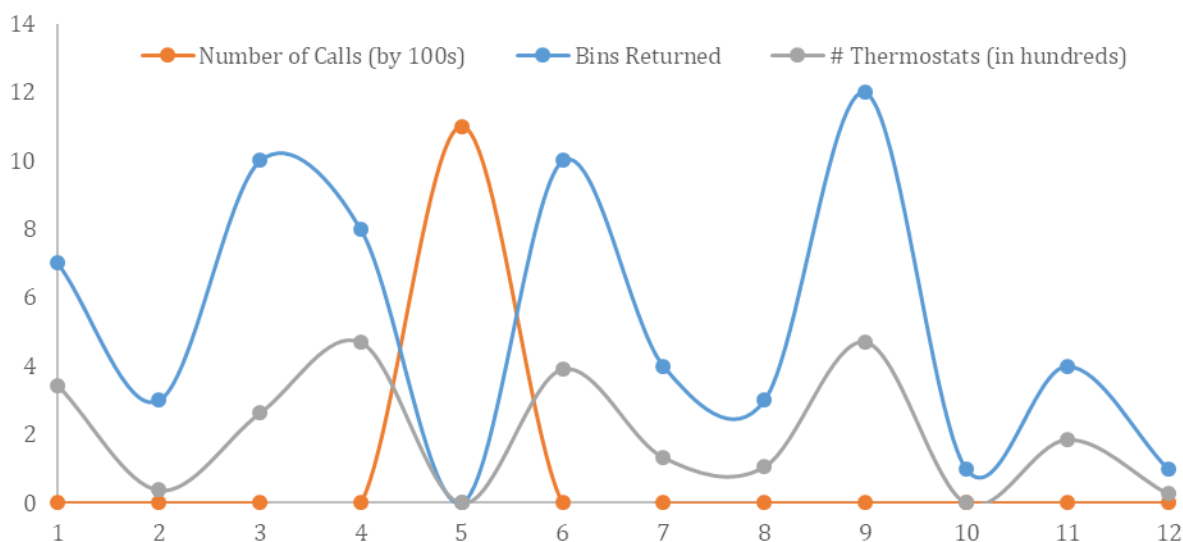


Figure 2.8 displays the relationship between the number of calls per month, the bins returned per month, and the number of thermostats (by 100's) returned per month for all participating locations.

From January through May, the 110 participating locations that received calls in May had returned 127 thermostats, only 8% of the total thermostats returned by that group in 2017. One month after the calls, 381 thermostats accounting for 31% of total thermostats returned by that group were recorded by TRC. Returns remained strong in July and August at 10% and 9% respectively. Half of all thermostats returned in 2017 by the group that received a call were recorded as coming into TRC within 3 months of the calls. This suggests that calls put thermostats back onto the radar of participating locations and promotes returns.

**FIGURE 2.8: RELATIONSHIP BETWEEN 'MISS YOU' CALLS AND BINS AND THERMOSTATS RETURNED PER MONTH**



Overall for 2017, channel partners that received both a call and a visit returned 68% more bins per location and 27% more thermostats per location than channel partners that received neither a visit or call. Channel partners that only received a call returned 32% fewer bins per location and 11% fewer thermostats per location than those that did not receive a call (Figure 2.9). The lower performance of locations that received a call does not necessarily indicate that calls have a negative impact on returns, but rather that locations targeted for calls may be underperforming. There could be a variety of explanations for the lower return numbers including fewer thermostat generation in the areas of those locations or less education regarding the proper disposal of thermostats.

**FIGURE 2.9: PERCENT CHANGE IN BIN AND THERMOSTAT RETURNS FOR LOCATIONS THAT RECEIVED A VISIT OR CALL OVER LOCATIONS THAT DID NOT RECEIVE EITHER**

	No Visit or Call	Visit	Call	Visit & Call
Number of Participating Locations	101	2	84	27
Rate of Active Participation*	27%	50%	21%	44%
Bins per Participating Location	0.29	1	0.20	0.48
Thermostats per Participating Location	10	109	9	12
Thermostats per Bin	34.14	108.50	44.35	25.77

\*Fraction of participating locations that returned one or more bins during 2017



### SECTION 3: COMPARISONS TO NATIONAL AND OTHER STATES' DATA

To compare how the state collection partners performed in 2017, the national averages for the number of bins returned per total locations since 2012 was calculated and compared to the state average over the same period. The average numbers of bins include locations that did not return any bins in each year. It should be noted that when making comparisons each state has different regulations, different mix of housing types, local policies, and incentives that may have a significant impact on returns. Overall, the average bin return rate per location was lower in NH than the US average as shown in Figure 3.1.

**FIGURE 3.1: AVERAGE NUMBER OF BINS RETURNED PER LOCATION PER YEAR**

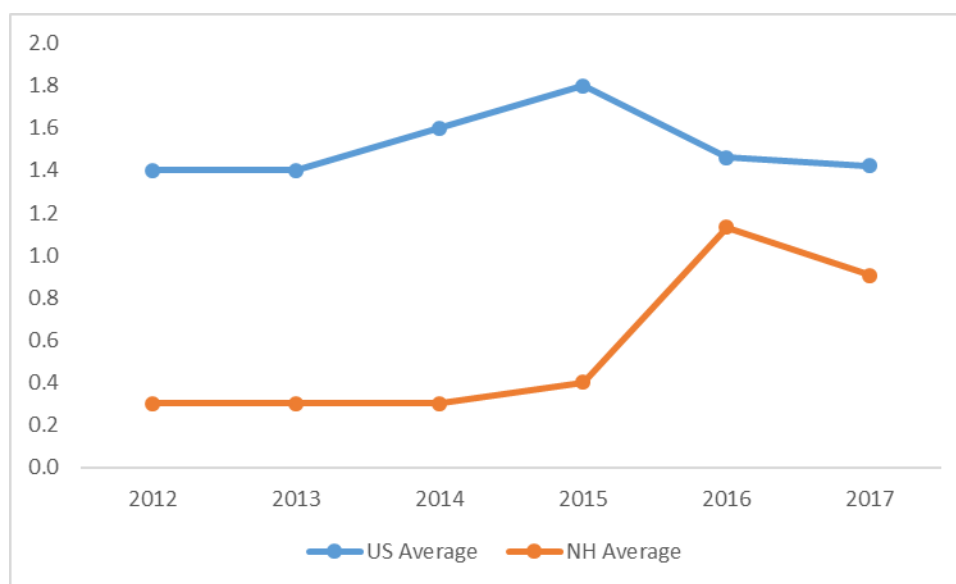


Figure 3.2 displays the locations in NH that returned more than one bin in a given year since 2014, and Figure 3.3 displays the top 10 partners in the US over the same period in terms of the number of bins returned. F.W. Webb and Ferguson Enterprises were top performers in both NH and the US.

**FIGURE 3.2: PARTNER LOCATIONS IN NH RETURNING MORE THAN 1 BIN PER YEAR 2014-2017**

<b>Location</b>	<b>2014 Bins</b>
F.W. Webb	8
Redlon & Johnson	3
The Granite Group	3
S. G. Torrice Corp.	2
<b>Location</b>	<b>2015 Bins</b>
F.W. Webb	8
The Granite Group	7
S. G. Torrice Corp.	4
Rockingham Electric Company	2
Total Air Supply	2
United Refrigeration	2

<b>Location</b>	<b>2016 Bins</b>
F.W. Webb	6
The Granite Group	3
S. G. Torrice Corp.	3
API of NH	2
<b>Location</b>	<b>2017 Bins</b>
F.W. Webb	11
The Granite Group	7
Ferguson Enterprises	3
S. G. Torrice Corp.	2
Rexel	2
Heating Specialties of NH	2
Northeast Electrical Distributors	2

**FIGURE 3.3: TOP PERFORMING PARTNER LOCATIONS NATIONWIDE IN BINS RETURNED 2014-2017**

<b>Location</b>	<b>2014 Bins</b>
R. E. Michel Company	461
Johnstone Supply	460
US Air Conditioning Distributors	127
Ferguson Enterprises	119
United Refrigeration	114
Goodman Distribution Inc.	95
Honeywell Inc.	77
Gustave A Larson Company	67
Refrigeration Supplies Distributor	60
Lennox Industries Inc.	60
C.C. Dickson Company	55
<b>Location</b>	<b>2015 Bins</b>
Johnstone Supply	519
R. E. Michel Company	336
Ferguson Enterprises	184
United Refrigeration	176
US Air Conditioning Distributors	106
Goodman Distribution Inc.	70
Gustave A Larson Company	62
Refrigeration Supplies Distributor	54
Lennox Industries Inc	51
Baker Distributing Company	50

<b>Location</b>	<b>2016 Bins</b>
Johnstone Supply	444
R. E. Michel Company	292
United Refrigeration	237
Lennox Industries Inc.	131
Ferguson Enterprises	104
US Air Conditioning Distributors	70
Ace Supply Co. Inc.	66
Goodman Distribution, Inc.	66
Lux Products	54
F.W. Webb	47
Baker Distributing Company	46
Refrigeration Supplies Distributor	46
<b>Location</b>	<b>2017 Bins</b>
Johnstone Supply	515
R. E. Michel Company	285
United Refrigeration	192
Ferguson Enterprises	144
Lennox Parts Plus	89
US Air Conditioning Distributors	73
Refrigeration Supplies Distributor	71
F.W. Webb	64
Goodman Distribution	60
Sid Harvey Industries	52

Figure 3.4 displays the total percentage of locations per state and for the entire US with a bin that participated in the program in 2017 (participation is defined as sending back at least one bin). **In 2017, 27% of the locations in NH returned a bin** compared to a **national average of 32%**. The state with the highest percentage of locations returning a bin in 2017 was RI (61%).

**FIGURE 3.4: PERCENTAGE OF LOCATIONS RETURNING A BIN IN 2017**



Figure 3.5 compares the state and national rates for several analytics in 2017. These include: the total whole thermostats, bins, and loose switches collected, the number of thermostats collected by total locations and per participating location, the number of thermostats per bin returned on average in 2017, the equivalent average, the number of mercury thermostat equivalents returned in 2017 and finally the percent change in mercury thermostat conversion from 2016 to 2017. The equivalent average is an average of the number of switches in whole thermostats collected in the state, and it is used to calculate the number of thermostats represented by returned loose switches. The thermostat equivalent number includes the totals of whole thermostats returned plus the number of thermostats estimated from loose switches.

**FIGURE 3.5: COMPARISON OF STATES AND US AVERAGE AMONG SEVERAL CATEGORIES**

State	Whole Thermostats	Bins	Loose Switches	Thermostats returned per total # of locations with bins	Average Thermostats per bin	Average Thermostats collected per location that returned at least one bin in 2017	Equivalent Average	Thermostat Equivalents in 2017	% Change over 2016
CA	17,976	637	2,588	19	28	43	1.8111	19,405	20%
CT	4,246	101	1,798	19	42	62	1.2302	5,708	115%
IA	3,152	61	107	25	52	73	1.1680	3,244	44%
IL	10,671	284	1,069	18	38	47	1.1827	11,575	8%
MA	8,444	166	628	25	51	73	1.2154	8,961	61%
ME	3,956	121	30	16	33	41	1.0660	3,984	-18%
MN	8,471	120	586	55	71	114	1.2265	8,949	-7%
MT	173	7	1	6	25	25	1.0603	174	-64%
NH	2,420	63	113	11	38	42	1.1251	2,520	0%
NY	7,703	204	618	15	38	51	1.4685	8,124	12%
PA	10,674	210	576	29	51	71	1.3738	11,093	10%
RI	3,028	55	86	51	55	84	1.1031	3,106	-19%
VT	2,579	130	24	12	20	23	0.9096	2,605	13%
US Avg.	6,423	166	633	23	42	58	1.4461	6,881	14%

Figure 3.6 further compares this state and national data by showing how each state ranked in each of these categories, from highest to lowest. New Hampshire ranked in the bottom half and below the US average in every category.

**FIGURE 3.6: COMPARISON OF STATES AND US AVERAGE AMONG SEVERAL CATEGORIES, RANKINGS**

	Whole Thermostats	Bins	Loose Switches	Thermostats returned per total # of locations with bins	Average Thermostats per bin	Average Thermostats collected per location that returned at least one bin in 2017	Equivalent Average	Thermostat Equivalents in 2017	% Change over 2017
1	CA	CA	CA	MN	MN	MN	CA	CA	CT
2	PA	IL	CT	RI	RI	RI	NY	IL	MA
3	IL	PA	IL	PA	IA	IA	US Avg.	PA	IA
4	MN	NY	US Avg.	IA	MA	MA	PA	MA	CA
5	MA	US Avg.	MA	MA	PA	PA	CT	MN	US Avg.
6	NY	MA	NY	US Avg.	CT	CT	MN	NY	VT
7	US Avg.	VT	MN	CT	US Avg.	US Avg.	MA	US Avg.	NY
8	CT	ME	PA	CA	NH	NY	IL	CT	PA
9	ME	MN	NH	IL	NY	IL	IA	ME	IL
10	IA	CT	IA	ME	IL	CA	NH	IA	NH
11	RI	NH	RI	NY	ME	NH	RI	RI	MN
12	VT	IA	ME	VT	CA	ME	ME	VT	ME
13	NH	RI	VT	NH	MT	MT	MT	NH	RI
14	MT	MT	MT	MT	VT	VT	VT	MT	MT

## 2017 COLLECTIONS BY BRAND

In New Hampshire, Thermostat Recycling Corporation (TRC) recovered the equivalent of 2,520 mercury thermostats from 2,420 whole mercury thermostats plus 113 mercury switches removed from thermostats. A total of 18.1 pounds of mercury was diverted from solid waste. \*Please note the explanation of the converted thermostats or thermostat equivalents below.<sup>4</sup> An example of the mercury ampoule is shown in [Figure 4.0].

Figure 4.0



As required by the state statute, a table of thermostat brand holder with the corresponding thermostats, count of switches and pounds of mercury recycled is below. It is important to note that there still remain non-members whose thermostats the TRC collection program recycles. They are listed in the table as “Non-Member Brands”.

<sup>4</sup> A mercury thermostat contains a variable amount of mercury ampoules or “switches” attached to the subbase of the thermostat. These glass ampoules often times are collected in the recycling container without the intact thermostat attached to them. TRC collects and counts these loose ampoules and recycles them. To derive the converted thermostat or thermostat equivalent, the program takes the following calculations to develop the converted thermostat or thermostat equivalent. First, TRC will count the total whole (intact) thermostats collected in the recycling bins. From these units, there is an intact ampoules count. TRC then takes the intact ampoules divided by the whole (intact) thermostats or otherwise known as the conversion ratio. After the conversion ratio is calculated, TRC will multiple the loose mercury switches by the conversion ratio. Lastly, we add this result to the whole (intact) thermostats to produce the converted thermostats or thermostat equivalents.



Brand Holder	Thermostats	Count Switches	Pounds Mercury
Bard Manufacturing Company	0	0	0.00
Burnham Holdings, Inc	8	8	0.05
Carrier Corporation	16	29	0.18
Chromalox	0	0	0.00
Climate Master, Inc.	0	0	0.00
Crane Company	1	4	0.02
ecobee	0	0	0.00
Emerson Electric Corporation/White Rodgers	118	130	0.81
Empire Comfort Systems	2	2	0.01
General Electric Corporation	14	44	0.27
Goodman Global	0	0	0.00
Honeywell Corporation	2,149	2,434	15.09
Hunter Fan Company	0	0	0.00
ITT Corporation	4	4	0.02
Lear Siegler (Original Charter Corporation)	0	0	0.00
Lennox International Inc.	13	16	0.10
Lux Products Corporation	9	9	0.06
Marley-Wylain Company	2	2	0.01
McQuay International	1	2	0.01
Nest	0	0	0.00
Nortek Global HVAC, LLC	5	5	0.03
Rheem Manufacturing Company	1	1	0.01
Schneider Electric Systems USA	6	8	0.05
Sears Holdings	9	11	0.07
Taco Comfort Solutions	2	2	0.01
TPI Corporation	0	0	0.00
Trane Residential Systems	19	36	0.22
Uponor, Inc.	0	0	0.00
Vaillant Corporation	0	0	0.00
W. W. Grainger	3	6	0.04
York/Johnson Controls	25	42	0.26
<b>-Non-Member Brands-----</b>			
AMERICAN STABILIS	4	4	0.02
energy kinetics	4	4	0.02
<b>--NOM (Manufacturer not identifiable) ----</b>			
Loose Switches	0	113	0.70
NOM	5	9	0.06
<b>TOTAL</b>	<b>2,420</b>	<b>2,925</b>	<b>18.14</b>

## 2017 ACCOUNTING OF THE PROGRAM EXPENSES

Below is a summary of program expenses for the New Hampshire collection program in 2017. 2017 program expenses are unaudited and are for management purposes only. Prior to submittal of this annual report, the expenses were reviewed by Halt, Buzas & Powell, LTD.

Program Component	2016	2017	Difference (\$'s)
Direct Expense for Marketing & Outreach	3,045	5,142	2,097
Incentive/Promotional Payments	-	-	0
Legal	-	-	0
New Collection Containers	-	-	0
Recycling Costs	3,032	9,328	6,296
Travel	55	-	(55)
TRC Staff and Administration	5,489	619	(4,870)
<b>Total (expenses)</b>	<b>11,621</b>	<b>15,090</b>	<b>3,469</b>

**TRC Staff and Administration:** Any costs for a specific state will take the hours worked at the TRC employee level multiplied by each individual's hourly rate.

## 2017 EDUCATION AND OUTREACH

### DIRECT MARKETING (EMAIL, MAIL, OTHER COMMUNICATIONS)

#### Current Collection Locations

##### *Collection Containers - From Big Bins to Small Pails.*

- TRC shipped 11 NEW small pails and 6 NEW large bins.

The large, green bins which have been the staple of the program, continued to be replenished to collection locations throughout the state. Often times these new bin orders coincide with Accounts that open new stores, move or lose their existing containers.

##### *Collection Location Outbound Phone Calls*

- Completed 110 calls to encourage returning the recycling container compared to 22 a year prior. A copy of the sites called can be found in the Appendix section of the annual report.

##### *Collection Location Postcards*

- Mailed 362 reminder postcards to ship the compared to 282 a year prior.
- Emailed 39 collection locations three weeks after receiving the postcard.

##### *Collection Location Site Visits*

- Visited 29 collection locations compared to zero in 2016. A copy of the sites called can be found in the Appendix section of the annual report.

#### HVAC Industry

- HARDI wholesale branch location clean-out mailing. Mailed 35 direct letters to wholesale distributors to direct them to clean-out any remaining mercury thermostat inventory.

#### Utility Industry

- Developed a list of utility driven energy efficiency projects geared towards thermostat replacements and rebates/incentives. The list to be worked on in 2018.
- Sent an informational email to known utility implementers on the program.
- Directly marketed to 5 community action agencies.

## Household Hazardous Waste (HHW) Industry

- Emailed a Wheelabrator facility located in state
  - Scoured google alerts for new HHW facilities openings or events to target phone call or email outreach to encourage them to use program.
- 

## ADVERTISING

### Print Advertising

#### *ACHR News*

- Field Served: All branches of the air conditioning, heating and refrigeration industry (residential, commercial and industrial) including contractors, dealers, distributors, wholesalers, manufacturers, consulting engineers and architects, public utilities, government agencies and associations, exporters and importers, industrial and commercial buyers and users, libraries, schools, students and others allied to the field.
- Circulation: 178
- 2/3rd page Square, BW Ad (6" x 8")
- June 26th issue: High End HVAC; closes June 10th
- October 23rd issue: Thermostats; closes October 5<sup>th</sup>

#### *Distribution Center Magazine*

- Field Served: As the official publication of HARDI, Distribution Center is the primary source for editorial commentary, content and resources designed to enhance the success and effectiveness of HVACR wholesale distribution.
- Circulation: (New England) 829
- 2/3rd page, BW ad (5.875" x 11.75")
- June issue: The Legislative Issue; closes May 12th
- October Issue: HARDI's Annual Conference Pre-Show Issue; closes September 15th

#### *BOMA Magazine [Figure 4.1]*

- Field Served: Official publication of the Building Owners and Managers Association. BOMA's readers own or manage more than 80% of all prime commercial properties and facilities in North America. The magazine reaches building owners, managers, developers, asset managers, corporate facility managers and government real-estate officials.
- Circulation: 8
- May / June Issue (Full page, 4C - 8" x 10")
  - Green Guide Cover Story: Smart Buildings and Sustainability
  - Annual Conference Preview
- 2017 BOMA International Conference and Expo Directory and Show Guide

- Distribution at Nashville Conference
- 2017 TOBY Magazine Issue
  - Special annual publication recognizing the nominees of the TOBY Awards

Figure 4.1



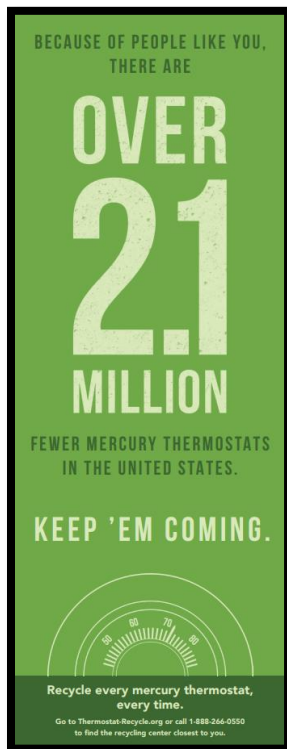
*Facilities Management Journal (FMJ)*

- Field Served: Official publication of the International Facility Management Association.
- Circulation: (Northeast) 3,161
- July / August (Full page, 4C - 8.5" x 10.875")
  - Safety, Security and Risk
- September / October issue
  - People, Process and Place
  - Bonus Distribution at IFMA World Workplace Conference and Expo in Houston

*Affordable Housing Finance [Figure 4.2]*

- Field Served: Services the affordable housing development and real estate finance industries, including owners, developers, builders, property managers, government agencies, community development financial institutions, legal and accounting services and others allied to the field.
- Circulation: 52
- June Issue
  - 1/2 Page Vertical, 4C (3.375" x 10")
  - Workforce Housing
  - State Housing Finance Agency Roundtable
  - Bonus distribution at NAA Education Conference & Expo and NCSHA Housing Credit Conference and Marketplace
- November / December
  - Best Practices: Finance, Design and Operations
  - Capital Markets outlook
  - 2017 Review and 2018 Forecast

Figure 4.2



## Digital Advertising

*Green Living Network:* Contains more than 200 websites designed to target users that lead an organic and green lifestyle. The websites in this network cover topics such as vegan and vegetarian recipes, organic foods, recycling tips, arts and crafts, gardening and more.

*Moms and Families Network:* Consists of more than 600 websites with content designed to target active mothers as they browse online. These sites provide a wide variety of topics such as fitness, children's health, women's health, education, child activities, healthy lifestyles, parenting, food and cooking and more.

*Working Man Network:* Has more than 300 sites targeting blue collared workers online. The websites in this network reach this group of manual workers through sites focusing on cars and trucks, country living, sports, career and education resources, manufacturing and construction, local news sites, outdoors and much more.

### *Ad Network Delivery Summary*

- Impressions: 638,211
- Clicks: 475
- Click Through Rate: 0.07% (1.06x the national average)
- Engagement Rate 0.07%

## Google AdWords

- Impressions: 148,628
- Interaction: 527
- Clicks: 527
- Click Through Rate: 0.38%

## Social Media

*Facebook:* Adults 18+, Cleaning and Maintenance, Installation and Repair and Consumer Services categories were targeted.

## Press Releases

- On Oct 19, 2017, TRC released the "Thermostat Recycling Corporation and Wheelabrator Technologies Team Up to Recycle Mercury Thermostats in Massachusetts".



## **2018 PROGRAM MODIFICATIONS**

### **Thermostat Recycling Corporation's New Hampshire Planned Activities:**

1. Continue the program's operational activities such as outbound phone calls, mailing reminder postcards, and visiting sites. Use collection data trends to target these initiatives.
2. Continue advertising which promotes the program's collection network and definition of new potential collection partners.
3. Target three key industries, Utilities, the waste-related sector, and HVAC.
4. Look for opportunities to switch collection points to small pails.



## 2017 NEW HAMPSHIRE ANNUAL REPORT

Thermostat Recycling Corporation Headquarters  
500 Office Center Drive – Suite 400 | Fort Washington, PA 19034  
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All state specific annual reports are posted on our website at the following weblink:  
[https://www.thermostat-recycle.org/resources/media\\_center](https://www.thermostat-recycle.org/resources/media_center)

**Recycle every mercury thermostat, every time.**

## APPENDICES

## **HOW MERCURY THERMOSTAT WASTE IS HANDLED**

### **WASTE MERCURY-ADDED THERMOSTAT MANAGEMENT THROUGH VEOLIA ES TECHNICAL SOLUTIONS, LLC.**

Beginning December 19, 2016, bins with waste mercury-switch thermostats were received at a new fulfillment/inventory center in Port Washington, Wisconsin (WIR000130591). The facility is owned and operated by Veolia ES Technical Solutions, L.L.C. (Veolia) under contract with TRC.

All recycling containers, including pails and bins are received at the loading dock and sent to the TRC inventory area. The bin and plastic liner are opened and the contents are identified, sorted, and tallied. The following data is recorded for each bin returned and processed: bin number, business name (location name), city, state, zip code, date returned, number of thermostats and mercury switches by manufacturer and any non-conforming material.

The containers are returned to the location that sent it in with a new prepaid address label within 72 hours of receipt. The thermostats are stored and staged in a plastic lined carton in a storage area for final processing. The containers are dated and processed in order received, first in-first out.

The thermostats and any loose bulb collected from the bins are consolidated into a special 55-gallon drum which is labeled and dated according to regulations. The drum is sealed with a band and is only opened when contents are being added to it. Special negative pressure venting assures any fumes are captured and vented when the drum is opened.

The 55-gallon drum is then shipped to Veolia's mercury recovery facility (WID988566543) for final processing of the mercury ampoules (switches) Veolia Environmental Services meets or exceeds all local, state, federal and EPA regulations for the management of the product.

The containers are returned from the storage area to the mercury recovery processing area to have the mercury bulbs removed from the plastic housing. Universal Waste Regulations require the recycling and disposal of waste within 12 months of acceptance at the processing facility.

Small quantities of thermostats are removed from the container, which is then closed again, a spillage. The bulbs are removed from the thermostats and placed into processing vessel at the work station. Once the processing vessel is full, the vessel is loaded into the mercury recovery retort oven.

If a bulb breaks and the mercury spills, the work area is designed to contain the spillage and the operators are trained in the clean-up and disposal of mercury. The TRC inventory and processing areas are equipped with special mercury vacuum cleaners and the work area is vacuumed at the end of the work day to assure that any spillage is cleaned up and not left to evaporate.

Veolia meets or exceeds all local, state, federal and EPA regulations for the management of the product. The mercury recovery facility and process are permitted by the Wisconsin Department of Natural Resources. Veolia's approvals for mercury recovery/recycling include:

- EPA - identification WID988566543
- Hazardous Waste Storage License #6008
- Hazardous Waste Treatment License (Mercury Recovery Operations) #4585
- Air Operation Permit #246076050-S01
- Storm Water General Permit #WI-S067857-4

In addition to the regulatory permits, both Veolia Port Washington facilities have developed and maintains management systems in accordance with ISO 14001-2004, OHSAS 18001-2007, and Responsible Recycling (R2:2013) Practice. All persons who handle mercury thermostats as part of the TRC operation receive training in the handling of Hazardous Waste and Universal Waste.

The mercury containing ampules are retorted at Veolia's Port Washington Mineral Springs facility. The mercury is removed during the retort process. The post retort debris consists of broken glass ampules. The debris is tested for residual mercury to document the removal of the mercury to levels below the US EPA Land Disposal Restriction (LDR) levels. The debris is then disposal of as a non-hazardous solid waste at Advanced Disposal Glacier Ridge Landfill, LLC in Horicon, Wisconsin.

A site evaluation of the Veolia Processing Center in Port Washington, WI was conducted by TRC staffer, Danielle Myers, in early October 2017. From this audit, a new design flow for processing bins was discovered, as well as more efficient ways to return bins back to participating facilities and contractors. Updates to packaging instructions were also a result, and will include new marketing collateral, incentives, and small pails.

EXTENDED TO NOVEMBER 15, 2017

Form **990**Department of the Treasury  
Internal Revenue Service**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2016**  
Open to Public  
Inspection**A** For the 2016 calendar year, or tax year beginning

and ending

**B** Check if applicable:

- ☐ Address change  
☐ Name change  
☐ Initial return  
☐ Final return/terminated  
☐ Amended return  
☐ Application pending

**C** Name of organization**THERMOSTAT RECYCLING CORPORATION**Doing business as **TRC**

Number and street (or P.O. box if mail is not delivered to street address)

**500 OFFICE CENTER DRIVE**

Room/suite

**400**

City or town, state or province, country, and ZIP or foreign postal code

**FORT WASHINGTON, PA 19034****F** Name and address of principal officer: **RYAN KISCADEN****SAME AS C ABOVE****D** Employer identification number**54-1830284****E** Telephone number**888-266-0550****G** Gross receipts \$**2,920,513.****H(a)** Is this a group returnfor subordinates? ☐ Yes ☒ No**H(b)** Are all subordinates included? ☐ Yes ☐ No

If "No," attach a list. (see instructions)

**H(c)** Group exemption number ▶**I** Tax-exempt status: ☐ 501(c)(3) ☒ 501(c) ( **6** ) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527**J** Website: **WWW.THERMOSTAT-RECYCLE.ORG****K** Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶**L** Year of formation: **1996** **M** State of legal domicile: **DE****Part I Summary**

Activities & Governance	<b>1</b>	Briefly describe the organization's mission or most significant activities: <b>TO PROMOTE THE SAFE COLLECTION AND PROPER DISPOSAL OF MERCURY-CONTAINING THERMOSTATS.</b>		
	<b>2</b>	Check this box <input type="checkbox"/> If the organization discontinued its operations or disposed of more than 25% of its net assets.		
	<b>3</b>	Number of voting members of the governing body (Part VI, line 1a)	<b>3</b>	<b>3</b>
	<b>4</b>	Number of independent voting members of the governing body (Part VI, line 1b)	<b>4</b>	<b>3</b>
	<b>5</b>	Total number of individuals employed in calendar year 2016 (Part V, line 2a)	<b>5</b>	<b>6</b>
	<b>6</b>	Total number of volunteers (estimate if necessary)	<b>6</b>	<b>0</b>
		<b>7a</b>	Total unrelated business revenue from Part VIII, column (C), line 12	<b>7a</b>
<b>7b</b>		Net unrelated business taxable income from Form 990-T, line 34	<b>7b</b>	<b>0.</b>
Revenue	<b>8</b>	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	<b>9</b>	Program service revenue (Part VIII, line 2g)	<b>0.</b>	<b>0.</b>
	<b>10</b>	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	<b>1,622,964.</b>	<b>2,920,228.</b>
	<b>11</b>	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<b>234.</b>	<b>285.</b>
	<b>12</b>	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<b>0.</b>	<b>0.</b>
Expenses	<b>13</b>	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	<b>1,623,198.</b>	<b>2,920,513.</b>
	<b>14</b>	Benefits paid to or for members (Part IX, column (A), line 4)	<b>0.</b>	<b>0.</b>
	<b>15</b>	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	<b>0.</b>	<b>0.</b>
	<b>16a</b>	Professional fundraising fees (Part IX, column (A), line 11e)	<b>456,176.</b>	<b>334,899.</b>
	<b>b</b>	Total fundraising expenses (Part IX, column (D), line 25) ▶	<b>0.</b>	<b>0.</b>
Net Assets or Fund Balances	<b>17</b>	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	<b>932,404.</b>	<b>1,943,085.</b>
	<b>18</b>	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	<b>1,388,580.</b>	<b>2,277,984.</b>
	<b>19</b>	Revenue less expenses. Subtract line 18 from line 12	<b>234,618.</b>	<b>642,529.</b>
	<b>20</b>	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	<b>21</b>	Total liabilities (Part X, line 26)	<b>642,843.</b>	<b>1,263,712.</b>
<b>22</b>	Net assets or fund balances. Subtract line 21 from line 20	<b>388,046.</b>	<b>366,386.</b>	
			<b>254,797.</b>	<b>897,326.</b>

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

Date

**RYAN KISCADEN, EXECUTIVE DIRECTOR**

Type or print name and title

Paid

Print/Type preparer's name

Preparer's signature

Date

Check if self-employed

PTIN

**JEFFREY A. SMITH, CPA****P00139935**

Preparer

Firm's name ▶ **BURDETTE SMITH & BISH LLC**Firm's EIN ▶ **45-4037800**

Use Only

Firm's address ▶ **4035 RIDGE TOP ROAD, SUITE 550  
FAIRFAX, VA 22030-7411**Phone no. **703-591-5200**

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

**Part III** Statement of Program Service AccomplishmentsCheck if Schedule O contains a response or note to any line in this Part III ☐

1 Briefly describe the organization's mission:

THE THERMOSTAT RECYCLING CORPORATION (TRC) IS A NON-PROFIT ORGANIZATION THAT FACILITATES AND MANAGES THE COLLECTION AND PROPER DISPOSAL OF MERCURY-CONTAINING THERMOSTATS.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ) (Expenses \$ 2,095,746. including grants of \$ ) (Revenue \$ 2,920,228. )

TRC FACILITATES THE PROPER MANAGEMENT OF WASTE MERCURY THERMOSTATS BY PROVIDING RECYCLING CONTAINERS FOR THE COLLECTION AND TRANSPORT OF WASTE MERCURY THERMOSTATS TO ELIGIBLE COLLECTION SITES IN ALL U.S. STATES EXCEPT ALASKA AND HAWAII. TRC ALSO CONDUCTS AN EDUCATIONAL CAMPAIGN PROMOTING THE PROPER MANAGEMENT OF WASTE MERCURY THERMOSTATS. SINCE TRC'S FOUNDING, TRC HAS COLLECTED OVER 2,100,000 MERCURY-CONTAINING THERMOSTATS WHICH HAS KEPT 10 TONS OF MERCURY OUT OF THE WASTE SYSTEM.

4b (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4c (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4d Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$ ) (Revenue \$ )

4e Total program service expenses **2,095,746.**

**Part IV Checklist of Required Schedules**

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A		X
2 Is the organization required to complete Schedule B, Schedule of Contributors?		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I		X
4 <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	X	
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	X	
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII		X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX		X
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III		X

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**Part IV Checklist of Required Schedules** (continued)

	Yes	No
<b>20a</b> Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
<b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
<b>21</b> Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X
<b>22</b> Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
<b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>		X
<b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
<b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
<b>c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
<b>d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
<b>25a</b> <b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		
<b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		
<b>26</b> Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>		X
<b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
<b>28</b> Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
<b>a</b> A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
<b>b</b> A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
<b>c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
<b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
<b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
<b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
<b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
<b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
<b>34</b> Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
<b>35a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
<b>b</b> If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
<b>36</b> <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
<b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
<b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	X	

**Note.** All Form 990 filers are required to complete Schedule O

**Part V** Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	5	
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0	
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	6	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	X	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
b	If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	<b>Organizations that may receive deductible contributions under section 170(c).</b>		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9	<b>Sponsoring organizations maintaining donor advised funds.</b>		
a	Did the sponsoring organization make any taxable distributions under section 4966?		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	<b>Section 501(c)(7) organizations.</b> Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	<b>Section 501(c)(12) organizations.</b> Enter:		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12a	<b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	
13	<b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>		
a	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
c	Enter the amount of reserves on hand	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	

Form 990 (2016)

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI ☒ **X**

**Section A. Governing Body and Management**

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year ..... 1a 3		
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 1b 3		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? ..... 2		X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? ..... 3		X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? ..... 4		X
5 Did the organization become aware during the year of a significant diversion of the organization's assets? ..... 5		X
6 Did the organization have members or stockholders? ..... 6	X	
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? ..... 7a	X	
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? ..... 7b		X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body? ..... 8a	X	
b Each committee with authority to act on behalf of the governing body? ..... 8b	X	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O ..... 9		X

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates? ..... 10a		X
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? ..... 10b		
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? ..... 11a	X	
b Describe in Schedule O the process, if any, used by the organization to review this Form 990. .... 11b		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13 ..... 12a	X	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? ..... 12b		X
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done ..... 12c		X
13 Did the organization have a written whistleblower policy? ..... 13	X	
14 Did the organization have a written document retention and destruction policy? ..... 14	X	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official ..... 15a	X	
b Other officers or key employees of the organization ..... 15b	X	
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). .... 15c		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? ..... 16a		X
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? ..... 16b		

**Section C. Disclosure**

17 List the states with which a copy of this Form 990 is required to be filed **CA, MT, IL**

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records: **RYAN KISCADEN - 888-266-0550**  
**500 OFFICE CENTER DRIVE, STE 400, FORT WASHINGTON, PA 19034**



(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
<b>1b Sub-total .....</b>								<b>113,808.</b>	<b>0.</b>	<b>516.</b>
<b>c Total from continuation sheets to Part VII, Section A .....</b>								<b>0.</b>	<b>0.</b>	<b>0.</b>
<b>d Total (add lines 1b and 1c) .....</b>								<b>113,808.</b>	<b>0.</b>	<b>516.</b>
<b>2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization</b>										

3	Did the organization list any <b>former</b> officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	X
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	X
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	X

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.		
(A) Name and business address	(B) Description of services	(C) Compensation
S. GRONER ASSOCIATES, INC., 100 W. BROADWAY, SUITE 290, LONG BEACH, CA 90802	MARKETING CONSULTING	895,000.
HONEYWELL INTERNATIONAL, 1985 DOUGLAS DRIVE, GOLDEN VALLEY, MN 55422-3992	ADMINISTRATIVE AND RECYCLING SERVICES	267,993.
NAVISTA, THE PUBLIC AFFAIRS GROUP, INC., 1156 FIFTEENTH STREET, NW, SUITE 800,	STRATEGIC COUNCIL AND PROJECT MANAGEMEN	130,621.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 3

**Part VIII Statement of Revenue**Check if Schedule O contains a response or note to any line in this Part VIII ☐

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
<b>Contributions, Gifts, Grants and Other Similar Amounts</b>	1 a	Federated campaigns	1a				
	b	Membership dues	1b				
	c	Fundraising events	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f				
	g	Noncash contributions included in lines 1a-1f: \$					
	h	<b>Total.</b> Add lines 1a-1f					
<b>Program Service Revenue</b>	2 a	MEMBERSHIP DUES	Business Code 900099	2,889,641.	2,889,641.		
	b	SITE PARTICIPATION FEE	900099	30,587.	30,587.		
	c						
	d						
	e						
	f	All other program service revenue					
	g	<b>Total.</b> Add lines 2a-2f			2,920,228.		
	<b>Other Revenue</b>	3	Investment income (including dividends, interest, and other similar amounts)		285.		
4		Income from investment of tax-exempt bond proceeds					
5		Royalties					
6 a		(i) Real	(ii) Personal	Gross rents			
				b Less: rental expenses			
				c Rental income or (loss)			
				d Net rental income or (loss)			
7 a		(i) Securities	(ii) Other	Gross amount from sales of assets other than inventory			
				b Less: cost or other basis and sales expenses			
				c Gain or (loss)			
				d Net gain or (loss)			
8 a		Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18		a			
		b Less: direct expenses	b				
		c Net income or (loss) from fundraising events					
9 a		Gross income from gaming activities. See Part IV, line 19		a			
		b Less: direct expenses	b				
		c Net income or (loss) from gaming activities					
10 a		Gross sales of inventory, less returns and allowances		a			
	b Less: cost of goods sold	b					
	c Net income or (loss) from sales of inventory						
<b>Miscellaneous Revenue</b>			Business Code				
11 a							
b							
c							
d	All other revenue						
e	<b>Total.</b> Add lines 11a-11d						
12	<b>Total revenue.</b> See instructions.			2,920,513.	2,920,228.	0.	285.

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	114,324.			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	175,206.			
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	21,197.			
10 Payroll taxes	24,172.			
11 Fees for services (non-employees):				
a Management				
b Legal	30,952.			
c Accounting	24,500.			
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	187,854.			
12 Advertising and promotion	1,052,314.			
13 Office expenses	11,341.			
14 Information technology	27,871.			
15 Royalties				
16 Occupancy	69,578.			
17 Travel	80,370.			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	2,248.			
23 Insurance	22,127.			
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a RECYCLING SERVICES	308,900.			
b SPONSORSHIPS AND MEMBER	53,508.			
c COMMUNICATIONS	44,650.			
d RECYCLING BINS	13,473.			
e All other expenses	13,399.			
25 Total functional expenses. Add lines 1 through 24e	2,277,984.			
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here ☐ if following SOP 98-2 (ASC 958-720)

**Part X Balance Sheet**Check if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year		(B) End of year
<b>Assets</b>	1 Cash - non-interest-bearing	386,575.	1	236,507.
	2 Savings and temporary cash investments	171,417.	2	371,572.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	225.	4	463,122.
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	65,104.	9	165,085.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 10,068.		
	b Less: accumulated depreciation	10b 6,816.	10c 5,702.	3,252.
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	2,986.
	15 Other assets. See Part IV, line 11	13,820.	15	21,188.
16 <b>Total assets.</b> Add lines 1 through 15 (must equal line 34)	642,843.	16	1,263,712.	
<b>Liabilities</b>	17 Accounts payable and accrued expenses	388,046.	17	366,386.
	18 Grants payable		18	
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 <b>Total liabilities.</b> Add lines 17 through 25	388,046.	26	366,386.
<b>Net Assets or Fund Balances</b>	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	254,797.	27	897,326.
	28 Temporarily restricted net assets		28	
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances	254,797.	33	897,326.
34 <b>Total liabilities and net assets/fund balances</b>	642,843.	34	1,263,712.	

Form 990 (2016)



**Part XI Reconciliation of Net Assets**Check if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,920,513.
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,277,984.
3	Revenue less expenses. Subtract line 2 from line 1	3	642,529.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	254,797.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	897,326.

**Part XII Financial Statements and Reporting**Check if Schedule O contains a response or note to any line in this Part XII ☒

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2a	X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2b	X
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	2c	X
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____	3a	X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits _____	3b	

Form 990 (2016)

**SCHEDULE C**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527  
▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**  
▶ **Information about Schedule C (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).**

OMB No. 1545-0047

**2016**

**Open to Public  
Inspection**

**If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then**

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

**If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then**

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

**If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then**

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization

**THERMOSTAT RECYCLING CORPORATION**

Employer identification number

**54-1830284**

**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political campaign activity expenditures ..... ▶ \$
- 3 Volunteer hours for political campaign activities .....

**Part I-B Complete if the organization is exempt under section 501(c)(3).**

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ..... ▶ \$
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ..... ▶ \$
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ..... ☐ Yes ☐ No
- 4a Was a correction made? ..... ☐ Yes ☐ No
- b If "Yes," describe in Part IV.

**Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).**

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ..... ▶ \$
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ..... ▶ \$
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ..... ▶ \$
- 4 Did the filing organization file **Form 1120-POL** for this year? ..... ☐ Yes ☐ No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2016

LHA

**Part II-A** Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).
- B Check ☐ if the filing organization checked box A and "limited control" provisions apply.

**Limits on Lobbying Expenditures**  
 (The term "expenditures" means amounts paid or incurred.)

	(a) Filing organization's totals	(b) Affiliated group totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)														
b Total lobbying expenditures to influence a legislative body (direct lobbying)														
c Total lobbying expenditures (add lines 1a and 1b)														
d Other exempt purpose expenditures														
e Total exempt purpose expenditures (add lines 1c and 1d)														
f Lobbying nontaxable amount. Enter the amount from the following table in both columns.														
<table border="1"> <thead> <tr> <th>If the amount on line 1e, column (a) or (b) is:</th> <th>The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:													
Not over \$500,000	20% of the amount on line 1e.													
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.													
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.													
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.													
Over \$17,000,000	\$1,000,000.													
g Grassroots nontaxable amount (enter 25% of line 1f)														
h Subtract line 1g from line 1a. If zero or less, enter -0-														
i Subtract line 1f from line 1c. If zero or less, enter -0-														
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?	<input type="checkbox"/> Yes	<input type="checkbox"/> No												

**4-Year Averaging Period Under section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.)

See the separate instructions for lines 2a through 2f.)

**Lobbying Expenditures During 4-Year Averaging Period**

Calendar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2016



**SCHEDULE D**  
**(Form 990)**Department of the Treasury  
Internal Revenue Service**Supplemental Financial Statements**▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**  
▶ **Attach to Form 990.**▶ **Information about Schedule D (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).**

OMB No. 1545-0047

**2016**  
**Open to Public**  
**Inspection**

Name of the organization

**THERMOSTAT RECYCLING CORPORATION**Employer identification number  
**54-1830284****Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year .....		
2 Aggregate value of contributions to (during year) .....		
3 Aggregate value of grants from (during year) .....		
4 Aggregate value at end of year .....		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <input type="checkbox"/> Yes <input type="checkbox"/> No		
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? <input type="checkbox"/> Yes <input type="checkbox"/> No		

**Part II Conservation Easements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

<input type="checkbox"/> Preservation of land for public use (e.g., recreation or education)	<input type="checkbox"/> Preservation of a historically important land area
<input type="checkbox"/> Protection of natural habitat	<input type="checkbox"/> Preservation of a certified historic structure
<input type="checkbox"/> Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements .....	2a
b Total acreage restricted by conservation easements .....	2b
c Number of conservation easements on a certified historic structure included in (a) .....	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register .....	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ .....

4 Number of states where property subject to conservation easement is located ▶ .....

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ .....

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ .....

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1 .....	▶ \$ .....
(ii) Assets included in Form 990, Part X .....	▶ \$ .....

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenue included on Form 990, Part VIII, line 1 .....	▶ \$ .....
b Assets included in Form 990, Part X .....	▶ \$ .....

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a ☐ Public exhibition  
 b ☐ Scholarly research  
 c ☐ Preservation for future generations

- d ☐ Loan or exchange programs  
 e ☐ Other \_\_\_\_\_

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

- c Beginning balance .....  
 d Additions during the year .....  
 e Distributions during the year .....  
 f Ending balance .....

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII ☐

**Part V Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment ☐ %  
 b Permanent endowment ☐ %  
 c Temporarily restricted endowment ☐ %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations .....  
 (ii) related organizations .....

	Yes	No
3a(i)		
3a(ii)		
3b		

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? ☐

4 Describe in Part XIII the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment		10,068.	6,816.	3,252.
e Other				

**Total.** Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) ☐ 3,252.

Schedule D (Form 990) 2016

**Part VII Investments - Other Securities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

**Part VIII Investments - Program Related.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

**Part IX Other Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

**Part X Other Liabilities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☒

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

<b>1</b>	Total revenue, gains, and other support per audited financial statements	<b>1</b>	2,920,513.
<b>2</b>	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
<b>a</b>	Net unrealized gains (losses) on investments	<b>2a</b>	
<b>b</b>	Donated services and use of facilities	<b>2b</b>	
<b>c</b>	Recoveries of prior year grants	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIII.)	<b>2d</b>	
<b>e</b>	Add lines 2a through 2d	<b>2e</b>	0.
<b>3</b>	Subtract line 2e from line 1	<b>3</b>	2,920,513.
<b>4</b>	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b	<b>4a</b>	
<b>b</b>	Other (Describe in Part XIII.)	<b>4b</b>	
<b>c</b>	Add lines 4a and 4b	<b>4c</b>	0.
<b>5</b>	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	<b>5</b>	2,920,513.

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

<b>1</b>	Total expenses and losses per audited financial statements	<b>1</b>	2,277,984.
<b>2</b>	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
<b>a</b>	Donated services and use of facilities	<b>2a</b>	
<b>b</b>	Prior year adjustments	<b>2b</b>	
<b>c</b>	Other losses	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIII.)	<b>2d</b>	
<b>e</b>	Add lines 2a through 2d	<b>2e</b>	0.
<b>3</b>	Subtract line 2e from line 1	<b>3</b>	2,277,984.
<b>4</b>	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b	<b>4a</b>	
<b>b</b>	Other (Describe in Part XIII.)	<b>4b</b>	
<b>c</b>	Add lines 4a and 4b	<b>4c</b>	0.
<b>5</b>	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	<b>5</b>	2,277,984.

**Part XIII Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

**PART X, LINE 2:**

TRC IS EXEMPT FROM INCOME TAXES ON ITS EXEMPT ACTIVITIES UNDER SECTION 501

(C) (6) OF THE INTERNAL REVENUE CODE. TRC FOLLOWS ACCOUNTING STANDARDS

FOR DEALING WITH UNCERTAINTY IN ACCOUNTING FOR INCOME TAX PROVISIONS. TRC

HAS DETERMINED THAT IT DOES NOT HAVE ANY MATERIAL UNRECOGNIZED TAX

BENEFITS OR OBLIGATIONS AS OF DECEMBER 31, 2016 AND 2015. YEARS ENDING ON

OR AFTER DECEMBER 31, 2013 REMAIN SUBJECT TO EXAMINATION BY FEDERAL AND

STATE TAX AUTHORITIES.



**SCHEDULE J  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest  
Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2016**

Open to Public  
Inspection

Name of the organization

**THERMOSTAT RECYCLING CORPORATION**

Employer identification number

**54-1830284**

**Part I Questions Regarding Compensation**

**1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

☐ First-class or charter travel

☐ Travel for companions

☐ Tax indemnification and gross-up payments

☐ Discretionary spending account

☐ Housing allowance or residence for personal use

☐ Payments for business use of personal residence

☐ Health or social club dues or initiation fees

☐ Personal services (such as, maid, chauffeur, chef)

Yes No

**1b**

**b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

**2**

**3** Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

☐ Compensation committee

☐ Independent compensation consultant

☒ Form 990 of other organizations

☒ Written employment contract

☒ Compensation survey or study

☒ Approval by the board or compensation committee

**4** During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

**a** Receive a severance payment or change-of-control payment?

**4a**

X

**b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?

**4b**

X

**c** Participate in, or receive payment from, an equity-based compensation arrangement?

**4c**

X

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

**Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.**

**5** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

**a** The organization?

**5a**

**b** Any related organization?

**5b**

If "Yes" on line 5a or 5b, describe in Part III.

**6** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

**a** The organization?

**6a**

**b** Any related organization?

**6b**

If "Yes" on line 6a or 6b, describe in Part III.

**7** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

**7**

**8** Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

**8**

**9** If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

**9**

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2016



Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 3:

COMPENSATION IS ESTABLISHED BY THE BOARD OF DIRECTORS AND COMPARABILITY  
DATA, AMONG OTHER METHODS, ARE USED TO DETERMINE THE COMPENSATION OF THE  
ORGANIZATION'S EXECUTIVE DIRECTOR.

**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2016**

Open to Public  
Inspection

Name of the organization

THERMOSTAT RECYCLING CORPORATION

Employer identification number  
54-1830284

FORM 990, PART VI, SECTION A, LINE 6:

INITIAL MEMBERS OF THIS CORPORATION SHALL BE WHITE-RODGERS CORPORATION AND  
HONEYWELL INC. EACH SUCH CORPORATION SHALL BE DEEMED AN ORIGINAL MEMBER OF  
THE CORPORATION, AND ALL CORPORATIONS MAY BE REFERRED TO COLLECTIVELY IN  
THE BY-LAWS AS THE ORIGINAL MEMBERS.

FROM TIME TO TIME, THE BOARD OF DIRECTORS MAY INVITE OTHER THERMOSTAT  
MANUFACTURERS TO PARTICIPATE AS MEMBERS IN THE CORPORATION. SUCH A  
CORPORATION SHALL BECOME A MEMBER ONLY UPON PAYMENT OF FEES AS PROVIDED  
UNDER ARTICLE VII OF THE BY-LAWS.

FORM 990, PART VI, SECTION A, LINE 7A:

THERE SHALL BE A NOMINATING COMMITTEE OF THE BOARD OF DIRECTORS, WHICH  
SHALL CONSIST OF THREE DIRECTORS, ALL OF WHOM ARE EMPLOYED BY ORIGINAL  
MEMBERS. ONE MONTH PRIOR TO THE ANNUAL MEETING OF THE CORPORATION, THE  
NOMINATING COMMITTEE SHALL APPROVE A SLATE OF NOMINEES MEETING THE  
QUALIFICATIONS SET FORTH IN SECTION 2 TO BE SUBMITTED TO THE MEMBERS FOR  
ELECTION AT THE ANNUAL MEETING.

FORM 990, PART VI, SECTION B, LINE 11B:

A COPY OF FORM 990 IS PROVIDED TO ALL GOVERNING MEMBERS BEFORE IT IS FILED.  
A REASONABLE AMOUNT OF TIME IS ALLOWED FOR THE GOVERNING MEMBERS TO REVIEW  
THE FORM 990 AND PROVIDE COMMENTS.

FORM 990, PART VI, SECTION B, LINE 15:

COMPENSATION IS ESTABLISHED BY THE BOARD OF DIRECTORS AND COMPARABILITY

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2016)

Name of the organization

THERMOSTAT RECYCLING CORPORATION

Employer identification number

54-1830284

DATA, AMONG OTHER METHODS, TO DETERMINE THE COMPENSATION OF THE  
ORGANIZATION'S EXECUTIVE DIRECTOR.

FORM 990, PART VI, SECTION C, LINE 19:

TRC MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND  
FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST (VIA E-MAIL OR  
MAIL).

FORM 990, PART XII, LINE 2C

THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR. THE BOARD OF  
DIRECTORS ASSUME OVERSIGHT RESPONSIBILITY FOR THE AUDIT.

2016 DEPRECIATION AND AMORTIZATION REPORT

FORM 990 PAGE 10

990

Asset No.	Description	Date Acquired	Method	Life	C o n v	Line No.	Unadjusted Cost Or Basis	Bus % Excl	Section 179 Expense	* Reduction In Basis	Basis For Depreciation	Beginning Accumulated Depreciation	Current Sec 179 Expense	Current Year Deduction	Ending Accumulated Depreciation
1	LAPTOP	07/15/12	SL	5.00		16	1,447.				1,447.	1,001.		289.	1,290.
2	(D)HP PRINTER P4015 (002)	11/30/12	SL	5.00		16	1,141.				1,141.	703.		228.	931.
3	2 DELL COMPUTERS	11/21/12	SL	5.00		16	3,007.				3,007.	1,854.		601.	2,455.
4	DELL OPTIPLEX 7010 SFF	01/05/14	SL	5.00		16	1,231.				1,231.	492.		246.	738.
5	DELL COMPUTER WITH MICROPHONE	01/31/14	SL	5.00		16	1,933.				1,933.	741.		387.	1,128.
6	DELL LAPTOP	05/01/14	SL	5.00		16	1,221.				1,221.	407.		244.	651.
7	DELL OPTIPLEX 7010 W/22" MONITOR	10/01/14	SL	5.00		16	1,228.				1,228.	307.		246.	553.
8	SALESFORCE SOFTWARE LICENSES	12/16/16		5M	HY42		3,012.				3,012.			0.	
	* TOTAL 990 PAGE 10 DEPR & AMORT						14,220.				14,220.	5,505.		2,241.	7,746.
	CURRENT YEAR ACTIVITY														
	BEGINNING BALANCE						11,208.			0.	11,208.	5,505.			7,746.
	ACQUISITIONS						3,012.			0.	3,012.	0.			0.
	DISPOSITIONS						1,141.			0.	1,141.	703.			931.
	ENDING BALANCE						13,079.			0.	13,079.	4,802.			6,815.
	ENDING ACCUM DEPR LESS DISPOSITIONS											6,815.			
	ENDING BOOK VALUE											6,264.			

628111 04-01-16

(D) - Asset disposed

\* ITC, Salvage, Bonus, Commercial Revitalization Deduction, GO Zone

## 2017 New Hampshire Miss You Calls

Account	Location: Name	Street	City	State	Zip Code	County	Summary	Activity Date
Crotched Mountain Rehab	Crotched Mountain Rehab	1 Verney	Greenfield	NH	03047	Hillsborough	Miss You Call	5/24/2017
Hampton Transfer Station	Hampton Transfer Station	11 Hardards's Way	Hampton	NH	03842	Rockingham	Miss You Call	5/24/2017
Meredith Transfer Station	Meredith Transfer Station	11 & 17 Jenness Road	Meredith	NH	03253	Belknap	Miss You Call	5/24/2017
Merrimack Transfer Station	Merrimack Transfer Station	1 Fearon Rd	Merrimack	NH	03054	Hillsborough	Miss You Call	5/24/2017
STANDARD PLUMBING & HEATING	STANDARD PLUMBING & HEATING	100 West Rd	PORTSMOUTH	NH	03801	Rockingham	Miss You Call	5/24/2017
Town of Brookline	Town of Brookline	1 Main Street	Brookline	NH	03033	Hillsborough	Miss You Call	5/24/2017
Town of Winchester	Town of Winchester	1 Richmond Rd	Winchester	NH	03470	Cheshire	Miss You Call	5/24/2017
TRANE	Trane Supply	1050 Holt Avenue	Manchester	NH	03109	Hillsborough	Miss You Call	5/24/2017
Allenstown Highway Department	Allenstown Highway Department	161 Granite St.	Allenstown	NH	03275	Merrimack	Miss You Call	5/25/2017
BLODGETT SUPPLY	BLODGETT SUPPLY	254 SHEEP DAVIS RD.	CONCORD	NH	03301	Merrimack	Miss You Call	5/25/2017
CLARKE'S HARDWARE	CLARKE'S HARDWARE	251 NEWPORT ROAD	NEW LONDON	NH	03257	Merrimack	Miss You Call	5/25/2017
Dowling Corporation	Dowling Corporation	112 Hertiage Avenue	Portsmouth	NH	03801	Rockingham	Miss You Call	5/25/2017
F.W. Webb	F.W. WEBB BRANCH #54	25 UNION STREET	MANCHESTER	NH	03103	Hillsborough	Miss You Call	5/25/2017
F.W. Webb	F.W. WEBB CO.	1173 CONWAY RD.	MADISON	NH	03849	Carroll	Miss You Call	5/25/2017
GRANITE CITY ELECTRIC	GRANITE CITY ELECTRIC	16 Rose Ln	KEENE	NH	03431	Cheshire	Miss You Call	5/25/2017
HEATING SPECIALTIES OF NH	HEATING SPECIALTIES OF NH	25 POND STREET	NASHUA	NH	03060	Hillsborough	Miss You Call	5/25/2017
HERITAGE PLUMBING & HEATING	HERITAGE PLUMBING & HEATING	28 COMMERCIAL STREET	AUBURN	NH	03032	Rockingham	Miss You Call	5/25/2017
STATION	STATION	330 MAIN ST	Hopkinton	NH	03229	Merrimack	Miss You Call	5/25/2017
INDEPENDENT ELECTRIC SUPPLY	INDEPENDENT ELECTRIC SUPPLY	177 GAY STREET	MANCHESTER	NH	03103	Hillsborough	Miss You Call	5/25/2017
JOHNSON OIL COMPANY	JOHNSON OIL COMPANY	235 MAIN STREET	CLAREMONT	NH	03743	Sullivan	Miss You Call	5/25/2017
LANCASTER TRANSFER STATION	LANCASTER TRANSFER STATION	121 WATER STREET	LANCASTER	NH	03584	Coos	Miss You Call	5/25/2017
Premier Supply Group	Lebanon Plumbing Supply	179 Mechanic Street	Lebanon	NH	03766	Grafton	Miss You Call	5/25/2017
Lisbon NH Transfer Station	Lisbon NH Transfer Station	35 Ecology Drive	Lisbon	NH	03585	Grafton	Miss You Call	5/25/2017
Newbury Transfer Station	Newbury Transfer Station	201 Old Post Road	Newbury	NH	03255	Merrimack	Miss You Call	5/25/2017
ENVIRONMENTAL SERVICES	SERVICES	29 HAZEN DRIVE	CONCORD	NH	03301	Merrimack	Miss You Call	5/25/2017
NORTHEAST ELECTRIC	NORTHEAST ELECTRIC	36 LITTLEWORTH ROAD	DOVER	NH	03820	Strafford	Miss You Call	5/25/2017
NORTHEAST ELECTRIC DIST.	NORTHEAST ELECTRIC DIST.	22 BRIDGE ST, UNIT # 8	CONCORD	NH	03301	Merrimack	Miss You Call	5/25/2017
Northeast Electrical Distributors	Northeast Electrical Distributors	254 NO. BROADWAY	SALEM	NH	03079	Rockingham	Miss You Call	5/25/2017
Ferguson	Redlon & Johnson	126 Bridge Street	Portsmouth	NH	03801	Rockingham	Miss You Call	5/25/2017
Ferguson	REDLON & JOHNSON (Ferguson)	118 NORTHEASTERN BLVD.	NASHUA	NH	03062	Hillsborough	Miss You Call	5/25/2017
REXEL	REXEL	134 HALL STREET, UNIT F & G	CONCORD	NH	03301	Merrimack	Miss You Call	5/25/2017
REXEL	REXEL	305 MASSABESIC STREET	MANCHESTER	NH	03103	Hillsborough	Miss You Call	5/25/2017
REXEL	REXEL	13 GARABEDIAN DRIVE	SALEM	NH	03079	Rockingham	Miss You Call	5/25/2017
REXEL - CLS	REXEL - CLS	3 PROGRESS AVE.	NASHUA	NH	03062	Hillsborough	Miss You Call	5/25/2017
Rindge Transfer Station	Rindge Transfer Station	113 Main Street	Rindge	NH	03461	Cheshire	Miss You Call	5/25/2017
ROCKINGHAM ELECTRIC COMPANY	ROCKINGHAM ELECTRICAL SUPPLY	221 WASHINGTON ST	CLAREMONT	NH	03743	Sullivan	Miss You Call	5/25/2017
Rye Recycling Center	Rye Recycling Center	305 Grove Rd	Rye	NH	03870	Rockingham	Miss You Call	5/25/2017
S. G. TORRICE CORP	S. G. TORRICE CORP	24 FLAGSTONE DRIVE	HUDSON	NH	03051	Hillsborough	Miss You Call	5/25/2017
S. G. TORRICE CORP	S. G. TORRICE CORP	115 HERITAGE AVE	PORTSMOUTH	NH	03801	Rockingham	Miss You Call	5/25/2017
Sid Harvey	SID HARVEY INDUSTRIES, INC #056	16 INDUSTRIAL PARK ROAD	DOVER	NH	03820	Strafford	Miss You Call	5/25/2017
Smithfield Plumbing & Heating Supply	Smithfield Plumbing & Heating Supply	39 NH Route 16 and 302	Intervale	NH	03845	Carroll	Miss You Call	5/25/2017
Smithfield Plumbing & Heating Supply	Smithfield Plumbing & Heating Supply	332 NH Route 104	New Hampton	NH	03256	Belknap	Miss You Call	5/25/2017
Strafford Recycle Center	Strafford Recycle Center	12 Mountain View Drive	Strafford	NH	03884	Strafford	Miss You Call	5/25/2017
Sunapee Transfer Station	Sunapee Transfer Station	23 Edgemont Road	Sunapee	NH	03782	Sullivan	Miss You Call	5/25/2017
The Granite Group	The Granite Group	13 WATERFORD PLACE	Gilford	NH	03246	Belknap	Miss You Call	5/25/2017
THE GRANITE GROUP	THE GRANITE GROUP	12 LONDONDERRY TURNPIKE	HOOKSETT	NH	03106	Merrimack	Miss You Call	5/25/2017
THE GRANITE GROUP	THE GRANITE GROUP	21 VICTORIA CT.	KEENE	NH	03431	Cheshire	Miss You Call	5/25/2017
The Granite Group	The Granite Group	266 MECHANIC ST	Lebanon	NH	03766	Grafton	Miss You Call	5/25/2017
The Granite Group	The Granite Group	37 AMOSKEAG ST	Manchester	NH	03102	Hillsborough	Miss You Call	5/25/2017
THE GRANITE GROUP	THE GRANITE GROUP	29 - 31 AMORY ST	Nashua	NH	03060	Hillsborough	Miss You Call	5/25/2017

## 2017 New Hampshire Miss You Calls

The Granite Group	The Granite Group	248 GONIC ROAD	Rochester	NH	03839	Strafford	Miss You Call	5/25/2017
TOTAL AIR SUPPLY	TOTAL AIR SUPPLY	171 EAST HOLLIS ST.	NASHUA	NH	03060	Hillsborough	Miss You Call	5/25/2017
Town of Allenstown	Town of Allenstown	16 School Street	Allenstown	NH	03275	Merrimack	Miss You Call	5/25/2017
Town of Atkinson, NH	Town of Atkinson, NH	21 Academy Avenue	Atkinson	NH	03811	Rockingham	Miss You Call	5/25/2017
TOWN OF BEDFORD	TOWN OF BEDFORD	19 CHUBBUCK RD.	BEDFORD	NH	03110	Hillsborough	Miss You Call	5/25/2017
Town of Enfield	Town of Enfield	23 MAIN STREET	Enfield	NH	03748	Grafton	Miss You Call	5/25/2017
Town of Gilford	Town of Gilford	150 Gilford Rd	Gilford	NH	03249	Belknap	Miss You Call	5/25/2017
TOWN OF GILMANTON	TOWN OF GILMANTON	284 PROVINCE RD (P.O. BOX 550)	GILMANTON	NH	03237	Belknap	Miss You Call	5/25/2017
Town of Hanover Public Works	Town of Hanover Public Works	194 Lebanon St.	Hanover	NH	03755	Grafton	Miss You Call	5/25/2017
Town of Northfield	Town of Northfield	147 park St	Northfield	NH	03276	Merrimack	Miss You Call	5/25/2017
Town of Pittsburg	Town of Pittsburg	1526 Main St	Pittsburg	NH	03592	Coos	Miss You Call	5/25/2017
Town of Sanbornton	Town of Sanbornton	184 Shaw Hill Rd	Sanbornton	NH	03269	Belknap	Miss You Call	5/25/2017
Town of Tuftonboro	Town of Tuftonboro	20 Sargent's Crossing	Tuftonboro	NH	03816	Carroll	Miss You Call	5/25/2017
Transfer Station	Transfer Station	118 Lovejoy Rd	Lempster	NH	03605	Sullivan	Miss You Call	5/25/2017
VIKING CONTROLS	VIKING CONTROLS	2 TOWNSEND WEST, UNIT 2	NASHUA	NH	03063	Hillsborough	Miss You Call	5/25/2017
Windham Transfer Recycling Center	Windham Transfer Recycling Center	2 Ledge Road, Unit 1	Windham	NH	03087	Rockingham	Miss You Call	5/25/2017
Bow Recycling Center	Bow Recycling Center	74 River Rd	Bow	NH	03302	Merrimack	Miss You Call	5/30/2017
CE NorthEast - Homans Associates	Carrier Enterprise	520 East Industrial Park Drive	Manchester	NH	03109	Hillsborough	Miss You Call	5/30/2017
ELECTRICAL WHOLESALERS	ELECTRICAL WHOLESALERS	40 OLD DOVER ROAD	NEWINGTON	NH	03801	Rockingham	Miss You Call	5/30/2017
F.W. Webb	F.W. Webb	420 Winchester Street	Keene	NH	03431	Cheshire	Miss You Call	5/30/2017
F.W. Webb	F.W. WEBB CO.	55 ETNA RD.	LEBANON	NH	03766	Grafton	Miss You Call	5/30/2017
F.W. Webb	F.W. WEBB CO.	7 REDMOND STREET	NASHUA	NH	03062	Hillsborough	Miss You Call	5/30/2017
GEORGE A STEVENS, CO	GEORGE A STEVENS, CO	60 BAY ST UNIT 4	LACONIA	NH	03246	Belknap	Miss You Call	5/30/2017
Goshen Transfer Station	Goshen Transfer Station	54 Mill Village Road N.	Goshen	NH	03752	Sullivan	Miss You Call	5/30/2017
Keene Transfer Station	Keene Transfer Station	55 Old Summit Rd	Keene	NH	03431	Cheshire	Miss You Call	5/30/2017
KW MANAGEMENT, INC.	KW MANAGEMENT, INC.	55 LAKE STREET	NASHUA	NH	03060	Hillsborough	Miss You Call	5/30/2017
New Ipswich Transfer Station	New Ipswich Transfer Station	661 Turnpike Road	New Ipswich	NH	03071	Hillsborough	Miss You Call	5/30/2017
Newmarket Public Works	Newmarket Public Works	4 Young Lane	Newmarket	NH	03857	Rockingham	Miss You Call	5/30/2017
NORTHEAST ELECTRICAL	NORTHEAST ELECTRICAL	71 LOWELL ROAD	SALEM	NH	03079	Rockingham	Miss You Call	5/30/2017
Ossipee Transfer Station	Ossipee Transfer Station	41 Chickville Road	Ossipee	NH	03814	Carroll	Miss You Call	5/30/2017
Portsmouth Transfer Station	Portsmouth Transfer Station	680 Pevorty Hill Rd	Portsmouth	NH	03801	Rockingham	Miss You Call	5/30/2017
Ralph Pill Electric Supply	Ralph Pill Electric Supply	62 Portsmouth Ave	Stratham	NH	03885	Rockingham	Miss You Call	5/30/2017
REXEL	REXEL	650 MAPLEWOOD AVENUE	PORTSMOUTH	NH	03801	Rockingham	Miss You Call	5/30/2017
ROCKINGHAM ELECTRIC COMPANY	ROCKINGHAM ELECTRIC COMPANY	437 SHATTUCK WAY	NEWINGTON	NH	03801	Rockingham	Miss You Call	5/30/2017
Runnings	Runnings	403 Washington St	Claremont	NH	03743	Sullivan	Miss You Call	5/30/2017
Smithfield Plumbing & Heating Supply	Smithfield Plumbing & Heating Supply	656 Route 3 South	Twin Mountain	NH	03595	Coos	Miss You Call	5/30/2017
SolarCity	SolarCity	468 Pepsi Rd	Manchester	NH	03109	Hillsborough	Miss You Call	5/30/2017
THE GRANITE GROUP	THE GRANITE GROUP	6 STORRS STREET	CONCORD	NH	03301	Merrimack	Miss You Call	5/30/2017
Town of Durham Transfer Station	Town of Durham Transfer Station	56 Tash Road	New Durham	NH	03855	Strafford	Miss You Call	5/30/2017
United Refrigeration	UNITED REFRIGERATION # 38	71 LOWELL RD, UNIT 2	SALEM	NH	03079	Rockingham	Miss You Call	5/30/2017
United Refrigeration	United Refrigeration #41	60 Buckley Circle	Manchester	NH	03109	Hillsborough	Miss You Call	5/30/2017
WENTWORTH TRANSFER STATION	WENTWORTH TRANSFER STATION	7 ATWELL HILL RD	WENTWORTH	NH	03282	Grafton	Miss You Call	5/30/2017
Alstead Transfer Station	Alstead Transfer Station	Route 12A	Alstead	NH	03302	Cheshire	Miss You Call	5/31/2017
DISTRIBUTORS	DISTRIBUTORS	79 Carl DRIVE	MANCHESTER	NH	03103	Hillsborough	Miss You Call	5/31/2017
Dalton Transfer Station	Dalton Transfer Station	756 Dalton Road	Dalton	NH	03598	Coos	Miss You Call	5/31/2017
GRANITE CITY ELECTRIC	GRANITE CITY ELECTRIC	9 STATE STREET	NASHUA	NH	03063	Hillsborough	Miss You Call	5/31/2017
GRAYBAR ELECTRIC	GRAYBAR ELECTRIC	80 PEPSI DRIVE	MANCHESTER	NH	03109	Hillsborough	Miss You Call	5/31/2017
JA MARINO/AUTOMATIC HTG	JA MARINO/AUTOMATIC HTG	80 MAPLE STREET	MANCHESTER	NH	03103	Hillsborough	Miss You Call	5/31/2017
LACONIA ELECTRIC SUPPLY	LACONIA ELECTRIC SUPPLY	935 UNION AVE	LACONIA	NH	03246	Belknap	Miss You Call	5/31/2017
LACONIA WINAIR CO.	LACONIA WINAIR CO.	76-B LEXINGTON DRIVE	LACONIA	NH	03246	Belknap	Miss You Call	5/31/2017
Londonderry Transfer Station	Londonderry Transfer Station	Londonderry	Londonderry	NH	03302	Rockingham	Miss You Call	5/31/2017



**2017 New Hampshire Miss You Calls**

REDEVELOPMENT AUTHORITY	REDEVELOPMENT AUTHORITY	89 PINE ST.	MANCHESTER	NH	03103	Hillsborough	Miss You Call	5/31/2017
Northwood Transfer Station	Northwood Transfer Station	818 First NH Turnpike	Northwood	NH	03261	Rockingham	Miss You Call	5/31/2017
Pembroke Transfer Station	Pembroke Transfer Station	8 Exchange St.	Pembroke	NH	03302	Merrimack	Miss You Call	5/31/2017
RALPH PILL ELECTRIC	RALPH PILL ELECTRIC	76 LAKE STREET	NASHUA	NH	03060	Hillsborough	Miss You Call	5/31/2017
STALLION BUILDERS	STALLION BUILDERS	99 Northeastern BLVD	NASHUA	NH	03062	Hillsborough	Miss You Call	5/31/2017
Town of Francestown	Town of Francestown	PO Box 5	Francestown	NH	03043	Hillsborough	Miss You Call	5/31/2017
Town of Gilsum	Town of Gilsum	Off Dump Rd/Surry Rd	Gilsum	NH	03448	Cheshire	Miss You Call	5/31/2017
Town of Wolfboro	Town of Wolfboro	PO Box 629	Wolfboro	NH	03894	Carroll	Miss You Call	5/31/2017
Tuftonboro Transfer station	Tuftonboro Transfer station	Sargents Crossing	Tuftonboro	NH	03816	Carroll	Miss You Call	5/31/2017

**2017 New Hampshire Site Visits**

Account	Location: Name	Street	City	State	Zip Code	County	Summary	Activity Date
The Granite Group	The Granite Group	248 GONIC ROAD	Rochester	NH	03839	Strafford	Site Visit	4/14/2017
CE NorthEast - Homans Associates	Carrier Enterprise	520 East Industrial Park Drive	Manchester	NH	03109	Hillsborough	Site Visit	9/6/2017
F.W. Webb	F.W. WEBB BRANCH #54	25 UNION STREET	MANCHESTER	NH	03103	Hillsborough	Site Visit	9/6/2017
GRANITE CITY ELECTRIC	GRANITE CITY ELECTRIC	9 STATE STREET	NASHUA	NH	03063	Hillsborough	Site Visit	9/6/2017
GRAYBAR ELECTRIC	GRAYBAR ELECTRIC	80 PEPSI DRIVE	MANCHESTER	NH	03109	Hillsborough	Site Visit	9/6/2017
HEATING SPECIALTIES OF NH	HEATING SPECIALTIES OF NH	25 POND STREET	NASHUA	NH	03060	Hillsborough	Site Visit	9/6/2017
HERITAGE PLUMBING & HEATING	HERITAGE PLUMBING & HEATING	28 COMMERCIAL STREET	AUBURN	NH	03032	Rockingham	Site Visit	9/6/2017
JA MARINO/AUTOMATIC HTG	JA MARINO/AUTOMATIC HTG	80 MAPLE STREET	MANCHESTER	NH	03103	Hillsborough	Site Visit	9/6/2017
KW MANAGEMENT, INC.	KW MANAGEMENT, INC.	55 LAKE STREET	NASHUA	NH	03060	Hillsborough	Site Visit	9/6/2017
RALPH PILL ELECTRIC	RALPH PILL ELECTRIC	76 LAKE STREET	NASHUA	NH	03060	Hillsborough	Site Visit	9/6/2017
Ferguson	REDLON & JOHNSON (Ferguson)	118 NORTHEASTERN BLVD.	NASHUA	NH	03062	Hillsborough	Site Visit	9/6/2017
REXEL	REXEL	305 MASSABESIC STREET	MANCHESTER	NH	03103	Hillsborough	Site Visit	9/6/2017
REXEL - CLS	REXEL - CLS	3 PROGRESS AVE.	NASHUA	NH	03062	Hillsborough	Site Visit	9/6/2017
S. G. TORRICE CORP	S. G. TORRICE CORP	24 FLAGSTONE DRIVE	HUDSON	NH	03051	Hillsborough	Site Visit	9/6/2017
The Granite Group	The Granite Group	37 AMOSKEAG ST	Manchester	NH	03102	Hillsborough	Site Visit	9/6/2017
THE GRANITE GROUP	THE GRANITE GROUP	29 - 31 AMORY ST	Nashua	NH	03060	Hillsborough	Site Visit	9/6/2017
TRANE	Trane Supply	1050 Holt Avenue	Manchester	NH	03109	Hillsborough	Site Visit	9/6/2017
United Refrigeration	United Refrigeration #41	60 Buckley Circle	Manchester	NH	03109	Hillsborough	Site Visit	9/6/2017
VIKING CONTROLS	VIKING CONTROLS	2 TOWNSEND WEST, UNIT 2	NASHUA	NH	03063	Hillsborough	Site Visit	9/6/2017
ELECTRICAL WHOLESALERS	ELECTRICAL WHOLESALERS	40 OLD DOVER ROAD	NEWINGTON	NH	03801	Rockingham	Site Visit	9/8/2017
F.W. Webb	F.W. WEBB CO.	7 REDMOND ST	NASHUA	NH	03062	Hillsborough	Site Visit	9/8/2017
NORTHEAST ELECTRICAL	NORTHEAST ELECTRICAL	71 LOWELL ROAD	SALEM	NH	03079	Rockingham	Site Visit	9/8/2017
Northeast Electrical Distributors	Northeast Electrical Distributors	254 NO. BROADWAY	SALEM	NH	03079	Rockingham	Site Visit	9/8/2017
Ralph Pill Electric Supply	Ralph Pill Electric Supply	62 Portsmouth Ave	Stratham	NH	03885	Rockingham	Site Visit	9/8/2017
Ferguson	Redlon & Johnson	126 Bridge Street	Portsmouth	NH	03801	Rockingham	Site Visit	9/8/2017
REXEL	REXEL	650 MAPLEWOOD AVENUE	PORTSMOUTH	NH	03801	Rockingham	Site Visit	9/8/2017
REXEL	REXEL	13 GARABEDIAN DRIVE	SALEM	NH	03079	Rockingham	Site Visit	9/8/2017
STANDARD PLUMBING & HEATING	STANDARD PLUMBING & HEATING	100 West Rd	PORTSMOUTH	NH	03801	Rockingham	Site Visit	9/8/2017
The Granite Group	The Granite Group	100 COAKLEY RD	Portsmouth	NH	03801	Rockingham	Site Visit	9/8/2017

**New Hampshire**  
**2017 Collection Location Summary Report**

Bin Bar Code	Location Type	Name	Street	City	State	Zip Code	Phone	Return Date	Number of Loose Switches	Number of Mercury Thermostats	Total Mercury Volume (lbs.)
	HHW	Acworth Transfer Station	248 Derry Hill Road	Acworth	NH	03601	603-835-2596				
M19459	HHW	Allenstown Highway Department	161 Granite St.	Allenstown	NH	03275	603-485-5460	6/1/2017	0	9	0.062
	HHW	Alstead Transfer Station	Route 12A	Alstead	NH	03302	603-835-2428				
	HHW	Amherst Transfer Station		Amherst	NH	03561					
	Wholesaler	API OF NH	190 ZACHARY ROAD	MANCHESTER	NH	03109	603-668-7810				
M16410	Wholesaler	API OF NH	190 ZACHARY ROAD	MANCHESTER	NH	03109	603-668-7810	3/28/2017	0	6	0.0372
	Wholesaler	API OF NH	50 CAMPUS DRIVE	PORTSMOUTH	NH	03801	603-430-7820				
M10890	Wholesaler	APPALACHIAN SUPPLY	970 Meadow St	LITTLETON	NH	03561	603-444-6336	12/18/2016	0	17	0.1178
	Retailer	ARJAY'S ACE HARDWARE	55 LINCOLN STREET	EXETER	NH	03833	603-772-6054				
M13215	Retailer	ARJAY'S ACE HARDWARE	55 LINCOLN STREET	EXETER	NH	03833	603-772-6054	4/13/2017	2	28	0.186
	HHW	AVVRRD	100 West Milan Road	Berlin	NH	03570					
M13720	HHW	Bartlett/Jackson Transfer	56 TOWN HALL RD	INTERVALE	NH	03845	603-271-0878	4/13/2017	1	42	0.2728
	HHW	BCEP Solid Waste	115 Laconia Rd-Box 426	Pittsfield	NH	03263					
	Wholesaler	BELL SIMONS COMPANY	1050 HOLT AVE, #3	MANCHESTER	NH	03109	603-627-7684				
M13278	Wholesaler	BELL SIMONS COMPANY	1050 HOLT AVE, #3	MANCHESTER	NH	03109	603-627-7684	12/16/2016	0	16	0.2542
	HHW	Best Way - Raymond Transfer	Prescott Rd	Raymond	NH	03077					
	Wholesaler	BLODGETT SUPPLY	254 SHEEP DAVIS RD.	CONCORD	NH	03301	603-223-9841				
	HHW	Bow Recycling Center	74 River Rd	Bow	NH	03302	603-228-6900				
	HHW	Candia Recycling Center	29 Deer Run Road	Candia	NH	03034					
	HHW	Canterbury Transfer Station	10 Hackleboro Road	Canterbury	NH	03224					
	Wholesaler	Carrier Enterprise	520 East Industrial Park Drive	Manchester	NH	03109	603-623-0896				
	HHW	Carroll transfer Station	240 New Straw Rd.	Carroll	NH	03598					
	Wholesaler	CED-CONSOLIDATED	79 Carl DRIVE	MANCHESTER	NH	03103	603-669-6427				
	Wholesaler	Central NH HVACR		New Boston	NH	3070					
M14175	Wholesaler	CENTRAL SUPPLY INC	12 WATER STREET	LEBANON	NH	03766	603-448-5116	3/22/2017	0	16	0.1054
	Wholesaler	CENTRAL SUPPLY INC	24 RAILROAD STREET	WOODSVILLE	NH	03785	603-747-2328				
	HHW	Chesterfield Transfer Station	5 Brattleboro Rd	Chesterfield	NH	03466					
	HHW	City of Manchester	500 Dunbarton Rd	Manchester	NH	03101	(603) 624-6504				
	HHW	CITY OF PORTSMOUTH, DPW		PORTSMOUTH	NH	03894					
	HHW	Claremont Transfer Station	875 Washington Street	Claremont	NH	03743					
	Retailer	CLARKE'S HARDWARE	251 NEWPORT ROAD	NEW LONDON	NH	03257	603-526-2800				
	Wholesaler	COMMUNITY ELECTRIC	129 ROCKINGHAM ROAD	DERRY	NH	03038	603-432-2293				
M13491	HHW	Concord Transfer Station - Best Way	77 Old Turnpike Rd	Concord	NH	03302	603-230-3912	12/4/2017	10	27	0.2294
	HHW	Coos County Transfer Station	Rte 3 & Back Pond Rd	W. Stewartstown	NH	03302					
	HHW	Cornish Transfer Station	81 Root Hill Rd.	Cornish	NH	03745					
	HHW	Crotched Mountain Rehab	1 Verney	Greenfield	NH	03047	547-3311 X366				
	HHW	Dalton Transfer Station	756 Dalton Road	Dalton	NH	03598	603-271-0878				
	Wholesaler	DECCO, INC.	31 Route 13	Brookline	NH	03033-					
M13091	Wholesaler	Denron Plumbing and HVAC	605 Front St.	Manchester	NH	03102	603-627-4186				
	HHW	Derry Transfer Station	14 Manning St.	Derry	NH	03038		12/13/2016	0	35	0.2232
	HHW	Dover Transfer Station	271 Must Rd	Dover	NH	03820					
	HHW	Dowling Corporation	112 Hertiage Avenue	Portsmouth	NH	03801	603-433-1311				

**New Hampshire  
2017 Collection Location Summary Report**

	HHW	Durham Transfer Station	100 Stone Quarry	Durham	NH	03824	(603) 868-1001				
	Wholesaler	Dutile Refrigeration Co.	252 Messer St	Laconia	NH	3246					
M14340	Wholesaler	ELECTRICAL SUPPLY OF MILFORD, INC	318 SOUTH STREET	MILFORD	NH	03055	603-672-1200	3/22/2017	0	22	0.1364
	Wholesaler	ELECTRICAL SUPPLY OF	318 SOUTH STREET	MILFORD	NH	03055	603-672-1200				
	Wholesaler	ELECTRICAL WHOLESALERS	40 OLD DOVER ROAD	NEWINGTON	NH	03801	603 559 5700				
	Wholesaler	ENGEL HVAC SUPPLY - CLOSED	17 FRIARS DRIVE	HUDSON	NH	03051	603-889-7791				
	Wholesaler	Entropy Sales LTD.		Lincoln	NH	3251					
	HHW	Errol Recycling Center	33 Main St	Errol	NH	03302	603-482-3421				
	HHW	Exeter	13 Newfields Rd	Exeter	NH	03302	M-F8-4				
	Wholesaler	Extra Time Enterprises, LLC	13 Jackman St.	Windham	NH	3087					
M20330	Wholesaler	F. W. Webb Co.	302 Hounsell Ave.	Gilford	NH	03249	(603) 524-9322				
	Wholesaler	F. W. Webb Co.	34 Beech St.	Manchester	NH	03103	(603) 668-6488	6/1/2017	0	9	0.0558
	Wholesaler	F. W. Webb Co.	34 Beech St.	Manchester	NH	03103	(603) 668-6488				
M14639	Wholesaler	F.W. WEBB	218 KNOX MARSH ROAD	Dover	NH	03820					
	Wholesaler	F.W. WEBB	218 KNOX MARSH ROAD	Dover	NH	03820		3/24/2017	5	49	0.3596
M12215	Wholesaler	F.W. Webb	420 Winchester Street	Keene	NH	03431	603-357-1877	6/6/2017	50	89	0.9486
	Wholesaler	F.W. Webb	420 Winchester Street	Keene	NH	03431	603-357-1877				
	Wholesaler	F.W. WEBB BRANCH #54	25 UNION STREET	MANCHESTER	NH	03103	603-668-6488				
M14512	Wholesaler	F.W. WEBB CO.	18 CONTINENTAL DRIVE	EXETER	NH	03833	603-772-3441	3/31/2017	0	12	0.0744
	Wholesaler	F.W. WEBB CO.	18 CONTINENTAL DRIVE	EXETER	NH	03833	603-772-3441				
M14932	Wholesaler	F.W. WEBB CO.	55 ETNA RD.	LEBANON	NH	03766	603-448-1980	4/25/2017	9	55	0.4402
	Wholesaler	F.W. WEBB CO.	55 ETNA RD.	LEBANON	NH	03766	603-448-1980				
M13488	Wholesaler	F.W. WEBB CO.	1173 CONWAY RD.	MADISON	NH	03849	603-367-8852	11/20/2017	6	107	0.7068
	Wholesaler	F.W. WEBB CO.	1173 CONWAY RD.	MADISON	NH	03849	603-367-8852				
M14362	Wholesaler	F.W. WEBB CO.	7 REDMOND ST	NASHUA	NH	03062	603-524-9322	4/6/2017	0	124	0.8184
M14362	Wholesaler	F.W. WEBB CO.	7 REDMOND ST	NASHUA	NH	03062	603-524-9322	3/6/2017	2	93	0.7874
	Wholesaler	F.W. WEBB CO.	7 REDMOND STREET	NASHUA	NH	03062	603-883-3355				
	Wholesaler	F.W. WEBB CO.	7 REDMOND ST	NASHUA	NH	03062	603-524-9322				
	Wholesaler	F.W. WEBB COMPANY	10 SUMNER DRIVE	DOVER	NH	03820	603 749-3100				
	HHW	Franklin Transfer Station	43 West Bow St	Franklin	NH	03235					
M19720	Wholesaler	FW Webb	46 Henniker Street	Concord	NH	03301	603-223-6580	12/20/2016	0	141	0.9982
M19720	Wholesaler	FW Webb	46 Henniker Street	Concord	NH	03301	603-223-6580	4/18/2017	0	80	0.8742
M19721	Wholesaler	FW Webb	46 Henniker Street	Concord	NH	03301	603-223-6580	1/6/2017	0	106	0.8308
M11078	Wholesaler	GEORGE A STEVENS, CO	60 BAY ST UNIT 4	LACONIA	NH	03246	603-524-2688	4/7/2017	0	47	0.2976
	Wholesaler	GEORGE A STEVENS, CO	60 BAY ST UNIT 4	LACONIA	NH	03246	603-524-2688				
	HHW	Gilmanton Transfer Station	284 Province Rd	Gilmanton	NH	03237					
	HHW	Goshen Transfer Station	54 Mill Village Road N.	Goshen	NH	03752	603-271-0878				
	Wholesaler	GRANITE CITY ELECTRIC	16 Rose Ln	KEENE	NH	03431	605 355 4946				
	Wholesaler	GRANITE CITY ELECTRIC	9 STATE STREET	NASHUA	NH	03063	603 880 1350				
	Wholesaler	Granite State Trade School		Raymond	NH	3077					
	Wholesaler	GRAYBAR ELECTRIC	80 PEPSI DRIVE	MANCHESTER	NH	03109	603-624-4341				
	HHW	Hampton Transfer Station	9 Hardardt's Way	Hampton	NH	03842					
M14488	HHW	Hampton Transfer Station	11 Hardardts's Way	Hampton	NH	03842	603-929-5930	6/7/2017	0	24	0.2046
	Wholesaler	HEATING SPECIALTIES OF NH	25 POND STREET	NASHUA	NH	03060	603-882-2726				
M11081	Wholesaler	HEATING SPECIALTIES OF NH	25 POND STREET	NASHUA	NH	03060	603-882-2726	10/3/2017	0	0	0
M11081	Wholesaler	HEATING SPECIALTIES OF NH	25 POND STREET	NASHUA	NH	03060	603-882-2726	9/5/2017	0	20	0.1302
M13096	HHW	Henniker Transfer Station	69 Weare Rd	Henniker	NH	03242		9/28/2017	0	2	0.0124
	Wholesaler	HERITAGE PLUMBING & HEATING	28 COMMERCIAL STREET	AUBURN	NH	03032	800-977-7437				

**New Hampshire  
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	HHW	Hinsdale Transfer Station	214 Northfield Rd	Hinsdale	NH	03451					
M13083	HHW	Hollis Transfer Station	10 Muzzey Rd	Hollis	NH	03049		2/1/2017	0	26	0.1612
	Wholesaler	Homans Associates - Hudson		Hudson	NH	3051					
	HHW	Hooksett Transfer Station	210 West River Road	Hooksett	NH	03106					
	HHW	HOPKINTON/WEBSTER	330 MAIN ST	Hopkinton	NH	03229	603-746-3810				
		HOPKINTON/WEBSTER									
M12944	HHW	TRANSFER STATION	330 MAIN ST	Hopkinton	NH	03229	603-746-3810	6/16/2017	15	36	0.3224
	HHW	Horne Construction-CLOSED	88 Airport Drive Ste. 200	Rochester	NH	03867					
		INDEPENDENT ELECTRIC									
	Wholesaler	SUPPLY	177 GAY STREET	MANCHESTER	NH	03103	603-627-2220				
M14337	Wholesaler	INDEPENDENT ELECTRIC	177 GAY STREET	MANCHESTER	NH	03103	603-627-2220	6/9/2017	1	39	0.248
	Wholesaler	JA MARINO/AUTOMATIC HTG	80 MAPLE STREET	MANCHESTER	NH	03103	603-669-7552				
M11077	Wholesaler	JA MARINO/AUTOMATIC HTG	80 MAPLE STREET	MANCHESTER	NH	03103	603-669-7552	9/6/2017	0	86	0.5952
	HHW	Jaffrey Transfer Station &	23 Knight St.	Jaffrey	NH	03301					
	Wholesaler	JJ MORIN, INC.	77 NEW SALEM STREET	LACONIA	NH	03246	603-542-4422				
	Wholesaler	John Mason Institute		Nashua	NH	3060					
	HVAC Contractor	JOHNSON OIL COMPANY	235 MAIN STREET	CLAREMONT	NH	03743	603-543-3243				
	HVAC Contractor	Keating Plumbing and Heating	PO Box 426	Marlborough	NH	03455	603-876-4447				
	HHW	Keene Transfer Station	55 Old Summit Rd	Keene	NH	03431	603-352-5739				
	Wholesaler	KW MANAGEMENT, INC.	55 LAKE STREET	NASHUA	NH	03060	(603) 271-2956				
	Wholesaler	LACONIA ELECTRIC SUPPLY	935 UNION AVE	LACONIA	NH	03246	603-524-0505				
	Wholesaler	LACONIA WINAIR CO.	76-B LEXINGTON DRIVE	LACONIA	NH	03246	603-528-9466				
	Wholesaler	Lakes Region HVAC	86 Bay Hill Rd.	Northfield	NH	3276					
	HHW	LANCASTER TRANSFER	121 WATER STREET	LANCASTER	NH	03584	603-788-3200				
	Wholesaler	Lebanon Plumbing Supply	179 Mechanic Street	Lebanon	NH	03766	603-443-9768				
	HHW	LEBANON RECYCLING CENTER	370 NORTH PLAINFIELD	LEBANON	NH	03766	603-298-6487				
	HHW	LEBANON RECYCLING CENTER		WEST LEBANON	NH	03784					
	HHW	Lincoln Transfer Station	63 Recycle Rd	Lincoln	NH	03251					
	HHW	Lisbon NH Transfer Station	35 Ecology Drive	Lisbon	NH	03585	603-838-5131				
	HHW	Lisbon Transfer Station	46 School St	Lisbon	NH	03585					
	HHW	Litchfield Transfer Station	1 Liberty Way	Litchfield	NH	03052					
	HHW	Littleton Transfer Station	1213 Mt. Eustis	Littleton	NH	03561					
	HHW	Londonderry Transfer Station	Londonderry	Londonderry	NH	03302	603-425-7959				
	HHW	Loudon Transfer Station	42 Dump Rd	Loudon	NH	03307					
	HHW	Lyme Recycling Center	24 High Street	Lyme	NH	03301					
	HVAC Contractor	MANCHESTER HOUSING AND	89 PINE ST.	MANCHESTER	NH	03103	603-624-2123				
	HHW	Marlow Transfer Station	167 NH RT 123	Marlow	NH	03456					
	HHW	Meredith Transfer Station	11 & 17 Jenness Road	Meredith	NH	03253	603-271-0878				
	HHW	Merrimack Transfer Station	1 Fearon Rd	Merrimack	NH	03054	603-424-2604				
	HHW	Milton Recycling Center	803 White Mountain Highway	Milton	NH	03302					
	Wholesaler	MJ Hayward Mech/Elect		West Lebanon	NH	3784					
	HHW	Moultonborough Transfer	6 Holland Street	Moultonborough	NH	03254	603-476-8800				
	HHW	NASHUA SOLID WASTE	840 WEST HOLLIS ST.	NASHUA	NH	03062	603-589-3413				
M13087	HHW	NASHUA SOLID WASTE	840 WEST HOLLIS ST.	NASHUA	NH	03062	603-589-3413	3/31/2017	0	37	0.2356
	HHW	New Durham Transfer Station	56 Old Rt 11	New Durham	NH	03855					
	HHW	New Hampshire Dept of	29 Hazen Drive	Concord	NH	03301	(603) 271-3503				
	Other	New Hampshire Homeowner	29 Hazen Drive	Concord	NH	03301					
	Wholesaler	New Hampshire Plumbers &		Hooksett	NH	3106					

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	HHW	New Ipswich Transfer Station	661 Turnpike Road	New Ipswich	NH	03071	603-878-2772				
	HHW	Newbury Transfer Station	201 Old Post Road	Newbury	NH	03255	603-271-0878				
	HHW	Newmarket Public Works	4 Young Lane	Newmarket	NH	03857	659-3093 X1801				
	HHW	NH DEPARTMENT OF	29 HAZEN DRIVE	CONCORD	NH	03301	(603) 271-2956				
	HHW	NH DEPARTMENT OF		PORTSMOUTH	NH	03801					
	Wholesaler	NH Plumbing & Mechanical		Candia	NH	3034					
	Wholesaler	NORTHEAST ELECTRIC	36 LITTLEWORTH ROAD	DOVER	NH	03820	603-740-3800				
	Wholesaler	NORTHEAST ELECTRIC DIST.	22 BRIDGE ST, UNIT # 8	CONCORD	NH	03301	224-2323				
M11930	Wholesaler	NORTHEAST ELECTRIC DIST.	22 BRIDGE ST, UNIT # 8	CONCORD	NH	03301	224-2323	8/29/2017	0	43	0.2666
M14198	Wholesaler	NORTHEAST ELECTRICAL	71 LOWELL ROAD	SALEM	NH	03079	603-893-3004	8/31/2017	0	3	0.0186
	Wholesaler	Northeast Electrical Distributors	254 NO. BROADWAY	SALEM	NH	03079	603-898-8455				
	HHW	Northwood Transfer Station	818 First NH Turnpike	Northwood	NH	03261	603-942-9105				
M13100	HHW	Nottingham Transfer Station	139 Stage Rd	Nottingham	NH	03290	603-679-5022	1/9/2017	0	18	0.1116
	HHW	Ossipee Transfer Station	41 Chickville Road	Ossipee	NH	03814	603-539-4121				
	HVAC Contractor	Palmer Gas Ermer Oil	13 Hall Farm Road	Atkinson	NH	03811	603-898-7986				
	HHW	Pelham Transfer Station	6 Village Green	Pelham	NH	03076					
	HHW	Pembroke Transfer Station	8 Exchange St.	Pembroke	NH	03302	603-485-4422				
	HHW	PETERBOROUGH RECYCLING	1 Scott Mitchell Rd.	PETERBOROUGH	NH	03458	603-924-8095				
M12981	HHW	PETERBOROUGH RECYCLING	1 Scott Mitchell Rd.	PETERBOROUGH	NH	03458	603-924-8095	12/14/2016	0	9	0.0558
	Wholesaler	PHCC National		Epsom	NH	3234					
	HHW	Portsmouth Transfer Station	680 Pevorty Hill Rd	Portsmouth	NH	03801	603 766-1454				
	Wholesaler	RALPH PILL ELECTRIC	76 LAKE STREET	NASHUA	NH	03060	603-889-5125				
	Wholesaler	Ralph Pill Electric Supply	62 Portsmouth Ave	Stratham	NH	03885	778-9585				
	HHW	Recycling Services, Inc.	38 Industrial Blvd.	Claremont	NH	03301					
M16498	Wholesaler	Redlon & Johnson	293 Abbey Road	Manchester	NH	03103	603-669-8100	3/21/2017	0	1	0.0062
	Wholesaler	Redlon & Johnson	293 Abbey Road	Manchester	NH	03103	603-669-8100				
M16499	Wholesaler	Redlon & Johnson	126 Bridge Street	Portsmouth	NH	03801	603-436-3550	9/15/2017	0	7	0.0434
	Wholesaler	REDLON & JOHNSON - CLOSED	484 PROVINCE RD.	LACONIA	NH	03246	603-524-4422				
M16461	Wholesaler	REDLON & JOHNSON (Ferguson)	118 NORTHEASTERN BLVD.	NASHUA	NH	03062	603-589-7580	9/11/2017	0	55	0.372
M16465	Wholesaler	REXEL	134 HALL STREET, UNIT F & G	CONCORD	NH	03301	603-224-8316	6/2/2017	2	18	0.124
	Wholesaler	REXEL	305 MASSABESIC STREET	MANCHESTER	NH	03103	603-669-2700				
M16467	Wholesaler	REXEL	650 MAPLEWOOD AVENUE	PORTSMOUTH	NH	03801	603-431-4100	9/14/2017	0	5	0.031
	Wholesaler	REXEL	13 GARABEDIAN DRIVE	SALEM	NH	03079	603-894-9711				
	Wholesaler	REXEL - CLS	3 PROGRESS AVE.	NASHUA	NH	03062	603-889-1200				
	HHW	Rindge Transfer Station	113 Main Street	Rindge	NH	03461	603-899-2105				
	Wholesaler	Robert A. Sammataro, LLC	8 Dunraven Road	Windham	NH	03087-					
M11873	Wholesaler	ROCKINGHAM ELECTRIC	437 SHATTUCK WAY	NEWINGTON	NH	03801	603-436-7731	8/3/2017	0	60	0.5332
	Wholesaler	ROCKINGHAM ELECTRIC COMPANY	437 SHATTUCK WAY	NEWINGTON	NH	03801	603-436-7731				
	Wholesaler	ROCKINGHAM ELECTRICAL SUPPLY	221 WASHINGTON ST	CLAREMONT	NH	03743	(603) 271-2956				
	HHW	Rumney Transfer Station	1363 Buffalo Rd	Rumney	NH	03266					
	Retailer	Runnings	403 Washington St	Claremont	NH	03743	603-542-1574				
	HHW	Rye Recycling Center	305 Grove Rd	Rye	NH	03870	603-964-5300				

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	Wholesaler	S. G. TORRICE CORP	24 FLAGSTONE DRIVE	HUDSON	NH	03051	(603) 886-5733				
M15944	Wholesaler	S. G. TORRICE CORP	24 FLAGSTONE DRIVE	HUDSON	NH	03051	(603) 886-5733	9/5/2017	0	22	0.1922
M15947	Wholesaler	S. G. TORRICE CORP	115 HERITAGE AVE	PORTSMOUTH	NH	03801	603-373-6951	6/2/2017	0	15	0.093
	Wholesaler	S. G. TORRICE CORP	115 HERITAGE AVE	PORTSMOUTH	NH	03801	603-373-6951				
	HHW	SALISBURY NH TRANSFER	416 S ROAD	SALISBURY	NH	03268					
	HHW	Sandwich Transfer Station	63 Mt. Israel Rd	Ctr. Sandwich	NH	03227					
	HHW	Seabrook Transfer Station	43 RailRoad Ave	Seabrook	NH	03874					
M14233	Wholesaler	Sid Harvey Industries	999 CANDIA RD.	MANCHESTER	NH	03109	603-669-3060	4/13/2017	0	87	0.5518
	Wholesaler	SID HARVEY INDUSTRIES, INC	16 INDUSTRIAL PARK ROAD	DOVER	NH	03820	781-589-1049				
M16003	Wholesaler	Smithfield Plumbing & Heating	39 NH Route 16 and 302	Intervale	NH	03845	603-733-5400	6/6/2017	0	21	0.1364
	Wholesaler	Smithfield Plumbing & Heating Supply	332 NH Route 104	New Hampton	NH	03256	603-744-1011				
	Wholesaler	Smithfield Plumbing & Heating Supply	656 Route 3 South	Twin Mountain	NH	03595	603-846-5567				
	HVAC Contractor	SolarCity	468 Pepsi Rd	Manchester	NH	03109	774-463-6233				
	HHW	Somersworth	18 Lilac Lane	Somersworth	NH	03302					
	HVAC Contractor	STALLION BUILDERS	99 Northeastern BLVD	NASHUA	NH	03062	603-521-5902				
M10887	Wholesaler	STANDARD PLUMBING & HEATING	100 West Rd	PORTSMOUTH	NH	03801	603-436-1400	11/20/2017	0	1	0.0062
	HHW	Strafford Recycle Center	12 Mountain View Drive	Strafford	NH	03884	603-922-9063				
	Wholesaler	Strogen's HVAC		Rochester	NH	3839					
	HHW	Sunapee Transfer Station	23 Edgemont Road	Sunapee	NH	03782	603-271-0878				
	HHW	Sunapee Transfer Station	89 Avery Rd.	Sunapee	NH	03782	(603) 381-0203				
	HHW	Sutton Transfer Station - Recycling Center	795 Route 114	South Sutton	NH	03273	603-927-4475				
M13078	HHW	Sutton Transfer Station -	795 Route 114	South Sutton	NH	03273	603-927-4475	4/5/2017	0	5	0.031
	Wholesaler	THE GRANITE GROUP	6 STORRS STREET	CONCORD	NH	03301	603-545-3377				
M13793	Wholesaler	THE GRANITE GROUP	6 STORRS STREET	CONCORD	NH	03301	603-545-3377	11/7/2017	0	34	0.2418
M13811	Wholesaler	THE GRANITE GROUP	6 STORRS STREET	CONCORD	NH	03301	603-545-3377	3/27/2017	0	25	0.2604
	Wholesaler	The Granite Group	152 EPPING RD	Exeter	NH	03833	603-545-3377				
	Wholesaler	The Granite Group	13 WATERFORD PLACE	Gilford	NH	03246	603-545-3377				
	Wholesaler	THE GRANITE GROUP	12 LONDONDERRY	HOOKSETT	NH	03106	603-545-3377				
M13801	Wholesaler	THE GRANITE GROUP	12 LONDONDERRY	HOOKSETT	NH	03106	603-545-3377	7/21/2017	5	60	0.4092
M16346	Wholesaler	THE GRANITE GROUP	12 LONDONDERRY	HOOKSETT	NH	03106	603-545-3377	7/21/2017	5	42	0.3286
	Wholesaler	THE GRANITE GROUP	21 VICTORIA CT.	KEENE	NH	03431	603-545-3377				
	Wholesaler	The Granite Group	266 MECHANIC ST	Lebanon	NH	03766	603-545-3377				
M13799	Wholesaler	The Granite Group	37 AMOSKEAG ST	Manchester	NH	03102	603-545-3377	9/6/2017	0	54	0.4092
M13798	Wholesaler	THE GRANITE GROUP	29 - 31 AMORY ST	Nashua	NH	03060	603-545-3377	9/5/2017	0	19	0.1178
M13795	Wholesaler	The Granite Group	100 Coakley Road	Portsmouth	NH	03801		9/15/2017	0	136	0.8556
	Wholesaler	The Granite Group	100 COAKLEY RD	Portsmouth	NH	03801	603-545-3377				
	Wholesaler	The Granite Group	248 GONIC ROAD	Rochester	NH	03839	603-545-3377				
M19062	Wholesaler	The Portland Group	255 Perimeter Road	Manchester	NH	03103	603-647-6177	2/9/2017	0	8	0.062
	Wholesaler	TOTAL AIR SUPPLY		MANCHESTER	NH	03060					
M13822	Wholesaler	TOTAL AIR SUPPLY	171 EAST HOLLIS ST.	NASHUA	NH	03060	603-889-0100	6/14/2017	0	130	0.8742
	Wholesaler	TOTAL AIR SUPPLY	171 EAST HOLLIS ST.	NASHUA	NH	03060	603-889-0100				
	HHW	Town of Allenstown	16 School Street	Allenstown	NH	03275	603-845-4276				

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	HHW	Town of Alton Transfer Center	1 Monument Square	Alton	NH	03809				
	HHW	Town of Atkinson, NH	21 Academy Avenue	Atkinson	NH	03811	603-362-4010			
	HHW	TOWN OF BEDFORD	19 CHUBBUCK RD.	BEDFORD	NH	03110	603-422-4563			
	HHW	Town of Bennington	7 School St.	Bennington	NH	03301				
M13499	HHW	Town of Brookline	1 Main Street	Brookline	NH	03033	603-673-4267	7/31/2017	0	24 0.1674
	HHW	Town of Colebrook	17 Bridge St.	Colebrook	NH	03576	(603) 237-8019			
	HHW	Town of Durham Transfer	56 Tash Road	New Durham	NH	03855	603-859-8000			
	HHW	Town of Enfield	23 MAIN STREET	Enfield	NH	03748	603-532-5208			
	HHW	Town of Francestown	PO Box 5	Francestown	NH	03043	603-547-3469			
	HHW	Town of Gilford	150 Gilford Rd	Gilford	NH	03249	603-293-0220			
	HHW	TOWN OF GILMANTON	284 PROVINCE RD (P.O. BOX	GILMANTON	NH	03237	603-267-6070			
	HHW	Town of Gilsum	Off Dump Rd/Surry Rd	Gilsum	NH	03448	603-357-0280			
	HHW	Town of Grafton	7 Library St.	Grafton	NH	03301				
	HHW	Town of Hampstead	11 Main St	Hampstead	NH	03841	603-329-5110			
	HHW	Town of Hancock	44 BENNINGTON ROAD	Hancock	NH	03449				
	HHW	Town of Hanover Public Works	194 Lebanon St.	Hanover	NH	03755	603-643-3327			
	HHW	TOWN OF HILLSBOROUGH	44 MUNICIPAL DR.	HILLSBOROUGH	NH	03244				
	HHW	TOWN OF HOLDERNESS	Transfer Station -- Ta Da	HOLDERNESS	NH	03245	603-279-6336			
M12922	HHW	Town of Lee (Lee Transfer Station)	11 Recycling Center Road	Lee	NH	03861	603-659-2239	2/23/2017	0	4 0.0248
	HHW	TOWN OF NEW BOSTON	7 MEETING HOUSE HILL	NEW BOSTON	NH	03070	603-487-5000			
	HHW	Town of New London - Public Works Dept.	375 Main Street	New London	NH	03257	(603) 526-6337			
	HHW	Town of Northfield	147 park St	Northfield	NH	03276	603-286-4490			
	HHW	Town of Piermont Transfer	130 Route 10	Lebanon	NH	03766				
	HHW	Town of Pittsburg	1526 Main St	Pittsburg	NH	03592	603-538-6358			
	HHW	Town of Sanbornton	184 Shaw Hill Rd	Sanbornton	NH	03269	603-934-1713			
	HHW	Town of Tamworth	84 Main St.	Tamworth	NH	03886	603-323-7525			
	HHW	Town of Tuftonboro	20 Sargent's Crossing	Tuftonboro	NH	03816	603-539-3264			
	HHW	Town of Winchester	1 Richmond Rd	Winchester	NH	03470	603-239-4951			
	HHW	Town of Wolfboro	PO Box 629	Wolfboro	NH	03894	603-569-4439			
	Wholesaler	Trane Supply	1050 Holt Avenue	Manchester	NH	03109	603-421-2780			
	HHW	Transfer Station	118 Lovejoy Rd	Lempster	NH	03605	603-863-0254			
	HHW	Tri-town Transfer Station	Route 116	Franconia	NH	03301				
	HHW	Tuftonboro Transfer station	Sargents Crossing	Tuftonboro	NH	03816	603-539-3264			
	Wholesaler	UNITED REFRIGERATION # 38	71 LOWELL RD, UNIT 2	SALEM	NH	03079	603-894-1112			
M16621	Wholesaler	United Refrigeration #41	60 Buckley Circle	Manchester	NH	03109	603-669-2896	9/6/2017	0	60 0.6758
	HHW	UNITY RECYCLING CENTER		CHARLESTOWN	NH	03603				
	Wholesaler	VIEGA		Nashua	NH	3060				
	Wholesaler	Viega LLC, Plumbing and		Nashua	NH	3060				
	Wholesaler	VIKING CONTROLS	2 TOWNSEND WEST, UNIT 2	NASHUA	NH	03063	800-248-4830			
M10888	Wholesaler	VIKING CONTROLS	2 TOWNSEND WEST, UNIT 2	NASHUA	NH	03063	800-248-4830	9/6/2017	0	3 0.031
	HHW	Wakefield Transfer Station	330 Rines Rd	Wakefield	NH	03872				
M13126	HHW	Walpole Transfer Station	207 Whitecome Rd.	Walpole	NH	03608		7/20/2017	0	7 0.0434
	HHW	Warner Transfer Station	193 Route 103	Warner	NH	03278				
	HHW	Washington Transfer Station	963 S. Main St.	Washington	NH	03280				
	HHW	Waterville Valley Transfer	PO Box 500	Waterville Valley	NH	03215				



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	HHW	Weare Transfer Station	PO Box 190	Weare	NH	03281					
	HHW	WENTWORTH TRANSFER	7 ATWELL HILL RD	WENTWORTH	NH	03282	603-764-9955				
	Wholesaler	White Mountain Oil & Propane,		North Conway	NH	3860					
	HHW	Whitefield Transfer Station	Hazen Rd	Whitefield	NH	03302					
	HHW	Windham Transfer Recycling Center	2 Ledge Road, Unit 1	Windham	NH	03087	603-965-1049				
	Wholesaler	WIT-WAY SUPPLY	54 ALLEN STREET	ROCHESTER	NH	03867	603-332-5506				
M10891	Wholesaler	WIT-WAY SUPPLY INC	54 ALLEN STREET	ROCHESTER	NH	03867	603-332-5506	3/24/2017	0	1	0.0062
M17746	HHW	Wolfeboro Transfer Station	400 Beech Pond Road	Wolfeboro	NH	03894	603-569-4439	11/13/2017	0	43	0.3286

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**2017 Collection Location Bin Receipt**

Bin Bar Code	Location Type	Name	Street	City	State	Zip Code	Phone	Return Date	Number of Loose Switches	Number of Mercury Thermostats	Total Mercury Volume (lbs.)
M13091	HHW	Derry Transfer Station	14 Manning St.	Derry	NH	03038		12/13/2016	0	35	0.2232
M12981	HHW	PETERBOROUGH RECYCLING CENTER	1 Scott Mitchell Rd.	PETERBOROUGH	NH	03458	603-924-8095	12/14/2016	0	9	0.0558
M13278	Wholesaler	BELL SIMONS COMPANY	1050 HOLT AVE, #3	MANCHESTER	NH	03109	603-627-7684	12/16/2016	0	16	0.2542
M10890	Wholesaler	APPALACHIAN SUPPLY	970 Meadow St	LITTLETON	NH	03561	603-444-6336	12/18/2016	0	17	0.1178
M19720	Wholesaler	FW Webb	46 Henniker Street	Concord	NH	03301	603-223-6580	12/20/2016	0	141	0.9982
M19721	Wholesaler	FW Webb	46 Henniker Street	Concord	NH	03301	603-223-6580	1/6/2017	0	106	0.8308
M13100	HHW	Nottingham Transfer Station	139 Stage Rd	Nottingham	NH	03290	603-679-5022	1/9/2017	0	18	0.1116
M13083	HHW	Hollis Transfer Station	10 Muzzey Rd	Hollis	NH	03049		2/1/2017	0	26	0.1612
M19062	Wholesaler	The Portland Group	255 Perimeter Road	Manchester	NH	03103	603-647-6177	2/9/2017	0	8	0.062
M12922	HHW	Town of Lee (Lee Transfer Station)	11 Recycling Center Road	Lee	NH	03861	603-659-2239	2/23/2017	0	4	0.0248
M14362	Wholesaler	F.W. WEBB CO.	7 REDMOND ST	NASHUA	NH	03062	603-524-9322	3/6/2017	2	93	0.7874
M16498	Wholesaler	Redlon & Johnson	293 Abbey Road	Manchester	NH	03103	603-669-8100	3/21/2017	0	1	0.0062
M14175	Wholesaler	CENTRAL SUPPLY INC	12 WATER STREET	LEBANON	NH	03766	603-448-5116	3/22/2017	0	16	0.1054
M14340	Wholesaler	ELECTRICAL SUPPLY OF MILFORD, INC	318 SOUTH STREET	MILFORD	NH	03055	603-672-1200	3/22/2017	0	22	0.1364
M14639	Wholesaler	F.W. WEBB	218 KNOX MARSH ROAD	Dover	NH	03820		3/24/2017	5	49	0.3596
M10891	Wholesaler	WIT-WAY SUPPLY INC	54 ALLEN STREET	ROCHESTER	NH	03867	603-332-5506	3/24/2017	0	1	0.0062
M13811	Wholesaler	THE GRANITE GROUP	6 STORRS STREET	CONCORD	NH	03301	603-545-3377	3/27/2017	0	25	0.2604
M16410	Wholesaler	API OF NH	190 ZACHARY ROAD	MANCHESTER	NH	03109	603-668-7810	3/28/2017	0	6	0.0372
M14512	Wholesaler	F.W. WEBB CO.	18 CONTINENTAL DRIVE	EXETER	NH	03833	603-772-3441	3/31/2017	0	12	0.0744
M13087	HHW	NASHUA SOLID WASTE	840 WEST HOLLIS ST.	NASHUA	NH	03062	603-589-3413	3/31/2017	0	37	0.2356
M13078	HHW	Sutton Transfer Station - Recycling Center	795 Route 114	South Sutton	NH	03273	603-927-4475	4/5/2017	0	5	0.031
M14362	Wholesaler	F.W. WEBB CO.	7 REDMOND ST	NASHUA	NH	03062	603-524-9322	4/6/2017	0	124	0.8184
M11078	Wholesaler	GEORGE A STEVENS, CO	60 BAY ST UNIT 4	LACONIA	NH	03246	603-524-2688	4/7/2017	0	47	0.2976
M13215	Retailer	ARJAY'S ACE HARDWARE	55 LINCOLN STREET	EXETER	NH	03833	603-772-6054	4/13/2017	2	28	0.186
M13720	HHW	Bartlett/Jackson Transfer Station	56 TOWN HALL RD	INTERVALE	NH	03845	603-271-0878	4/13/2017	1	42	0.2728
M14233	Wholesaler	Sid Harvey Industries	999 CANDIA RD.	MANCHESTER	NH	03109	603-669-3060	4/13/2017	0	87	0.5518
M19720	Wholesaler	FW Webb	46 Henniker Street	Concord	NH	03301	603-223-6580	4/18/2017	0	80	0.8742
M14932	Wholesaler	F.W. WEBB CO.	55 ETNA RD.	LEBANON	NH	03766	603-448-1980	4/25/2017	9	55	0.4402
M19459	HHW	Allenstown Highway Department	161 Granite St.	Allenstown	NH	03275	603-485-5460	6/1/2017	0	9	0.062
M20330	Wholesaler	F. W. Webb Co.	34 Beech St.	Manchester	NH	03103	(603) 668-6488	6/1/2017	0	9	0.0558
M16465	Wholesaler	REXEL	134 HALL STREET, UNIT F & G	CONCORD	NH	03301	603-224-8316	6/2/2017	2	18	0.124
M15947	Wholesaler	S. G. TORRICE CORP	115 HERITAGE AVE	PORTSMOUTH	NH	03801	603-373-6951	6/2/2017	0	15	0.093
M12215	Wholesaler	F.W. Webb	420 Winchester Street	Keene	NH	03431	603-357-1877	6/6/2017	50	89	0.9486
M16003	Wholesaler	Smithfield Plumbing & Heating	39 NH Route 16 and 302	Intervale	NH	03845	603-733-5400	6/6/2017	0	21	0.1364
M14488	HHW	Hampton Transfer Station	11 Hardards's Way	Hampton	NH	03842	603-929-5930	6/7/2017	0	24	0.2046
M14337	Wholesaler	INDEPENDENT ELECTRIC SUPPLY	177 GAY STREET	MANCHESTER	NH	03103	603-627-2220	6/9/2017	1	39	0.248
M13822	Wholesaler	TOTAL AIR SUPPLY	171 EAST HOLLIS ST.	NASHUA	NH	03060	603-889-0100	6/14/2017	0	130	0.8742
M12944	HHW	HOPKINTON/WEBSTER TRANSFER STATION	330 MAIN ST	Hopkinton	NH	03229	603-746-3810	6/16/2017	15	36	0.3224
M13126	HHW	Walpole Transfer Station	207 Whitecome Rd.	Walpole	NH	03608		7/20/2017	0	7	0.0434
M13801	Wholesaler	THE GRANITE GROUP	12 LONDONDERRY TURNPIKE	HOOKSETT	NH	03106	603-545-3377	7/21/2017	5	60	0.4092
M16346	Wholesaler	THE GRANITE GROUP	12 LONDONDERRY TURNPIKE	HOOKSETT	NH	03106	603-545-3377	7/21/2017	5	42	0.3286
M13499	HHW	Town of Brookline	1 Main Street	Brookline	NH	03033	603-673-4267	7/31/2017	0	24	0.1674

**New Hampshire**  
**2017 Collection Location Bin Receipt**

M11873	Wholesaler	ROCKINGHAM ELECTRIC COMPANY	437 SHATTUCK WAY	NEWINGTON	NH	03801	603-436-7731	8/3/2017	0	60	0.5332
M11930	Wholesaler	NORTHEAST ELECTRIC DIST.	22 BRIDGE ST, UNIT # 8	CONCORD	NH	03301	224-2323	8/29/2017	0	43	0.2666
M14198	Wholesaler	NORTHEAST ELECTRICAL	71 LOWELL ROAD	SALEM	NH	03079	603-893-3004	8/31/2017	0	3	0.0186
M11081	Wholesaler	HEATING SPECIALTIES OF NH	25 POND STREET	NASHUA	NH	03060	603-882-2726	9/5/2017	0	20	0.1302
M15944	Wholesaler	S. G. TORRICE CORP	24 FLAGSTONE DRIVE	HUDSON	NH	03051	(603) 886-5733	9/5/2017	0	22	0.1922
M13798	Wholesaler	THE GRANITE GROUP	29 - 31 AMORY ST	Nashua	NH	03060	603-545-3377	9/5/2017	0	19	0.1178
M11077	Wholesaler	JA MARINO/AUTOMATIC HTG	80 MAPLE STREET	MANCHESTER	NH	03103	603-669-7552	9/6/2017	0	86	0.5952
M13799	Wholesaler	The Granite Group	37 AMOSKEAG ST	Manchester	NH	03102	603-545-3377	9/6/2017	0	54	0.4092
M16621	Wholesaler	United Refrigeration #41	60 Buckley Circle	Manchester	NH	03109	603-669-2896	9/6/2017	0	60	0.6758
M10888	Wholesaler	VIKING CONTROLS	2 TOWNSEND WEST, UNIT 2	NASHUA	NH	03063	800-248-4830	9/6/2017	0	3	0.031
M16461	Wholesaler	REDLON & JOHNSON (Ferguson)	118 NORTHEASTERN BLVD.	NASHUA	NH	03062	603-589-7580	9/11/2017	0	55	0.372
M16467	Wholesaler	REXEL	650 MAPLEWOOD AVENUE	PORTSMOUTH	NH	03801	603-431-4100	9/14/2017	0	5	0.031
M16499	Wholesaler	Redlon & Johnson	126 Bridge Street	Portsmouth	NH	03801	603-436-3550	9/15/2017	0	7	0.0434
M13795	Wholesaler	The Granite Group	100 Coakley Road	Portsmouth	NH	03801		9/15/2017	0	136	0.8556
M13096	HHW	Henniker Transfer Station	69 Weare Rd	Henniker	NH	03242		9/28/2017	0	2	0.0124
M11081	Wholesaler	HEATING SPECIALTIES OF NH	25 POND STREET	NASHUA	NH	03060	603-882-2726	10/3/2017	0	0	0
M13793	Wholesaler	THE GRANITE GROUP	6 STORRS STREET	CONCORD	NH	03301	603-545-3377	11/7/2017	0	34	0.2418
M17746	HHW	Wolfeboro Transfer Station	400 Beech Pond Road	Wolfeboro	NH	03894	603-569-4439	11/13/2017	0	43	0.3286
M13488	Wholesaler	F.W. WEBB CO.	1173 CONWAY RD.	MADISON	NH	03849	603-367-8852	11/20/2017	6	107	0.7068
M10887	Wholesaler	STANDARD PLUMBING & HEATING	100 West Rd	PORTSMOUTH	NH	03801	603-436-1400	11/20/2017	0	1	0.0062
M13491	HHW	Concord Transfer Station - Best Way	77 Old Turnpike Rd	Concord	NH	03302	603-230-3912	12/4/2017	10	27	0.2294